

1 **BILL NO. S-11-09-07**

2 **SPECIAL ORDINANCE NO. S-_____**

3 **AN ORDINANCE** approving the awarding of ITB
4 #3376-PURCHASE OF BULK ROAD SALT by the
5 City of Fort Wayne, Indiana, by and through its
6 Department of Purchasing and NORTH
7 AMERICAN SALT CO. for the STREET
8 DEPARTMENT.

9 **NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL**
10 **OF THE CITY OF FORT WAYNE, INDIANA;**

11 **SECTION 1.** That ITB #3376-PURCHASE OF BULK ROAD SALT
12 between the City of Fort Wayne, by and through its Department of Purchasing
13 and NORTH AMERICAN SALT CO. for the STREET DEPARTMENT,
14 respectfully for:

15 purchase of 10,000 tons of road salt for the 2011/2012 season
16 for snow and ice removal;

17 involving a total cost of SEVEN HUNDRED THOUSAND AND 00/100
18 DOLLARS - (\$700,000.00) all as more particularly set forth in said ITB #3376-
19 PURCHASE OF BULK ROAD SALT which is on file in the Office of the
20 Department of Purchasing, and is by reference incorporated herein, made a
21 part hereof, and is hereby in all things ratified, confirmed and approved.

SECTION 2. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Council Member

APPROVED AS TO FORM AND LEGALITY

Carol Helton, City Attorney

REF. NO.:	3376
DEPT:	Street Department
DATE:	9/7/11
ITEM/SERVICE:	Bulk Road Salt
ADVERTISED BID:	Yes
DATES ADVERTISED:	5/2/11 & 5/9/11
DATE OPENED:	5/20/11
SINGLE SOURCE:	No
NO. OF VENDORS NOTIFIED:	16
NO. OF VENDORS RECEIVING BID:	7
NO. OF VENDORS RETURNING BID:	3
NO. OF VENDORS DISQUALIFIED:	0
DATE SENT TO DEPT FOR RECOMM:	5/19/11
DATE RECOMM RECEIVED BACK:	9/6/11
DATE SENT TO LAW DEPT:	9/7/11
INTRODUCTION DATE:	9/13/11
DISCUSSION DATE:	9/20/12
PASSAGE DATE:	9/27/11

ITB #3376			
ROAD SALT			
5/19/2011			
VENDOR	Morton Salt	Cargill	North American
PLANT PICK UP	\$ 69.00	\$ 70.00	\$ 69.97
PICK UP LOCATION	Toledo	Fort Wayne	Toledo
DELIVERED	\$ 76.34	\$ 73.65	\$ 71.97

COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs , BIDS, OTHER PROJECTS

Bid/RFP#/Name of Project	Purchase of bulk road salt, contract expiring June 1, 2012
Awarded To	North American Salt Co.
Amount	\$700,000
Conflict of interest on file?	X Yes ☐ No
Number of Registrants	
Number of Bidders	(3) Three
Required Attachments	RFPs - attach Award Matrix, Bids - attach Tab Sheet

EXTENSIONS

Date Last Bid Out	May 19, 2011
# Extensions Granted To Date	

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback - Authority)	ITB # 3376
Sole Source/ Compatibility Justification	N/A

BID CRITERIA (Take Buy Indiana requirements into consideration.)

Most Responsible, Responsive Lowest	X Yes ☐ No If no, explain below
If not lowest, explain	N/A

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	This year's cost per ton per current bid: \$71.97 / ton / delivered 2010-2011 contract cost per ton: \$72.70 delivered This year's bid is .73 cents per ton less than prior contract

DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	This is an annual allocation for bulk road salt so that the Street Dept can perform snow and ice removal to provide for safe driving conditions.
	This allows for the purchase of approximately 10,000 tons of salt.

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	

FUNDING SOURCE

<i>Account Information.</i>	0128-1281201-5274
	MVH



CITY OF FORT WAYNE

THOMAS C. HENRY, MAYOR

To: City Council Members
From: Brad Baumgartner – Street Commissioner *BB*
Date: September 1, 2011
Re: ITB # 3376 – PURCHASE OF BULK ROAD SALT

The Street Department requests approval to award the contract for delivered bulk road salt to North American Salt Co. for the upcoming 2011-12 winter season. The Street Department recommends awarding bid # 3376 in the amount of \$700,000 to North American, as they submitted the lowest of three (3) bids.

Salt contracts are bid on an annual basis and expire in June so as not to interrupt delivery in the peak months. The awarding of this contract also approves transferring the balance of the remaining 2011 PO balance (\$186,591) with Cargill Salt to North American and establishes them as our supplier through the contract expiration date of June 1, 2012.

Bulk road salt is used to clear city streets of snow and ice in the event of winter storms, and to fill salt barrels for neighborhood associations.

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