

BILL NO. S-12-06-16

SPECIAL ORDINANCE NO. S-_____

AN ORDINANCE approving the awarding of RFP #3415-PROJECT 25 RADIO SYSTEM FOR USE THROUGHOUT THE FORT WAYNE/ALLEN COUNTY INDIANA AREA by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and MOTOROLA SOLUTIONS, INC.

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA;

SECTION 1. That RFP #3415-PROJECT 25 RADIO SYSTEM FOR USE THROUGHOUT THE FORT WAYNE/ALLEN COUNTY INDIANA AREA between the City of Fort Wayne, by and through its Department of Purchasing and MOTOROLA SOLUTIONS, INC. respectfully for:

The Project 25 trunked radio system shall permit the radio user to roam across the entire area of coverage without requiring manual switching or changing of site information. RFP #3415 includes all radio system hardware, software, tower sites, 911 center and radio equipment for the end users;

Involving the City's portion of the project cost of NINE MILLION, EIGHT HUNDRED TWENTY-SIX THOUSAND, TWO HUNDRED SEVENTY-SEVEN AND 00/100 DOLLARS - (\$9,826,277.00) - (total cost of the system is \$16,986,484.00) all as more particularly set forth in said RFP #3415-PROJECT 25 RADIO SYSTEM which is on file in the Office of the Department of Purchasing, and is by reference incorporated herein, made a part hereof, and is hereby in all things ratified, confirmed and approved.

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2 **SECTION 2.** That this Ordinance shall be in full force and effect
3 from and after its passage and any and all necessary approval by the Mayor.
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8 Council Member
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10 APPROVED AS TO FORM AND LEGALITY
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14 _____
15 Carol Helton, City Attorney
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REF. NO.:	3415
DEPT:	Police & Fire Departments
DATE:	6/5/12
ITEM/SERVICE:	Project 25 Radio System
PUBLISHED ON CITY WEBSITE:	YES
ADVERTISED BID:	YES
DATES ADVERTISED:	9/19/12 & 9/26/11
DATE OPENED:	11/10/11
SINGLE SOURCE:	No
NO. OF VENDORS NOTIFIED:	6
NO. OF VENDORS RECEIVING BID:	6
NO. OF VENDORS RETURNING BID:	4
NO. OF VENDORS DISQUALIFIED:	0
DATE SENT TO DEPT FOR RECOMM:	11/10/11
DATE RECOMM RECEIVED BACK:	5/31/12
DATE SENT TO LAW DEPT:	6/6/12
INTRODUCTION DATE:	6/12/12
DISCUSSION DATE:	6/19/12
PASSAGE DATE:	6/26/12

12.1.1 Pricing Summary

Category	Description	Indiana QPA 9167
Main	FDMA, All sites, SmartX, SmartNet Upgrade, Project Management, System Integration, Microwave (4 hops)	\$ 9,390,159
	FSA & Knox Box	\$ 403,806
Alcatel	Price adder for 5 hop Alcatel Microwave Loop	\$ 759,880
City County Bldg Civil	9th Floor Site Development (required for either Alcatel option or Consolette option)	\$ 8,098
<i>Backup Consolettes</i>	<i>backup, replacement and deskset consolettes, Flash Upgrades</i>	\$ 327,038
CAD	Cad Interface (required for GPS option)	\$ 57,000
GPS	Enable GPS tracking at system level	\$ 71,158
TDMA system functionality	Core infrastructure	\$ 78,973
NICE TDMA	Logging recorder upgrade to suit TDMA functionality	\$ 14,700
ISSI	Inter Sub System Interface	\$ 265,017
GM Plant		\$ 12,921
Total Infrastructure		\$ 11,388,750
System incentive	SmartNet/SmartZone Customer Loyalty	\$ (1,973,736)
System incentive*	System Purchase Incentives	\$ (505,276)
System incentive*	Backup Consolettes and GPS core infrastructure Promotion	\$ (398,196)
System Infrastructure		\$ 8,511,542

Sale Price Summary	
City of Fort Wayne	\$ 5,570,506
Allen County	\$ 2,904,436
System Infrastructure	\$ 8,511,542
Grand Total	\$ 16,986,484

Project 25 Radio System Evaluation Scorecard

MOTOROLA					Total Score Avg.	RELM					Total Score Avg.
Compliance with Proposal Requirements (25 pts.)	System Functionality (25 pts.)	Project Services (20 pts.)	Company Experience/Qualifications (10 pts.)			Compliance with Proposal Requirements (25 pts.)	System Functionality (25 pts.)	Project Services (20 pts.)	Company Experience/Qualifications (10 pts.)		
M. Reichard	25	25	18	10	78	1	7	3	4		15
Lahey/Kelly	25	25	20	10	80	1	1	1	1		4
R. York	25	25	20	10	80	1	1	3	2		7
K. Fries	25	25	18	10	78	24	12	5	6		47
T. Lee	24	25	19	10	78	2	5	3	5		15
N. Peters	25	25	20	10	80	8	2	0	0		10
Average Score	24.83	25.00	19.17	10.00	79	6.17	4.67	2.50	3.00		16

Quality Score (80 Max):					79						16
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J&K					Total Score Avg.	WATSON DISPATCH					Total Score Avg.
Compliance with Proposal Requirements (25 pts.)	System Functionality (25 pts.)	Project Services (20 pts.)	Company Experience/Qualifications (10 pts.)			Compliance with Proposal Requirements (25 pts.)	System Functionality (25 pts.)	Project Services (20 pts.)	Company Experience/Qualifications (10 pts.)		
M. Reichard	3	10	5	6	24	1	7	3	5		16
Lahey/Kelly	3	1	3	3	10	1	1	1	1		4
R. York	3	10	3	5	21	0	0	0	3		3
K. Fries	12	12	6	8	38	0	0	0	8		8
T. Lee	3	12	5	5	25	2	5	3	3		13
N. Peters	6	1	0	0	7	4	1	0	0		5
Average Score	5.00	7.67	3.67	4.50	21	1.33	2.33	1.17	3.33		8

Quality Score (80 Max):					21						8
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COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs, BIDS, OTHER PROJECTS

Bid/RFP#/Name of Project	RFP# 3415 Project 25 Radio System
Awarded To	Motorola
Amount	9, 826,277.00
Conflict of interest on file?	☒ Yes ☐ No
Number of Registrants	
Number of Bidders	
Required Attachments	RFPs – attach Award Matrix; Bids – attach Tab Sheet

EXTENSIONS

Date Last Bid Out	
# Extensions Granted To Date	

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback--Authority)	
Sole Source/ Compatibility Justification	

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	☒ Yes ☐ No <i>If no, explain below</i>
If not lowest, explain	

COUNCIL DIGEST SHEET

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COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	The Project 25 trunked radio system shall permit the radio user to roam across the entire area of coverage without requiring manual switching or changing of site information.

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	

FUNDING SOURCE

<i>Account Information.</i>	CREDIT