

BILL NO. S-12-03-03

SPECIAL ORDINANCE NO. S-_____

AN ORDINANCE approving the awarding of EXTENSION OF ITB #3366 FOR THE PURCHASE OF TWO (2) TANDEM AXLE DUMP TRUCK CHASSIS by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and SELKING INTERNATIONAL for the WATER MAINTENANCE AND WATER POLLUTION CONTROL MAINTENANCE DEPARTMENTS.

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA;

SECTION 1. That EXTENSION OF ITB #3366 FOR THE PURCHASE OF TWO (2) TANDEM AXLE DUMP TRUCK CHASSIS between the City of Fort Wayne, by and through its Department of Purchasing and SELKING INTERNATIONAL for the WATER MAINTENANCE AND WATER POLLUTION CONTROL MAINTENANCE DEPARTMENTS, respectfully for:

purchase of two (2) tandem axle dump truck chassis (2013 TRUCK Work Star model 6x4 chassis) for the Water Maintenance and Water Pollution Control Maintenance Departments;

involving a total cost of TWO HUNDRED TWENTY-NINE THOUSAND, ONE HUNDRED SEVENTY-SIX AND 00/100 DOLLARS - (\$229,176.00) all as more particularly set forth in said EXTENSION OF ITB #3366 FOR THE PURCHASE OF TWO (2) TANDEM AXLE DUMP TRUCK CHASSIS which is on file in the Office of the Department of Purchasing, and is by reference incorporated herein, made a part hereof, and is hereby in all things ratified,

1 confirmed and approved.

2 **SECTION 2.** That this Ordinance shall be in full force and effect
3 from and after its passage and any and all necessary approval by the Mayor.
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7 _____
8 Council Member
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10 APPROVED AS TO FORM AND LEGALITY
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14 _____
15 Carol Helton, City Attorney
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City of Fort Wayne
Bid Evaluation Form

3/2/2012

ITEM: ITB #3366
DEPT: WMS WPCP Tandem

			Bid #1			Bid #2			Bid #3			Bid #4			Bid #5		
			Fort wayne truck center			Fort wayne truck center			Selking International			Vomac					
Bidder = >			Fort wayne truck center			Fort wayne truck center			Selking International			Vomac					
Fill in blue cell based on:			Rating Score			Rating Score			Rating Score			Rating Score			Rating Score		
Technical Review			Rating Score			Rating Score			Rating Score			Rating Score			Rating Score		
Elements	Weight Factor		Rating Score			Rating Score			Rating Score			Rating Score			Rating Score		
1 Conformance to Spec	40	Deviation (if 0, enter 0.1)	16	0	0	11	0.6	24	0	5	200	2	4.2	168	0	0	
2 Previous Performance/Product Reliability	20	1 - 5 points	3	3	60	3	3	60	5	5	100	5	5	100	0	0	
3 Service Maintenance/Technical Support	15	1 - 5 points	3	3	45	3	3	45	5	5	75	5	5	75	0	0	
4 Parts Availability	15	1 - 5 points	4	4	60	4	4	60	4	4	60	3	3	45	0	0	
5 Operator Satisfaction	5	1 - 5 points	3	3	15	3	3	15	4	4	20	5	5	25	0	0	
6 Cost at end of Life Cycle	5	Rank	3	3	15	2	4	20	2	4	20	1	5	25	0	0	
Total Score:	100		195			224			475			438			0		
Divided By:			475														
Normalized Score:			0.41			0.47			1.00			0.92			0.00		
Quality/Vendor Review			Rating Score			Rating Score			Rating Score			Rating Score			Rating Score		
Elements	Weight Factor		Rating Score			Rating Score			Rating Score			Rating Score			Rating Score		
1 Delivery Schedule/Performance	20	# of days	120	2.5	50	120	2.5	50	90	2.5	50	95	2.5	50	0	0	
2 Vendor Quality Score	35	Quality Score		0	0		0	0		0	0		0	0	0	0	
3 Geography/Service Availability	25	Distance (within OJB, enter 0.1)	0	5	125	0	5	125	0	5	125	0	5	125	0	0	
4 Buy Indiana	5	Indiana Business: 5 points	5	5	25	5	5	25	5	5	25	0	0	0	0	0	
5 Standard Warranty	15	Rank	3	3	45	3	3	45	1	5	75	2	4	60	0	0	
Total Score:	100		245			245			275			235			0		
Divided By:			275														
Normalized Score:			0.89			0.89			1.00			0.85			0.00		
Price Review			Price			Price			Price			Price			Price		
1 Bid price			\$ 314,136.00			\$ 362,925.00			\$ 341,214.00			\$ 347,490.00					
2 Cost at End of Life Cycle(5-10 yrs)																	
3 Estimated Maintenance Cost(5 -10 yrs)																	
Total:			\$ 314,136.00			\$ 362,925.00			\$ 341,214.00			\$ 347,490.00			\$ -		
Divided into:			\$ 314,136.00														
Normalized Score:			1.00			0.87			0.92			0.90			0.00		
Final Evaluation			Result			Result			Result			Result			Result		
1 Price	35%		1.00			0.350			0.87			0.303			0.92		
2 Tech	35%		0.41			0.144			0.47			0.165			1.00		
3 Quality	30%		0.89			0.267			0.89			0.267			1.00		
Total:			0.761			0.735			0.972			0.896			0.000		
Highest Point Bidder:			Selking Int			0.9722											



A NAVISTAR COMPANY

Selking International & Idealease

South Bend Elkhart Ft. Wayne Decatur Muncie Richmond
2807 Goshen Rd.

Fort Wayne, IN 46808

T 260-482-3000 F 260-484-4034 C 260-223-2796

jordanselking@selkinginternational.com

March 1, 2012

Larry Campbell
Fleet Manager
City of Fort Wayne
1705 S. Lafayette St.
Fort Wayne, IN 46802

In regards to the current chassis's under consideration by the City of Fort Wayne, Navistar International Corporation has agreed to extend the pricing given on ITB #3366 & RFQ # 3369, bid during the calendar year 2011. This price guarantee is valid for purchases made by the City of Fort Wayne through April of 2012.

For reference, your 2011 purchases were based on 2010 price pages; this price guarantee eliminates 2 years worth of model year increases (typically 2%-3% annually) that under normal circumstances would apply. However, due to rising fuel prices there is a \$675 fuel surcharge per unit that applies.

Thank you for the orders in 2011, we look forward to the opportunities in 2012.

Jordan Selking

Selking International
2807 Goshen Rd.
Fort Wayne, IN 46808

REF. NO.:	3366
DEPT:	Water Maintenance & WPC Maintenance
DATE:	5/5/11
ITEM/SERVICE:	Purchase of 2 tandem axle dump truck chassis
ADVERTISED BID:	Yes
DATES ADVERTISED:	4/4/11 & 4/11/11
DATE OPENED:	4/21/11
SINGLE SOURCE:	No
NO. OF VENDORS NOTIFIED:	5
NO. OF VENDORS RECEIVING BID:	5
NO. OF VENDORS RETURNING BID:	3
NO. OF VENDORS DISQUALIFIED:	0
DATE SENT TO DEPT FOR RECOMM:	4/21/11
DATE RECOMM RECEIVED BACK:	5/5/11
DATE SENT TO LAW DEPT:	3/6/12
INTRODUCTION DATE:	3/13/12
DISCUSSION DATE:	3/20/12
PASSAGE DATE:	3/27/12

COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS

Bid/RFP #	ITB# 3366
Awarded To	Selking International
Amount	\$229,176.00
Conflict of interest on file?	X ☐ Yes ☐ No
Number of Registrants	Sent to 5 vendors- 4 local
Number of Bidders	three
Required Attachments	RFPs – attach Award Matrix; Bids – attach Tab Sheet

EXTENSIONS

Date Last Bid Out	April 2011
# Extensions Granted To Date	First one

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback--Authority)	
Sole Source/ Compatibility Justification	

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	X Yes ☐ No <i>If no, explain below</i>
If not lowest, explain	

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	Same as 2011- International has had three price increases since the bids were opened resulting in a 7% savings. Units will be 2013 models.
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	Replacement older truck already went to auction due to major repairs.

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	NA

FUNDING SOURCE

<i>Account Information.</i>	Department CIP

ITB #3366				
3 TANDEM AXLES				
OPENED 4/21/11				
VENDOR	VOMAC	SELKING INT'L	FW TRUCK CTR	FW TRUCK CTR
MAKE	VOLVO	INTERNATIONAL	KENWORTH	KENWORTH
MODEL	VHD64B200	WORKSTAR6X4	T470	T800
YEAR	2012	2012	2012	2012
UNIT PRICE	\$ 119,000.00	\$ 113,963.00	\$ 104,712.00	\$ 120,975.00
TOTAL	\$ 357,000.00	\$ 341,214.00	\$ 314,136.00	\$ 362,925.00
MANUFACTURER	VOLVO NA	NAVISTAR	KENWORTH	KENWORTH
DELIVERY	19 WEEKS ARO	60-90 DAYS	120-150 DAYS	30-120 DAYS

Memo

To: Council/Purchasing
From: Larry Campbell, Fleet Manager/Director
Date: March 1, 2012
Re: Chassis for Water Maintenance and Water Pollution control
Maintenance Departments ITB # 3366

Selking International and International Corporation agreed to roll over ITB #3366 staying at the same price as last year with a delivery charge to do fuel increase. The truck chassis pricing is from 2010 pricing and International has had three price increases giving the city a 7% savings per truck chassis.

In regards to the tandem chassis ITB #3366 for the cab/truck chassis for Water Pollution control Maintenance department: The cab/truck chassis please award to Selking International for a cost of \$114,638.00 each for a total cost of \$229,276.00. A 2013 truck Work Star model 6x4 chassis.

The purchase was proposed in the Departments CIP budgets and was approved in their 2012 budget. These units are up for replacement as they are out of life cycle resulting in high maintenance cost. Replacement unit will be sold at auction after new unit is put into operation.

Selking International was the lowest and most responsive. The bid was sent to five different vendors throughout Indiana, four different local vendors. Four bids were received.

The delivery time is 90 days. Your consideration and approval for this purchase request is greatly appreciated.

All bidders were registered as a buy Indiana and a local company in Indiana. International Navistar is manufactured in USA

Thank you Larry Campbell

G/ drive shared award letters 2012 WMS tandem chassis.