

BILL NO. S-12-04-18

SPECIAL ORDINANCE NO. S-_____

AN ORDINANCE approving the awarding of ITB #3522 - Purchase of Vehicles for 2012 by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and ADVANTAGE FORD LINCOLN INC., BEN DAVIS CHEVROLET, O'DANIEL FORD, AND EUBELHOR & SONS for the Water Pollution Control Maintenance, Water Pollution Control Plant and Water Maintenance Departments.

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA;

SECTION 1. That ITB #3522 - Purchase of Vehicles for 2012 between the City of Fort Wayne, by and through its Department of Purchasing and ADVANTAGE FORD LINCOLN INC., BEN DAVIS CHEVROLET, O'DANIEL FORD, AND EUBELHOR & SONS for the Water Pollution Control Maintenance, Water Pollution Control Plant and Water Maintenance Departments, respectfully for:

purchase of replacing vehicles for 2012 model year as follows:

Water Pollution Control Maintenance -	1 pickup	\$21,097.35
Water Pollution Control Plant -	1 Van	\$21,300.00
Water Maintenance -	1 Van	\$21,300.00

involving a total cost of SIXTY-THREE THOUSAND, SIX HUNDRED NINETY-SEVEN AND 35/100 DOLLARS - (\$63,697.35) all as more particularly set forth in said ITB #3522 - Purchase of Vehicles for 2012 which is on file in the Office of the Department of Purchasing, and is by reference incorporated herein,

1 made a part hereof, and is hereby in all things ratified, confirmed and
2 approved.

3 **SECTION 2.** That this Ordinance shall be in full force and effect
4 from and after its passage and any and all necessary approval by the Mayor.
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Council Member

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12 APPROVED AS TO FORM AND LEGALITY

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Carol Helton, City Attorney
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REF. NO.:	3522
DEPT:	Fleet Management
DATE:	4/16/12
ITEM/SERVICE:	Purchase of Vehicles
ADVERTISED BID:	Yes
DATES ADVERTISED:	3/22/12 & 3/29/12
DATE OPENED:	4/5/12
SINGLE SOURCE:	No
NO. OF VENDORS NOTIFIED:	9
NO. OF VENDORS RECEIVING BID:	9
NO. OF VENDORS RETURNING BID:	5
NO. OF VENDORS DISQUALIFIED:	0
DATE SENT TO DEPT FOR RECOMM:	4/5/12
DATE RECOMM RECEIVED BACK:	4/12/12
DATE SENT TO LAW DEPT:	4/16/12
INTRODUCTION DATE:	4/24/12
DISCUSSION DATE:	5/1/12
PASSAGE DATE:	5/8/12

ITB 3522	Advantage Ford Lincoln Inc.	Ben Davis	Summit City Chevrolet	O'Daniel Ford	Uebelhor & Sons
4x2 PICKUPS					
Item 41 4x2 6,050 GVW Regular Cab(F150/1500 8'long bed V6) Options: PWL, CR,TS,RH4, E85, D3, ATC, RKE, CTB, T6A	\$ 17,989.00	\$ 19,224.31	NB	\$ 19,094.00	\$ 19,978.00
Item 41C 4x2 6,700 GVW Extended Cab (F150/1500 6.5'bed) Options: PWL, CR, TS, RH4, E85, D3, RKE, CTB, T6A	\$ 20,303.00	\$ 21,956.70	NB	\$ 22,138.00	\$ 22,846.00
Item 44C 4x2 8,000 GVW Extended Cab (F250/2500 HD 8' bed Options: D3, ATC, PWL, CR, TS, RH4, CTB, RKE T6A	\$ 22,780.00	\$ 22,443.91	NB	\$ 24,427.00	\$ 22,268.00
Item 44C 4x2 8,000 GVW Extended Cab (F250/2500 HD 6' bed Options: D3, ATC, PWL, CR, TS, RH4, CTB, RKE, L6, T6A	\$ 22,570.00	\$ 22,266.45	NB	\$ 24,257.00	\$ 21,752.00
Item 61C 4x2 4,200 GVW Extended Cab (Colorado, Ranger 6' bed) Options: E85, D3, ATC, RKE, CRTS, PWL	NB	\$ 16,739.75	\$ 17,531.65	NB	\$ 16,648.00
4x4 PICKUPS					
Item 46C 4x4 6,250 GVW Extended Cab (F150/1500 8'long bed) Options: PWL, CR, TS, RH4, E85, D3 OR ATC, RKE, CTB	\$ 23,611.00	\$ 24,127.00	NB	\$ 25,486.00	\$ 24,729.00
Item 49 4x4 8,000 GVW Regular Cab (F250/2500HD 8' bed) Options: D3, ATC, RM, PW, CR, TS, RH4, CTB, RKE, SU4, T6A	\$ 23,041.00	\$ 23,347.61	NB	\$ 22,697.00	\$ 23,060.00
Item 66C 4x4 4,200 GVW Extended Cab (Colorado, 6' bed) Options: E85, D3, ATC, RH3, RKE, CRTS, PWL	NB	\$ 19,596.00	\$ 20,830.15	NB	\$ 19,212.00
Item 67E 4x4 4,200 GVW Crew Cab (Colorado, Ranger 6' bed) Options: E85, D3m ATC, RH3, RKE, CRTS, PWL	NB	\$ 21,097.35	\$ 22,358.95	NB	\$ 21,428.00
Hybrid green					
Item 9D (Volt, Focus, electric sedan compact) Options: ATC	NB	NB	NB	\$ 36,258.00	\$ 37,594.00
Item 9H 4x2 Hybrid electric sedan sub compact 4 passenger 4 door (Malibu HYB, Fusionhev)	NB	NB	NB	\$ 26,856.00	NB
Item 98H 4x2 Hybrid electric 4,800 GVW SUV (Escape Hybridvue)	NB	NB	NB	NB	NB
Item 99H 4x4 Hybrid electric 4,500 GVW SUV (Escape Hybridvue)	NB	NB	NB	NB	NB
Sedans					
Item 8C (Caliber, Cruze, Focus) Options: E85, PWD, RKE, CR, ATC, T6A	\$ 16,118.00	\$ 16,843.95	NB	\$ 16,804.00	\$ 17,679.00
Item 9C (Fusion, Malibu, Avenger 4cyl) Options: E85, PWD, ATC, T6A	\$ 21,663.00	\$ 18,288.63	NB	\$ 17,110.00	\$ 18,130.00
Item 9D (Malibu, Fusion, Avenger V-6) Options: E85, ATC, T6A	\$ 21,663.00	\$ 23,790.21	NB	\$ 18,498.00	NB
Special police SUV					
Item 17F Police Vehicle All wheel drive (Ford PIS) Options: E85, SL, PEPP CM, B34 AWD, RKE	\$ 24,216.00	Non Responsive bid	NB	\$ 24,882.00	Non Responsive bid
Item 100L 4x4 Police use SUV pursuit 4 doors (Ford PTU) Options: E85, D3, AWD, ATC, RKE, SL, PEPP	\$ 25,726.00	\$ 26,646.89	NB	\$ 26,790.00	\$ 29,223.00

	Advantage Ford Lincoln Inc.	Ben Davis	Summit City Chevrolet	O'Daniel Ford	Uebelhor & Sons
ITB 3522					
SUV 4x4 and 4x2					
Item 91 FWD Crossover 5000 GVW Size 4 Door 6 Passenger Options: E85, D3, ATC, RH4, T6A (Edge, Journey, Terrain)	\$ 24,939.00	NB	NB	\$ 25,538.00	NB
Item 96 AWD Crossover 5000 GVW Size 4 Door 6 Passenger Options: E85, D3, ATC, RH4, T6S (Edge Terrain)	\$ 26,674.00	NB	NB	\$ 27,298.00	NB
Item 98 4x2 Compact 4,500 GVW Size 4 Door 5 Passenger Options: E85, D3, ATC, RH2, T6A (Equinox, Edge)	\$ 19,891.00	\$ 20,465.75	NB	\$ 20,472.00	\$ 20,349.00
Item 99 4x4 Compact 4,500 GVW Size 4 Door 5 Passenger Options: E85, D3, ATC, RH2, T6S (Equinox, Edge)	\$ 23,495.00	\$ 22,334.25	NB	\$ 25,086.00	\$ 22,481.00
Item 100A 4x2 Intermediate 5750 GVW Size 4 Door 5 Passenger Options: E85, D3, ATC, RH4, T6S (Explorer, Traverse)	\$ 24,708.00	\$ 23,459.68	NB	\$ 25,274.00	\$ 22,993.00
Item 105A 4x4 Intermediate 5750 GVW Size 4 Door 5 Passenger Options: E85, D3, ATC, RH4 (Explorer, Traverse)	\$ 26,488.00	\$ 25,299.60	NB	\$ 27,078.00	\$ 24,833.00
Van Specifications					
Item 30 4x2 Cargo Van (Transit Conect) 5,000 GVW Options: AC2, AH, E85, RH4, D3, ATC, TS, CR, PWL, WD, DTG	\$ 23,552.00	NB	NB	\$ 21,300.00	NB
Item 32 4x2 Cargo Van Full size (CG2300, E150) 8,000 GVW Options: AC2, AH, E85, RH4, D3, ATC, TS, CR, PWL, WD, DTG, RKE, T6A	NB	\$ 21,038.00	NB	\$ 22,035.00	\$ 19,852.00
Item 32 4x2 Cargo Van Full size (CG2300, E150) 8,000 GVW Extended Options: AC2, AH, E85, RH4, D3, ATC, TS, CR, PWL, WD, DTG, RKE, XL, T6A	NB	\$ 23,035.75	NB	\$ 23,088.00	\$ 21,551.00

COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS

Bid/RFP #	ITB# 3522
Awarded To	Advantage Ford Lincoln Inc, Ben Davis Chevrolet, O'Daniel Ford, Uebelhor & Sons
Amount	In Excess of \$100,000.00 From Department CIP
Conflict of Interest on file?	X ☐ Yes ☐ No
Number of Registrants	Sent to 4 local and 5 dealers through out state 9 total
Number of Bidders	Five through out the state
Required Attachments	RFPs – attach Award Matrix; Bids – attach Tab Sheet

EXTENSIONS

Date Last Bid Out	
# Extensions Granted To Date	

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback-Authority)	
Sole Source/ Compatibility Justification	

BID CRITERIA (Take Buy Indiana requirements into consideration.)

Most Responsible, Responsive Lowest	X Yes ☐ No If no, explain below
If not lowest, explain	

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	Increase
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	Purchase of replacement vehicles for different city departments for out of life cycle vehicles. If the purchases are approved the money is in the individual departments CIP that were approved for the 2011 budgets. <u>Other cities, towns and municipalities will be purchasing off of the City bid because the pricing is lower than the state OPA. Other municipalities' have asked to purchase from the City bid Asking for council approval so other municipalities' can purchase off this ITB. Even though at this time Total replacement for city units currently two with a total of five.</u>

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	NA

FUNDING SOURCE

<i>Account Information.</i>	Department CIP (Utility only)

Memo

To: Council & Purchase

From: Larry Campbell, Fleet Director

Date: April 12, 2012

Re: 2nd 2012 Vehicle purchases by Department ITB # 3522

Below please find the requested vehicle purchases for the City for 2012 model year. The cost break down reflects the bid prices using GSA spec's and purchase prices from ITB #3522; these amounts have already been approved in their Capital budget lines. Four (4) of these vehicles will all be replacements for over life cycle units. (Years, maintenance cost, & mileage). There were four units approved yearly in the year but needed to bid three of the units for 2012/2013 pricing.

Went out to bid for vans and smaller pickup that Ford had in the Awarding of ITB #3313

Three units from bid ITB #3522

Water Pollution Control Maintenance (WPCM):	\$21,097.35	(1) pickup
Water Pollution Control Plant (WPCP):	\$21,300.00	(1) Van
Water Maintenance (WMS):	\$21,300.00	(1) Van

Units were approved early in year

3 vehicles total for all City departments at this time.

Total cost for all three units \$63,697.35