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BILL NO. R-13-07-01

#### **DECLARATORY RESOLUTION NO. R-\_\_**

A DECLARATORY RESOLUTION designating an "Economic Revitalization Area" under I.C. 6-1.1-12.1 for property commonly known as 6110 Maplecrest Road, Fort Wayne, Indiana 46835 (BDW, LLC)

WHEREAS, Petitioner has duly filed its petition dated May 17, 2013 to have the following described property designated and declared an "Economic Revitalization Area" under Sections 153.13-153.24 of the Municipal Code of the City of Fort Wayne, Indiana, and I.C. 6-1.1-12.1, to wit:

Attached hereto as "Exhibit A" as if a part herein; and

WHEREAS, said project will create one full-time, permanent job for a total new, annual payroll of \$28,000, with the average new annual job salary being \$28,000 and retain seven full-time and one part-time, permanent jobs for a total current annual payroll of \$295,940, with the average current, annual job salary being \$36,993; and

WHEREAS, the total estimated project cost is \$220,000; and

**WHEREAS**, it appears the said petition should be processed to final determination in accordance with the provisions of said Division 6.

## NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

**SECTION 1.** That, subject to the requirements of Section 6, below, the property hereinabove described is hereby designated and declared an "Economic Revitalization Area" under I.C. 6-1.1-12.1. Said designation shall begin upon the effective date of the Confirming Resolution referred to in Section 6 of this Resolution and shall terminate on December 31, 2016, unless otherwise automatically extended in five year increments per I.C. 6-1.1-12.1-9.

#### **SECTION 2.** That, upon adoption of the Resolution:

- ... Said Resolution shall be filed with the Allen County Assessor;
- ... Said Resolution shall be referred to the Committee on Finance requesting a recommendation from said committee concerning the advisability of designating the above area an "Economic Revitalization Area";
- Common Council shall publish notice in accordance with I.C. 6-1.1-12.1-2.5 and I.C. 5-3-1 of the adoption and substance of this resolution and setting this designation as an "Economic Revitalization Area" for public hearing;

**SECTION 3.** That, said designation of the hereinabove described property as an "Economic Revitalization Area" shall apply to a deduction of the assessed value of real estate.

**SECTION 4.** That, the estimate of the number of individuals that will be employed or whose employment will be retained and the estimate of the annual salaries of those individuals and the estimate of the value of redevelopment or rehabilitation, all contained in Petitioner's Statement of Benefits, are reasonable and are benefits that can be reasonably expected to result from the proposed described redevelopment or rehabilitation.

**SECTION 5.** That, the current year approximate tax rates for taxing units within the City would be:

- If the proposed development does not occur, the approximate current year tax rates for this site would be \$3.1955/\$100.
- ... If the proposed development does occur and no deduction is granted, the approximate current year tax rate for the site would be \$3.1955/\$100 (the change would be negligible).
- If the proposed development occurs and a deduction percentage of fifty percent (50%) is assumed, the approximate current year tax rate for the site would be \$3.1955/\$100 (the change would be negligible).

**SECTION 6.** That, this Resolution shall be subject to being confirmed, modified and confirmed, or rescinded after public hearing and receipt by Common Council of the above described recommendations and resolution, if applicable.

**SECTION 7.** That, pursuant to I.C. 6-1.1-12.1, it is hereby determined that the deduction from the assessed value of the real property shall be for a period of three years.

**SECTION 8.** The deduction schedule from the assessed value of the real property pursuant to I.C. 6-1.1-12.1-17 shall look like this:

| Year of Deduction | Percentage |
|-------------------|------------|
| 1                 | 100%       |
| 2                 | 66%        |
| 3                 | 33%        |

**SECTION 9.** That, the benefits described in the Petitioner's Statement of Benefits can be reasonably expected to result from the project and are sufficient to justify the applicable deductions.

**SECTION 10.** That, the taxpayer is non-delinquent on any and all property tax due to jurisdictions within Allen County, Indiana.

**SECTION 11.** That, pursuant to I.C. 6-1.1-12.1-12 et al, any property owner that has received a deduction under section 3 or 4.5 of this chapter may be required to repay the deduction amount as determined by the county auditor in accordance with section 12 of said chapter if the property owner ceases operations at the facility for which the deduction was granted and if the Common Council finds that the property owner obtained the deduction by intentionally providing false information concerning the property owner's plans to continue operation at the facility.

**SECTION 12.** That, this Resolution shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

| Member of Council |  |
|-------------------|--|
|                   |  |

#### APPROVED AS TO FORM AND LEGALITY

Carol Helton, City Attorney

03/2013

MAY 17 2013 ajv



### COMMUNITY DEVL.

## ECONOMIC REVITALIZATION AREA APPLICATION CITY OF FORT WAYNE, INDIANA

| APPLICATION IS FO                                       | R: (Check appropriate box   | Perso                         |  | provements<br>or Industrial Building |
|---|---|-------------------------------|--|--------------------------------------|
| Total cost of research a<br>Total cost of logistical of | uring equipment improvem<br>and development equipment<br>distribution equipment imp<br>on technology equipment im | t improvements:<br>rovements: | \$ 220,0<br>\$ 0<br>\$ 0<br>\$ 0<br>\$ 0<br>\$ 0<br>\$ 0<br>\$ 0 |                                      |
|   | GENERA  | LINFORMATION                  |  |                                      |
| Real property taxpayer's                                | name: BDW, LLC  |                               |  |                                      |
| Personal property taxpay                                | rer's name:   |                               |  |                                      |
| Telephone number: 260-                                  | 486-8833  | _                             |  |                                      |
| Address listed on tax bill                              | . 6110 Maplecrest Road, Fort V  | Vayne, IN 46835               |  |                                      |
|   | designated, if applicable: BD   |                               |  |                                      |
| Year company was estab                                  | lished: 2000  |                               |  |                                      |
| Address of property to be                               | e designated: 6110 Maplecrest   | Road, Fort Wayne, IN 4683     | 5  |                                      |
| Real estate property ident                              | tification number: 02-072-000   | )4472                         |  |                                      |
| Contact person name: Dr                                 | Martin White  |                               |  |                                      |
| Contact person telephone                                | number: (260) 486-8833  | Contact perso                 | n Email: drwhite   | @stjoevision.com                     |
| Contact person address:                                 | 6110 Maplecrest Road, Fort Wa   | yne, IN 446835                |  |                                      |
|   | or principal operating persor   |                               |  |                                      |
| NAME  | TITLE   | ADDRES                        | S  | PHONE NUMBER                         |
| Dr. Martin R. White                                     | Memeber   | 8933 Dune Creek Cove, I       | TW, IN 46835   | (260) 486-8833                       |
|   |   |                               |  |                                      |
|   |   |                               |  |                                      |
|   | ,   |                               |  |                                      |
|   |   |                               |  |                                      |

List all persons or firms having ownership interest in the applicant business and the percentage each holds:

| NAME                    | PERCENTAGE |
|-------------------------|------------|
| <br>Dr. Martin R. White | 78.78      |
| <br>J. Rickard Donovan  | 11.11      |
| <br>Keyin Burns         | 11,11      |

| Y           | es 🗸         | No Are any elected officials shareholders or holders of any debt obligation of the applicant or                  |
|-------------|--------------|--|
|             |              | operating business? If yes, who? (name/title)  |
| V Ye        | es 🔲         | No   |
| <del></del> |              | of the City of Fort Wayne?   |
| Ye          | es 🗸         | No Do you plan to request state or local assistance to finance public improvements?                              |
| T Ye        | es 🔽         | No Is the property for which you are requesting ERA designation located in an Economic                           |
|             | [ <b>V</b> ] | Development Target Area (EDTA)? (see attached map for current areas)   |
| T Ye        | es 🖊         | No Does the company's business include a retail component? If yes, answer the following questions:               |
|             | [V           | What percentage of floor space will be utilized for retail activities?   |
|             |              | What percentage of sales is made to the ultimate customer?   |
|             |              | What percentage of sales will be from service calls?   |
| What is t   |              | entage of clients/customers served that are located outside of Allen County? 5%                                  |
|             |              | pany's primary North American Industrial Classification Code (NAICs)? 621320                                     |
|             |              | ure of the company's business, product, and/or service:  |
| BDW, L      | LC is a 1    | real estate holding company that owns the medical office building located at 6108 and 6110 Maplecrest Road, Fort |

Wayne, IN 46825. The property is leased to two tenants: 1) Parkview Physicians Group / First Care Family and 2) Martin R White, O.D., Inc., respectively

Dollar amount of annual sales for the last three years:

| Year | Annual Sales  |
|------|---------------|
| 2012 | \$ 106,067.00 |
| 2011 | \$ 105,872    |
| 2010 | \$ 105,618    |

List the company's three largest customers, their locations and amount of annual gross sales:

| Customer Name | City/State Annual Gross Sales |  |
|---------------|-------------------------------|--|
|               |                               |  |
|               |                               |  |
|               |                               |  |

List the company's three largest material suppliers, their locations and amount of annual purchases:

| Supplier Name | City/State | Annual Gross Purchases |
|---------------|------------|------------------------|
|               |            |                        |
|               |            | ·                      |
|               |            | ·                      |

List the company's top three competitors:

| Competitor Name | City/State |
|-----------------|------------|
|                 |            |
|                 |            |
|                 |            |

Describe the product or service to be produced or offered at the project site:

The property is a medical office building consisting of 6,500 sq ft. Approximately 3,900 sq ft is leased to Parkview Physicians Group / First Care Family and 2,600 is leased to Martin R. White, O.D., Inc.

In order to be considered an Economic Revitalization Area (ERA), the area must be within the corporate limits of the City of Fort Wayne and must have become undesirable for, or impossible of, normal development and occupancy because of a lack of development, cessation of growth, deterioration of improvements or character of occupancy, age, obsolescence, substandard buildings, or other factors which have impaired values or prevent a normal development of property or use of property. It also includes any area where a facility or group of facilities that are technologically, economically, or energy obsolete is located and where the obsolescence may lead to a decline in employment and tax revenues.

How does the property for which you are requesting designation meet the above definition of an ERA?

See attached Exhibit B

#### Exhibit B

#### (BDW, LLC)

## How does the property for which you are requesting a designation meet the above definition of an ERA?

Based upon data provided by IBIS World, the private-practice optometrist owner will continue to feel growing pressure from 1) managed care (i.e. health plans that manage healthcare costs & usage), 2) sophisticated corporate competition and 3) the sale of eyewear on the internet.

#### Managed Care

The ever changing insurance landscape continues to be a challenge for optometrists. Employer healthcare plans are beginning to include vision care (typically a yearly eye exam) with supplemental vision care plans providing some coverage, including a discount on glasses. To earn business from members of managed-care and vision plans, optometrists have little choice but to accept discounted prices. Medicare reimbursement has barely kept up with inflation and the industry has been dealing with threats of large cuts to reimbursements.

#### **External Competition**

Many optometrists sell eyeglasses and contact lenses in their practices in addition to performing routine eye exams, which places the industry in direct competition with the Eye Glasses and Contact Lens Stores industry. External competition is expected to increase during 2012, representing a potential threat to the private-practice optometrist.

#### **Industry Forecast**

As an industry, optometry is forecast to grow over the next five years through 2018 based upon an aging population. To meet this demand, the new addition will allow the practice to expand its services through the addition of an optician which will earn \$28,000 annually.

85+ years 1.8%

Fort Wayne census statistics

Total Population, 2010 355,329 Projected Population, 2020 379,731 Total Households, 2010 137,851 Median Age, 2010 35.3 Population Breakdown by Age, 2010

0-14 years 22.5% 25-44 years 26.1%

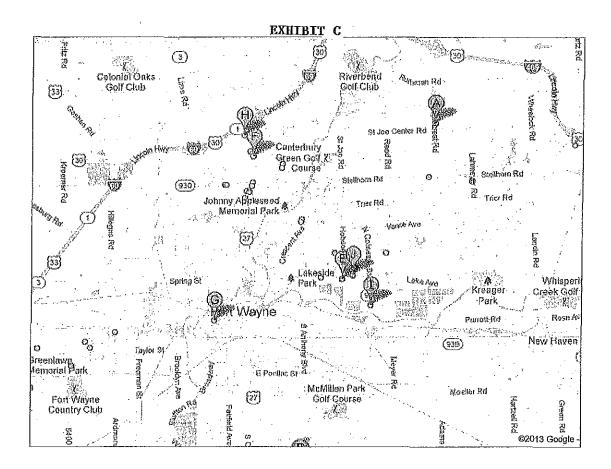
15-17 years 4.5% 45-64 years 25.6% 18-24 years 9.4% 65-84 years 10.1%

#### Private Practice Concentration in Fort Wayne

When looking at the location of optometrists in the Fort Wayne market area, St Joe Vision - Dr. Martin R White, OD is not located in a concentrated area of other optometric practices as shown in Exhibit C.

#### **Summary**

In summary, with the increased competition from large corporate providers and lower insurance reimbursements, margins will continue to contract and thereby negatively impact the performance of private-practice optometrists. The tax abatement would allow some temporary financial relief. In addition, the expansion will create another job - an optician which will earn \$28,000 annually.



(A) location of St Joe Vision - Dr. Martin White, O.D. Inc

## REAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value for real property improvements.

| Complete and beginn of the approximent for the requesting a deduction from assessed value to real property improvements.                              |
|---|
| Describe any structure(s) that is/are currently on the property:  |
| The existing structure is a medical office building consisting of 6,500 square feet and located on 1.57 acres of land                                 |
|   |
| Describe the condition of the structure(s) listed above:  |
| The structure was constructed in 2001 and is in good condition  |
|   |
| Describe the improvements to be made to the property to be designated for tax phase-in purposes:  |
| Addition of 1,200 sq ft of medical office space to be used by Martin R. White, O.D., Inc common address is 6110 Maplecrest Road, Fort Wayne, IN 46835 |
| Projected construction start (month/year): 07/2013  |
| Projected construction completion (month/year): 11/2013   |
| Yes No Will construction result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?             |
| Yes No Will construction use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens bio swales, etc.)                          |

#### PERSONAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value of new manufacturing, research and development, logistical distribution or information technology equipment.

List below the equipment for which you are seeking an economic revitalization area designation.

Manufacturing equipment must be used in the direct production, manufacture, fabrication, assembly, extraction, mining, processing, refining, or finishing of other tangible personal property at the site to be designated. Research and development equipment consists of laboratory equipment, research and development equipment, computers and computer software, telecommunications equipment or testing equipment used in research and development activities devoted directly and exclusively to experimental or laboratory research and development for new products, new uses of existing products, or improving or testing existing products at the site to be designated. Logistical distribution equipment consists of racking equipment, scanning or coding equipment, separators, conveyors, fork lifts or lifting equipment, transitional moving equipment, packaging equipment, sorting and picking equipment, software for technology used in logistical distribution, is used for the storage or distribution of goods, services, or information. Information technology equipment consists of equipment, including software used in the fields of information processing, office automation, telecommunication facilities and networks, informatics, network administration, software development and fiber optics: (use additional sheets, if necessary)

NA

|  | • |
|--|---|
| Yes No Has the above equipment for which you are seeking a designation, ever before been used for a purpose in Indiana? If yes, was the equipment acquired at an arms length transaction from an entity of the control o | • |
| affiliated with the applicant?  Yes No  Will the equipment be leased?  |   |
| Date first piece of equipment will be purchased (month/year):  | _ |
| Date last piece of equipment will be installed (month/year):   |   |
| Please provide the depreciation schedule term for equipment under consideration for personal property tax phase-in:  |   |

## ELIGIBLE VACANT BUILDING INFORMATION

| Complete this section of the application if you are requesting a deduction from the current assessed value of a vacant building  |
|--|
| Yes No Has the building for which you are seeking designation for tax phase-in been unoccupied for at least one year? Please provide evidence of occupation. (i.e. certificate of occupancy, paid utility receipts, executed lease agreements) |
| Describe any structure(s) that is/are currently on the property:   |
|  |
| Describe the condition of the structure(s) listed above:   |
| Projected occupancy date (month/year):   |
| Describe the efforts of the owner or previous owner in regards to selling, leasing or renting the eligible vacant building   |
| during the period the eligible vacant building was unoccupied including how much the building was offered for sale,  |
| lease, or rent by the owner or a previous owner during the period the eligible vacant building was unoccupied.   |

#### PUBLIC BENEFIT INFORMATION

#### EMPLOYMENT INFORMATION FOR FACILITY TO BE DESIGNATED

ESTIMATE OF EMPLOYEES AND PAYROLL FOR FORT WAYNE FACILITY REQUESTING ECONOMIC REVITALIZATION AREA DESIGNATION

Please be specific on job descriptions. When listing the occupation codes, please avoid using the "Major Occupational Groupings" (i.e. 11-000, 13-000, 15-000, etc.) which are more general in nature. Instead, use specific occupation codes (i.e. 11-1021, 13-1081, 15-2041 etc) for each created and retained job. To fill out information on occupation and occupation code, use data available through Occupation Employment Statistics for Fort Wayne <a href="http://www.bls.gov/oes/current/oes\_23060.htm">http://www.bls.gov/oes/current/oes\_23060.htm</a>

#### **Current Full-Time Employment**

| Occupation         | Occupation Code | Number of Jobs | Total Payroll |
|--------------------|-----------------|----------------|---------------|
| Optician           | 29-2081         | 2              | \$ 61,045     |
| Optometry Tech     | 29-2507         | 2              | \$ 55,136     |
| Billing Specialist | 43-3021         | 1              | \$ 28,109     |
| Receptionist       | 43-4171         | 1              | \$ 20,150     |
| Optometrist        | 29-1041         | 1              | \$ 80,000     |

#### **Retained Full-Time Employment**

| Occupation         | Occupation Code | Number of Jobs | Total Payroll |
|--------------------|-----------------|----------------|---------------|
| All to be retained |                 |                |               |
|                    |                 |                |               |
|                    |                 |                |               |
|                    |                 |                |               |
|                    |                 |                |               |

#### Additional Full-Time Employment

| Occupation | Occupation Code | Number of Jobs | Total Payroll |
|------------|-----------------|----------------|---------------|
| Optician   | 29-2081         | 1              | \$ 28,000     |
|            |                 |                |               |
|            |                 |                |               |
|            |                 |                |               |
|            |                 |                | •             |

| Occupation         | Occupation Code                          | Number of Jobs     | Total Payroll |                |
|--------------------|--|--------------------|---------------|----------------|
| Optometrist        | 29-1041                                  | 1                  | \$ 51,500     |                |
|                    |  |                    |               |                |
|                    |  |                    |               |                |
|                    |  |                    |               |                |
| Occupation         | or Temporary Jobs Occupation Code        | Number of Jobs     | Total Payroll |                |
| All to be retained | Josephinen Joseph                        |                    |               |                |
|                    |  |                    |               |                |
|                    |  |                    |               | <b>—</b> ‡     |
|                    |  |                    |               |                |
|                    |  |                    |               |                |
|                    |  |                    |               |                |
| ditional Part-Time | e or Temporary Job                       | os                 |               |                |
| ditional Part-Time | e or Temporary Job                       | os  Number of Jobs | Total Payroll |                |
|                    |  |                    | Total Payroll |                |
| Occupation .       |  | Number of Jobs     |               | sted benefits: |
| Occupation .       | Occupation Code  f the existing jobs and | Number of Jobs     |               |                |

#### REQUIRED ATTACHMENTS

The following must be attached to the application.

- 1. Statement of Benefits Form(s) (first page/front side completed)
- 2. Full legal description of property and a plat map identifying the property boundaries. (Property tax bill legal descriptions are not sufficient.) Should be marked as Exhibit A.
- 3. Check for non-refundable application fee made payable to the City of Fort Wayne.

ERA filing fee (either real or personal property improvements) . ERA filing fee (both real and personal property improvements) .

.1% of total project cost not to exceed \$500 .1% of total project cost not to exceed \$750

ERA filing fee (vacant commercial or industrial building)

\$500

ERA filing fee in an EDTA

\$100 \$300

Amendment to extend designation period Waiver of non compliance with ERA filing

\$500 + ERA filing fee

4. Owner's Certificate (if applicant is not the owner of property to be designated) Should be marked as Exhibit B if applicable.

#### CERTIFICATION

I, as the legal taxpayer and/or owner, hereby certify that all information and representations made on this application and its attached exhibits are true and complete and that neither an Improvement Location Permit nor a Structural Permit has been filed for construction of improvements, nor has any manufacturing, research and development, logistical distribution or information technology equipment which is a part of this application been purchased and installed as of the date of filing of this application. I also certify that the taxpayer is not delinquent on any and all property tax due to taxing jurisdictions within Allen County, Indiana. I understand that any incorrect information on this application may result in a rescission of any tax phase-ins which I may receive.

I understand that I must file a correctly completed Compliance with Statement of Benefits Form (CF-1/Real Property for real property improvements and CF-1/PP for personal property improvements) and the Public Benefit Annual Update with the City of Fort Wayne Community Development Division in each year in which I receive a deduction. Further the CF-1/PP form must be filed with the county assessor and the CF-1/Real Property must be filed with the county auditor. Failure to file the CF-1 form with these agencies may result in a rescission of any tax phase-in occurring as a result of this application.

Signature of Taxpayer/Owner

Dr. Martin R. White, Member

Printed Name and Title of Applicant

Date

#### STATEMENT OF BENEFITS **REAL ESTATE IMPROVEMENTS** State Form 51767 (R4 / 2-13)

Residentially distressed area (IC 6-1.1-12.1-4.1)

Prescribed by the Department of Local Government Finance

Redevelopment or rehabilitation of real estate improvements (IC 6-1,1-12,1-4)

This statement is being completed for real property that qualifies under the following Indiana Code (check one box):

CITY OF FT WAYNE

MAY 17 2013 4

COMMUNITY DEVL

PAY 20\_

FORM SB-1 / Real Property

**PRIVACY NOTICE** 

20

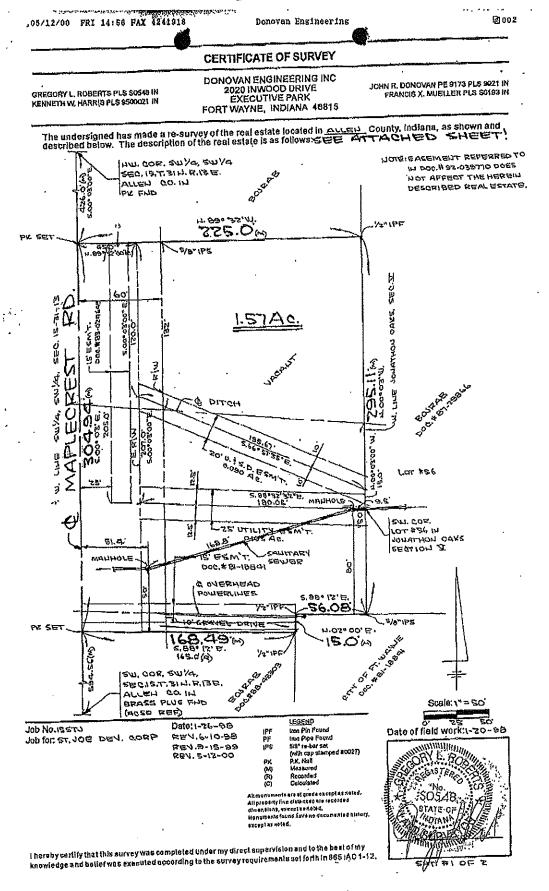
The cost and any specific individual's salary information is confidential; the balance of the filing is public record per IC 6-1.1-12.1-5.1(c) and (d).

| INSTRUCTIONS |   |
|--------------|---|
|              | • |

- 1. This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise, this statement must be submitted to the designating body BEFORE the redevelopment or rehabilitation of real property for which the person wishes to claim a deduction. "Projects" planned or committed to after July 1, 1987, and areas designated after July 1, 1987, require a STATEMENT OF BENEFITS. (IC 6-1.1-12.1) Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to initiation of the redevelopment or
- rehabilitation, BEFORE a deduction may be approved.
- To obtain a deduction, a Form 322/RE must be filed with the County Auditor before May 10 in the year in which the addition to assessed valuation is made or not later than thirty (30) days after the assessment notice is mailed to the property owner if it was mailed after April 10. If the property owner misses the May 10 deadline in the initial year of occupation, he can apply between March 1 and May 10 of a subsequent year.
- Property owners whose Statement of Benefits was approved after June 30, 1991, must attach a Form CF-1/Real Property annually to the application to show compliance with the Statement of Benefits. [IC 6-1.1-12.1-5.1(b) and IC 6-1.1-12.1-5.3(j)].
- The schedules established under IC 6-1.1-12.1-4(d) for rehabilitated property apply to any economic revitalization areas designated after June 30, 2000, unless an alternative deduction schedule is adopted by the designating body (IC 6-1.1-12.1-17). The schedules effective prior to July 1, 2000, shall continue to apply to economic revitalization areas designated before July 1, 2000.

| SECTION 1   |  | TAXPAYER                      | RINFORMATION                |                |                             |                                  |
|---|--|-------------------------------|-----------------------------|----------------|-----------------------------|----------------------------------|
| Name of taxpayer  |  |                               |                             |                |                             |                                  |
| BDW, LLC  |  |                               |                             |                |                             |                                  |
| 1 , ,   | and street, city, state, and ZIP co  | <b>/</b>                      |                             |                | :                           |                                  |
| Name of contact person  | oad, Fort Wayne, IN 46   | 835                           | Tolomboro number            |                | E mail addrso               | <u> </u>                         |
| Topicio il alla se  |  |                               |                             | E-mail address |                             |                                  |
| Dr. Martin White  |  | AND BEAGE                     | ( 260 ) 486-8833            | -a-            | arwnite@                    | stjoevision.com                  |
| SECTION 2 LOCATION AND DESCRIPTION OF PROPOSED PROJECT Name of designating body |  |                               |                             |                | Resolution nu               | mber                             |
| Fort Wayne Commo  | on Counsel   |                               |                             |                |                             |                                  |
| Location of property  |  |                               | County                      |                | DLGF taxing district number |                                  |
| 6108 and 6110 Map   | lecrest Road, Fort Way   | ne, IN 43835                  | Allen                       |                | 72                          |                                  |
| Description of real property in   | nprovements, redevelopment, or i   | rehabilitation (use additiona | al sheets if necessary)     |                | Estimated star              | rt date (month, day, year)       |
|   | of 6110 Maple Crest Road   |                               | ot building addition and re | novations      | 07/01/20                    |                                  |
| to the existing space t   | of to Maple Clest Road   | leased to Dr. Martin          | N. White O.D. Inc           |                |                             | npletion date (month, day, year) |
|   |  |                               |                             |                | 11/01/20                    | 13                               |
| SECTION 3   |  |                               | ARIES AS RESULT OF PROP     |                |                             |                                  |
| Current number  | Salaries   | Number retained               | Salaries                    | Number add     | ditional                    | Salaries                         |
| 8.00  | \$295,940.00   | 8.00                          | \$295,940.00                | 1.00           |                             | \$28,000.00                      |
| SECTION 4   | ESTIM.   | ATED TOTAL COST A             | ND VALUE OF PROPOSED I      |                | :                           |                                  |
|   |  |                               | <del> </del>                | _ ESTATE I     | MPROVEME                    |                                  |
| 0   |  |                               | COST                        |                | AS                          | SESSED VALUE                     |
| Current values Plus estimated values of proposed project                        |  |                               | <del></del>                 |                | 684,600.00                  |                                  |
| Less values of any proj   | <del></del>  |                               | 0.00                        |                | 220,000.00                  |                                  |
| <del>,</del>  | pon completion of project  |                               | <del></del>                 |                | 884,600.00                  |                                  |
| SECTION 5   |  | NVERTED AND OTHER             | R BENEFITS PROMISED BY      |                | AVER                        | 00.000,400                       |
| OHO (1010   | WAGIE GO   | NVERTED AND OTHER             |                             |                |                             |                                  |
| Estimated solid waste of  | converted (pounds) 0.00  |                               | Estimated hazardous was     | ste converte   | ed (pounds) _               | 0.00                             |
| Other benefits  | <del></del>  | <del></del>                   |                             |                | ····                        |                                  |
|   |  |                               |                             |                |                             |                                  |
|   |  |                               |                             |                |                             |                                  |
|   |  |                               |                             |                |                             |                                  |
|   |  |                               |                             |                |                             |                                  |
|   |  |                               |                             |                |                             |                                  |
|   |  |                               |                             |                |                             |                                  |
|   |  |                               |                             |                |                             |                                  |
| SECTION 6   | and the state of t |                               | ERTIFICATION                |                |                             |                                  |
|   | ne representations in this   | statement are true.           | 1                           |                |                             |                                  |
| Signature of authorized repres  | sentative  |                               | Title                       |                | · ·                         | nonth, day, year)                |
|   |  |                               | Member                      |                | L 05/14                     | 1/()                             |

#### EXHIBIT A



Donovan Engineering

@ 003

#### **CERTIFICATE OF SURVEY**

GREGORY L. ROBERTS PLS 50546 IN KENNETH W. HARRIS PLS 9500021 IN DONOVAN ENGINEERING INC 2020 INWOOD DRIVE EXECUTIVE PARK FORT WAYNE, INDIANA 46815

JOHN R. DONOVAN PE 9173 PLS 5921 IN FRANCIS X. MUELLER PLS 50193 IN

The undersigned has made a re-survey of the real estate located in <u>ACCEN</u> County, Indiana, as shown and described below. The description of the real estate is as follows:

Part of the Southwest Quarter of the Southwest Quarter of Section 15, Township 31 North, Range 13 East, Allen County, Indiana, more particularly described as follows:

Beginning at a nail on the West line of the Southwest Quarter of the Southwest Quarter of Section 15, Township 31 North, Range 13 East, Allen County, Indiana, said point being 426.0 feet South of a nail marking the Northwest corner of the SW ¼ of the SW ¼ of Section 15-31-13; thence South 00 degrees 03 minutes East (assumed bearing) along the West line of the SW ¼ of the SW ¼ of Section 15-31-13 a distance of 304.94 feet to a nail; thence South 88 degrees 12 minutes East a distance of 168.49 feet (165.0 feet, deed) to a ¼ inch iron pin; thence North 02 degrees 00 minutes East a distance of 15.0 feet to a ¼ inch iron pin; thence South 88 degrees 12 minutes East a distance of 56.08 feet to a 5/8 inch iron pin; thence North 60 degrees 03 minutes West a distance of 295.11 feet to a 5/8 inch iron pin; thence North 89 degrees 32 minutes West, a distance of 225.0 feet to the point of beginning containing 1.57 acres, subject to road rights of way and casements.

NOTE: According to the Flood Insurance Rate Map (FIRM) number 18003C0170 D, dated Sept. 28, 1990, the herein described real estate is located in Zone "X" and is not within the 100 year flood hazard area. The accuracy of this flood hazard statement is subject to map scale uncertainty.

Job No.15573 Job No.15573

Date: 1-26-98

LEGEND

IPF Iron Pin Found

PF Iron Pin Found

IPS 50° ro-bar set

(with cop adamped \$0021)

PK, Not

(M) Kesauted

(FI) Recorded (C) Calculated All monuments also a Englides respirated. All monuments also a Englides respirated. Afging suly this allowances are operated intensions, except a Indian. Bornements of Longer the March 20 a Decimented Myllory, except as noted.

I hereby certify that this survey was completed under my direct supervision and to the best of my knowledge and belief was executed according to the survey requirements set forth in 865 IAC 1-12.

Scale:

Date of field work; 1-20-98

SO SO SO STATE OF THE PARTY OF

| Admn. Appr |  |
|------------|--|
|------------|--|

#### DIGEST SHEET

TITLE OF ORDINANCE: Declaratory Resolution

DEPARTMENT REQUESTING ORDINANCE: Community Development Division

SYNOPSIS OF ORDINANCE: BDW, LLC d/b/a St. Joe Vision – Dr. Martin White, O.D., Inc. is requesting the designation of an Economic Revitalization Area for real property improvements in the amount of \$220,000. In order to expand, BDW, LLC d/b/a St. Joe Vision – Dr. Martin White, O.D., Inc. will construct 1,200 square feet of additional medical office space.

EFFECT OF PASSAGE: Constructing the additional space will allow BDW, LLC d/b/a St. Joe Vision – Dr. Martin White, O.D., Inc. to remain competitive with many of the larger corporate providers. One full-time job will be created.

EFFECT OF NON-PASSAGE: Potential loss of development and one full-time job.

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS): No expenditures of public funds required.

ASSIGNED TO COMMITTEE (PRESIDENT): John Crawford and Tom Smith

## **MEMORANDUM**



To:

City Council

FROM:

Adam Welch, Economic Development Specialist

DATE:

June 21, 2013

RE:

Request for designation by BDW, LLC d/b/a St. Joe Vision - Dr. Martin R. White,

O.D., Inc. as an ERA for real property improvements

#### BACKGROUND

|                                 |   | •   |  |
|---------------------------------|---|---|--|
| PROJECT ADDRESS: 6110 Map       | lecrest Road PRO.   | JECT LOCATED WITHIN:  | N/A                                      |
| Project Cost:                   | <b>\$220,000</b> Cou  | NCILMANIC DISTRICT:   |  |
| COMPANY PRODUCT OR SERVICE:     | F-  | ovides comprehensive eye examinations, con<br>tting, full service optical and frame selection   |  |
| PROJECT DESCRIPTION:            | BDW, LLC will o   | o infection.<br>construct 1,200 square feet of additional me<br>by St. Joe Vision – Dr. Martin R. White, O.I  |  |
| CREATED                         |   | RETAINED  |  |
| JOBS CREATED (FULL-TIME):       | 1   | JOBS RETAINED (FULL-TIME):  | 7  |
| JOBS CREATED (PART-TIME):       | 0   | JOBS RETAINED (PART-TIME):  | 1  |
| Total New Payroll;              | \$ 28,000   | TOTAL RETAINED PAYROLL:   | \$295,940                                |
| AVERAGE SALARY (FULL-TIME NEW): | \$ 28,000   | AVERAGE SALARY (FULL-TIME RETAINED):  | \$34,920                                 |
| Yes 🛛 No 🗌 N/A 🗍                |   | VIDENEFIT REVIEW  vacant or under-utilized land appropriate for comm  | ercial or                                |
| Yes No No N/A                   | Wayne? Explain: Property Residential. In 200 variance 9-2000 wh June 20, 2013, the I  | to be designated is zoned R1; Single Family 0, the Board of Zoning Appeals (BZA) apprich allowed an office use in an R1 zoning dis 3ZA approved an appeal to amend the condipermitting the proposed 1,200 square foot exphase-in request. | roved use<br>strict. On<br>itions of use |
| Yes 🗌 No 🛛 N/A 🗍                | Project encourages the structure?   | improvement or replacement of a deteriorated or ol  | osolete                                  |
| Yes 🗌 No 🔲 N/A 🔀                | Project encourages the improvement or replacement of obsolete manufacturing and/or research and development and/or information technology and/or logistical distribution equipment? |   |  |

|                  | Policy   |
|------------------|--|
| Yes No No N/A    | Taxpayer is NOT delinquent on any or all property tax due to any taxing jurisdiction within Allen County.                          |
| Yes 🛛 No 🗌 N/A 📗 | ERA designation induces employment opportunities for Fort Wayne area residents?  |
| Yes No No N/A    | Construction will use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)             |
| Yes No No N/A    | Construction will result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council? |
| Yes No No N/A    | Project encourages preservation of an historically or architecturally significant structure?                                       |
| Yes No N/A       | Project will result in significant conversion of solid waste or hazardous waste into energy or other useful products?              |

#### Per the policy of the City of Fort Wayne, the following guidelines apply to this project:

1. The period of deduction for real property is three years.

Under Fort Wayne Common Council's tax abatement policies and procedures, BDW, LLC d/b/a St. Joe Vision – Dr. Martin R. White, O.D., Inc. is eligible for a three year deduction on real property improvements. Attached is a spreadsheet that shows how the application scored under the review system. Also attached is an estimate of the taxes saved and paid over the length of the three year deduction schedule.

# Signed: Lean J. M. Economic Development Specialist Reviewed: Economic Development Specialist Economic Development Specialist

#### Real Property Abatements

Tax Abatement Review System

|   | Points<br>Possible | Points<br>Awarded |
|---|--------------------|-------------------|
| INVESTMENT (30 points possible)   | described Williams |                   |
| Total new Investment in real property (new structures and/or rehabilitation)        |                    |                   |
| Over \$1,000,000  | 10                 |                   |
| \$500,000 to \$999,999<br>\$100,000 to \$499,999                                    | 8<br>6             | 6                 |
| Under \$100,000   | 4                  |                   |
| Investment per employee (both jobs created and retained)                            | 40                 |                   |
| \$35,000 or more<br>\$18,500 to \$34,999  | 10<br>8            | 8                 |
| \$6,250 to \$18,499   | 6                  |                   |
| \$1,250 to \$6,249<br>less than \$1,250   | 4 2                |                   |
| Estimated local income taxes generated from jobs retained                           |                    |                   |
| \$80,000 or more  | 5                  |                   |
| \$30,000 to \$79,999<br>\$10,000 to \$29,999  | 4<br>3             |                   |
| \$5,000 to \$9,999  | 2                  |                   |
| less than \$5,000   | 1                  | 1                 |
| Estimated local income taxes generated from jobs created                            |                    |                   |
| (Double points for start-up)<br>\$30.000 or more                                    | 5                  |                   |
| \$10,000 to \$29,999  | 4                  |                   |
| \$5,000 to \$9,999  | 3                  |                   |
| \$3,000 to \$4,999<br>less than \$3,000   | 2<br>1             | 1                 |
| (use majority Occupation Code of all created and retained jobs)<br>Greater than 1.0 | 5                  | 5                 |
| Estimated Percent of Business done outside  |                    |                   |
| Allen County  | 45                 |                   |
| Greater than 75%<br>50% to 74%  | 15<br>10           |                   |
| 25% to 49%  | 5                  |                   |
| JOBS (20 points possible)   |                    |                   |
| Total number of permanent jobs retained<br>Over 250                                 | 10                 |                   |
| 100 to 249  | 8                  |                   |
| 50 to 99<br>25 to 49  | 6<br>4             |                   |
| 29 to 49<br>10 to 24  | . 2                |                   |
| l to 9  | 1                  | 1                 |
| Fotal number of permanent jobs created (Double for start-up)  Over 100              | 10                 |                   |
| 50-99   | 8                  |                   |
| 25-49   | 6                  |                   |
| 0-24<br>  to 9  | 4<br>2             | 2                 |
| MAGES (20 points possible)  |                    |                   |
| WAGES (20 points possible)  Median salary of the jobs created and/or retained       |                    |                   |
| Over \$45,000   | 20                 |                   |
| 640,000 to \$44,999<br>635,000 to \$39,999  | 16<br>12           |                   |
| 30,000 to 34,999  | 8                  |                   |
| 325,000 to \$29,999   | 4                  | 4                 |
| nder \$25,000   | 0                  |                   |

## BENEFITS (10 points possible) Major Medical Plan 7 Pension, Tuition Reimbursement, Life Insurance, Dental Insurance, Disability Insurance, 3 SUSTAINABILITY Construction uses green building techniques (ie LEED Certification) 5

Total 31

5

3

Length of Abatement
20 to 39 points - 3 year abatement
40 to 59 points - 5 year abatement
60 to 69 points - 7 year abatement
70 to 100 points - 10 year abatement

Construction uses techniques to minimize impact on Combined

3 year Year 1: 100% Year 2: 66% Year 3: 33% Year 4: 0%

Sewer Overflows (CSOs)

\* If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is eligible for an alternate deduction schedule.

|  | deduction schedule.                           |
|--|---|
| Real Property Deduction Schedules  | Alternative Deduction Real Property Schedules |
| 10 year  | 10 Year                                       |
| Year 1: 100%   | Year 1: 100%                                  |
| Year 2: 95%  | Year 2: 100%                                  |
| Year 3: 80%  | Year 3: 100%                                  |
| Year 4: 65%  | Year 4: 100%                                  |
| Year 5: 50%  | Year 5: 100%                                  |
| Year 6: 40%  | Year 6: 90%                                   |
| Year 7: 30%  | Year 7: 80%                                   |
| Year 8: 20%  | Year 8: 65%                                   |
| Year 9: 10%  | Year 9: 50%                                   |
| Year 10: 5%  | Year 10: 40%                                  |
| Year 11: 0%  |   |
| 7 year   | 7 Year  |
| Year 1: 100%   | Year 1: 100%                                  |
| Year 2: 85%  | Year 2: 100%                                  |
| Year 3: 71%  | Year 3: 100%                                  |
| Year 4: 57%  | Year 4: 100%                                  |
| Year 5: 43%  | Year 5: 100%                                  |
| Year 6: 29%  | Year 6: 71%                                   |
| Year 7: 14%  | Year 7: 43%                                   |
| Year 8: 0%   |   |
| 5 year   |   |
| Year 1: 100%   |   |
| Year 2: 80%  |   |
| Year 3: 60%  |   |
| Year 4: 40%  |   |
| Year 5: 20%  |   |
| Year 6: 0%   |   |
| THE PROPERTY OF THE PROPERTY O | X0007700.0■                                   |

#### FORT WAYNE COMMUNITY DEVELOPMENT DIVISION

#### **TAX ABATEMENT - ESTIMATE OF SAVINGS**

\*New tax abatement percentages have been changed to reflect change in state law

REAL PROPERTY TAX ABATEMENT - 3 yr Schedule

| Year       | Cash Value | True Tax Value As | ssessed Value | Tax Abatement % | Tax Paid % | Deduction | Taxable AV | Tax Rate | Tax Paid | Tax Saved |
|------------|------------|-------------------|---------------|-----------------|------------|-----------|------------|----------|----------|-----------|
| 1          | \$220,000  | \$220,000         | \$220,000     | 100%            | 0%         | \$220,000 | \$0        | 0.031955 | \$0      | \$7,030   |
| 2          | \$220,000  | \$220,000         | \$220,000     | 66%             | 33%        | \$145,200 | \$72,600   | 0.031955 | \$2,320  | \$4,640   |
| <b>*</b> 3 | \$220,000  | \$220,000         | \$220,000     | 33%             | 66%        | \$72,600  | \$145,200  | 0.031955 | \$4,640  | \$2,320   |
| 4          | \$220,000  | \$220,000         | \$220,000     | 0%              | 100%       | \$0       | \$220,000  | 0.031955 | \$7,030  | \$0       |
| 5          | \$220,000  | \$220,000         | \$220,000     | 0%              | 100%       | \$0       | \$220,000  | 0.031955 | \$7,030  | \$0       |
| 6          | \$220,000  | \$220,000         | \$220,000     | 0%              | 100%       | \$0       | \$220,000  | 0.031955 | \$7,030  | \$0       |
| 7          | \$220,000  | \$220,000         | \$220,000     | 0%              | 100%       | \$0       | \$220,000  | 0.031955 | \$7,030  | \$0       |
| 8          | \$220,000  | \$220,000         | \$220,000     | 0%              | 100%       | \$0       | \$220,000  | 0.031955 | \$7,030  | \$0       |
| 9          | \$220,000  | \$220,000         | \$220,000     | 0%              | 100%       | \$0       | \$220,000  | 0.031955 | \$7,030  | \$0       |
| 10         | \$220,000  | \$220,000         | \$220,000     | 0%              | 100%       | \$0       | \$220,000  | 0.031955 | \$7,030  | \$0       |
| 11         | \$220,000  | \$220,000         | \$220,000     | 0%              | 100%       | \$0       | \$220,000  | 0.031955 | \$7,030  | \$0       |

TOTAL TAX SAVED REAL PROPERTY (10 yrs on 3 yr deduction) \$13,990
TOTAL TAX PAID REAL PROPERTY (10 yrs on 3 yr deduction) \$56,170

NOTE: Above calculations assume a constant tax rate over the abatement period. Time value of money is not considered.