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BILL NO. R-12-11-22

DECLARATORY RESOLUTION NO. R-\_\_\_\_

A DECLARATORY RESOLUTION designating an "Economic Revitalization Area" under I.C. 6-1.1-12.1 for property commonly known as 3201 Stellhorn Road, Fort Wayne, Indiana 46815 (BioPoly, LLC)

WHEREAS, Petitioner has duly filed its petition dated November 13, 2012 to have the following described property designated and declared an "Economic Revitalization Area" under Sections 153.13-153.24 of the Municipal Code of the City of Fort Wayne, Indiana, and I.C. 6-1.1-12.1, to wit:

Attached hereto as "Exhibit A" as if a part herein; and

WHEREAS, said project will create three full-time, permanent jobs for a total new, annual payroll of \$104,000, with the average new annual job salary being \$34,667 and retain seven full-time, permanent jobs for a total current annual payroll of \$837,000, with the average current, annual job salary being \$119,571; and

WHEREAS, the total estimated project cost is \$111,675; and

**WHEREAS,** it appears the said petition should be processed to final determination in accordance with the provisions of said Division 6.

NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

**SECTION 1.** That, subject to the requirements of Section 6, below, the property hereinabove described is hereby designated and declared an "Economic Revitalization Area" under I.C. 6-1.1-12.1. Said designation shall begin upon the effective date of the Confirming Resolution referred to in Section 6 of this Resolution and shall terminate on December 31, 2016, unless otherwise automatically extended in five year increments per I.C. 6-1.1-12.1-9.

SECTION 2. That, upon adoption of the Resolution:

- (a) Said Resolution shall be filed with the Allen County Assessor;
- (b) Said Resolution shall be referred to the Committee on Finance requesting a recommendation from said committee concerning the advisability of designating the above area an "Economic Revitalization Area";
- (c) Common Council shall publish notice in accordance with I.C. 6-1.1-12.1-2.5 and I.C. 5-3-1 of the adoption and substance of this resolution and setting this designation as an "Economic Revitalization Area" for public hearing;

**SECTION 3.** That, said designation of the hereinabove described property as an "Economic Revitalization Area" shall apply to a deduction of the assessed value of personal property for new manufacturing and information technology equipment.

**SECTION 4.** That, the estimate of the number of individuals that will be employed or whose employment will be retained and the estimate of the annual salaries of those individuals and the estimate of the value of new manufacturing and information technology equipment, all contained in Petitioner's Statement of Benefits, are reasonable and are benefits that can be reasonably expected to result from the proposed described installation of new manufacturing and information technology equipment.

**SECTION 5.** That, the current year approximate tax rates for taxing units within the City would be:

- (a) If the proposed new manufacturing and information technology equipment is not installed, the approximate current year tax rates for this site would be \$3.0422/\$100.
- (b) If the proposed new manufacturing and information technology equipment is installed and no deduction is granted, the approximate current year tax rate for the site would be \$3.0422/\$100 (the change would be negligible).
- (c) If the proposed new manufacturing and information technology equipment is installed and a deduction percentage of eighty percent (80%) is assumed, the approximate current year tax rate for the site would be \$3.0422/\$100 (the change would be negligible).

**SECTION 6.** That, this Resolution shall be subject to being confirmed, modified and confirmed, or rescinded after public hearing and receipt by Common Council of the above described recommendations and resolution, if applicable.

**SECTION 7.** That, pursuant to I.C. 6-1.1-12.1, it is hereby determined that the deduction from the assessed value of the new manufacturing and information technology equipment shall be for a period of ten years.

**SECTION 8.** That, the benefits described in the Petitioner's Statement of Benefits can be reasonably expected to result from the project and are sufficient to justify the applicable deductions.

**SECTION 9.** That, the taxpayer is non-delinquent on any and all property tax due to jurisdictions within Allen County, Indiana.

**SECTION 10.** That, pursuant to I.C. 6-1.1-12.1-12 et al, any property owner that has received a deduction under section 3 or 4.5 of said chapter may be required to repay the deduction amount as determined by the county auditor in accordance with section 12 of said chapter if the property owner ceases operations at the facility for which the deduction was granted and if the Common Council finds that the property owner obtained the deduction by

intentionally providing false information concerning the property owner's plans to continue operation at the facility. SECTION 11. That, this Resolution shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor. Member of Council APPROVED AS TO FORM AND LEGALITY Carol Helton, City Attorney 



APPLICATION IS FOR: (Check appropriate box(es))

NOV 1 3 2012 agr

# ECONOMIC REVITALIZATION AREA ARPLE ATION CITY OF FORT WAYNE, INDIANA

APPLICATION IS FO	R: (Check appropriate bo	x(es)) Real Estate Improvement Personal Property Impro Vacant Commercial or I	ovements
Total cost of real estate Total cost of manufact Total cost of research a	nt improvements:	3,473	
Total cost of logistical of Total cost of information		\$ 8,202	
	F ABOVE IMPROVEMENTS: \$11	1,675	
	GENERA	LINFORMATION	
Real property taxpayer's	name: Northeast Indian	a Innovation Center (Lessor)	
Personal property taxpay	er's name: BioPoly, LLC		
Telephone number: 260	-399-1694		
Address listed on tax bill	3201 Stellhorn Road;	Fort Wayne, IN 46815	
	designated, if applicable: Bi		
Year company was estab			
Address of property to be	designated: 3201 Stellho	orn Road; Fort Wayne, IN 46815	
	tification number:		
Contact person name: Sa	abra Rowley		
	number: 260-399-1694	Contact person Email: sabra.row	rley@schwartzblomedical.com
Contact person address:	3201 Stellhorn Road		
	or principal operating perso	nnel	
NAME	TITLE	ADDRESS	PHONE NUMBER
Herbert E. Schwartz	President/CEO	3201 Stellhorn Road; Fort Wayne	260-407-6468
Sabra L. Rowley	CFO	3201 Stellhorn Road; Fort Wayne	260-399-1694
	•		

List all persons or firms having ten percent or more ownership interest in the applicant business and the percentage each holds:

NAME	PERCENTAGE
Schwartz Biomedical, LLC	69.89%
	0.00%
	0.00%
	0.00%
	0.00%

Yes	ĭ No	Are any elected officials shareholders or holders of any debt obligation of the applicant or operating
		business? If yes, who? (name/title)
X Yes	□No	Is the property for which you are requesting ERA designation totally within the corporate limits of the
		City of Fort Wayne?
Yes	⊠ No	Is the property for which you are requesting ERA designation located in an Economic Development
		Target Area (EDTA)? (see attached map for current areas)
Yes	No No	Is the property for which you are requesting ERA designation located in a HUBzone? (see attached map
		for current areas)
Yes	ĭ No	Do you plan to request state or local assistance to finance public improvements?
Describe	e the pro	educt or service to be produced or offered at the project site:
Orthop	aedic	Medical Implants/Devices

In order to be considered an Economic Revitalization Area (ERA), the area must be within the corporate limits of the City of Fort Wayne and must have become undesirable for, or impossible of, normal development and occupancy because of a lack of development, cessation of growth, deterioration of improvements or character of occupancy, age, obsolescence, substandard buildings, or other factors which have impaired values or prevent a normal development of property or use of property. It also includes any area where a facility or group of facilities that are technologically, economically, or energy obsolete is located and where the obsolescence may lead to a decline in employment and tax revenues.

How does the property for which you are requesting designation meet the above definition of an ERA?

The equipment that we replaced has become technologically obsolete. Our molding process requires the ability to apply weight and heat/cooling in a controlled manner. Our old processes were manual (weights, manual heaters). We purchased the new equipment to help with molding new lines of implants—which are larger than our first product line of implants. The manual process would have required more weight than would be safe to handle.

## **REAL PROPERTY INFORMATION**

Complete this section of the application if you are requesting a deduction from assessed value for real property improvements.
Describe any structure(s) that is/are currently on the property:
Describe the condition of the structure(s) listed above:
Describe the improvements to be made to the property to be designated for tax abatement purposes:
Projected construction start (month/year): Projected construction completion (month/year):
Yes No Will construction result in Leadership in Energy and Environmental Design (LEED) certification by th U.S. Green Building Council?
Yes No Will construction use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

#### PERSONAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value of new manufacturing, research and development, logistical distribution or information technology equipment.

List below the equipment for which you are seeking an economic revitalization area designation.

Manufacturing equipment must be used in the direct production, manufacture, fabrication, assembly, extraction, mining, processing, refining, or finishing of other tangible personal property at the site to be designated. Research and development equipment consists of laboratory equipment, research and development equipment, computers and computer software, telecommunications equipment or testing equipment used in research and development activities devoted directly and exclusively to experimental or laboratory research and development for new products, new uses of existing products, or improving or testing existing products at the site to be designated. Logistical distribution equipment consists of racking equipment, scanning or coding equipment, separators, conveyors, fork lifts or lifting equipment, transitional moving equipment, packaging equipment, sorting and picking equipment, software for technology used in logistical distribution, is used for the storage or distribution of goods, services, or information. Information technology equipment consists of equipment, including software used in the fields of information processing, office automation, telecommunication facilities and networks, informatics, network administration, software development and fiber optics: (use additional sheets, if necessary)

1. (New Manufacturing) Direct Compression Molding Press (for implants). 2. Portable Chiller (to go with press) to control temperature and 3. DAQ (Data Acquisition Equipment) system used to collect data from the press as well as software to allow download to PC. (Information technology equipment)
Yes No Has the above equipment for which you are seeking a designation, ever before been used for any purpose
in Indiana? If yes, was the equipment acquired at an arms length transaction from an entity not affiliated with the
applicant? Tyes No
Yes No Will the equipment be leased?
Equipment purchase date (month/year): (1) 2/2012; (2) 3/2012 and (3) 8/2012
Equipment installation date (month/year): 10/2012
Please provide the depreciation schedule term for equipment under consideration for personal property tax abatement:
Please see attached schedule

## BioPoly, LLC Federal Tax Depreciation Schedule 2012 Forward

## 7 YR MACRS; Mid Qtr Convention; 4th Qtr

Press Year		Cost	Rate	Depreciation	Net
	1	91,588	3.57%	3,269.69	88,318.31
	2	91,588	27.55%	25,232.49	63,085.81
	3	91,588	19.68%	18,024.52	45,061.30
	4	91,588	14.06%	12,877.27	32,184.02
	5	91,588	10.04%	9,195.44	22,988.59
	6	91,588	8.73%	7,995.63	14,992.96
	7	91,588	8.73%	7,995.63	6,997.32
	8	91,588	7.64%	6,997.32	(0.00)
DAQ		Cost	Rate	Depreciation	Net
Year					
	1	8,202	3.57%	292,81	7,909.19
	2	8,202	27.55%	2,259.65	5,649.54
	3	8,202	19.68%	1,614.15	4,035.38
	4	8,202	14.06%	1,153.20	2,882.18
	5	8,202	10.04%	823.48	2,058.70
	6	8,202	8.73%	716.03	1,342.67
	7	8,202	8.73%	716.03	626.63
4	8	8,202	7.64%	626.63	**
Chiller Year		Cost	Rate	Depreciation	Net
	1	11,885	3.57%	424.29	11,460.71
	2	11,885	27.55%	3,274.32	8,186.39
	3	11,885	19.68%	2,338.97	5,847.42
	4	11,885	14.06%	1,671.03	4,176.39
	5	11,885	10.04%	1,193.25	2,983.14
	6	11,885	8.73%	1,037.56	1,945.57
	7	11,885	8.73%	1,037.56	908.01
	8	11,885	7.64%	908.01	-

## ELIGIBLE VACANT BUILDING INFORMATION

Complete this section of the application if you are requesting a deduction from the current assessed value of a vacant building

Yes No Has the building for which you are seeking designation for tax abatement been unoccupied for at least one year? Please provide evidence of occupation. (i.e. certificate of occupancy, paid utility receipts, executed lease agreements)  Describe any structure(s) that is/are currently on the property:
Describe the condition of the structure(s) listed above:
Projected occupancy date (month/year):
Describe the efforts of the owner or previous owner in regards to selling, leasing or renting the eligible vacant building
during the period the eligible vacant building was unoccupied including how much the building was offered for sale,
lease, or rent by the owner or a previous owner during the period the eligible vacant building was unoccupied.

## PUBLIC BENEFIT INFORMATION

#### EMPLOYMENT INFORMATION FOR FACILITY TO BE DESIGNATED

ESTIMATE OF EMPLOYEES AND PAYROLL FOR FORT WAYNE FACILITY REQUESTING ECONOMIC REVITALIZATION AREA DESIGNATION

Please be specific on job descriptions. To fill out information on occupation and occupation code, use data available through Occupation Employment Statistics for Fort Wayne <a href="http://www.bls.gov/oes/current/oes\_23060.htm">http://www.bls.gov/oes/current/oes\_23060.htm</a>

#### **Current Full-Time Employment**

Occupation	Occupation Code	Number of Jobs	Total Payroll
Please see attached spreadsheet			
·			

#### **Retained Full-Time Employment**

Occupation	Occupation Code	Number of Jobs	Total Payroll
Please see attached spreadsheet			

## Additional Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
Please see attached spreadsheet			

urrent Part-Time or T Occupation	Occupation Code	Number of Jobs	Total Payroll	
Please see attached spreadsheet				
etained Part-Time or Occupation	Temporary Jobs Occupation Code	Number of Jobs	Total Payroll	
Please see attached spreadsheet	Occupation Code	1 various of 3003	10tal Laylon	
lditional Part-Time (	or Temporary Job	es		
Occupation	Occupation Code	Number of Jobs	Total Payroll	
Please see attached spreadsheet				
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eck the boxes below if the	he existing lobs and	the jobs to be create	d will provide the listed ben	efits:
eck the boxes below if the Pension Plan		the jobs to be create ajor Medical Plan	d will provide the listed ben	

employees currently, salaries have been adjusted to allow for purchase of plans individually.

When will you reach the levels of employment shown above? (month/year): Please see attached schedule by year

### BioPoly, LLC Public Benefit Information 2012-2015

**Current Full-Time Employment** 

		2012		2013		2014		2015	
	Occupation	Number		Number		Number		Number	
Occupation	Code	of Jobs	Total Payroll						
Management Occupations	11-0000	6.0	805,800	6.0	829,974	6.0	854,873	6.0	880,519
Molding Technician	51-4072	1.0	31,200	1.0	32,136	1.0	33,100	1.0	34,093
-	Totals	7.0	837,000	7.0	862,110	7.0	887,973	7.0	914,612

**Retained Full-Time Employment** 

	Occupation	Number		Number		Number		Number	
Occupation	Code	of Jobs	Total Payroll						
Management Occupations	11-0000	6.0	805,800	6.0	829,974	6.0	854,873	6.0	880,519
Molding Technician	51-4072	_1.0	31,200	1.0	32,136	1.0	33,100	1.0	34,093
	Totals	7.0	837,000	7.0	862,110	7.0	887,973	7.0	914,612

Additional Full-Time Employment (Cumulative by year)

	Occupation	Number		Number	·	Number		Number	
Occupation	Code	of Jobs	Total Payroll	of Jobs	Total Payroll	of Jobs	Total Payroll	of Jobs	Total Payroli
Molding Technician	51-4072			1.5	48,204	5.0	165,500	8.5	289,791
Bookkeeping, Accounting Clerks	43-3031			1.0	40,000				
Other Managerial	11-0000					2.0	235,000	3.0	340,000
Total	s			2.5	88,204	7.0	400,500	11.5	629,791
Total Projected Sal	aries per Yea	r	837,000		950,314		1,288,474		1,544,404

Note: The above plan assumes meeting revenue targets and making additional capital purchases in 2014 and 2015

## REQUIRED ATTACHMENTS

The following must be attached to the application.

- 1. Statement of Benefits Form(s) (first page/front side completed)
- 2. Full legal description of property and a plat map identifying the property boundaries. (Property tax bill legal descriptions are not sufficient.) Should be marked as Exhibit A.
- 3. Check for non-refundable application fee made payable to the City of Fort Wayne.

ERA filing fee (either real or personal property improvements) ERA filing fee (both real and personal property improvements)

.1% of total project cost not to exceed \$500

ERA filing fee (vacant commercial or industrial building)

.1% of total project cost not to exceed \$750 \$500

ERA filing fee in an EDTA

\$100

Amendment to extend designation period

\$300

Waiver of non compliance with ERA filing

\$500 + ERA filing fee

4. Owner's Certificate (if applicant is not the owner of property to be designated) Should be marked as Exhibit B if applicable.

#### CERTIFICATION

I, as the legal taxpayer and/or owner, hereby certify that all information and representations made on this application and its attached exhibits are true and complete and that neither an Improvement Location Permit nor a Structural Permit haS been filed for construction of improvements, nor has any manufacturing, research and development, logistical distribution or information technology equipment which is a part of this application been purchased and installed as of the date of filing of this application. I also certify that the taxpayer is not delinquent on any and all property tax due to taxing jurisdictions within Allen County, Indiana. I understand that any incorrect information on this application may result in a rescission of any tax abatements which I may receive.

I understand that I must file a correctly completed Compliance with Statement of Benefits Form (CF-1/Real Property for real property improvements and CF-1/PP for personal property improvements) with BOTH the City of Fort Wayne Community Development Division, AND the County Auditor in each year in which I receive a deduction. Failure to file the CF-1 form with either agency may result in a rescission of any tax abatement occurring as a result of this application.

Signature of Taxpayer/Owner J. CFO Bro Poly, LLC

Sabra L. Rowley, CFO Bro Poly, LLC

Printed Name and Title of Applicant

11/5/12

Innovation Center ideas@work Exhibit B Hortheast Judiana Junoansion Concerving Tour Moyor, III steels E360 165 1425 1.300,03.643 Emporantemen

Karl R. LaPan, President & CEO

ENabeth with Use E3004014452 C3004014452 C3004014452

November 1, 2012

Mrs. Sabra Rowley **Chief Financial Officer** BioPoly, LLC. 3201 Stellhorn Road Fort Wayne, IN 46815

#### Dear Sabra:

This letter is to acknowledge Northeast Indiana Innovation Center is aware Schwartz Biomedical is applying for an ERA tax abatement, and we are fully supportive of the request.

Schwartz has been a valued residential client of the Northeast Indiana Innovation Center/Park. In addition, Schwartz Biomedical and BioPoly have created high quality jobs and supplier opportunities for our community and region. We also recognize the innovative technologies and transformative products you are developing will have a significant opportunity to improve the quality of life for many hundreds of thousands of people who suffer from certain orthopedic ailments.

Thank you for the opportunity to comment on this abatement request. We appreciate all you are doing to help improve quality of life and patient care outcomes in the World.

Sincerely yours,

Karl R. LaPan

President and CEO

### STATEMENT OF BENEFITS PERSONAL PROPERTY State Form 51764 (5-04)

CITY OF FT WAYNE

**FORM** SB - 1 / PP

Prescribed by the Department of Local Government Finance

NOV 13 2012 -

#### INSTRUCTIONS:

- This statement must be submitted to the body designating the economic revitalization area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Atea. Otherwise this statement must be submitted to the designating body BEFORE a person installs the new manufacturing equipment and/or research and development equipment, and/or logistical distribution equipment and/or information technology equipment for which the person wishes to claim a deduction. "Projects" planned or committed to after July 1, 1987 and areas designated after July 1, 1987 require a STATEMENT OF BENEFITS. (IC 6-1.1-12.1)

  Approval of the designating hold (City Council, Town Beard, Council, Council, Low Beard, Council, Council, Low Beard, Low Bea
- Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to installation of the new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment, BEFORE a deduction may be approved
- To obtain a deduction, Form 322 ERA/PPME and/or Form 322 ERA/PP Other, must be filed with the county auditor. Form 322 ERA/PPME and/or Form 322 ERA/PP Other must be filed between March 1 and May 15 of the assessment year in which new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment becomes assessable, unless a filing extension has been obtained. A person who obtains a filing extension must file the form between March 1 and the extended due date of that year.
- Property owners whose Statement of Benefits was approved after June 30, 1991 must submit Form CF-1 annually to show compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
- The schedules established under IC 6-1.1-12.1-4(d) and IC 6-1.1-12.1-4.5(e) effective July 1, 2000 apply to any statement of benefits filed on or after July 1, 2000. The schedules effective prior to July 1, 2000 shall continue to apply to those statement of benefits filed before July 1, 2000.

SECTION 1			TAXPAYER I	MEODMATI	ON					
Name of taxpayer		<u> </u>	IANTATERI	MECKMENT	JN.					
BioPoly, LLC										
t	at and averbas offs stat	2 and 7/0 and								
Address of taxpayer (street		e and ZIP code	<del>?)</del>							
3201 Stellhorn Ro	oad 									
Name of contact person							Telephone nu			
Sabra Rowley							(260) 399	-1694		
SECTION 2	į	OCATION AN	ID DESCRIPTI	ON OF PRO	POSED PROJ	ECT				
Name of designating body							Resolution nu	mber		
City of Fort Wayne	<b>!</b>					,				
Location of property				Coun	y		Taxing district			
3201 Stellhorn Roa	ad; Fort Wayne, IN	46815		Alle	n		072			
Description of manufactur and/or logistical distribution	ing equipment and/or re	search and de	velopment equ	uipment				ESTIMATED		
and/or logistical distributio   (use additional sheets if n	in equipment and/or info ecessary)	rmation techn	ology equipmei	nt	}		Start Date	e Com	Completion Date	
	• • • • • • • • • • • • • • • • • • • •				Manufacturing	Equipment	6/1/2012	10/1	8/2012	
1. Direct Compress temperature and 3.					R & D Equipm		0/1/2012	- 10, 1	0/2012	
data and software t				9	Logist Dist Eq					
					IT Equipment	*	10/5/2012	10/1	8/2012	
SECTION 3	ESTIMATE OF	EMPLOYEES	AND SALAR	IES AS RES	ULT OF PROP	OSED PRO			112012	
Current number	Salaries		retained	Salaries	out of tho	Number a		Salaries		
7	837,000.00	7	rotaliou	837,0	00.00	3	dallonar	104.000	.00	
SECTION 4	<del></del>	MATER TOTA	COSTAND		PROPOSED P			}		
			cturing					IT Family		
NOTE: Pursuant to IC 6-1			ment	Kene	Juipment	Logist Dist i	equipment "	IT Equip		
COST of the property is co	onnaential.	Cost	Assessed Value	Cost	Assessed Value	Cost	Assessed Value	Cost	Assessed Value	
Current values		13,653.00	7,500.00	500.00	300.00			3,516.00	2,000.00	
Plus estimated values of	proposed project	103,473.00	41,390.00					8,202.00	3,281.00	
Less values of any proper	ty being replaced	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Net estimated values upo	n completion of project	117,073.00	48,990.00	500.00	300.00			11,702.00	5,281.00	
SECTION 5	WASTE CO	NVERTED AN	ND OTHER BE	NEFITS PR	OMISED BY TH	IE TAXPAYE	R			
	overted (pounds) 0		E	stimated haz	zardous waste	converted (pa	ounds)			
Other benefits:							• • • • • • • • • • • • • • • • • • • •		<del></del>	
	venue developing o gnificant growth pote	ential. As a	ompany. The part of the O	taxpayer rthopedics	develops, ma cluster in Ni	anufacture: E Indiana,	s and sells o	is not only	,	
Other benefits: BioPoly is an early re worldwide and has sig meeting a medical ne	venue developing o gnificant growth pote	ential. As a	ompany. The part of the Or potential to b	taxpayer rthopedics pring long t	develops, ma cluster in NI erm growth (	anufacture: E Indiana,	s and sells o	is not only	,	
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Other benefits: BioPoly is an early re worldwide and has sig meeting a medical ne	venue developing o gnificant growth pote ed in healthcare, bu I hereb	ential. As a partial and the p	ompany. The part of the Or potential to b TAXPAYER CE	taxpayer rthopedics oring long t	develops, ma cluster in NI erm growth (	anufactures E Indiana, revenue a are true.	s and sells o	is not only IE Indiana.		
Other benefits: BioPoly is an early re worldwide and has sigmeeting a medical ne	venue developing o gnificant growth pote ed in healthcare, bu I hereb	ential. As a partial and the p	ompany. The part of the Or potential to b TAXPAYER CE	taxpayer of the taxpayer of the taxpayer of the taxpayer of taxpay	develops, ma cluster in NI erm growth (	anufactures E Indiana, revenue a are true.	s and sells o the taxpayer nd jobs) to N	is not only IE Indiana.		

PLAT OF SURVEY CONTINUED

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COMMISSION NO. 03671

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ORIGINAL BOUNDARY SURVEY FOR: NORTHEAST INDIANA INNOVATION CENTER N.E. COR. ST. JOSEPH RD. & STELLHORN RD. PT. S.W. 1/4, SEC. 20, T31N, R13E, 2ND P.M. ALLEN COUNTY, FORT WAYNE, IN

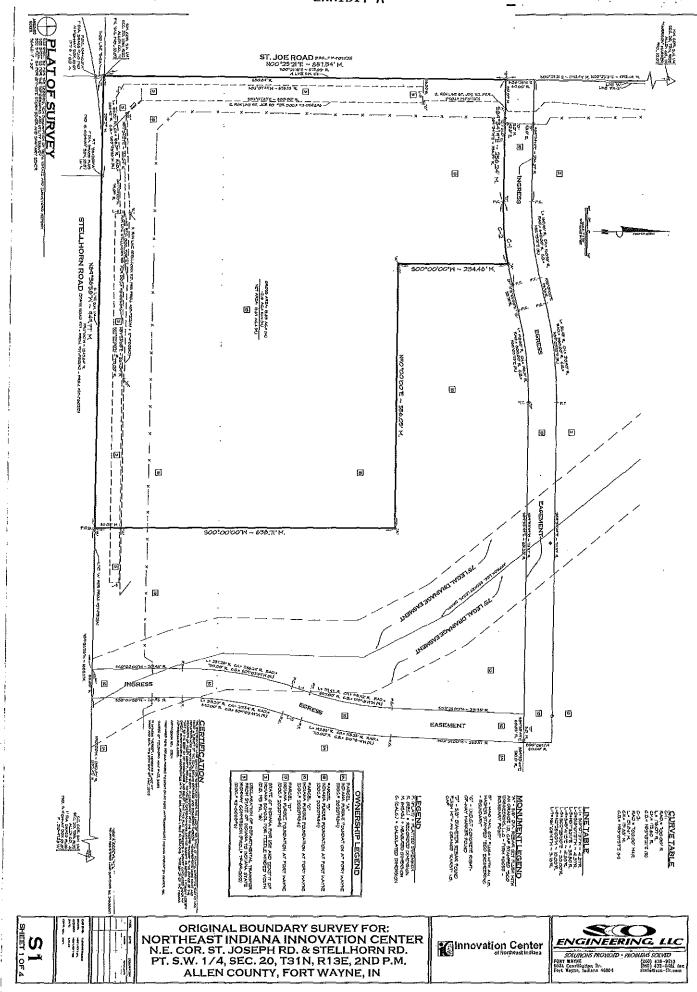




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#### **EXHIBIT A**





Sabra L. Rowley, CPA Chief Financial Officer 3201 Stellhorn Road Fort Wayne, IN 46815 260-399-1694 phone 260-312-0400 cell 260-492-0452 fax SabranRowley@Schwartzbiomedical.com

November 5, 2012

Fort Wayne Common Council Citizens Square 200 East Berry St., Suite # 320 Fort Wayne, IN 46802

#### Dear Members:

The purpose of this letter is to request a waiver of non compliance for the following:

- Economic Revitalization Area (ERA) application City of Fort Wayne, Indiana
- Form SB-1/PP Statement of Benefits Personal Property

Under current administrative procedures, these two forms need to be submitted prior to the purchase and/or installation of the personal property. However, Section (G)(1) permits applicants to request a waiver of non compliance on personal property if the equipment is installed within one month prior to the date the application is received. The final installation of the equipment occurred on October 18, 2012. It is our intention that the application and Statement of Benefits of Personal Property be submitted prior to November 18, 2012.

The reason for failure to file the application timely is due to our overall inexperience with this process. This is the first time that either the Company or I have filed an application for property tax abatement. While I and the company are familiar with the concept of requesting tax abatement, we did not review the requirements until the equipment was finally installed on October 18, 2012. It was at that time, that I reviewed the application and requirements. Prior to that time, I focused my compliance deadlines on the dates of assessment, not aware of the additional time requirements/limitations. Additionally, I waited until the final installation of the project equipment to ensure that I captured the full cost of the project.

BioPoly, LLC has significant potential to bring high quality jobs to the Fort Wayne area. BioPoly is an early stage, full scale orthopedic company. The company's business plan involves the development, manufacturing and sales of several lines (partial resurfacing, total joint resurfacing, trauma and spine) of medical

devices around the world. We currently have one device approved for sale outside of the United States (OUS). During 2013, we will apply for regulatory approval for two additional partial resurfacing devices. After demonstrating widespread clinical effectiveness, we anticipate sales to ramp up. As sales ramp up, so will our need for additional shifts and manufacturing equipment.

Thank you for your time and consideration of this matter. Please contact me if you have any questions regarding this request or the accompanying forms.

Very truly yours,

Sabra L. Rowley, CPA, CGMA

Salua Rowley

Chief Financial Officer

## **Personal Property Abatements**

Tax Abatement Review System

	Points Possible	Points Awarded
Total new investment in equipment		
Over \$5,000,000 \$1,000,000 to \$4,999,999 \$500,000 to \$999,999 \$0 to \$499,999	10 8 6 4	4
Total number of jobs created and/or retained		
Over 150 75 to 149 25 to 74 10 to 24 Under 10	10 8 6 4 2	4
Current # of employees increases 50-99% Current # of employees increases 100% or more	6 8	
Average annual salary of full-time jobs created and/or retained are % of the Federal Minimum Wage *		
Greater than 300% of the Federal Minimum Wage 201% to 300% of the Federal Minimum Wage 151% to 200% of the Federal Minimum Wage 150% of the Federal Minimum Wage	10 7 3 1	10
Health insurance provided by the company	5	
Project involves reinvestment at current location of a business	10	10
Project involves new or startup business	5	
Construction uses green building techniques (ie LEED Certification)	5_	
Construction uses techniques to minimize impact on Combined Sewer  Overflows (CSOs)	2	
Project is located in a HUBzone	10	
	Total	28

7 to 11 Points - Three Year Abatement
12 to 16 Points - Five Year Abatement
17 to 23 Points - Seven Year Abatement
24 to 60 Points - Ten Year Abatement

<sup>\*</sup> If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is elicible for an alternate deduction schedule.

10 Year	
Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	90%
Year 7	80%
Year 8	65%
Year 9	50%
Year 10	40%
7 Year	
Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	71%
Year 7	43%

## POOL #2 FORT WAYNE COMMUNITY DEVELOPMENT DIVISION TAX ABATEMENT - ESTIMATE OF SAVINGS

\*New tax abatement percentages have been changed to reflect change in state law

PERSONAL PROPERTY TAX ABATEMENT - 10 yr Schedule

Year	True Cash Value	"Pool 2"	True Tax Value	Assessed Value	Tax Abatement %	Tax Paid %	Deduction	Taxable A V	Tax Rate	Tax Paid	Tax Saved
1	\$111,675	40%	\$44,670	\$44,670	100%	0%	\$44,670	\$0	0.030422	\$0	\$1,359
2	\$111,675	56%	\$62,538	\$62,538	90%	10%	\$56,284	\$6,254	0.030422	\$190	\$1,712
3	\$111,675	42%	\$46,904	\$46,904	80%	20%	\$37,523	\$9,381	0.030422	\$285	\$1,142
4	\$111,675	32%	\$35,736	\$35,736	70%	30%	\$25,015	\$10,721	0.030422	\$326	\$761
5	\$111,675	30%	\$33,503	\$33,503	60%	40%	\$20,102	\$13,401	0.030422	\$408	\$612
6	\$111,675	30%	\$33,503	\$33,503	50%	50%	\$16,751	\$16,751	0.030422	\$510	\$510
7	\$111,675	30%	\$33,503	\$33,503	40%	60%	\$13,401	\$20,102	0.030422	\$612	\$408
8	\$111,675	30%	\$33,503	\$33,503	30%	70%	\$10,051	\$23,452	0.030422	\$713	\$306
9	\$111,675	30%	\$33,503	\$33,503	20%	80%	\$6,701	\$26,802	0.030422	\$815	\$204
10	\$111,675	30%	\$33,503	\$33,503	10%	90%	\$3,350	\$30,152	0.030422	\$917	\$102
11	\$111,675	30%	\$33,503	\$33,503	0%	100%	\$0	\$33,503	0.030422	\$1,019	\$0
						т	OTAL TAX SAY	√ED	(10 yrs on 10	yr deduction	<u>\$7,114</u>
						Т	OTAL TAX PAI	D	(10 yrs on 10	yr deduction	\$4,777

Admn.	Appr.	

#### DIGEST SHEET

TITLE OF ORDINANCE: Declaratory Resolution

DEPARTMENT REQUESTING ORDINANCE: Community Development Division

SYNOPSIS OF ORDINANCE: BioPoly, LLC is requesting the designation of an Economic Revitalization Area for personal property improvements in the amount of \$111,675. In order to expand, BioPoly, LLC will replace obsolete equipment with a Direct Compression Molding Press, Portable Chiller, and Data Acquisition Equipment to help with molding new lines of implants

EFFECT OF PASSAGE: Installing the new equipment will allow BioPoly, LLC to stay competitive in the market and replace obsolete equipment. Three full-time jobs will be created.

EFFECT OF NON-PASSAGE: Potential loss of development and three full-time jobs

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS): No expenditures of public funds required.

ASSIGNED TO COMMITTEE (PRESIDENT): Mitch Harper and John Shoaff

## **MEMORANDUM**



To:

City Council

FROM:

Adam Welch, Economic Development Specialist

DATE:

November 15, 2012

RE:

Request for designation by BioPoly, LLC as an ERA for personal property

improvements

## BACKGROUND

PROJECT ADDRESS: 3201 Ste	llhorn Road PROJ	ECT LOCATED WITHIN:	Not Applicable	
PROJECT COST:	\$111,675 Coun	CILMANIC DISTRICT:	2	
COMPANY PRODUCT OR SERVICE:	BioPoly, LLC pro	duces orthopedic medical implants and o	levices.	
PROJECT DESCRIPTION:	BioPoly, LLC wil	replace obsolete equipment with a Direc	ct Compression	
	Molding Press, Po with molding new	ortable Chiller, and Data Acquisition Equalities of implants	iipment to help	
CREATED	, , , , , , , , , , , , , , , , , , ,	RETAINED		
JOBS CREATED (FULL-TIME):	3	JOBS RETAINED (FULL-TIME):	7	
JOBS CREATED (PART-TIME):	N/A	JOBS RETAINED (PART-TIME):	N/A	
TOTAL NEW PAYROLL: \$104,		TOTAL RETAINED PAYROLL:	\$ 837,000	
AVERAGE SALARY (FULL-TIME NEW): \$36,667		AVERAGE SALARY (FULL-TIME RETAINED);	\$ 119,571	

## **COMMUNITY BENEFIT REVIEW**

Yes No No N/A	Project will encourage vacant or under-utilized land appropriate for commercial or industrial use?
Yes 🛛 No 🗌 N/A 🗍	Real estate to be designated is consistent with land use policies of the City of Fort Wayne?  Explain: Property to be designated is zoned IN2; General Industrial Zoning Class
Yes No No N/A	Project encourages the improvement or replacement of a deteriorated or obsolete structure?
Yes 🛛 No 🗌 N/A 🗍	Project encourages the improvement or replacement of obsolete manufacturing and/or research and development and/or information technology and/or logistical distribution equipment?  Explain: BioPoly, LLC will install a Direct Compression Molding Press,  Portokla Chilley and Data Acquisition Equipment.
	Portable Chiller, and Data Acquisition Equipment.
Yes No N/A	Project will result in significant conversion of solid waste or hazardous waste into energy or other useful products?

	POLICY
Yes No No N/A	Taxpayer is NOT delinquent on any or all property tax due to any taxing jurisdiction within Allen County.
	minimum wage.  Explain: The average wage rate of full-time jobs retained is 793% of the current Federal minimum wage rate.
Yes 🛛 No 🗌 N/A 🗍	Average wage of all full-time jobs to be retained is at least 150% of current Federal
Yes No No N/A	Average wage of all full-time jobs to be created is at least 150% of current Federal minimum wage.  Explain: The average wage of full-time jobs created is 230% of the current Federal minimum wage rate.
Yes No No N/A	ERA designation induces employment opportunities for Fort Wayne area residents?
Yes No No N/A	Construction will use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)
Yes No No N/A	Construction will result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?
Yes No N/A	Project encourages preservation of an historically or architecturally significant structure?

#### Per the policy of the City of Fort Wayne, the following guidelines apply to this project:

1. The period of deduction for personal property is ten years.

Under Fort Wayne Common Council's tax abatement policies and procedures, BioPoly, LLC is eligible for a ten year deduction on personal property improvements. Attached is a spreadsheet that shows how the application scored under the review system. Also attached is an estimate of the taxes saved and paid over the length of the ten year deduction schedule.

After reviewing the City's Procedures and Policies on Economic Revitalization Areas (ERA) which are provided with each ERA Application, BioPoly LLC informed City staff that final installation of equipment occurred *prior* to their submission of the Economic Revitalization Area (ERA) application and the Statement of Benefits (SB-1/PP). To allow an economic revitalization area designation after the final installation of personal property, Indiana Code 6-1.1-12.1-11.3 permits for an adoption of a resolution to waive non-compliance due to failure to file a Statement of Benefits (SB-1) in the appropriate timeframe. The confirming resolution for this project contains language to waive non-compliance that will allow for the final approval of an economic revitalization area designation on this property for tax abatement. A letter from BioPoly's Chief Financial Officer is attached explaining their request for a waiver of non-compliance.

a war	iver of non-compliance.	
5/200013 11/06/2004	Comments	
Signed:	Acleur J. Wold  Economic Development Specialist	
Reviewed:	Economic Development Specialist  Economic Development Specialist	

## COMMUNITY DEVELOPMENT DIVISION