

**A DECLARATORY RESOLUTION designating an
"Economic Revitalization Area" under I.C. 6-1.1-
12.1 for property commonly known as 2914
Independence Drive, Fort Wayne, Indiana 46808
(Marquis ID Systems)**

WHEREAS, Petitioner has duly filed its petition dated February 22, 2013 to have the following described property designated and declared an "Economic Revitalization Area" under Sections 153.13-153.24 of the Municipal Code of the City of Fort Wayne, Indiana, and I.C. 6-1.1-12.1, to wit:

Attached hereto as "Exhibit A" as if a part herein;

and

WHEREAS, said project will create four full-time, permanent jobs for a total new, annual payroll of \$210,000, with the average new annual job salary being \$52,500 and retain eight full-time, permanent jobs for a total current annual payroll of \$945,000, with the average current, annual job salary being \$118,125; and

WHEREAS, the total estimated project cost is \$2,987,000; and

WHEREAS, it appears the said petition should be processed to final determination in accordance with the provisions of said Division 6.

NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. That, subject to the requirements of Section 6, below, the property hereinabove described is hereby designated and declared an "Economic Revitalization Area" under I.C. 6-1.1-12.1. Said designation shall begin upon the effective date of the Confirming Resolution referred to in Section 6 of this Resolution and shall terminate on December 31, 2016, unless otherwise automatically extended in five year increments per I.C. 6-1.1-12.1-9.

SECTION 2. That, upon adoption of the Resolution:

- (a) Said Resolution shall be filed with the Allen County Assessor;
- (b) Said Resolution shall be referred to the Committee on Finance requesting a recommendation from said committee concerning the advisability of designating the above area an "Economic Revitalization Area";
- (c) Common Council shall publish notice in accordance with I.C. 6-1.1-12.1-2.5 and I.C. 5-3-1 of the adoption and substance of this resolution and setting this designation as an "Economic Revitalization Area" for public hearing;

1 **SECTION 3.** That, said designation of the hereinabove described property as an
2 "Economic Revitalization Area" shall apply to both a deduction of the assessed value of real
3 estate and personal property for new manufacturing and information technology equipment.

4 **SECTION 4.** That, the estimate of the number of individuals that will be employed
5 or whose employment will be retained and the estimate of the annual salaries of those
6 individuals and the estimate of the value of redevelopment or rehabilitation and the estimate
7 of the value of new manufacturing and information technology equipment, all contained in
8 Petitioner's Statement of Benefits, are reasonable and are benefits that can be reasonably
9 expected to result from the proposed described redevelopment or rehabilitation and from the
10 installation of new manufacturing and information technology equipment.

11 **SECTION 5.** That, the current year approximate tax rates for taxing units within
12 the City would be:

- 13 (a) If the proposed development does not occur, the approximate current year tax
14 rates for this site would be \$3.0261/\$100.
15 (b) If the proposed development does occur and no deduction is granted, the
16 approximate current year tax rate for the site would be \$3.0261/\$100 (the
17 change would be negligible).
18 (c) If the proposed development occurs and a deduction percentage of fifty percent
19 (50%) is assumed, the approximate current year tax rate for the site would be
20 \$3.0261/\$100 (the change would be negligible).
21 (d) If the proposed new manufacturing and information technology equipment is not
22 installed, the approximate current year tax rates for this site would be
23 \$3.0261/\$100.
24 (e) If the proposed new manufacturing and information technology equipment is
25 installed and no deduction is granted, the approximate current year tax rate for
26 the site would be \$3.0261/\$100 (the change would be negligible).
27 (f) If the proposed new manufacturing and information technology equipment is
28 installed and a deduction percentage of eighty percent (80%) is assumed, the
29 approximate current year tax rate for the site would be \$3.0261/\$100 (the
30 change would be negligible).

SECTION 6. That, this Resolution shall be subject to being confirmed, modified
and confirmed, or rescinded after public hearing and receipt by Common Council of the
above described recommendations and resolution, if applicable.

SECTION 7. That, pursuant to I.C. 6-1.1-12.1, it is hereby determined that the
deduction from the assessed value of the real property shall be for a period of ten years, and
the deduction from the assessed value of the new manufacturing and information technology
equipment shall be for a period of ten years.

1 **SECTION 8.** That, the benefits described in the Petitioner's Statement of Benefits
2 can be reasonably expected to result from the project and are sufficient to justify the
3 applicable deductions.

4 **SECTION 9.** That, the taxpayer is non-delinquent on any and all property tax due
5 to jurisdictions within Allen County, Indiana.

6 **SECTION 10.** That, pursuant to I.C. 6-1.1-12.1-12 et al, any property owner that
7 has received a deduction under section 3 or 4.5 of said chapter may be required to repay the
8 deduction amount as determined by the county auditor in accordance with section 12 of said
9 chapter if the property owner ceases operations at the facility for which the deduction was
10 granted and if the Common Council finds that the property owner obtained the deduction by
11 intentionally providing false information concerning the property owner's plans to continue
12 operation at the facility.

13 **SECTION 11.** That, this Resolution shall be in full force and effect from and after
14 its passage and any and all necessary approval by the Mayor.

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Member of Council

APPROVED AS TO FORM AND LEGALITY

Carol Helton, City Attorney

Admn. Appr. _____

DIGEST SHEET

TITLE OF ORDINANCE: **Declaratory Resolution**

DEPARTMENT REQUESTING ORDINANCE: **Community Development Division**

SYNOPSIS OF ORDINANCE: **Marquis ID Systems is requesting the designation of an Economic Revitalization Area for real and personal property improvements in the amount of \$2,987,000. In order to expand, Marquis ID Systems will renovate the current facility into a North American Security Products Organization (NASPO) certified facility and construct a secure truck dock while also installing approximately \$2,337,000 of manufacturing and information technology equipment.**

EFFECT OF PASSAGE: **Installing the new equipment and renovating the current facility will allow Marquis ID Systems to stay competitive in the market and ensure future growth for the company. Four full-time jobs will be created.**

EFFECT OF NON-PASSAGE: **Potential loss of development and four full-time jobs**

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS): **No expenditures of public funds required.**

ASSIGNED TO COMMITTEE (PRESIDENT): **John Crawford and Tom Smith**

FEB 22 2013 *ajr*

ECONOMIC REVITALIZATION AREA APPLICATION CITY OF FORT WAYNE, INDIANA

APPLICATION IS FOR: (Check appropriate box(es))

- ☒ Real Estate Improvements
☐ Personal Property Improvements
☐ Vacant Commercial or Industrial Building

Total cost of real estate improvements:	\$650,000.00
Total cost of manufacturing equipment improvements:	\$2,122,000.00
Total cost of research and development equipment improvements:	
Total cost of logistical distribution equipment improvements:	
Total cost of information technology equipment improvements:	\$215,000.00
TOTAL OF ABOVE IMPROVEMENTS:	\$2,987,000.00

GENERAL INFORMATION

Real property taxpayer's name: CM260 Enterprises, Inc
 Personal property taxpayer's name: Marquis Consulting Services, Inc
 Telephone number: (260) 497-6437
 Address listed on tax bill: 2914 Independence Drive, Fort Wayne, In 46808
 Name of company to be designated, if applicable: Marquis ID Systems
 Year company was established: 2001
 Address of property to be designated: 2914 - 20 Independence Drive, Fort Wayne, In 46808
 Real estate property identification number: Lot #21
 Contact person name: Chris Nichter
 Contact person telephone number: (260) 497-6437 Contact person Email: chrisn@marquis-id.com
 Contact person address: 2914 Independence Drive, Fort Wayne, In 46808

List company officer and/or principal operating personnel

NAME	TITLE	ADDRESS	PHONE NUMBER
Mark Steigmeyer	President	12824 US 33 North, Churubusco, In 46723	(260) 615-6340
Chris Nichter	Vice President	5635 Hursh Road, Fort Wayne, In 4684	(260) 615-3604

List all persons or firms having ten percent or more ownership interest in the applicant business and the percentage each holds:

NAME	PERCENTAGE
Mark Steigmeyer	50%
Chris Nichter	50%

- ☐ Yes ☒ No Are any elected officials shareholders or holders of any debt obligation of the applicant or operating business? If yes, who? (name/title) _____
- ☐ Yes ☒ No Is the property for which you are requesting ERA designation totally within the corporate limits of the City of Fort Wayne?
- ☐ Yes ☒ No Is the property for which you are requesting ERA designation located in an Economic Development Target Area (EDTA)? (see attached map for current areas)
- ☐ Yes ☒ No Is the property for which you are requesting ERA designation located in a HUBzone? (see attached map for current areas)
- ☐ Yes ☒ No Do you plan to request state or local assistance to finance public improvements?

Describe the product or service to be produced or offered at the project site: Secure Identification Cards for Government and State Agencies.

In order to be considered an Economic Revitalization Area (ERA), the area must be within the corporate limits of the City of Fort Wayne and must have become undesirable for, or impossible of, normal development and occupancy because of a lack of development, cessation of growth, deterioration of improvements or character of occupancy, age, obsolescence, substandard buildings, or other factors which have impaired values or prevent a normal development of property or use of property. It also includes any area where a facility or group of facilities that are technologically, economically, or energy obsolete is located and where the obsolescence may lead to a decline in employment and tax revenues.

How does the property for which you are requesting designation meet the above definition of an ERA?

The building we are renovating has been vacant for sometime. Marquis ID Systems is taking a vacant building, upgrading and investing money in the building update along with investing in technology that will ensure future growth for our company and Fort Wayne.

REAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value for real property improvements.

Describe any structure(s) that is/are currently on the property: 11,200 SQ stand alone building. Parking lot
existing where secure loading dock will be constructed.

Describe the condition of the structure(s) listed above: Average

Describe the improvements to be made to the property to be designated for tax abatement purposes: _____

See attachment

Projected construction start (month/year): 02/13

Projected construction completion (month/year): 05/13

☐ Yes ☒ No Will construction result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?

☐ Yes ☒ No Will construction use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

PERSONAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value of new manufacturing, research and development, logistical distribution or information technology equipment.

List below the equipment for which you are seeking an economic revitalization area designation.

Manufacturing equipment must be used in the direct production, manufacture, fabrication, assembly, extraction, mining, processing, refining, or finishing of other tangible personal property at the site to be designated. Research and development equipment consists of laboratory equipment, research and development equipment, computers and computer software, telecommunications equipment or testing equipment used in research and development activities devoted directly and exclusively to experimental or laboratory research and development for new products, new uses of existing products, or improving or testing existing products at the site to be designated. Logistical distribution equipment consists of racking equipment, scanning or coding equipment, separators, conveyors, fork lifts or lifting equipment, transitional moving equipment, packaging equipment, sorting and picking equipment, software for technology used in logistical distribution, is used for the storage or distribution of goods, services, or information. Information technology equipment consists of equipment, including software used in the fields of information processing, office automation, telecommunication facilities and networks, informatics, network administration, software development and fiber optics: (use additional sheets, if necessary)

See attached document (problem with table repeating what is typed)

See attached document (problem with table repeating what is typed)

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☒ Yes ☐ No Has the above equipment for which you are seeking a designation, ever before been used for any purpose in Indiana? If yes, was the equipment acquired at an arms length transaction from an entity not affiliated with the applicant? ☒ Yes ☐ No

☐ Yes ☒ No Will the equipment be leased?

Equipment purchase date (month/year): 03/13

Equipment installation date (month/year): 05/13

Please provide the depreciation schedule term for equipment under consideration for personal property tax abatement:

5 year

ELIGIBLE VACANT BUILDING INFORMATION

Complete this section of the application if you are requesting a deduction from the current assessed value of a vacant building

☐ Yes ☐ No Has the building for which you are seeking designation for tax abatement been unoccupied for at least one year? Please provide evidence of occupation. (i.e. certificate of occupancy, paid utility receipts, executed lease agreements)

Describe any structure(s) that is/are currently on the property: _____

Describe the condition of the structure(s) listed above: _____

Projected occupancy date (month/year): _____

Describe the efforts of the owner or previous owner in regards to selling, leasing or renting the eligible vacant building during the period the eligible vacant building was unoccupied including how much the building was offered for sale, lease, or rent by the owner or a previous owner during the period the eligible vacant building was unoccupied.

PUBLIC BENEFIT INFORMATION

EMPLOYMENT INFORMATION FOR FACILITY TO BE DESIGNATED

ESTIMATE OF EMPLOYEES AND PAYROLL FOR FORT WAYNE FACILITY REQUESTING ECONOMIC REVITALIZATION AREA DESIGNATION

Please be specific on job descriptions. To fill out information on occupation and occupation code, use data available through Occupation Employment Statistics for Fort Wayne
http://www.bls.gov/oes/current/oes_23060.htm

Current Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
See Attached Form	Problem with table		

Retained Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
See Attached			

Additional Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
See Attached			

PUBLIC BENEFIT INFORMATION

Current Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
N/A			

Retained Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
N/A			

Additional Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
N/A			

Check the boxes below if the existing jobs and the jobs to be created will provide the listed benefits:

- | | | |
|--|--|--|
| ☐ Pension Plan | ☒ Major Medical Plan | ☒ Disability Insurance |
| ☐ Tuition Reimbursement | ☒ Life Insurance | ☒ Dental Insurance |

List any benefits not mentioned above: IRA, Vision

When will you reach the levels of employment shown above? (month/year): 5/14

REQUIRED ATTACHMENTS

The following must be attached to the application.

1. **Statement of Benefits Form(s) (first page/front side completed)**
2. **Full legal description of property and a plat map identifying the property boundaries. (Property tax bill legal descriptions are not sufficient.) Should be marked as Exhibit A.**
3. **Check for non-refundable application fee made payable to the City of Fort Wayne.**

ERA filing fee (either real or personal property improvements)	.1% of total project cost not to exceed \$500
ERA filing fee (both real and personal property improvements)	.1% of total project cost not to exceed \$750
ERA filing fee (vacant commercial or industrial building)	\$500
ERA filing fee in an EDTA	\$100
Amendment to extend designation period	\$300
Waiver of non compliance with ERA filing	\$500 + ERA filing fee
4. **Owner's Certificate (if applicant is not the owner of property to be designated)
Should be marked as Exhibit B if applicable.**

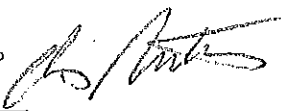
CERTIFICATION

I, as the legal taxpayer and/or owner, hereby certify that all information and representations made on this application and its attached exhibits are true and complete and that neither an Improvement Location Permit nor a Structural Permit has been filed for construction of improvements, nor has any manufacturing, research and development, logistical distribution or information technology equipment which is a part of this application been purchased and installed as of the date of filing of this application. I also certify that the taxpayer is not delinquent on any and all property tax due to taxing jurisdictions within Allen County, Indiana. I understand that any incorrect information on this application may result in a rescission of any tax abatements which I may receive.

I understand that I must file a correctly completed Compliance with Statement of Benefits Form (CF-1/Real Property for real property improvements and CF-1/PP for personal property improvements) with **BOTH** the City of Fort Wayne Community Development Division, **AND** the County Auditor in each year in which I receive a deduction. Failure to file the CF-1 form with either agency may result in a rescission of any tax abatement occurring as a result of this application.

Chris Nichter

Digitally signed by Chris Nichter
DN: c=US, st=IN, o=Fort Wayne, ou=Marquis ID
Systems, cn=Chris Nichter,
email=chrisn@marquis-id.com
Date: 2013.02.22 14:13:30 -0500



Signature of Taxpayer/Owner

Chris Nichter

Printed Name and Title of Applicant

2/22/13

Date

Real Property Information

Building is a 23 year old building. With the revitalization and renovation, the facility will be able to handle production of secure credential identification cards. With the security improvements the facility will be a NASPO (North American Security Products Organization) certified facility. The secure loading dock addition will allow secure transportation of consumables to/from the facility.

Personal Property

DataCard MX6000 Upgrade - \$962,000 , order 03/13 , install 05/13

Additional DataCard MX6000 - \$1,160,000 , order 03/15 , install 06/15

Security/Access Control - \$215,000, order 3/13, install 04/13

Current Fill-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
SW Developer	15-1133	3	\$180,000
Admin Support	43-0000	1	\$40,000
Computer Analyst	15-1121	1	\$85,000
Computer Operator	15-1799	1	\$26,000
Business Owner	11-0000	2	\$480,000

Retained Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
SW Developer	15-1133	3	\$180,000
Admin Support	43-0000	1	\$40,000
Computer Analyst	15-1121	1	\$85,000
Computer Operator	15-1799	1	\$26,000
Business Owner	11-0000	2	\$480,000

Additional Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
SW Developer	15-1133	1	\$70,000
General Manager	11-1021	1	\$80,000
Computer Operator	15-1799	2	\$60,000



STATEMENT OF BENEFITS PERSONAL PROPERTY

State Form 51764 (R2 / 12-11)

Prescribed by the Department of Local Government Finance

CITY OF FT WAYNE

FORM SB-1 / PP

PRIVACY NOTICE

The cost and any specific individual's salary information is confidential; the balance of the filing is public record per IC 6-1.1-12.1-5.1 (c) and (d).

FEB 22 2013

INSTRUCTIONS:

- This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise this statement must be submitted to the designating body **BEFORE** a person installs the new manufacturing equipment and/or research and development equipment, and/or logistical distribution equipment and/or information technology equipment for which the person wishes to claim a deduction. "Projects" planned or committed to after July 1, 1987, and areas designated after July 1, 1987, require a STATEMENT OF BENEFITS. (IC 6-1.1-12.1)
- Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to installation of the new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment, **BEFORE** a deduction may be approved
- To obtain a deduction, a person must file a certified deduction schedule with the person's personal property return on a certified deduction schedule (Form 103-ERA) with the township assessor of the township where the property is situated or with the county assessor if there is no township assessor for the township. The 103-ERA must be filed between March 1 and May 15 of the assessment year in which new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment is installed and fully functional, unless a filing extension has been obtained. A person who obtains a filing extension must file the form between March 1 and the extended due date of that year.
- Property owners whose Statement of Benefits was approved after June 30, 1991, must submit Form CF-1 / PP annually to show compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
- The schedules established under IC 6-1.1-12.1-4.5(d) and (e) apply to equipment installed after March 1, 2001, unless an alternative deduction schedule is adopted by the designating body (IC 6-1.1-12.1-17).

SECTION 1		TAXPAYER INFORMATION						
Name of taxpayer CM260 Enterprises LLC								
Address of taxpayer (number and street, city, state, and ZIP code) 5635 Hursh Road, Fort Wayne, In 46845								
Name of contact person Chris Nichter				Telephone number (260) 615-3604				
SECTION 2		LOCATION AND DESCRIPTION OF PROPOSED PROJECT						
Name of designating body Fort Wayne Common Council				Resolution number (s)				
Location of property 2914 - 20 Independence Drive, Fort Wayne, In 46808		County Allen		DLGF taxing district number				
Description of manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment. (use additional sheets if necessary) Upgrade equipment for Card Issuance System. Security/Card Access control, security, Fire Control Updates for secure processing for NASPO certification. Additional/New equipment for Card Issuance System within 2 years.				ESTIMATED				
				START DATE		COMPLETION DATE		
				Manufacturing Equipment		05/01/2013	06/15/2015	
				R & D Equipment				
				Logist Dist Equipment				
IT Equipment		03/01/2013	03/30/2013					
SECTION 3		ESTIMATE OF EMPLOYEES AND SALARIES AS RESULT OF PROPOSED PROJECT						
Current number 8	Salaries 945,000.00	Number retained 8	Salaries 945,000.00	Number additional 4	Salaries 210,000.00			
SECTION 4		ESTIMATED TOTAL COST AND VALUE OF PROPOSED PROJECT						
NOTE: Pursuant to IC 6-1.1-12.1-5.1 (d) (2) the COST of the property is confidential.	MANUFACTURING EQUIPMENT		R & D EQUIPMENT		LOGIST DIST EQUIPMENT		IT EQUIPMENT	
	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE
Current values								
Plus estimated values of proposed project	2,122,000.00						215,000.00	
Less values of any property being replaced								
Net estimated values upon completion of project	2,122,000.00						215,000.00	
SECTION 5		WASTE CONVERTED AND OTHER BENEFITS PROMISED BY THE TAXPAYER						
Estimated solid waste converted (pounds) 0.00		Estimated hazardous waste converted (pounds) 0.00						
Other benefits:								
SECTION 6		TAXPAYER CERTIFICATION						
I hereby certify that the representations in this statement are true.								
Signature of authorized representative 			Title Vice President		Date signed (month, day, year) 02/22/2013			



STATEMENT OF BENEFITS REAL ESTATE IMPROVEMENTS

State Form 51767 (R3 / 12-11)

Prescribed by the Department of Local Government Finance

CITY OF FT WAYNE

20 ____ PAY 20 ____

FORM SB-1 / Real Property

This statement is being completed for real property that qualifies under the following Indiana Code (check one box):

- ☒ Redevelopment or rehabilitation of real estate improvements (IC 6-1.1-12.1-4)
☐ Eligible vacant building (IC 6-1.1-12.1-4.8)

FEB 22 2013

api

INSTRUCTIONS:

- This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise this statement must be submitted to the designating body **BEFORE** the redevelopment or rehabilitation of real property for which the person wishes to claim a deduction. "Projects" planned or committed to after July 1, 1987, and areas designated after July 1, 1987, require a STATEMENT OF BENEFITS. (IC 6-1.1-12.1)
- Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to initiation of the redevelopment or rehabilitation, **BEFORE** a deduction may be approved.
- To obtain a deduction, application Form 322 ERA/RE or Form 322 ERA/VBD, whichever is applicable, must be filed with the County Auditor by the later of: (1) May 10; or (2) thirty (30) days after the notice of addition to assessed valuation or new assessment is mailed to the property owner at the address shown on the records of the township assessor, if any, or the county assessor.
- Property owners whose Statement of Benefits was approved after June 30, 1991, must attach a Form CF-1/Real Property annually to the application to show compliance with the Statement of Benefits. [IC 6-1.1-12.1-5.1(b) and IC 6-1.1-12.1-5.3(f)]
- The schedules established under IC 6-1.1-12.1-4(d) for rehabilitated property and under IC 6-1.1-12.1-4.8(1) for vacant buildings apply to any statement of benefits approved on or after July 1, 2000, unless an alternative deduction schedule is adopted by the designating body (IC 6-1.1-12.1-17). The schedules effective prior to July 1, 2000, shall continue to apply to a statement of benefits filed before July 1, 2000.

SECTION 1		TAXPAYER INFORMATION			
Name of taxpayer CM260 Enterprises LLC					
Address of taxpayer (number and street, city, state, and ZIP code) 5635 Hursh Road, Fort Wayne, In 46845					
Name of contact person Chris Nichter		Telephone number (260) 615-3604		E-mail address chrisnichter260@gmail.co	
SECTION 2		LOCATION AND DESCRIPTION OF PROPOSED PROJECT			
Name of designating body Fort Wayne Common Council		Resolution number			
Location of property 2914 - 20 Independence Drive, Fort Wayne, In 46808		County Allen		DLGF taxing district number 073	
Description of real property improvements, redevelopment, or rehabilitation (use additional sheets if necessary) Construction of a secure truck dock for delivery of secure materials.		Estimated start date (month, day, year) 02/07/2013		Estimated completion date (month, day, year) 05/01/2013	
SECTION 3		ESTIMATE OF EMPLOYEES AND SALARIES AS RESULT OF PROPOSED PROJECT			
Current number 8.00	Salaries \$945,000.00	Number retained 8.00	Salaries \$945,000.00	Number additional 4.00	Salaries \$210,000.00
SECTION 4		ESTIMATED TOTAL COST AND VALUE OF PROPOSED PROJECT			
NOTE: Pursuant to IC 6-1.1-12.1-5.1 (d) (2) the COST of the property is confidential.		REAL ESTATE IMPROVEMENTS			
		COST		ASSESSED VALUE	
		Current values			
		Plus estimated values of proposed project		650,000.00	
		Less values of any property being replaced		12,000,000.00	
Net estimated values upon completion of project		650,000.00			
SECTION 5		WASTE CONVERTED AND OTHER BENEFITS PROMISED BY THE TAXPAYER			
Estimated solid waste converted (pounds) 0.00		Estimated hazardous waste converted (pounds) 0.00			
Other benefits					
SECTION 6		TAXPAYER CERTIFICATION			
I hereby certify that the representations in this statement are true.					
Signature of authorized representative 		Title Vice President		Date signed (month, day, year) 02/22/2013	

MEMORANDUM



TO: City Council

FROM: Adam Welch, Economic Development Specialist

DATE: February 26, 2013

RE: Request for designation by Marquis ID Systems as an ERA for real and personal property improvements

BACKGROUND

PROJECT ADDRESS:	2914 Independence Drive	PROJECT LOCATED WITHIN:	Not Applicable
PROJECT COST:	\$ 2,987,000	COUNCILMANIC DISTRICT:	3

COMPANY PRODUCT OR SERVICE:	Marquis ID Systems provides fully integrated solutions for the production of Drivers License and Identification Cards for Government and State Agencies.
PROJECT DESCRIPTION:	Marquis ID Systems will renovate the current facility into a North American Security Products Organization (NASPO) certified facility and construct a secure truck dock. They will also install approximately \$2,337,000 of manufacturing and information technology equipment.

CREATED

RETAINED

JOBS CREATED (FULL-TIME):	4	JOBS RETAINED (FULL-TIME):	8
JOBS CREATED (PART-TIME):	N/A	JOBS RETAINED (PART-TIME):	N/A
TOTAL NEW PAYROLL:	\$ 210,000	TOTAL RETAINED PAYROLL:	\$ 945,000
AVERAGE SALARY (FULL-TIME NEW):	\$ 52,500	AVERAGE SALARY (FULL-TIME RETAINED):	\$ 118,125

COMMUNITY BENEFIT REVIEW

Yes ☐ No ☐ N/A ☒

Project will encourage vacant or under-utilized land appropriate for commercial or industrial use?

Yes ☒ No ☐ N/A ☐

Real estate to be designated is consistent with land use policies of the City of Fort Wayne?

Explain: Property to be designated is zoned IN2; General Industrial Zoning Class

Yes ☒ No ☐ N/A ☐

Project encourages the improvement or replacement of a deteriorated or obsolete structure?

Yes ☒ No ☐ N/A ☐

Project encourages the improvement or replacement of obsolete manufacturing and/or research and development and/or information technology and/or logistical distribution equipment?

Explain: Marquis ID Systems will invest in a DataCard MX6000 Upgrade, Additional DataCard MX6000, and a Security/Access Control.

Yes ☐ No ☐ N/A ☒

Project will result in significant conversion of solid waste or hazardous waste into energy or other useful products?

Yes ☐ No ☐ N/A ☒

Project encourages preservation of an historically or architecturally significant structure?

Yes ☐ No ☐ N/A ☒

Construction will result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?

Yes ☐ No ☐ N/A ☒

Construction will use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

Yes ☒ No ☐ N/A ☐

ERA designation induces employment opportunities for Fort Wayne area residents?

Yes ☒ No ☐ N/A ☐

Average wage of all full-time jobs to be created is at least 150% of current Federal minimum wage.

Explain: The average wage of full-time jobs created is 348% of the current Federal minimum wage rate.Yes ☒ No ☐ N/A ☐

Average wage of all full-time jobs to be retained is at least 150% of current Federal minimum wage.

Explain: The average wage rate of full-time jobs retained is 783% of the current Federal minimum wage rate.Yes ☒ No ☐ N/A ☐

Taxpayer is NOT delinquent on any or all property tax due to any taxing jurisdiction within Allen County.

POLICY

Per the policy of the City of Fort Wayne, the following guidelines apply to this project:

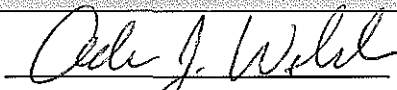
1. The period of deduction for real property is ten years
2. The period of deduction for personal property is ten years.

Under Fort Wayne Common Council's tax abatement policies and procedures, Marquis ID Systems is eligible for a ten year deduction on real and personal property improvements. Attached is a spreadsheet that shows how the application scored under the review system. Also attached is an estimate of the taxes saved and paid over the length of the ten year deduction schedule.

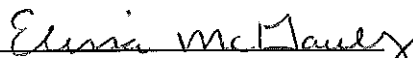
After reviewing the City's Procedures and Policies on Economic Revitalization Areas (ERA) which are provided with each ERA Application, Marquis ID Systems informed City staff that prior to their application submission, they filed for an Improvement Location Permit. To allow an economic revitalization area designation after the initiation of development, Indiana Code 6-1.1-12.1-11.3 permits for an adoption of a resolution to waive non-compliance due to a failure to file a statement of benefits (SB-1) form prior to the initiation of development. The confirming resolution for this project contains language to waive non-compliance that will allow for the final approval of an economic revitalization area designation on this property for tax abatement. A letter from Chris Nichter, the Vice President of Marquis ID Systems, is attached explaining their request for a waiver of non-compliance.

COMMENTS

Signed:


Eddie J. Wohl
Economic Development Specialist

Reviewed:


Eileen McDaniel
Economic Development Specialist

COMMUNITY DEVELOPMENT DIVISION



February 22, 2013

Fort Wayne City Council
Citizens Square
200 E. Berry Street
Fort Wayne, Indiana 46802

Dear City Council Members:

Marquis ID Systems has been an employer in the Fort Wayne area since 2001. When we started the company in 2001, we worked out of our houses. Over the last 12 years we have moved 3 times, doubling our office space and employees as we grew. Our current remodeling of our office on Independence drive gives us 11,000 square feet to grow our business to the next level of business success.

The core business of Marquis ID Systems is providing solutions for states in regards to their driver's licensing systems. The provided solutions include computers, signature scanners, cameras, fingerprint components along with custom software and consumables to produce a secure identification document. Governmental agencies are pushing for a more secure identification card for United States citizens; Marquis ID Systems has acquired the new building to meet these ever changing security needs. With the new facility, equipment and staff; Marquis ID Systems will be able to receive the North American Security Products Organization certification (NASPO) and continue growing our customer base. We are looking forward for the possibility of producing the Indiana Driver's License in the future (along with other states).

With verifying that the design and engineering of the new building will meet the stringent security standards that are required (NASPO); our company has missed the deadline for submitting the application on time. We do understand why deadlines exist, and we are sorry. We are grateful for the "waiver of non-compliance" available to City of Fort Wayne staff and the Common Council. We respectfully request consideration of your full real and personal property tax phase-in application via the waiver.

Yours Truly,

A handwritten signature in cursive script that reads "Chris Nichter".

Chris Nichter
Vice President
Marquis ID Systems

Marquis ID Systems : 3821 Superior Ridge Drive : Fort Wayne, In 46808
Telephone: 260-497-6437 Fax: 260-818-2027

Real Property Abatements

Tax Abatement Review System

	Points Possible	Points Awarded
Total new investment in real property (new structures and/or rehabilitation)		
Over \$1,000,000	10	
\$500,000 to \$999,999	8	8
\$100,000 to \$499,999	6	
Under \$100,000	4	
Total number of jobs created and/or retained		
Over 150	10	
75 to 149	8	
25 to 74	6	
10 to 24	4	4
Under 10	2	
Current # of employees increases 50-99%	6	6
Current # of employees increases 100% or more	8	
Average annual salary of full-time jobs created and/or retained are % of the Federal Minimum Wage		
Greater than 300% of the Federal Minimum Wage	10	10
201% to 300% of the Federal Minimum Wage	7	
151% to 200% of the Federal Minimum Wage	3	
150% of the Federal Minimum Wage	1	
Health insurance provided by the company	5	5
Project involves reinvestment at current location of a business	10	10
Project involves new or startup business	5	
Construction uses green building techniques (ie LEED Certification)	5	
Construction uses techniques to minimize impact on Combined Sewer Overflows (CSOs)	2	
Project is located in a HUBzone	10	
Total		43

7 to 11 points - Three Year Abatement

12 to 16 points - Five Year Abatement

17 to 23 points - Seven Year Abatement

24 to 67 points - Ten Year Abatement

* If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is eligible for an alternate deduction schedule.

10 Year

Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	90%
Year 7	80%
Year 8	65%
Year 9	50%
Year 10	40%

7 Year

Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	71%
Year 7	43%

Personal Property Abatements

Tax Abatement Review System

	Points Possible	Points Awarded
Total new investment in equipment		
Over \$5,000,000	10	
\$1,000,000 to \$4,999,999	8	8
\$500,000 to \$999,999	6	
\$0 to \$499,999	4	
Total number of jobs created and/or retained		
Over 150	10	
75 to 149	8	
25 to 74	6	
10 to 24	4	4
Under 10	2	
Current # of employees increases 50-99%	6	6
Current # of employees increases 100% or more	8	
Average annual salary of full-time jobs created and/or retained are % of the Federal Minimum Wage *		
Greater than 300% of the Federal Minimum Wage	10	10
201% to 300% of the Federal Minimum Wage	7	
151% to 200% of the Federal Minimum Wage	3	
150% of the Federal Minimum Wage	1	
Health insurance provided by the company	5	5
Project involves reinvestment at current location of a business	10	10
Project involves new or startup business	5	
Construction uses green building techniques (ie LEED Certification)	5	
Construction uses techniques to minimize Impact on Combined Sewer Overflows (CSOs)	2	
Project is located in a HUBzone	10	

Total	43
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7 to 11 Points - Three Year Abatement
12 to 16 Points - Five Year Abatement
17 to 23 Points - Seven Year Abatement
24 to 60 Points - Ten Year Abatement

* If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is eligible for an alternate deduction schedule.

10 Year

Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	90%
Year 7	80%
Year 8	65%
Year 9	50%
Year 10	40%

7 Year

Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	71%
Year 7	43%

POOL #2 FORT WAYNE COMMUNITY DEVELOPMENT DIVISION
TAX ABATEMENT - ESTIMATE OF SAVINGS

*New tax abatement percentages have been changed to reflect change in state law

PERSONAL PROPERTY TAX ABATEMENT - 10 yr Schedule

Year	True Cash Value	"Pool 2"	True Tax Value	Assessed Value	Tax Abatement %	Tax Paid %	Deduction	Taxable A V	Tax Rate	Tax Paid	Tax Saved
1	\$2,337,000	40%	\$934,800	\$934,800	100%	0%	\$934,800	\$0	0.030261	\$0	\$28,288
2	\$2,337,000	56%	\$1,308,720	\$1,308,720	90%	10%	\$1,177,848	\$130,872	0.030261	\$3,960	\$35,643
3	\$2,337,000	42%	\$981,540	\$981,540	80%	20%	\$785,232	\$196,308	0.030261	\$5,940	\$23,762
4	\$2,337,000	32%	\$747,840	\$747,840	70%	30%	\$523,488	\$224,352	0.030261	\$6,789	\$15,841
5	\$2,337,000	30%	\$701,100	\$701,100	60%	40%	\$420,660	\$280,440	0.030261	\$8,486	\$12,730
6	\$2,337,000	30%	\$701,100	\$701,100	50%	50%	\$350,550	\$350,550	0.030261	\$10,608	\$10,608
7	\$2,337,000	30%	\$701,100	\$701,100	40%	60%	\$280,440	\$420,660	0.030261	\$12,730	\$8,486
8	\$2,337,000	30%	\$701,100	\$701,100	30%	70%	\$210,330	\$490,770	0.030261	\$14,851	\$6,365
9	\$2,337,000	30%	\$701,100	\$701,100	20%	80%	\$140,220	\$560,880	0.030261	\$16,973	\$4,243
10	\$2,337,000	30%	\$701,100	\$701,100	10%	90%	\$70,110	\$630,990	0.030261	\$19,094	\$2,122
11	\$2,337,000	30%	\$701,100	\$701,100	0%	100%	\$0	\$701,100	0.030261	\$21,216	\$0
TOTAL TAX SAVED (10 yrs on 10 yr deduction)											<u>\$148,088</u>
TOTAL TAX PAID (10 yrs on 10 yr deduction)											<u>\$99,432</u>

NOTE: Above calculations assume a constant tax rate over the abatement period. Time value of money is not considered.

REAL PROPERTY TAX ABATEMENT - 10 yr Schedule

Year	Cash Value	True Tax Value	Assessed Value	Tax Abatement %	Tax Paid %	Deduction	Taxable AV	Tax Rate	Tax Paid	Tax Saved
1	\$650,000	\$650,000	\$650,000	100%	0%	\$650,000	\$0	0.030261	\$0	\$19,670
2	\$650,000	\$650,000	\$650,000	95%	5%	\$617,500	\$32,500	0.030261	\$983	\$18,686
3	\$650,000	\$650,000	\$650,000	80%	20%	\$520,000	\$130,000	0.030261	\$3,934	\$15,736
4	\$650,000	\$650,000	\$650,000	65%	35%	\$422,500	\$227,500	0.030261	\$6,884	\$12,785
5	\$650,000	\$650,000	\$650,000	50%	50%	\$325,000	\$325,000	0.030261	\$9,835	\$9,835
6	\$650,000	\$650,000	\$650,000	40%	60%	\$260,000	\$390,000	0.030261	\$11,802	\$7,888
7	\$650,000	\$650,000	\$650,000	30%	70%	\$195,000	\$455,000	0.030261	\$13,769	\$5,901
8	\$650,000	\$650,000	\$650,000	20%	80%	\$130,000	\$520,000	0.030261	\$15,736	\$3,934
9	\$650,000	\$650,000	\$650,000	10%	90%	\$65,000	\$585,000	0.030261	\$17,703	\$1,967
10	\$650,000	\$650,000	\$650,000	5%	95%	\$32,500	\$617,500	0.030261	\$18,686	\$983
11	\$650,000	\$650,000	\$650,000	0%	100%	\$0	\$650,000	0.030261	\$19,670	\$0
TOTAL TAX SAVED REAL PROPERTY (10 yrs on 10 yr deduction)										\$97,365
TOTAL TAX PAID REAL PROPERTY (10 yrs) (10 yrs on 10 yr deduction)										\$99,332
TOTAL TAX SAVED MACHINERY & BUILDING (10 yrs on 10 yr deduction)										\$245,452
TOTAL TAX PAID MACHINERY & BUILDING (10 yrs on 10 yr deduction)										\$198,764

NOTE: Above calculations assume a constant tax rate over the abatement period. Time value of money is not considered.