

1 **BILL NO. S-12-03-02**

2 **SPECIAL ORDINANCE NO. S-_____**

3 **AN ORDINANCE** approving the awarding of
4 **PURCHASE OF THREE (3) 6" WATER PUMPS**
5 by the City of Fort Wayne, Indiana, by and through
6 its Department of Purchasing and GODWIN
PUMPS for the WATER POLLUTION CONTROL
MAINTENANCE DEPARTMENT.

7 **NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL**
8 **OF THE CITY OF FORT WAYNE, INDIANA;**

9 **SECTION 1.** That **PURCHASE OF THREE (3) 6" WATER PUMPS**
10 between the City of Fort Wayne, by and through its Department of Purchasing
11 and GODWIN PUMPS for the WATER POLLUTION CONTROL
12 MAINTENANCE DEPARTMENT, respectfully for:
13

14 purchase of three (3) 6" water pumps for the Water Pollution
15 Control Maintenance Department through GSA Contract #GS-
07F-9491G:

16 involving a total cost of ONE HUNDRED ELEVEN THOUSAND, FOUR
17 HUNDRED TWENTY AND 00/100 DOLLARS - (\$111,420.00) all as more
18 particularly set forth in said PURCHASE OF THREE (3) 6" WATER PUMPS
19 which is on file in the Office of the Department of Purchasing, and is by
20 reference incorporated herein, made a part hereof, and is hereby in all things
21 ratified, confirmed and approved.
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SECTION 2. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Council Member

APPROVED AS TO FORM AND LEGALITY

Carol Helton, City Attorney

February 16, 2012

Mr. Larry Campbell
City of Fort Wayne
1 East Main Street Room 350
Fort Wayne, IN 46802

Phone: 260-427-5189
Fax: 260-427-1455
Email: Larry.campbell@cityoffortwayne.org

**RE: Godwin Dri-Prime CD150M
Sale Quotation 137000276**

Dear Mr. Campbell:

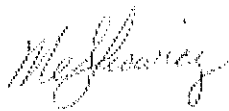
Thank you for your continued interest in Godwin Pumps of America, Inc. Per your request, we are pleased to provide the following sale quotation for pumping equipment.

As you know, the Godwin Dri-Prime® Model CD150M is a six (6) inch diesel, auto-priming pumpset. This pumpset has maximum flow capabilities of 1,700 Gallons Per Minute (GPM) and 160 feet of Total Dynamic Head (TDH). With solids handling up to three (3) inches in diameter and dry run capabilities this pumpset can handle a wide variety of applications.

To complete the system, we are building the City of Fort Wayne a custom built trailer to which the pumpset will be mounted. We have also included quick disconnect suction and discharge fittings, one (1) suction screen, and three (3) black suction hoses while maintaining the 2011 pricing.

Please keep in mind that Godwin Pumps is responsive around the clock to make sure your complete satisfaction is guaranteed before, during, and after your project. If you have any questions or require additional information, please feel free to contact me directly at 317-945-4161 or the office at 317-217-5131. Godwin looks forward to assisting you with this purchase.

Sincerely,



Mark Lefkowitz
Outside Sales Representative

ML / ag

cc: Mike Straszheim, Branch Manager

SALE QUOTATION

ITEM	QTY	DESCRIPTION	UNIT PRICE	SALE TOTAL
A	1	Godwin Dri-Prime CD150M Diesel Pump • 6" 150# Flange Suction and Discharge • John Deere 4045T280 Tier3 Diesel Engine • Skid-mounted, 60 gal fuel tank • Engine/Motor Options • Battery Charger - 12 Volt Trickle • Block Heater - 110 Volt • Muffler - Hospital	\$ 27,287.13	\$ 27,287.13
B	1	Base Options • 100MV Custom Trailer • Lights - LED Kit • Lights - 12 Volt Work Lights • Certificate of Origin • Hose Rack • Hose Basket • Tool Box	7,547.87	7,547.87
C	1	6" Male Godwin QD x 6" 150# Flange Adapter	326.00	326.00
D	1	6" Female Godwin QD x 6" 150# Flange Adapter	244.00	244.00
E	1	6" One Piece Suction Screen with Male Godwin QD Fittings	230.00	230.00
F	3	6" x 10' Black Water Suction Hose with Godwin QD Fittings	405.00	1,215.00

Freight to be determined at time of purchase.

NET SALE TOTAL

\$ 36,850.00

Please note all sale pricing is in U.S. Dollars. The price does not include freight, export boxing, duties, taxes, or any other items not specifically mentioned.

This pricing information is for internal use only. We ask that these items and terms be kept confidential. All applicable tax and freight charges will be added to invoices. All quotations are subject to credit approval. All quotations are valid for 90 days. All prices quoted in US dollars.



CONFIDENTIAL
INTERNAL USE ONLY

Effective 5/1/07 - 3/31/12

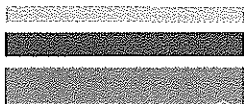
Modified AO14 Approved 3/6/09

Size	Godwin Pump® Model	Diesel Engine	Tier	Mounting	GSA PRICE
Dri-Prime® Pumps - CD Series with Diesel Engine					
4"	CD140M	John Deere 4045T285 Includes PrimeGuard	T3	GP3052 Trailer (N32-7877) Skid-Mounted - 105 Gallons (N32-6439)	\$ 36,934.95 \$ 35,508.33
		Caterpillar C4.4E-TA Includes PrimeGuard	T3	GP3052 Trailer (N32-7877) Skid-Mounted - 105 Gallons (N32-6439)	\$ 38,849.20 \$ 37,422.58
6"	CD150M	*John Deere 4045D270 ††(limited stock)	T2F	GP60 Trailer (N32-3400) Skid-Mounted - 60 Gallons GP100 Trailer (N32-5169) GP3052 Trailer (N32-7877)	\$ 26,996.97 \$ 25,981.41 \$ 27,682.07 \$ 29,056.30
		*John Deere 4045T280	T3	GP60 Trailer (N32-3400) Skid-Mounted - 60 Gallons	\$ 27,287.13 \$ 26,271.57
		*Caterpillar C4.4T	T3	GP60 Trailer (N32-7777) Skid-Mounted - 60 Gallons	\$ 27,597.44 \$ 26,581.88
		Deutz D914L04	T3/14A	GP60 Trailer (N32-7777) Skid-Mounted - 60 Gallons	\$ 27,242.80 \$ 26,227.24
	CD150M 275mm Trimmed Impeller	Deutz D914L03	T3/14A	GP60 Trailer (N32-7777) Skid-Mounted - 60 Gallons	\$ 26,420.68 \$ 25,405.12
	CD150M 240mm Trimmed Impeller	*John Deere 4024T281	T3	GP60 Trailer (N32-3400) Skid-Mounted - 60 Gallons	\$ 24,687.78 \$ 23,672.22
		Caterpillar C2.2T	T3/14A	GP60 Trailer (N32-7777) Skid-Mounted - 60 Gallons	\$ 25,179.44 \$ 24,163.88
	CD150M with PrimeGuard	*John Deere 4045D270	T2F	GP60 Trailer (N32-3400) Skid-Mounted - 60 Gallons	\$ 27,931.93 \$ 26,916.37
		*John Deere 4045T280	T3	GP60 Trailer (N32-3400) Skid-Mounted - 60 Gallons	\$ 28,447.77 \$ 27,432.21
6"	CD160M	John Deere 6068T275 Includes PrimeGuard	T2F	GP7052C-250 Trailer - 150 Gallons (N32-6008) Skid-Mounted - 150 Gallons (N32-7880) Optional GL10 Trailer (N32-5705)	\$ 49,468.25 \$ 46,151.56 \$ 5,899.92
		John Deere 6068H285 Includes PrimeGuard	T3	GP7052C-250 Trailer - 150 Gallons (N32-6008) Skid-Mounted - 150 Gallons (N32-7880) Optional GL10 Trailer (N32-5705)	\$ 52,365.82 \$ 49,053.16 \$ 5,899.92
		Caterpillar C6.6E Includes PrimeGuard	T3	GP7052C-250 Trailer - 150 Gallons (N32-6008) Skid-Mounted - 150 Gallons (N32-7880) Optional GL10 Trailer (N32-5705)	\$ 55,452.80 \$ 52,236.86 \$ 5,899.92
8" x 6"	CD180M	John Deere 6068T275 Includes PrimeGuard	T2F	GP7052C-250 Trailer - 150 Gallons (N32-6008) Skid-Mounted - 150 Gallons (N32-7880) Optional GL10 Trailer (N32-5705)	\$ 50,495.90 \$ 47,183.24 \$ 5,899.92
		John Deere 6068H285 Includes PrimeGuard	T3	GP7052C-250 Trailer - 150 Gallons (N32-6008) Skid-Mounted - 150 Gallons (N32-7880) Optional GL10 Trailer (N32-5705)	\$ 53,397.50 \$ 50,080.81 \$ 5,899.92
		Caterpillar C6.6E Includes PrimeGuard	T3	GP7052C-250 Trailer - 150 Gallons (N32-6008) Skid-Mounted - 150 Gallons (N32-7880) Optional GL10 Trailer (N32-5705)	\$ 58,152.90 \$ 54,832.18 \$ 5,899.92

*Mechanical Engine see Page 26 for PrimeGuard Options. Consult Factory for PrimeGuard pricing on Caterpillar, Deutz, Kubota & Mitsubishi engines.

For Optional Trailer, add to the skid-mounted price.

††John Deere 4045D270 Tier 2 Flex engine has limited stock available. Estimated stock through October 2008. Consult factory for inventory



16830 Chicago Avenue
Lansing, IL 60438
Tel: 708-889-1560
Fax: 708-889-1561
www.godwinpumps.com



June 6, 2011

Mr. Larry Campbell
City of Fort Wayne
1 East Main Street Room 350
Fort Wayne, IN 46802

Phone: 260-427-5189
Fax: 260-427-1455
Email: Larry.campbell@cityoffortwayne.org

**RE: Godwin Dri-Prime CD150M
Sale Quotation 106004635**

Dear Mr. Campbell:

Thank you for your interest in Godwin Pumps of America, Inc. Per your request, we are pleased to provide the following sale quotation for pumping equipment.

As you know, the Godwin Dri-Prime® Model CD150M is a six (6) inch diesel, auto-priming pumpset. This pumpset has maximum flow capabilities of 1,000 Gallons Per Minute (GPM) and 160 feet of Total Dynamic Head (TDH). With solids handling up to three (3) inches in diameter and dry run capabilities this pumpset can handle a wide variety of applications. For your application, the pumpset will be mounted on a custom trailer with suction hose racks and discharge hose baskets.

The pumpset will be available for delivery with four (4) to six (6) weeks, upon receipt of your order.

Please keep in mind that Godwin Pumps is responsive around the clock to make sure your complete satisfaction is guaranteed before, during and after your project. If you have any questions or require additional information, please feel free to contact me directly at 317-945-4161 or the office at 708-889-1560. Godwin looks forward to assisting you with this purchase.

Sincerely,

Mark Lefkowitz
Sales Engineer

ML / ps

cc: Jeff Pass, Branch Manager

Home Office:

84 Floodgate Road, Bridgeport, NJ 08014 • www.godwinpumps.com • (856) 467-3636 • (856) 467-4841

Think Orange. Think Godwin. Great Pumps. Great People.



SALE QUOTATION

ITEM	QTY	DESCRIPTION	UNIT PRICE	SALE TOTAL
A	1	Godwin Dri-Prime CD150M Diesel Pump • 6" 150# Flange Suction and Discharge • John Deere 4045T280 Tier3 Diesel Engine • Skid-mounted, 60 gal fuel tank • Engine/Motor Options • Battery Charger - 12 Volt Trickle • Block Heater - 110 Volt • Muffler - Hospital	\$ 27,287.13	\$ 27,287.13
B	1	Auto Diesel Control Panel, 12 Volts • with two 65' Floats • with 25' harness with round plug	2,980.00	2,980.00
C	1	Base Options • 100MV Custom Trailer • Lights - LED Kit • Lights - 12 Volt Work Lights • Certificate of Origin • Hose Rack • Hose Basket	6,582.87	6,582.87
			NET SALE TOTAL	\$ 36,850.00
			DELIVERY CHARGE	\$ 725.00

Please note all sale pricing is in U.S. Dollars. The price does not include freight, export boxing, duties, taxes, or any other items not specifically mentioned.

This pricing information is for internal use only. We ask that these items and terms be kept confidential. All applicable tax and freight charges will be added to invoices. All quotations are subject to credit approval. All quotations are valid for 90 days. All prices quoted in US dollars.

COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS

Bid/RFP #	GSA #GS-07F-9491G
Awarded To	Godwin pumps
Amount	\$111,420.00
Conflict of interest on file?	X ☐ Yes ☐ No
Number of Registrants	
Number of Bidders	1
Required Attachments	RFPs – attach Award Matrix; Bids – attach Tab Sheet

EXTENSIONS

Date Last Bid Out	June 2011
# Extensions Granted To Date	First

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback--Authority)	GSA #GS-07F-9491G
Sole Source/ Compatibility Justification	Standardization throughout the City; currently have thirteen of the same type of pump. Using the GSA we were \$3,000.00 cheaper per pump over a competitive bid in 2011.

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	☐ Yes ☐ No <i>If no, explain below</i>
If not lowest, explain	NA

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	Increase of \$1,300.00 from GSA pricing for 2012. City saves \$3,900.00 by doing a roll over
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	Replacement of out of life cycle water pumps

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	NA

FUNDING SOURCE

<i>Account Information.</i>	Department's CIP

Memo

To: Purchasing/Council
From: Larry Campbell, Fleet Manager/Director
Date: March 1, 2012
Re: Water Pollution Control Maintenance 6" Pumps

In regards to the three 6" water pumps, please award them to Godwin Pumps for a cost of \$37,140. each with shipping for a total cost of \$111,420.00 with trailer and hoses. **Godwin Pump agreed to stay at last year's 2011 pricing** for the three 6" water pumps for the Storm Water Maintenance Department. For this model and type of water pump the GSA contract will be used for purchase. Using the GSA we were \$3,000.00 cheaper per pump over a competitive bid, using the GSA and factory direct.

This model and type were selected to keep the fleet standardized for water pumps. The City currently has thirteen of this same type of pumps (including the trailer and hoses). We currently have a total of sixteen Godwin Pumps in the fleet.

This purchase was proposed in the departments CIP budget and was approved in their 2012 budget. These are all replacement pumps; current pumps are 26 years old and hard to keep primed and way over lifecycle. The delivery time is 6 weeks.

Godwin Pumps GSA contract number is GS-07F-9491G.

Godwin has been a good company to work with. They have provided extra pumps for the City in the last seven floods that we have had.

Your consideration and approval for this purchase request is greatly appreciated.

G/ drive shared award letters 2012 6" water pumps SWM,