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DECLARATORY RESOLUTION NO. R-

A DECLARATORY RESOLUTION designating an "Economic Revitalization Area" under I.C. 6-1.1-12.1 for property commonly known as 3203 Caprice Court, Fort Wayne, Indiana 46808 (DKM Embroidery, Inc.)

WHEREAS, Petitioner has duly filed its petition dated March 27, 2013 to have the following described property designated and declared an "Economic Revitalization Area" under Sections 153.13-153.24 of the Municipal Code of the City of Fort Wayne, Indiana, and I.C. 6-1.1-12.1, to wit:

Attached hereto as "Exhibit A" as if a part herein:

and

WHEREAS, said project will create eight full-time, permanent jobs for a total new, annual payroll of \$190,000, with the average new annual job salary being \$23,750 and retain fourteen full-time, permanent jobs for a total current annual payroll of \$384,031, with the average current, annual job salary being \$27,431; and

WHEREAS, the total estimated project cost is \$347,711; and

WHEREAS, it appears the said petition should be processed to final determination in accordance with the provisions of said Division 6.

NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. That, subject to the requirements of Section 6, below, the property hereinabove described is hereby designated and declared an "Economic Revitalization Area" under I.C. 6-1.1-12.1. Said designation shall begin upon the effective date of the Confirming Resolution referred to in Section 6 of this Resolution and shall terminate on December 31, 2016, unless otherwise automatically extended in five year increments per I.C. 6-1.1-12.1-9.

**SECTION 2.** That, upon adoption of the Resolution:

- (a) Said Resolution shall be filed with the Allen County Assessor;
- (b) Said Resolution shall be referred to the Committee on Finance requesting a recommendation from said committee concerning the advisability of designating the above area an "Economic Revitalization Area";
- (c) Common Council shall publish notice in accordance with I.C. 6-1.1-12.1-2.5 and I.C. 5-3-1 of the adoption and substance of this resolution and setting this designation as an "Economic Revitalization Area" for public hearing;

**SECTION 3.** That, said designation of the hereinabove described property as an "Economic Revitalization Area" shall apply to a deduction of the assessed value of personal property for new manufacturing equipment.

SECTION 4. That, the estimate of the number of individuals that will be employed or whose employment will be retained and the estimate of the annual salaries of those individuals and the estimate of the value of new manufacturing equipment, all contained in Petitioner's Statement of Benefits, are reasonable and are benefits that can be reasonably expected to result from the proposed described installation of new manufacturing equipment.

**SECTION 5.** That, the current year approximate tax rates for taxing units within the City would be:

- (a) If the proposed new manufacturing equipment is not installed, the approximate current year tax rates for this site would be \$3.0261/\$100.
- (b) If the proposed new manufacturing equipment is installed and no deduction is granted, the approximate current year tax rate for the site would be \$3.0261/\$100 (the change would be negligible).
- (c) If the proposed new manufacturing equipment is installed and a deduction percentage of eighty percent (80%) is assumed, the approximate current year tax rate for the site would be \$3.0261/\$100 (the change would be negligible).

**SECTION 6.** That, this Resolution shall be subject to being confirmed, modified and confirmed, or rescinded after public hearing and receipt by Common Council of the above described recommendations and resolution, if applicable.

**SECTION 7.** That, pursuant to I.C. 6-1.1-12.1, it is hereby determined that the deduction from the assessed value of the new manufacturing equipment shall be for a period of three years.

**SECTION 8.** That, the benefits described in the Petitioner's Statement of Benefits can be reasonably expected to result from the project and are sufficient to justify the applicable deductions.

**SECTION 9.** That, the taxpayer is non-delinquent on any and all property tax due to jurisdictions within Allen County, Indiana.

**SECTION 10.** That, pursuant to I.C. 6-1.1-12.1-12 et al, any property owner that has received a deduction under section 3 or 4.5 of said chapter may be required to repay the deduction amount as determined by the county auditor in accordance with section 12 of said chapter if the property owner ceases operations at the facility for which the deduction was granted and if the Common Council finds that the property owner obtained the deduction by intentionally providing false information concerning the property owner's plans to continue operation at the facility.

SECTION 11. That, this Resolution shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor. Member of Council APPROVED AS TO FORM AND LEGALITY Carol Helton, City Attorney 



MAR 2 7 2013

# COMMUNITY DEVL. ECONOMIC REVITALIZATION AREA APPLICATION CITY OF FORT WAYNE, INDIANA

| APPLICATION IS FO   | (es))  Real Estate Improvement  Personal Property Improvement  Vacant Commercial or In | provements                                |                   |  |  |
|---|--|---|-------------------|--|--|
| Total cost of real estate improvements: Total cost of manufacturing equipment improvements: Total cost of research and development equipment improvements: Total cost of logistical distribution equipment improvements: Total cost of information technology equipment improvements: |  | t improvements:                           | 7,711.20          |  |  |
|   | TOTAL OF   | FABOVE IMPROVEMENTS: _\$347,              | 711.20            |  |  |
|   | GENERA   | LINFORMATION                              |                   |  |  |
| Real property taxpayer's  | s name:  |   |                   |  |  |
| Personal property taxpay  | ver's name:DKM Emb   | roidery, Inc                              |                   |  |  |
| Telephone number:   | _260-471-4400  |   |                   |  |  |
| Address listed on tax bill  | l:3203 Caprice Ct  | t, Fort Wayne, IN 46808                   |                   |  |  |
| Name of company to be   | designated, if applicable:   |   |                   |  |  |
| Year company was estab  | lished:  |   |                   |  |  |
| Address of property to be   | e designated:  |   | <u></u>           |  |  |
|   |  |   |                   |  |  |
| Contact person name:  | Ronald A. Mattox, Operati  | ions Manager_                             |                   |  |  |
| Contact person telephone  | e number: _260-471-4400  | Contact person Email:ron@                 | DKMEmbroidery.com |  |  |
| Contact person address:   | 3203 Caprice Ct,   | Fort Wayne, IN 46808                      |                   |  |  |
| List company officer and  | List company officer and/or principal operating personnel                              |   |                   |  |  |
| NAME  | TITLE  | ADDRESS                                   | PHONE NUMBER      |  |  |
| Deborah K Mattox  | President  | 5102 Wood Manor Run, Fort Wayne, IN 46835 | 260-486-4650      |  |  |
|   |  |   |                   |  |  |
|   |  |   |                   |  |  |
|   |  |   |                   |  |  |
|   | 1  |   |                   |  |  |

List all persons or firms having ownership interest in the applicant business and the percentage each holds:

| NAME  | PERCENTAGE  |
|---|---|
| Deborah K Mattox  | 100%  |
|   |   |
|   |   |
|   |   |
|   |   |
| Yes No Are any elected officials shareholders or holders of any business? If yes, who? (name/title) | - " "   |
| X Yes No Is the property for which you are requesting ERA desig                                     | nation totally within the corporate limits of the |
| City of Fort Wayne?   |   |
| X Yes No Do you plan to request state or local assistance to finance                                | ce public improvements?                           |
| Yes X No Is the property for which you are requesting ERA de  | esignation located in an Economic Development     |
| Target Area (EDTA)? (see attached map for current area  | as)   |
| Yes No Does the company's business include a retail component                                       | t? If yes, answer the following questions:        |
| What percentage of floor space will be utilized for retail  | activities?                                       |
| What percentage of sales is made to the ultimate custom   | ner?  |
| What percentage of sales will be from service calls?  |   |
| What is the percentage of clients/customers served that are located outside                         | de of Allen County? Approximately 90%             |
| What is the company's primary North American Industrial Classification                              | n Code (NAICs)? 424310 Embroidery                 |
| Describe the nature of the company's business, product, and/or service:                             | Custom Apparel Decoration                         |
|   |   |
| Pollar amount of annual sales for the last three years:   |   |
| Tanana I Galara   |   |

| Year | Annual Sales |   |
|------|--------------|---|
| 2012 | \$1,517,439  | _ |
| 2011 | \$1,296,483  |   |
| 2010 | \$1,358,340  |   |

List the company's three largest customers, their locations and amount of annual gross sales:

| Customer Name                      | City/State     | Annual Gross Sales |  |
|------------------------------------|----------------|--------------------|--|
| Laurel Highlands Council,BSA       | Pittsburgh, PA | \$156,747          |  |
| National Capital Area Council, BSA | Bethesda, MD   | \$82,845           |  |
| Anthony Wayne Area Council, BSA    | Fort Wayne, IN | \$60,373           |  |

List the company's three largest material suppliers, their locations and amount of annual purchases:

| Supplier Name        | City/State                | Annual Gross Purchases |
|----------------------|---------------------------|------------------------|
| San Mar              | Cincinnati, OH            | \$97,385               |
| Double Winn Group    | Dong Guan City, Hong Kong | \$75,147               |
| Yong Ming Embroidery | Guangdong, Hong Kong      | \$66,223               |

List the company's top three competitors:

| Competitor Name | City/State      |  |
|-----------------|-----------------|--|
| Class B         | Zephyrillis, FL |  |
| Raven           | Duluth, MN      |  |
| AB Emblem       | Weaverville, NC |  |

| Describe the product or service to be produced or offered at the project site:  |
|---|
| Custom Embroidered Apparel, Laser Applique, Laser Caps used by programs in the Boy Scouts of America, Corporate,  |
| and retail business   |
| In order to be considered an Economic Revitalization Area (ERA), the area must be within the corporate limits of the City of Fort Wayne and must have become undesirable for, or impossible of, normal development and occupancy because of a lack of development, cessation of growth, deterioration of improvements or character of occupancy, age, obsolescence, substandard buildings, or other factors which have impaired values or prevent a normal development of property or use of property. It also includes any area where a facility or group of facilities that are technologically, economically, or energy obsolete is located and where the obsolescence may lead to a decline in employment and tax revenues. |
| How does the property for which you are requesting designation meet the above definition of an ERA?   |
| The installation of the laser will allow DKM Embroidery to keep manufacturing jobs in Fort Wayne.   |

### REAL PROPERTY INFORMATION

| Complete this section of the application if you are requesting a deduction from assessed value for real property improvements.            |
|---|
| Describe any structure(s) that is/are currently on the property:  |
| Describe the condition of the structure(s) listed above:  |
| Describe the improvements to be made to the property to be designated for tax phase-in purposes:  |
| Projected construction start (month/year): Projected construction completion (month/year):  |
| Yes No Will construction result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council? |
| Yes No Will construction use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, pio swales, etc.)             |

#### PERSONAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value of new manufacturing, research and development, logistical distribution or information technology equipment.

List below the equipment for which you are seeking an economic revitalization area designation.

Manufacturing equipment must be used in the direct production, manufacture, fabrication, assembly, extraction, mining, processing, refining, or finishing of other tangible personal property at the site to be designated. Research and development equipment consists of laboratory equipment, research and development equipment, computers and computer software, telecommunications equipment or testing equipment used in research and development activities devoted directly and exclusively to experimental or laboratory research and development for new products, new uses of existing products, or improving or testing existing products at the site to be designated. Logistical distribution equipment consists of racking equipment, scanning or coding equipment, separators, conveyors, fork lifts or lifting equipment, transitional moving equipment, packaging equipment, sorting and picking equipment, software for technology used in logistical distribution, is used for the storage or distribution of goods, services, or information. Information technology equipment consists of equipment, including software used in the fields of information processing, office automation, telecommunication facilities and networks, informatics, network administration, software development and fiber optics: (use additional sheets, if necessary)

| (1) Tajima 8 head TFMXIIC1508/450 embroidery machine             |  |
|--|--|
| (1) Tajima 8 head TFMXIIC1508/450 embroidery machine             |  |
| (1) SEIT Bridge Laser SL4-80W                                    |  |
|  |  |
|  |  |
| Yes No Has the above equipment for which you are seek            | ing a designation, ever before been used for any purpose |
| in Indiana? If yes, was the equipment acquired at an arms le     | ength transaction from an entity not affiliated with the |
| applicant? Yes No  |  |
| Yes X No Will the equipment be leased?                           |  |
| Date first piece of equipment will be purchased (month/year):    | March 2013   |
| Date last piece of equipment will be installed (month/year):     | _April 2013  |
| Please provide the depreciation schedule term for equipment unde | er consideration for personal property tax phase-in:     |

Manufacturing Equipment 10 years Seit Laser SL4 Tajima TFMX 1508/450 A Tajima TFMX 1508/450 B

#### ELIGIBLE VACANT BUILDING INFORMATION

Complete this section of the application if you are requesting a deduction from the current assessed value of a vacant building

| Yes No Has the building for which you are seeking designation for tax phase-in been unoccupied for at least on year? Please provide evidence of occupation. (i.e. certificate of occupancy, paid utility receipts, executed lease agreements) |  |  |  |
|---|--|--|--|
| Describe any structure(s) that is/are currently on the property:  |  |  |  |
| Describe the condition of the structure(s) listed above:  |  |  |  |
| Projected occupancy date (month/year):  |  |  |  |
| Describe the efforts of the owner or previous owner in regards to selling, leasing or renting the eligible vacant building  |  |  |  |
| during the period the eligible vacant building was unoccupied including how much the building was offered for sale,   |  |  |  |
| ease, or rent by the owner or a previous owner during the period the eligible vacant building was unoccupied.   |  |  |  |
|   |  |  |  |
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#### PUBLIC BENEFIT INFORMATION

#### EMPLOYMENT INFORMATION FOR FACILITY TO BE DESIGNATED

### ESTIMATE OF EMPLOYEES AND PAYROLL FOR FORT WAYNE FACILITY REQUESTING ECONOMIC REVITALIZATION AREA DESIGNATION

Please be specific on job descriptions. When listing the occupation codes, please avoid using the "Major Occupational Groupings" (i.e. 11-000, 13-000, 15-000, etc.) which are more general in nature. Instead, use specific occupation codes (i.e. 11-1021, 13-1081, 15-2041 etc) for each created and retained job. To fill out information on occupation and occupation code, use data available through Occupation Employment Statistics for Fort Wayne <a href="http://www.bls.gov/oes/current/oes\_23060.htm">http://www.bls.gov/oes/current/oes\_23060.htm</a>

#### **Current Full-Time Employment**

| Occupation     | Occupation Code | Number of Jobs | Total Payroll |
|----------------|-----------------|----------------|---------------|
| Chief Exec     | 11-1011         | 1              | \$62,243      |
| Operation Mgr  | 11-1021         | 1              | \$58,256      |
| Sales Mgr      | 11-2022         | 2              | \$68,558      |
| Buyer          | 13-1022         | 1              | \$38,549      |
| Graphic Design | 27-1024         | 4              | \$101,045     |
| Sewing         | 51-6031         | 2              | \$34,257      |
| Print Press    | 51-5112         | 1              | \$14,090      |
| Labor          | 53-7062         | 2              | \$7,032       |

#### **Retained Full-Time Employment**

| Occupation        | Occupation Code | Number of Jobs | Total Payroll |
|-------------------|-----------------|----------------|---------------|
| Retain all positi | ons             |                | \$384,030     |
|                   |                 |                |               |

#### Additional Full-Time Employment

| Occupation           | Occupation Code | Number of Jobs | Total Payroll |
|----------------------|-----------------|----------------|---------------|
| Cust Service         | 43-4057         | 2              | \$50,000      |
| Print Press          | 51-5112         | 1              | \$20,000      |
| Sew Operator         | 51-6021         | 3              | \$60,000      |
| CNC Operator 51-4011 |                 | 2              | \$60,000      |
|                      |                 |                |               |

| Occupation       | Occupation Code                            | Number of Jobs | Total Payroll |               |
|------------------|--|----------------|---------------|---------------|
| NONE             |  |                |               |               |
| <u></u>          |  |                |               |               |
|                  |  |                |               |               |
|                  |  |                |               |               |
|                  |  |                |               |               |
| ained Part-Tim   | e or Temporary Jobs                        | ł              |               |               |
| Occupation       | Occupation Code                            | Number of Jobs | Total Payroll | į.            |
| NONE             |  |                |               |               |
|                  |  |                |               |               |
|                  | 1  |                |               | 1             |
|                  |  | 1              | <b></b>       |               |
|                  |  |                |               |               |
|                  |  |                |               |               |
| litional Part Ti | mo ou Tompovouv Joh                        |                |               |               |
|                  | me or Temporary Joh                        |                | Total Payroll |               |
| Occupation       | me or Temporary Joh                        | Number of Jobs | Total Payroll |               |
|                  |  |                | Total Payroll |               |
| Occupation       |  |                | Total Payroli |               |
| Occupation       |  |                | Total Payroli |               |
| Occupation       |  |                | Total Payroli |               |
| Occupation       |  |                | Total Payroli |               |
| NONE             |  | Number of Jobs |               | ted benefits: |
| NONE             | Occupation Code  vif the existing jobs and | Number of Jobs |               |               |

#### REQUIRED ATTACHMENTS

The following must be attached to the application.

- 1. Statement of Benefits Form(s) (first page/front side completed)
- 2. Full legal description of property and a plat map identifying the property boundaries. (Property tax bill legal descriptions are not sufficient.) Should be marked as Exhibit A.
- 3. Check for non-refundable application fee made payable to the City of Fort Wayne.

ERA filing fee (either real or personal property improvements) ERA filing fee (both real and personal property improvements)

.1% of total project cost not to exceed \$500

ERA filing fee (vacant commercial or industrial building)

.1% of total project cost not to exceed \$750

ERA filing fee in an EDTA

\$500 \$100

Amendment to extend designation period

\$300

Waiver of non compliance with ERA filing

\$500 + ERA filing fee

4. Owner's Certificate (if applicant is not the owner of property to be designated) Should be marked as Exhibit B if applicable.

#### CERTIFICATION

I, as the legal taxpayer and/or owner, hereby certify that all information and representations made on this application and its attached exhibits are true and complete and that neither an Improvement Location Permit nor a Structural Permit has been filed for construction of improvements, nor has any manufacturing, research and development, logistical distribution or information technology equipment which is a part of this application been purchased and installed as of the date of filing of this application. I also certify that the taxpayer is not delinquent on any and all property tax due to taxing jurisdictions within Allen County, Indiana. I understand that any incorrect information on this application may result in a rescission of any tax phase-ins which I may receive.

I understand that I must file a correctly completed Compliance with Statement of Benefits Form (CF-1/Real Property for real property improvements and CF-1/PP for personal property improvements) and the Public Benefit Annual Update with the City of Fort Wayne Community Development Division in each year in which I receive a deduction. Further the CF-1/PP form must be filed with the county assessor and the CF-1/Real Property must be filed with the county auditor. Failure to file the CF-1 form with these agencies may result in a rescission of any tax phase-in occurring as a result of this application.

John ( K Mathy Signature of Taxpayer/Owner For DKM Emboridery, Inc.

Deborah K Mattox, Pesident

Printed Name and Title of Applicant

03/21/13

Date

#### STATEMENT OF BENEFITS PERSONAL PROPERTY State Form 51764 (R2 / 12-11)

Prescribed by the Department of Local Government Finance

CITY OF FT WAYNE

FORM SB-1/PP

MAR 2 7 2013

**PRIVACY NOTICE** 

The cost and any specific individual's salary information is confidential; the balance of the filing is public record per IC 6-1.1-12.1-5.1 (c) and (d).

#### INSTRUCTIONS:

- 1. This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise this statement must be submitted to the designating beds in the statement must be submitted. to the designating body BEFORE a person installs the new manufacturing equipment and/or research and development equipment, and/or logistical distribution equipment and/or information technology equipment for which the person wishes to claim a deduction. "Projects" planned or committed to after July 1, 1987, and areas designated after July 1, 1987, require a STATEMENT OF BENEFITS. (IC 6-1.1-12.1)
- 2. Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to installation of the new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment, BEFORE a deduction may
- 3. To obtain a deduction, a person must file a certified deduction schedule with the person's personal property return on a certified deduction schedule (Form 103-ERA) with the township assessor of the township where the property is situated or with the county assessor if there is no township assessor for the township. The 103-ERA must be filed between March 1 and May 15 of the assessment year in which new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment is installed and fully functional, unless a filling extension has been obtained. A person who obtains a filing extension must file the form between March 1 and the extended due date of that year.
- Property owners whose Statement of Benefits was approved after June 30, 1991, must submit Form CF-1 / PP annually to show compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
- The schedules established under IC 6-1.1-12.1-4.5(d) and (e) apply to equipment installed after March 1, 2001, unless an alternative deduction schedule is adopted by the designating body (IC 6-1,1-12.1-17).

| SECTION 1   |   |                            | TAXPAYER          | INFORMATI   | ON                |                |   |              |                   |  |
|---|---|----------------------------|-------------------|-------------|-------------------|----------------|---|--------------|-------------------|--|
| Name of taxpayer  | *************************************** |                            |                   |             |                   |                |   |              |                   |  |
| DKM Embroidery, I   | Inc                                     |                            |                   |             |                   |                |   |              |                   |  |
| Address of taxpayer (number                                 |   |                            |                   |             |                   |                | <del></del>                                   |              |                   |  |
| 3203 Caprice Court,   | Fort Wayne, IN 4680                     | 8                          |                   |             |                   |                |   |              |                   |  |
| Name of contact person Telephone number                     |   |                            |                   |             |                   |                |   |              |                   |  |
| Ronald A. Mattox, Op  | perations Manager                       |                            |                   |             |                   |                | (260) 471-                                    | 4400         |                   |  |
| SECTION 2   | L                                       | OCATION AN                 | ID DESCRIPT       | ION OF PRO  | POSED PROJ        | IECT           |   |              |                   |  |
| Name of designating body Resolution number (s)              |   |                            |                   |             |                   |                |   |              |                   |  |
| Fort Wayne Common Council                                   |   |                            |                   |             |                   |                |   |              |                   |  |
| Location of property  |   |                            |                   | Count       | у                 |                | DLGF taxing district number<br>073 Washington |              |                   |  |
| 3203 Caprice Ct, Fo   |   |                            |                   | Allei       | n                 |                | 073 Washi                                     | ngton        |                   |  |
| Description of manufactur<br>and/or logistical distribution | ing equipment and/or re                 | search and d               | evelopment ed     | quipment    |                   |                |   | ESTIMAT      | ED                |  |
| (use additional sheets if n                                 | on equipment and/or mio<br>ecessary)    | rmation techi              | rology equipm     | ent.        |                   | •              | START DA                                      | TE C         | OMPLETION DATE    |  |
| Seit Bridge Lase  | er and (2) Tajima                       | a 8 head                   | 1508/450          | 1           | Manufacturin      | g Equipment    | 04/01/2013                                    | 3 (          | 06/01/2013        |  |
| embroidery mad  |   | a 0 11000                  | 1000, 100         |             | R & D Equip       | ment           |   |              |                   |  |
|   |   |                            |                   |             | Logist Dist E     | quipment       |   |              |                   |  |
|   |   |                            |                   |             | IT Equipmen       | t              |   |              |                   |  |
| SECTION 3   | ESTIMATE OF                             | EMPLOYEE                   | S AND SALAI       | RIES AS RES | ULT OF PRO        | POSED PRO      | JECT  |              |                   |  |
| Current number  | Salaries                                | Number                     | retained          | Salaries    |                   | Number ac      | fditional                                     | Salaries     |                   |  |
| 14  | 384,031.00                              | 14                         |                   | 384,0       | 31.00             | 8              |   | 190,0        | 00.00             |  |
| SECTION 4   | ESTII                                   | MATED TOTA                 | L COST AND        | VALUE OF E  | ROPOSED P         | ROJECT         |   |              |                   |  |
| NOTE: Pursuant to IC 6-                                     | 1.1-12.1-5.1 (d) (2) the                | MANUFACTURING<br>EQUIPMENT |                   | R & D EC    | UIPMENT           |                | ST DIST IT EQU                                |              | QUIPMENT          |  |
| COST of the property is o                                   | confidential.                           | COST                       | ASSESSED<br>VALUE | COST        | ASSESSED<br>VALUE | COST           | ASSESSED<br>VALUE                             | COST         | ASSESSED<br>VALUE |  |
| Current values  |   | 944,079.00                 | 283,224.00        |             |                   |                |   |              |                   |  |
| Plus estimated values of p                                  | proposed project                        | 347,711.00                 | 347,711.00        |             |                   |                |   |              |                   |  |
| Less values of any proper                                   | ty being replaced                       | 0.00                       |                   |             |                   |                |   |              |                   |  |
| Net estimated values upo                                    | n completion of project                 | 1,291,790.00               | 630,935.00        |             |                   |                |   |              |                   |  |
| SECTION 5   | WASTE CO                                | NVERTED A                  | ND OTHER BI       | ENEFITS PR  | OMISED BY T       | HE TAXPAYE     | R   |              |                   |  |
| Estimated solid waste cor                                   | nverted (pounds)                        |                            |                   | Estimated h | azardous wast     | te converted ( | (pounds)                                      |              |                   |  |
| Other benefits:   |   |                            |                   | •           |                   |                |   |              |                   |  |
|   |   |                            |                   |             |                   |                |   |              |                   |  |
| SECTION 6   |   |                            | TAXPAYER (        | CERTIFICATI | ON A CONTRACT     |                |   |              |                   |  |
|   | l hereby                                | certify that th            |                   |             | atement are tru   | ie.            |   |              |                   |  |
| Signature of authorized repres                              |   |                            |                   | Title       |                   |                | Date signed (m                                | onth, day, j | year)             |  |
| Rebried K. Mattel President 03/21/2013                      |   |                            |                   |             |                   |                |   |              |                   |  |

EXHIBIT A

5-28-1-176 CENTENNIAL INDUSTRIAL PARK SEC VI LOT 43

#### DIGEST SHEET

TITLE OF ORDINANCE: Declaratory Resolution

DEPARTMENT REQUESTING ORDINANCE: Community Development Division

SYNOPSIS OF ORDINANCE: **DKM** Embroidery, Inc. is requesting the designation of an Economic Revitalization Area for personal property improvements in the amount of \$347,711. In order to expand, DKM Embroidery, Inc. will install a new Seit Bridge Laser and two embroidery machines.

EFFECT OF PASSAGE: Installing the new equipment will allow DKM Embroidery, Inc. to keep manufacturing jobs in the community while growing their customer base. Eight full-time jobs will be created.

EFFECT OF NON-PASSAGE: Potential loss of development and eight full-time jobs

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS): No expenditures of public funds required.

ASSIGNED TO COMMITTEE (PRESIDENT): John Crawford and Tom Smith

## **MEMORANDUM**



To:

City Council

FROM:

Adam Welch, Economic Development Specialist

DATE:

April 3, 2013

RE:

AVERAGE SALARY (FULL-TIME NEW):

Request for designation by DKM Embroidery, Inc. as an ERA for personal

AVERAGE SALARY (FULL-TIME RETAINED):

\$ 27,431

property improvements

#### **BACKGROUND**

| PROJECT ADDRESS: 3203 Ca |   | price Court PRC   | JECT LOCATED WITHIN:              | Not Applicable            |  |  |  |
|--------------------------|---|---|-----------------------------------|---------------------------|--|--|--|
| PROJECT COST:            | *************************************** | \$347,711 Co  | JNCILMANIC DISTRICT:              | 3                         |  |  |  |
| COMPANY PRODUCT OF       | R SERVICE:                              | 1   | ery, Inc. is an apparel manufactu | rer. The company provides |  |  |  |
| PROJECT DESCRIPTION:     |   | printed decoration and embroidery to clothing.  DKM Embroidery, Inc. will install two embroidery machines and an Seit |                                   |                           |  |  |  |
|                          |   | Bridge Laser.   |                                   |                           |  |  |  |
| CREATED                  |   |   | RETAINED                          |                           |  |  |  |
| JOBS CREATED (FULL-TIM   | ne):                                    |   | 8 JOBS RETAINED (FULL-TIME):      | 14                        |  |  |  |
| JOBS CREATED (PART-TIM   | 1E):                                    | N/2   | JOBS RETAINED (PART-TIME):        | N/A                       |  |  |  |
| TOTAL NEW PAYROLL        |   | ¢ 100 00  | A TOTAL RETAINED PAYROLL          | ¢ 394 n31                 |  |  |  |

# COMMUNITY BENEFIT REVIEW Yes No N/A Project will encourage vacant or under-utilized land appropriate for commercial or

\$ 23,750

| Yes No No N/A | Project will encourage vacant or under-utilized land appropriate for commercial or industrial use?   |
|---------------|--|
| Yes No No N/A | Real estate to be designated is consistent with land use policies of the City of Fort Wayne?  Explain: Property to be designated is zoned IN1; Limited Industrial  |
| Yes No No N/A | Project encourages the improvement or replacement of a deteriorated or obsolete structure?   |
| Yes No No N/A | Project encourages the improvement or replacement of obsolete manufacturing and/or research and development and/or information technology and/or logistical distribution equipment?  Explain: DKM Embroidery, Inc. will install a Seit Bridge Laser and two Tajima 8 head 1508/450 embroidery machines |
| Yes No No N/A | Project will result in significant conversion of solid waste or hazardous waste into energy or other useful products?  |

| Yes No      | o □ N/A⊠               | Project encourages preservation of an historically or architecturally significant structure?                                       |
|-------------|------------------------|--|
| Yes 🗌 No    | o □ N/A⊠               | Construction will result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council? |
| Yes 🗌 No    | N/A⊠                   | Construction will use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)             |
| Yes 🛛 No    | o □ N/A □              | ERA designation induces employment opportunities for Fort Wayne area residents?  |
| Yes 🛭 No    | N/A □                  | Taxpayer is NOT delinquent on any or all property tax due to any taxing jurisdiction within Allen County.                          |
|             |                        | Роціст   |
| Per the pol | licy of the City of Fo | ort Wayne, the following guidelines apply to this project:   |
| 1.          | The period of ded      | luction for personal property is three years.  |

Under Fort Wayne Common Council's tax abatement policies and procedures, DKM Embroidery, Inc. is eligible for a three year deduction on personal property improvements. Attached is a spreadsheet that shows how the application scored under the review system. Also attached is an estimate of the taxes saved and paid over the length of the ten year deduction schedule.

# Signed: Signed: Economic Development Specialist Reviewed: Sussa Mc Mally Economic Development Specialist

#### Personal Property Abatements

Tax Abatement Review System

|  | Points<br>Possible | Points<br>Awarded |
|--|--------------------|-------------------|
| INVESTMENT (30 points possible)  |                    |                   |
| Total new investment in equipment  |                    |                   |
| Over \$5,000,000<br>\$1,000,000 to \$4,999,999   | 10<br>8            |                   |
| \$500,000 to \$999,999   | 6                  |                   |
| \$0 to \$499,999   | 4                  | 4                 |
| Investment per employee (both jobs created and retained)   |                    |                   |
| \$35,000 or more<br>\$18,500 to \$34,999   | 10<br>8            |                   |
| \$6,250 to \$18,499  | 6                  | 6                 |
| \$1,250 to \$6,249   | 4                  |                   |
| less than \$1,250  | 2                  |                   |
| Estimated local income taxes generated from jobs retained  |                    |                   |
| \$80,000 or more<br>\$30,000 to \$79,999   | 5<br>4             |                   |
| \$10,000 to \$29,999   | 3                  |                   |
| \$5,000 to \$9,999   | 2                  |                   |
| less than \$5,000  | 1_                 | 1                 |
| Estimated local income taxes generated from jobs created (Double points for start-up)  |                    |                   |
| \$30,000 or more   | 5                  |                   |
| \$10,000 to \$29,999   | 4                  |                   |
| \$5,000 to \$9,999<br>\$3,000 to \$4,999   | 3<br>2             |                   |
| less than \$3,000  | 1                  | 1                 |
| Location Quotient in designated Occupation Code  (use majority Occupation Code of all created and retained jobs)  Greater than 1.0 | 5                  |                   |
| Estimated Percent of Business done outside   |                    |                   |
| Allen County   | 45                 | 45                |
| Greater than 75%<br>50% to 74%   | 15<br>10           | 15                |
| 25% to 49%   | 5                  |                   |
| JOBS (20 points possible)  |                    |                   |
| Total number of permanent jobs retained  |                    |                   |
| Over 250   | 10                 |                   |
| 100 to 249   | 8                  |                   |
| 50 to 99<br>25 to 49   | 6<br>4             |                   |
| 10 to 24   | 2                  | 2                 |
| 1 to 9   | 11                 |                   |
| Total number of permanent jobs created (Double for start-up)   |                    |                   |
| Over 100<br>50-99  | 10<br>8            |                   |
| 25-49  | 6                  |                   |
| 10-24  | 4                  | •                 |
| 1 to 9   | 2                  | 2                 |
| WAGES (20 points possible)   |                    |                   |
| Median salary of the jobs created and/or retained  |                    |                   |
| Over \$45,000  | 20                 |                   |
| \$40,000 to \$44,999<br>\$35,000 to \$39,999   | 16<br>12           |                   |
| \$30,000 to 34,999   | 8                  |                   |
| \$25,000 to \$29,999   | 4                  | 4                 |
| under \$25,000   | 0                  |                   |

# Major Medical Plan 7 Pension, Tuition Reimbursement, Life Insurance, Dental Insurance, Disability Insurance, 3 3 SUSTAINABILITY Construction uses green building techniques (le LEED Certification) 5 Construction uses techniques to minimize impact on Combined Sewer Overflows (CSOs) Total 38 Length of Abatement

20 to 39 points - 3 year abatement 40 to 59 points - 5 year abatement 60 to 69 points - 7 year abatement 70 to 100 points - 10 year abatement

> Year 4: 40% Year 5: 20% Year 6; 0% 3 year Year 1: 100% Year 2: 66% Year 3: 33% Year 4: 0%

\* If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is eligible for an alternate

|                                       | deduction schedule.                               |
|---------------------------------------|---|
| Personal Property Deduction Schedules | Alternative Deduction Personal Property Schedules |
| 10 year                               | 10 Year   |
| Year 1: 100%                          | Year 1: 100%                                      |
| Year 2: 90%                           | Year 2: 100%                                      |
| Year 3: 80%                           | Year 3: 100%                                      |
| Year 4: 70%                           | Year 4: 100%                                      |
| Year 5: 60%                           | Year 5: 100%                                      |
| Year 6: 50%                           | Year 6: 90%                                       |
| Year 7: 40%                           | Year 7: 80%                                       |
| Year 8: 30%                           | Year 8: 65%                                       |
| Year 9: 20%                           | Year 9: 50%                                       |
| Year 10: 10%                          | Year 10: 40%                                      |
| Year 11: 0%                           |   |
| 7 year                                | 7 Year  |
| Year 1: 100%                          | Year 1: 100%                                      |
| Year 2: 85%                           | Year 2: 100%                                      |
| Year 3: 71%                           | Year 3: 100%                                      |
| Year 4: 57%                           | Year 4: 100%                                      |
| Year 5: 43%                           | Year 5: 100%                                      |
| Year 6: 29%                           | Year 6: 71%                                       |
| Year 7: 14%                           | Year 7: 43%                                       |
| Year 8: 0%                            |   |
| 5 year                                |   |
| Year 1: 100%                          |   |
| Year 2: 80%                           |   |
| Year 3: 60%                           |   |

# POOL #2 FORT WAYNE COMMUNITY DEVELOPMENT DIVISION TAX ABATEMENT - ESTIMATE OF SAVINGS

PERSONAL PROPERTY TAX ABATEMENT - 3 yr Schedule

| Year | True Cash Value | "Pool 2" | True Tax Value | Assessed Value | Tax Abatement % | Tax Paid % | Deduction     | Taxable A V | Tax Rate     | Tax Paid      | Tax Saved       |
|------|-----------------|----------|----------------|----------------|-----------------|------------|---------------|-------------|--------------|---------------|-----------------|
| 1    | \$347,711       | 40%      | \$139,084      | \$139,084      | 100%            | 0%         | \$139,084     | \$0         | 0.030261     | \$0           | \$4,209         |
| 2    | \$347,711       | 56%      | \$194,718      | \$194,718      | 66%             | 33%        | \$128,514     | \$64,257    | 0.030261     | \$1,944       | \$3,889         |
| 3    | \$347,711       | 42%      | \$146,039      | \$146,039      | 33%             | 66%        | \$48,193      | \$96,385    | 0.030261     | \$2,917       | \$1,458         |
| 4    | \$347,711       | 32%      | \$111,268      | \$111,268      | 0%              | 100%       | \$0           | \$111,268   | 0.030261     | \$3,367       | \$0             |
| 5    | \$347,711       | 30%      | \$104,313      | \$104,313      | 0%              | 100%       | \$0           | \$104,313   | 0.030261     | \$3,157       | \$0             |
| 6    | \$347,711       | 30%      | \$104,313      | \$104,313      | 0%              | 100%       | \$0           | \$104,313   | 0.030261     | \$3,157       | \$0             |
| 7    | \$347,711       | 30%      | \$104,313      | \$104,313      | 0%              | 100%       | \$0           | \$104,313   | 0.030261     | \$3,157       | \$0             |
| 8    | \$347,711       | 30%      | \$104,313      | \$104,313      | 0%              | 100%       | \$0           | \$104,313   | 0.030261     | \$3,157       | \$0             |
| 9    | \$347,711       | 30%      | \$104,313      | \$104,313      | 0%              | 100%       | \$0           | \$104,313   | 0.030261     | \$3,157       | \$0             |
| 10   | \$347,711       | 30%      | \$104,313      | \$104,313      | 0%              | 100%       | \$0           | \$104,313   | 0.030261     | \$3,157       | \$0             |
| 11   | \$347,711       | 30%      | \$104,313      | \$104,313      | 0%              | 100%       | \$0           | \$104,313   | 0.030261     | \$3,157       | \$0             |
|      |                 |          |                |                |                 | Т          | TOTAL TAX SAV | /ED         | (10 yrs on 3 | уг deduction] | \$9,556         |
|      |                 |          |                |                |                 | Т          | OTAL TAX PAI  | D           | (10 yrs on 3 | yr deduction  | <u>\$27,168</u> |