

BILL NO. S-12-03-05

SPECIAL ORDINANCE NO. S-_____

AN ORDINANCE approving the awarding of ITB #3313 - PURCHASE OF PASSENGER VEHICLES by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and KELLEY CHEVROLET for the WATER POLLUTION CONTROL MAINTENANCE, WATER POLLUTION CONTROL PLANT AND WATER MAINTNANCE DEPARTMENTS.

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA;

SECTION 1. That ITB #3313 - PURCHASE OF PASSENGER VEHICLES between the City of Fort Wayne, by and through its Department of Purchasing and KELLEY CHEVROLET for the WATER POLLUTION CONTROL MAINTENANCE, WATER POLLUTION CONTROL PLANT AND WATER MAINTNANCE DEPARTMENTS, respectfully for:

purchase of passenger vehicles: Water pollution Control Maintenance - 2 pickups; Water Pollution Control Plant - 1 van; Water Maintenance - 1 van;

involving a total cost of ONE HUNDRED TEN THOUSAND AND 00/100 DOLLARS - (\$110,000.00) all as more particularly set forth in said ITB #3313 - PURCHASE OF PASSENGER VEHICLES which is on file in the Office of the Department of Purchasing, and is by reference incorporated herein, made a part hereof, and is hereby in all things ratified, confirmed and approved.

SECTION 2. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Council Member

APPROVED AS TO FORM AND LEGALITY

Carol Helton, City Attorney

ITB #3313	Advantage Ford Lincoln Inc.	Summit City Chevrolet	Arnell Chevrolet	Dimension Ford Lincoln Mercury	Kelley Chevrolet	Ben Davis
4x2 PICKUPS						
Item 44 4x2 8,000 GVW Regular Cab (F250/2500 HD 8' long bed) Options: D3, ATC, PWL, CR, TS, RH4, CTB, RKE, T6A	Non Responsive bid	No Bid	Non Responsive bid	\$ 19,630.00	\$ 19,659.66	\$ 19,804.66
Item 50 4x2 6,000 GVW Crew Cab (F150/1500 5.5' bed V-6) Options: RH4, E95, D3, ATC, RKE, CTBP, T6A	\$ 21,809.00	No Bid	\$ 22,182.00	\$ 21,871.00	\$ 21,378.25	Non Responsive bid
Item 60 4x2 4,200 GVW Standard Cab (Colorado, Ranger 6' bed) Options: E85, D3, ATC, RKE, E2, CRTS, PWL	Non Responsive bid	No Bid	\$ 15,470.00	No Bid	\$ 15,436.61	\$ 16,022.36
4x4 PICKUPS						
Item 46 4x4 6,000 GVW Standard Cab (F150/1500 8' long bed) Options: PWL, CR, TS, RH4, E3, E85, D3, ATC, RKE, CTB	\$ 20,410.00	No Bid	Non Responsive bid	\$ 20,292.00	\$ 20,167.95	\$ 20,703.95
Item 46C 4x4 6,250 GVW Extended Cab (F150/1500 6' long bed) Options: PWL, CR, TS, RH4, E85, D3 OR ATC, RKE, CTB, L6, T6A	\$ 21,783.00	No Bid	\$ 23,537.00	\$ 22,465.00	\$ 21,662.00	\$ 24,132.91
Item 49C 4x4 9,000 GVW Extended Cab (F250/2500HD 8' bed) Options: D3, ATC, RM, PWL, CR, TS, RH4, CTB, RKE, SU4, T6A	\$ 24,343.00	No Bid	\$ 24,447.00	\$ 24,336.00	\$ 24,074.66	\$ 24,228.66
Item 49C 4x4 8,000 GVW Extended Cab (F250/2500HD 6' bed) Options: D3, ATC, RM, PWL, CR, TS, RH4, CTB, RKE, SU4, L6, T6A	\$ 24,178.00	No Bid	\$ 24,206.00	\$ 24,171.00	\$ 23,897.20	\$ 24,051.20
Item 55 4x4 6,700 GVW Crew Cab (F150/1500 6' bed) Options: E85, D3 ATC, RH4, RKE, T6A	\$ 25,429.00	No Bid	\$ 23,108.00	\$ 25,620.00	\$ 22,970.75	\$ 24,099.26
Item 56C 4x4 8,000 GVW Crew Cab (F250/2500 6' bed) Options: E85, D3, ATC, PWL, CR, TS, RH4, RKE, T6A	\$ 25,285.00	No Bid	\$ 25,037.00	\$ 25,406.00	\$ 24,965.55	\$ 25,028.55
Item 56C 4x4 8,000 GVW Crew Cab (F150/1500 8' bed) Options: E85, D3, ATC, WL, CR, TS, RH4, LB, RKE, T6A	\$ 25,454.00	No Bid	\$ 25,215.00	\$ 25,575.00	\$ 25,143.01	\$ 25,019.81
Cab & Chassis						
Item 67E 4x4 4,200 GVW Crew Cab (Colorado, Ranger 6' bed) Options: E85, D3, ATC, RH3, RKE, CRTS, PWL	No Bid	No Bid	\$ 21,126.00	No Bid	\$ 20,969.61	\$ 21,219.11
Hybrid green						
Item 7E (Electric sedan subcompact) Options: PWD, RKE, CR, TS	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Item 8H 4x2 Hybrid electric sedan No Bid sub compact (Civic, Prius)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Item 9D (Volt, Fusio No Bid, electric sedan compact) Options: ATC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Item 55H 4x4 6,700 GVW Crew Cab (K1500HEV 6' bed) Options: D3, RH4	No Bid	No Bid	\$ 35,446.00	No Bid	\$ 35,274.10	\$ 36,158.35
Item 100H 4x2 Hybrid electric 7,300 GVW SUV (Tahoe) Options: E85, D3, ATC	No Bid	No Bid	\$ 45,945.00	No Bid	\$ 45,773.53	\$ 46,572.53
Item 105H 4x4 Hybrid electric 7,300 GVW SUV (Tahoe) Options: E85, D3, ATC	No Bid	No Bid	\$ 48,512.00	No Bid	\$ 48,340.10	\$ 49,139.10

ITB #3313	Advantage Ford Lincoln Inc.	Summit City Chevrolet	Arnell Chevrolet	Dimension Ford Lincoln Mercury	Kelley Chevrolet	Ben Davis
<i>Sedans</i>						
Item 10B (Impala, Taurus, Charger V-6) Options: E85, ATC, T6A	\$ 19,765.00	No Bid	\$ 17,923.00	\$ 19,586.00	\$ 17,919.66	\$ 18,356.66
<i>Special police SUV</i>						
Item 17F 9C1 Police Vehicle Front wheel drive (Impala, Taurus) Options: E85, SL, PEPP (includes GM codes 6J3, 6J4, 6J7) CM, KA B34	No Bid	\$ 20,672.00	\$ 20,383.00	No Bid	\$ 19,763.06	\$ 20,568.87
Item 17F 9C3 Police Vehicle Front wheel drive (Impala, Taurus) Options: E85, PEPP (includes GM codes 6J3, 6J4, 6J7) CM, SF, KA, B34	No Bid	\$ 20,429.00	\$ 20,141.00	No Bid	\$ 19,520.81	\$ 20,344.56
Item 100L 4x2 Police use SUV pursuit 4 doors (Tahoe) Options: E85, D3, ATC, RKE, SL, PEPP, KA	No Bid	\$ 26,404.00	Non Responsive bid	No Bid	\$ 25,223.80	\$ 26,709.55
Item 105C 4x4 Special Service 4 Door 5 Passenger Special SVC PKG Options: E85, D3, ATC, RH4, CTB, (Expedition, Tahoe)	\$ 27,905.00	\$ 28,400.00	\$ 27,862.00	\$ 27,368.00	\$ 27,727.75	\$ 32,732.50
<i>SUV 4x4 and 4x2</i>						
<i>Van Specifications</i>						
Item 21 (8) Passenger Van Full size (CG1300, E150) Options: E85, RH4, D3, ATC, CRTS, PWL, WD, RD, RKE, T6A	\$ 21,372.00	No Bid	\$ 21,186.00	\$ 21,452.00	\$ 21,230.00	\$ 22,079.75
Item 21X AWD (8) Passenger Van Full size (CG1300, E150) Options: E85, RH4, D3, ATC, CRTS, PWL, WD, RD, RKE, T6A	No Bid	No Bid	\$ 26,186.00	No Bid	\$ 26,615.51	Non Responsive bid
Item 22 4x2 (12) Passenger Van Full size (CG2300, E250) Options: E85, RH4, D3, ATC, CRTS, PWL, WD, RD, RKE, T6A	\$ 23,386.00	No Bid	\$ 22,181.00	\$ 23,445.00	\$ 21,740.50	\$ 22,790.00
Item 30E 4x2 Cargo Van Compact (Transit Connect Electric) Options: AC2, AH, RH4, D3, ATC, TS, CR, PWL, WD DTG, 5,000 GVW	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Item 31 4x2 Cargo Van Full size (G1300, E150) 6,001 GVW V-6 Options: AC2, AH, E85, RH4, D3, ATC, TS, CR, PWL, WD, DTG, T6A	Non Responsive bid	No Bid	Non Responsive bid	No Bid	\$ 18,967.50	\$ 20,183.50
Item 31X AWD Cargo Van Full size (G1300) 6,001 GVW Options: AC2, AH, E85, RH4, D3, ATC, TS, CR, PWL, WD, DTG, RKE, T6A	No Bid	No Bid	\$ 24,627.00	No Bid	\$ 25,057.00	Non Responsive bid



January 23, 2012

Mr. Larry Campbell, Fleet Manager
City of Fort Wayne
One Main Street
Fort Wayne, IN 46802

Mr. Campbell,

It is with great pleasure and pride that I can inform you that **General Motors (GM)** has graciously extended the awarded bid pricing on vehicles awarded to **Kelley Chevrolet, LLC** within **The City of Fort Wayne's ITB # 3313**, through the build-out of all 2012 awarded vehicle models. This extension gives many Local and County Agencies additional time in which to get their needs addressed and orders placed. As of this letter, no Fleet Order Cut-Off Dates have been announced for any of the 2012 Model Year vehicles.

We are proud to be able to work with the **City of Fort Wayne** and agencies within Allen County, fulfilling their vehicle needs. I would also like to thank the **City of Fort Wayne** for allowing other Governmental Agencies throughout the State of Indiana to attach their vehicle needs and orders via the "Piggy-Back Clause" contained within the contract. This provision has allowed many various Local, County, Volunteer and State Agencies, throughout this Great State of Ours, to conserve considerable amounts of taxpayer dollars, while getting the necessary vehicles for day-to-day operations.

Sincerely,

Mark T. Wright

Mark T. Wright
Fleet/Commercial/Municipal Specialist
Kelley Chevrolet, LLC – Business Central
"The People Who Know Truck Equipment and Stock It !"
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Fort Wayne, IN 46805
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FAX: 260-496-6430
Cell: 260-437-9218
E-mail: mwright@kelleyauto.com

Website: www.drivekelleychevrolet.com/government-vehicles.html

REF. NO.:	3331
DEPT:	Fleet Management
DATE:	1/26/11
ITEM/SERVICE:	Purchase of Passenger Vehicles
ADVERTISED BID:	Yes
DATES ADVERTISED:	12/7/10 & 12/14/10
DATE OPENED:	1/6/11
SINGLE SOURCE:	No
NO. OF VENDORS NOTIFIED:	14
NO. OF VENDORS RECEIVING BID:	16
NO. OF VENDORS RETURNING BID:	6
NO. OF VENDORS DISQUALIFIED:	0
DATE SENT TO DEPT FOR RECOMM:	1/7/11
DATE RECOMM RECEIVED BACK:	1/26/11
DATE SENT TO LAW DEPT:	3/6/12
INTRODUCTION DATE:	3/13/12
DISCUSSION DATE:	3/20/12
PASSAGE DATE:	3/27/12

COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS

Bid/RFP #	ITB# 3313
Awarded To	Kelly Chevrolet
Amount	\$110,000.00
Conflict of interest on file?	X ☐ Yes ☐ No
Number of Registrants	Sent to 4 local
Number of Bidders	Six through out the state
Required Attachments	RFPs – attach Award Matrix; Bids – attach Tab Sheet

EXTENSIONS

Date Last Bid Out	December 2010
# Extensions Granted To Date	First one

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback--Authority)	
Sole Source/ Compatibility Justification	

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	X Yes ☐ No <i>If no, explain below</i>
If not lowest, explain	

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	Same as last year 2011 Gm agreed to hold there pricing for this model year
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	<u>Purchase of replacement vehicles for different city departments for out of life cycle vehicles. If the purchases are approved the money is in the individual departments CIP that were approved for the 2011 budgets. Other cities, towns and municipalities will be purchasing off of the City bid because the pricing is lower than the state QPA. Other municipalities' have asked to purchase from the City bid Asking for council approval so other municipalities' can purchase off this ITB. Even though at this time Total replacement for city units currently two with a total of four.</u>

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	NA

FUNDING SOURCE

<i>Account Information.</i>	Department CIP (Utility only)

Memo

To: Council & Purchase

From: Larry Campbell, Fleet Director

Date: March 5, 2012

Re: 2012 Vehicle purchases by Department and Gm roll over pricing

Below please find the requested vehicle purchases for the City and roll over for GM pricing from 2011 for 2012 model year. The cost break down reflects the bid prices using GSA spec's and purchase prices from ITB #3313; these amounts have already been approved in their Capital budget lines. Four (4) of these vehicles will all be replacements for over life cycle units. (Years, maintenance cost, & mileage).

Will have to go out for vans and smaller pickup that Ford had in the Awarding of ITB #3313

Water Pollution Control Maintenance (WPCM):	(2) pickups
Water Pollution Control Plant (WPCP):	(1) Van
Water Maintenance (WMS):	(1) Van

4 vehicles total for all City departments

Total cost for all four units \$110,000.00