

1 **BILL NO. S-14-03-07**

2 **SPECIAL ORDINANCE NO. S-_____**

3 **AN ORDINANCE** approving the awarding of
4 **VEHICLE PURCHASES BY DEPARTMENT**
5 **FROM ITB #3790, ITB #3590, AND ITB #3313 by**
6 **the City of Fort Wayne, Indiana, by and through its**
7 **Department of Purchasing and KELLEY**
8 **CHEVROLET, O'DANIEL FORD, AND BOB**
9 **THOMAS FORD for the VARIOUS**
10 **DEPARTMENTS WITHIN THE CITY OF FORT**
11 **WAYNE.**

12 **NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL**
13 **OF THE CITY OF FORT WAYNE, INDIANA;**

14 **SECTION 1.** That **APPROVING THE AWARD OF VEHICLE**
15 **PURCHASES BY DEPARTMENT FROM ITB #3790, ITB #3590, AND ITB**
16 **#3313 between the City of Fort Wayne, by and through its Department of**
17 **Purchasing and KELLEY CHEVROLET, O'DANIEL FORD, AND BOB**
18 **THOMAS FORD for the VARIOUS DEPARTMENTS WITHIN THE CITY OF**
19 **FORT WAYNE, respectfully for:**

20 purchase of replacement vehicles for different city departments
21 for out of life cycle vehicles:

22 involving a total cost of ONE MILLION, SIX HUNDRED NINETY-FIVE
23 THOUSAND AND 96/100 DOLLARS - (\$1,695,925.96) - (BOB THOMAS -
24 \$287,372; O-DANIEL - \$430,290; KELLEY - \$978,263.96) all as more
25 particularly set forth in said **APPROVING THE AWARD OF VEHICLE**
26 **PURCHASES BY DEPARTMENT FROM ITB #3790, ITB #3590, AND ITB**
27 **#3313 which is on file in the Office of the Department of Purchasing, and is by**

1 reference incorporated herein, made a part hereof, and is hereby in all things
2 ratified, confirmed and approved.

3 **SECTION 2.** That this Ordinance shall be in full force and effect
4 from and after its passage and any and all necessary approval by the Mayor.
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9 _____
10 Council Member

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12 APPROVED AS TO FORM AND LEGALITY

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15 _____
16 Carol Helton, City Attorney
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Memo

To: Council & Purchase

From: Larry Campbell, Fleet Director

Date: February 10, 2014

Re: 2014 Vehicle purchases by Department

Below please find the requested vehicle purchases for the City and roll over for GM pricing from 2014 model year. The cost break down reflects the bid prices using GSA spec's and purchase prices from ITB # 3711; (2014) ITB #3313; (2011) ITB # 3590; (2014) the amounts have already been approved in their Capital budget lines. These vehicles will all be replacements for over life cycle units. (Years, maintenance cost, & mileage).

Animal Control	(2) Vans
City Solid Waste	(1) Pickup
Community Development	(2) Vans/cross over
Fleet Motor Pool	(1) Van/cross over
Filtration Plant (FLP)	(3) Pickups
Parking control	(3) pickup & sedans
Parks Department	(6) pickups, vans, small dump trucks
Police Department	(44) Units/sedans
Risk Management	(1) Van/cross over
Street light operation	(1) Pickup
Street Project Management	(2) Pickups
Traffic Engineering	(1) Pickup
Transportation Administration	(2) Pickups

Water Pollution control plant (WPCP)

(2) Pickups

Water Maintenance service (WMS)

(5) Pickups, sedan & vans

Water Pollution control Maintenance (WMS)

(2) Pickups

Total cost \$1,695,925.96



**Fleet Management
City of Fort Wayne**

Memo

To: Council/ City Purchasing
From: Larry Campbell Fleet Manager/Director
Date: 2/21/2014
Re: Break down by Vendor

A break down of cost going to each vendor for City purchases

Bob Thomas Ford \$287,372

O'Daniel Ford \$430,290.

Kelly Chevrolet Total \$978 263.96

Total \$1,695,925.96



City of Fort Wayne ITB # 3313 2014 MY Awarded Chevrolet Vehicles

(Note: 2014 Vehicles MUST be ordered prior to 2014 Model Year Cut-Off)

Item 10B:	Impala Sedan 1WF19 1FL-LS - 4-door sedan, 3.6L Flex-Fuel V-6	\$ 17,919.66
Item 17F:	Impala 9C1 "Police Patrol Unit" 1WS19 9C1 - 4-door Sedan, 3.9L Flex-Fuel V-6	\$ 19,763.06
Item 17F:	Impala 9C3 "Police Undercover Unit" 1WS19 9C3 - 4-dr. Sedan, 3.9L Flex-Fuel V-6	\$ 19,520.81

NOTE:

2014 WILL BE THE LAST YEAR FOR THE IMPALA FLEET AND POLICE UNITS

Item 21:	Express 1500 CG13406 - RWD 8-Passenger Van, 5.3L Flex-Fuel V-8	\$ 21,230.00
Item 21X:	Express 1500 CH13406 - AWD 8-passenger Van, 5.3L Flex-Fuel V-8	\$ 26,615.51
Item 31X:	Express 1500 CG13405 - AWD Cargo Van, 5.3L Flex-Fuel V-8	\$ 25,057.00

NOTE: Additional trim levels of some awarded models available at additional cost. Please call for details.

Individual Vehicle Specification & Pricing Spreadsheets available upon request

ITB 3711 1/7/14	O'Daniel Ford	Bob Thomas	Kelly Chevrolet
4x2 PICKUPS			
Item 41 4x2 6,050 GVW Regular Cab(F150/1500 8'long bed V6) Options: PWL, CR,TS,RH4, E85, D3, ATC, RKE, CTB, T6A	\$ 18,882.00	\$ 19,092.00	\$ 21,700.00
Item 41 4x2 6,050 GVW Regular Cab(F150/1500 8'long bed V8) Options: PWL, CR, E3, TS,RH4, E85, D3, ATC, RKE, CTB, T6A	\$ 19,994.00	\$ 19,948.00	\$ 22,620.00
Item 41C 4x2 6,700 GVW Extended Cab (F150/1500 6.5' bed) Options: PWL, CR, TS, RH4, E85, D3, ATC, RKE, CTB, T6A	\$ 20,654.00	\$ 20,815.00	\$ 23,620.00
Item 44 4x2 8,000 GVW Regular Cab (F250/2500 HD 8' long bed) Options: D3, ATC, PWL, CR, TS, RH4, CTB, RKE, T6A	\$ 21,466.00	\$ 21,422.00	\$ 23,510.00
Item 44P 4x2 8,000 GVW Regular Cab (F250/2500 HD 8' long bed propane) Options: D3, ATC, PWL, CR, TS, RH4, CTB, RKE, T6A	\$ 24,035.00	no bid	\$ 34,470.00
Item 44C 4x2 8,000 GVW Extended Cab (F250/2500 HD 8' bed) Options: D3, ATC, PWL, CR, TS, RH4, CTB, RKE T6A	\$ 23,779.00	\$ 23,705.00	\$ 25,120.00
Item 44C 4x2 8,000 GVW Extended Cab (F250/2500 HD 6' bed) Options: D3, ATC, PWL, CR, TS, RH4, CTB, RKE, L6, T6A	\$ 23,603.00	\$ 23,531.00	\$ 24,940.00
Item 44D 4x2 10,000 GVW Extended Cab (F250/2500 HD 8' bed) Options: D3, ATC, PWL, CR, TS, RH4, CTB, RKE, L6, T6A	\$ 23,779.00	\$ 23,705.00	\$ 27,250.00
Item 44D 4x2 10,000 GVW Extended Cab (F250/2500 HD 6' bed) Options: D3, ATC, PWL, CR, TS, RH4, CTB, RKE, L6, T6A	\$ 23,603.00	\$ 23,531.00	no bid
Item 50 4x2 6,000 GVW Extended Cab (F150/1500 5.5' bed V-6) Options: RH4, E85, D3, or ATC, CTB, RKE, T6A	\$ 24,559.00	\$ 23,649.00	\$ 26,310.00
Item 60 4x2 4,200 GVW Standard Cab (Colorado, Ranger 6' bed) Options: E85, D3, or ATC, RKE, E2, CRTS, PWL	NC/B	NC/B	no bid
Item 61C 4x2 4,200 GVW Extended Cab (Colorado, Ranger 6' bed) Options: E85, D3, or ATC, RKE, CRTS, PWL	NC/B	no bid	no bid
CAB & CHASSIS			
Item 74B 4x2 14,001 GVWR Regular Cab (F450 Kodiak 60" CA) YD, PT, D3, ATC, SU4, SZ, PWL, CR, TS, CTB, A14 FB20	\$ 35,895.00	\$ 35,725.00	no bid
Item 74B 4x2 14,001 GVWR Regular Cab (F450 Kodiak 84" CA) YD, PT, D3, ATC, SU4, SZ, PWL, CR, TS, CTB, CA8, A14 FB20	\$ 36,049.00	\$ 35,877.00	no bid
Item 74C 4x2 14,001 GVWR Regular Cab (F350 60" CA) YD, PT, D3, ATC, SU4, SZ, PWL, CR, TS, CTB, A14 FB20	\$ 30,577.00	no bid	no bid
Item 74C 4x2 14,001 GVWR Regular Cab (F350 84" CA) YD, PT, D3, ATC, SU4, SZ, PWL, CR, TS, CTB, CA8, A14 FB20	\$ 30,728.00	no bid	no bid
Item 74D 4x2 16,001 GVWR Regular Cab (F550 Kodiak 60" CA) YD, PT, D3, ATC, SU4, SZ, PWL, CR, TS, CTB, A14, FB20	\$ 36,865.00	\$ 35,725.00	no bid
Item 74D 4x2 16,001 GVWR Regular Cab (F550 Kodiak 84" CA) CA8, YD, PT, D3, SU4, SZ, PWL, CR, TS, CTB, A14, FB20	\$ 37,019.00	\$ 35,877.00	no bid
Item 74J 4x2 16,001 GVWR Extended Cab (F550 Kodiak 60" CA) YD, PT, D3, SU4, SZ, PWL, CR, TS, CTB, A14, FB20	\$ 38,562.00	\$ 37,395.00	no bid
Item 74J 4x2 16,001 GVWR Extended Cab (F550 C5500 84" CA) CA8, YD, PT, D3 or ATC, SU4, SZ, PWL, CR, TS, CTB, A14, FB20	\$ 38,717.00	\$ 37,548.00	no bid

ITB 3711 1/7/14	O'Daniel Ford	Bob Thomas	Kelly Chevrolet
Item 79B 4x4 16,001 GVWR Regular Cab (F550 C5500 60" CA) YD, PT, D3, ATC, SU4, SZ, PWL, CR, TS, CTB, A14, FB20	\$ 39,225.00	\$ 38,248.00	no bid
Item 79B 4x4 16,001 GVWR Regular Cab (F550 C5500 84" CA) CA8, YD, PT, D3, ATC, SU4, SZ, PWL, CR, TS, CTB, A14, FB20	\$ 39,579.00	\$ 38,400.00	no bid
Item 79J 4x4 16,001 GVWR Extended Cab (F550 C5500 60" CA) YD, PT, D3, ATC, SU4, SZ, PWL, CR, TS, CTB, A14, FB20	NC/B	\$ 40,440.00	no bid
Item 79J 4x4 16,001 GVWR Extended Cab (F550 C5500 84" CA) CA8, YD, PT, D3, ATC, SU4, SZ, PWL, CR, TS, CTB, A14, FB20	NC/B	\$ 40,593.00	no bid
4x4 PICKUPS			
Item 46 4x4 6,000 GVW Standard Cab (F150/1500 8' long bed) Options: PWL, CR, TS, RH4, E3, E85, D3 ATC, RKE, CTB	\$ 21,600.00	\$ 22,608.00	\$ 25,730.00
Item 46C 4x4 6,250 GVW Extended Cab (F150/1500 8' long bed) Options: PWL, CR, TS, RH4, E85, D3, ATC, RKE, CTB	\$ 25,175.00	\$ 25,001.00	no bid
Item 46C 4x4 6,250 GVW Extended Cab (F150/1500 6' long bed) Options: PWL, CR, TS, RH4, E85, D3, ATC, RKE, CTB, L6, T6A	\$ 23,693.00	\$ 24,668.00	\$ 26,820.00
Item 49 4x4 8,000 GVW Regular Cab (F250/2500HD 8' bed) Options: D3, ATC, RM, PWL, CR, TS, RH4, CTB, RKE, SU4, T6A	\$ 24,018.00	\$ 23,885.00	\$ 26,090.00
Item 49B 4x4 9,201 GVW Regular Cab (F350/3500HD 8' bed) Options: D3, RM, PWL, CR, TS, RH4, CTB, RKE, SU4 SZ, T6A	\$ 25,493.00	\$ 23,953.00	\$ 27,080.00
Item 49C 4x4 9,000 GVW Extended Cab (F250/2500HD 8' bed) Options: D3, ATC, RM, PWL, CR, TS, RH4, CTB, RKE, SU4, T6A	\$ 26,340.00	\$ 26,177.00	\$ 27,700.00
Item 49C 4x4 8,000 GVW Extended Cab (F250/2500HD 6' bed) Options: D3, ATC, RM, PWL, CR, TS, RH4, CTB, RKE, SU4, T6A	\$ 26,160.00	\$ 25,999.00	\$ 27,510.00
Item 49P 4x4 9,000 GVW Extended Cab (F250/2500HD 8' bed) Options: D3, ATC, RM, PWL, CR, TS, RH4, CTB, RKE, SU4, T6A Propane AVF	\$ 26,596.00	no bid	\$ 37,050.00
Item 49D 4x4 10,000 GVW Extended Cab (F250/2500HD 8' bed) Options: D3, ATC, RM, PWL, CR, TS, RH4, CTB, RKE, SU4, T6A	\$ 26,340.00	\$ 26,177.00	\$ 29,580.00
Item 49D 4x4 10,000 GVW Extended Cab (F250/2500HD 6' bed) Options: D3, ATC, RM, PWL, CR, TS, RH4, CTB, RKE, SU4, L6, T6A	\$ 26,160.00	\$ 25,999.00	no bid
Item 55 4x4 6,700 GVW Crew Cab (F150/1500HD 6' bed) Options: E85, D3 or ATC, RH4, RKE, T6A, CTB	\$ 26,670.00	\$ 26,735.00	\$ 28,730.00
Item 57 4x4 9,200 GVW Crew Cab (F250/2500HD 6' bed) Options: E85, D3 or ATC, RH4, RKE, T6A, CTB	\$ 27,946.00	no bid	\$ 28,440.00
Item 57 4x4 9,200 GVW Crew Cab (F250/2500HD 8' bed) Options: E85, D3 or ATC, WL, CR, TS, RH4, LB, RKE, T6A, CTB	\$ 28,934.00	no bid	\$ 27,960.00
Item 66 4x4 4,200 GVW Regular Cab (Tacoma, 6' bed) Options: E85, D3, ATC, RH3, RKE, CRTS, PWL, CTB	NC/B	no bid	no bid
Item 66C 4x4 4,200 GVW Extended Cab (Colorado, Ranger 6' bed) Options: E85, D3, ATC, RH3, RKE, CRTS, PWL, CTB	NC/B	no bid	no bid
Item 67E 4x4 4,200 GVW Crew Cab (Colorado, Ranger 6' bed) Options: E85, D3 or ATC, RH3, RKE, CRTS, PWL, CTB	NC/B	no bid	no bid
Hybrid green			

ITB 3711 1/7/14	O'Daniel Ford	Bob Thomas	Kelly Chevrolet
Item 7E, electric sedan subcompact) Options: PWD, RKE, CR, TS	\$ 22,603.00	no bid	no bid
Item 8H 4x2 Hybrid electric sedan sub compact (cmax electric)	\$ 22,603.00	no bid	no bid
Item 9H 4x2 Hybrid electric sedan 4 passendger 4 door (Malibu HYB, Fusionhev)	\$ 24,613.00	\$ 23,657.00	no bid
Item 9P 4x2 Hybrid plug in HEV sedan compact 4 passenger 4 door (fusionphev. Volt)	no bid	no bid	\$ 32,350.00
Item 98H 4x2 Hybrid electric 4,800 GVW SUV (C-Max Hybrid)	\$ 22,603.00	no bid	no bid
Item 99H 4x4 Hybrid electric 4,500 GVW SUV (C-Max Hybrid)	NC/B	no bid	no bid
<i>Sedans</i>			
Item 8C (Cruze, Focus, Dart) Options: E85, PWD, RKE, CR, ATC, T6A	\$ 15,834.00	no bid	\$ 16,600.00
Item 9C (Fusion, Malibu, Avenger 4cyl) Options: E85, PWD, ATC, T6A	\$ 17,947.00	\$ 17,673.00	\$ 17,760.00
Item 9C (Malibu, Fusion, Avenger V-6) Options: E85, ATC, T6A	NC/B	\$ 19,854.00	no bid
Item 10B (Impala LT, Taurus, Charger V-6) E85, ATC, T6A, (LT Trim Level)	\$ 20,776.00	no bid	\$ 18,600.00
<i>special police SUV</i>			
Item 17F Police Vehicle All wheel drive (Ford PIS) Options: E85, SL, PEPP CM, B34 AWD, RKE	\$ 24,314.00	\$ 24,150.00	no bid
Item 100L 4x2 Police use SUV pursuit 4 doors (Ford PIU) Options: E85, D3, AWD, ATC, RKE, SL, PEPP, KA	\$ 26,454.00	\$ 25,956.00	\$ 30,300.00
Item 50C 4x2 6,000 GVW Crew Cab (F150/1500 5.5' bed V-6) Options: RH4, E85, D3, or ATC, CTB, RKE, T6A, Special service PKG	\$ 23,242.00	\$ 23,561.00	\$ 28,630.00
Item 55C 4x2 6,700 GVW Crew Cab (F150/1500 6' bed) Options: ATC, RH4, E85, D3, RKE, T6A Special service PKG	\$ 28,676.00	\$ 26,333.00	\$ 32,800.00
Item 105C 4x4 Special Service 4 Door 5 Passenger Special SVC PKG Options: E85, D3, ATC, RH4 CTB or CTBP (Expedition)	\$ 30,776.00	\$ 29,878.00	\$ 32,990.00
<i>SUV 4x4 and 4x2</i>			
Item 98 4x2 Compact 4,500 GVW Size 4 Door 5 Passenger Options: E85, D3, ATC, RH2, T6A (Equinox, Escape)	\$ 21,656.00	\$ 22,702.00	\$ 22,100.00
Item 105A 4x4 Intermediate 5750 GVW Size 4 Door 5 Passenger Options: E85, D3, ATC, RH4 (Explorer, Traverse)	\$ 26,379.00	\$ 25,973.00	\$ 26,615.00
<i>Van Specifications</i>			
Item 24 4x2 15 passenger Van Full Size Extended (CG3300, E350) Options: E85, RH4 D3, ATC, CRTS, PWL, WD, RD, RKE, RM6, T6A	\$ 25,787.00	no bid	\$ 26,825.00
Item 30 4x2 Cargo Van (Transit Conect) 5,000 GVW Options: AC2, AH, E85, RH4, D3, ATC, TS, CR, PWL, WD, DTG	\$ 20,335.00	no bid	no bid

ITB 3711 1/7/14	O'Daniel Ford	Bob Thomas	Kelly Chevrolet
Item 34P 4x2 Cargo Van Full size (CG3300, E350 Propane)			
Options: AC2, AH, E85, RH4, D3, ATC, TS, CR, PWL, WD, DTG, RKE, T6A	\$ 24,400.00	no bid	\$ 36,900.00

ITB 3590 12/5/12

	Odaniel Ford	Ben Davis Ford	Ben Davis Chevrolet	Bob Thomas Ford Lincoln	Sam Swope Auto Group	Kelly Chevrolet	Uebelhor
4x2 PICKUPS							
Item 41 4x2 6,050 GVW Regular Cab (F150/1500 8' long bed V6)	\$ 18,663.00	\$ 18,669.00	n/b	\$ 17,608.00	\$ 18,603.23	\$ 18,120.00	\$ 17,994.00
Item 41 4x2 6,050 GVW Regular Cab (F150/1500 8' long bed V8)	\$ 19,463.00	\$ 19,780.00	\$ 19,191.06	\$ 18,464.00	\$ 19,363.14	\$ 18,745.00	\$ 18,593.00
Item 41C 4x2 6,700 GVW Extended Cab (F150/1500 6.5' bed)	\$ 23,009.00	\$ 22,125.00	\$ 22,230.95	\$ 20,252.00	\$ 21,647.23	\$ 20,065.00	\$ 20,884.00
Item 44 4x2 8,000 GVW Regular Cab (F250/2500 HD 8' long bed)	\$ 22,438.00	\$ 23,942.00	\$ 20,992.00	\$ 20,151.00	\$ 22,358.35	\$ 20,548.00	\$ 20,394.00
Item 44P 4x2 8,000 GVW Extended Cab (F250/2500 HD 8' long bed propane)	\$ 24,778.00	\$ 25,343.00	\$ 32,346.41	n/b	n/b	\$ 31,815.00	n/b
Item 44C 4x2 8,000 GVW Extended Cab (F250/2500 HD 8' bed)	\$ 24,526.00	\$ 25,084.00	\$ 23,583.91	\$ 22,439.00	\$ 24,134.35	\$ 22,465.00	Non Compliance
Item 44C 4x2 8,000 GVW Extended Cab (F250/2500 HD 6' bed)	\$ 24,352.00	\$ 24,824.00	\$ 22,783.91	\$ 22,265.00	\$ 24,272.35	\$ 22,050.00	Non Compliance
4x4 PICKUPS							
Item 46 4x4 6,000 GVW Standard Cab (F150/1500 8' long bed)	\$ 23,309.00	\$ 23,938.00	\$ 22,433.56	\$ 20,725.00	\$ 23,224.23	\$ 21,363.00	Non Compliance
Item 46C 4x4 6,250 GVW Extended Cab (F150/1500 8' long bed)	\$ 24,939.00	Non compliant	\$ 24,709.25	\$ 23,560.00	\$ 24,859.23	\$ 24,390.00	\$ 24,111.00
Item 46C 4x4 6,250 GVW Standard Cab (F150/1500 6' long bed)	\$ 25,477.00	Non compliant	\$ 24,389.20	\$ 23,242.00	\$ 24,637.23	\$ 23,325.00	Non Compliance
Item 49 4x4 8,000 GVW Regular Cab (F250/2500HD 8' bed)	\$ 24,974.00	n/b	\$ 23,187.61	\$ 22,887.00	\$ 24,894.35	\$ 22,870.00	Non Compliance
Item 49B 4x4 9,201 GVW Regular Cab (F350/3500HD 8' bed)	\$ 25,825.00	\$ 26,337.00	\$ 24,342.30	\$ 22,955.00	\$ 25,745.35	\$ 23,895.00	\$ 23,744.00
Item 49C 4x4 9,000 GVW Extended Cab (F250/2500HD 8' bed)	\$ 27,162.00	\$ 27,605.00	\$ 25,279.50	\$ 24,975.00	\$ 26,982.35	\$ 24,960.00	Non Compliance
Item 49C 4x4 8,000 GVW Extended Cab (F250/2500HD 6' bed)	\$ 26,888.00	\$ 27,427.00	Non compliant	\$ 24,801.00	\$ 26,808.35	\$ 24,780.00	Non Compliance

ITB 3590 12/5/12							
Item 66 4x4 4,200 GVW Regular Cab (Tacoma, 6' bed)	n/b	n/b	nb	n/b	n/b	n/b	n/b
CAB & CHASSIS	Odaniel Ford	Ben Davis Ford	Ben Davis Chevrolet	Bob Thomas	Sam Swope Auto	Kelly Chevrolet	Uebelhor
Item 74B 4x2 14,001 GVWR Regular Cab (F450 Kodiak 60" CA)	\$ 35,033.00	\$ 35,726.00	n/b	\$ 34,767.00	\$ 35,233.95	n/b	n/b
Item 74B 4x2 14,001 GVWR Regular Cab (F450 Kodiak 84" CA)	\$ 35,185.00	\$ 35,820.00	n/b	\$ 34,919.00	\$ 37,140.95	n/b	n/b
Item 74D 4x2 16,001 GVWR Regular Cab (F550 Kodiak 60" CA)	\$ 35,990.00	\$ 36,789.00	n/b	\$ 34,767.00	\$ 35,910.95	n/b	n/b
Item 74D 4x2 16,001 GVWR Regular Cab (F550 Kodiak 84" CA)	\$ 36,142.00	\$ 36,864.00	n/b	\$ 34,919.00	\$ 36,062.95	n/b	n/b
Item 74J 4x2 16,001 GVWR Extended Cab (F550 Kodiak 60" CA)	\$ 37,860.00	\$ 38,626.00	n/b	\$ 36,637.00	\$ 37,780.95	n/b	n/b
Item 74J 4x2 16,001 GVWR Extended Cab (F550 C5500 84" CA)	\$ 38,013.00	\$ 38,783.00	n/b	\$ 36,790.00	\$ 37,933.95	n/b	n/b
Item 79B 4x4 16,001 GVWR Regular Cab (F550 C5500 60" CA)	\$ 38,513.00	\$ 39,296.00	n/b	\$ 37,290.00	\$ 38,433.95	n/b	n/b
Item 79B 4x4 16,001 GVWR Regular Cab (F550 C5500 84" CA)	\$ 38,665.00	\$ 39,452.00	n/b	\$ 37,442.00	\$ 38,585.95	n/b	n/b
Item 79J 4x4 16,001 GVWR Extended Cab (F550 C5500 60" CA)	\$ 40,905.00	\$ 41,750.00	n/b	\$ 39,682.00	\$ 40,825.95	n/b	n/b
Item 79J 4x4 16,001 GVWR Extended Cab (F550 C5500 84" CA)	\$ 41,058.00	\$ 43,185.00	n/b	\$ 39,835.00	\$ 40,978.95	n/b	n/b
<i>Hybrid green</i>							
Item 7E (Electric sedan subcompact)	n/b	n/b	n/b	n/b	n/b	n/b	n/b
Item 8H 4x2 Hybrid electric sedan sub compact (Focus electric)	n/b	\$ 34,673.00	n/b	n/b	n/b	n/b	n/b
Item 9D (Volt, Fusion, electric sedan compact)	n/b	\$ 35,535.00	\$ 37,254.86	n/b	n/b	\$ 29,765.00	n/b
Item 9H 4x2 Hybrid electric sedan sub compact 4 passenger 4 door	\$ 24,923.00	\$ 39,695.00	n/b	n/b	n/b	n/b	n/b
Item 9P 4x2 Hybrid plug in HEV sedan compact 4 passenger 4 door	n/b	n/b	n/b	n/b	n/b	n/b	n/b
Item 98H 4x2 Hybrid electric 4,800 GVW SUV	\$ 23,749.00	\$ 22,938.00	n/b	n/b	n/b	n/b	n/b
Item 99H 4x4 Hybrid electric 4,500 GVW SUV	n/b	n/b	n/b	n/b	n/b	n/b	n/b

ITB 3590 12/5/12							
<i>Sedans</i>	Odaniel Ford	Ben Davis Ford	Ben Davis Chevrolet	Bob Thomas Ford Lincoln	Sam Swope Auto Group	Kelly Chevrolet	Uebelhor
Item 8C (Caliber, Cobalt, Focus)	\$ 16,495.00	\$ 21,120.00	\$ 18,502.35	Non compliant	\$ 18,501.11	\$ 17,625.00	n/b
Item 9C (Fusion, Malibu, Avenger 4cyl)	\$ 18,255.00	\$ 22,115.00	\$ 22,339.88	\$ 17,000.00	\$ 19,215.11	\$ 19,220.00	\$ 17,840.00
Item 9C (Malibu, Fusion, Avenger V-6)	n/b	n/b	\$ 24,144.88	\$ 19,232.00	Non compliant	n/b	Non Compliance
<i>Special police SUV</i>							
Item 17F Police Vehicle All wheel drive pursuit (Ford PIS)	\$ 24,039.00	\$ 24,886.00	n/b	\$ 23,835.00	\$ 25,302.23	n/b	n/b
Item 100L 4x2 Police use SUV pursuit 4 doors (Ford PIU)	\$ 25,973.00	Non compliant	n/b	\$ 25,457.00	\$ 26,841.23	n/b	n/b
Item 17R Police Vehicle (Charger, Caprice 9C1)	n/b	n/b	\$ 27,515.55	n/b	n/b	\$ 26,645.00	Non Compliance
Item 17R Police Vehicle (Charger, Caprice 9C3)	n/b	n/b	\$ 27,515.55	n/b	n/b	\$ 26,255.00	Non Compliance
Item 55C 4x4 6,700 GVW Crew Cab (F150/1500 6' bed)	\$ 27,283.00	\$ 26,411.00	n/b	\$ 26,064.00	\$ 27,359.23	\$ 25,450.00	n/b
Item 105C 4x4 Special Service 4 Door 5 Passenger Special SVC PKG	\$ 30,214.00	\$ 35,656.00	\$ 32,321.50	\$ 28,460.00	n/b	\$ 27,725.00	Non Compliance
<i>SUV 4x4 and 4x2</i>							
Item 91 FWD Crossover 5000 GVW Size 4 Door 6 Passenger (Edge, Journey, Terrain)	\$ 24,589.00	\$ 25,290.00	n/b	n/b	n/b	\$ 22,100.00	n/b
Item 96 AWD Crossover 5000 GVW Size 4 Door 5 Passenger (Edge Terrain)	\$ 26,325.00	\$ 29,967.00	Non compliant	n/b	n/b	\$ 23,714.00	Non Compliance
Item 98B 4x2 Compact 4,500 GVW Size 4 Door 5 Passenger (Equinox, Edge)	\$ 19,587.00	\$ 23,273.00	\$ 21,024.11	\$ 22,284.00	n/b	\$ 20,585.00	n/b
Item 99 4x4 Compact 4,500 GVW Size 4 Door 5 Passenger (Equinox, Escape)	\$ 23,191.00	\$ 24,852.00	\$ 22,234.11	\$ 23,824.00	n/b	\$ 22,200.00	\$ 22,323.00
Item 100A 4x2 Intermediate 5750 GVW Size 4 Door 5 Passenger (Explorer, Traverse)	\$ 24,893.00	\$ 25,290.00	\$ 24,645.55	\$ 23,838.00	n/b	\$ 23,755.00	\$ 24,090.00
Item 105A 4x4 Intermediate 5750 GVW Size 4 Door 5 Passenger (Explorer, Traverse)	\$ 26,673.00	\$ 25,893.00	\$ 26,505.55	\$ 25,618.00	n/b	\$ 25,615.00	\$ 25,950.00

ITB 3590 12/5/12

Van Specifications

				Bob Thomas Ford Lincoln	Sam Swope Auto Group	Kelly Chevrolet	Uebelhor
Item 22 4x2 12 Passenger Van Full Size (CG2300, E250)	\$ 25,136.00	\$ 23,720.00	NON compliant	\$ 23,841.00	n/b	\$ 23,360.00	Non Compliance
Item 24 4x2 15 Passenger Van Full Size Extended (CG3300, E350)	\$ 27,137.00	\$ 28,016.00	\$ 25,607.25	\$ 25,242.00	n/b	\$ 25,860.00	Non Compliance
Item 30 4x2 Cargo Van Compact (Transit Connect) 5,000 GVW	\$ 21,434.00	n/b	n/b	\$ 20,628.00	n/b	n/b	n/b
Item 30E 4x2 Cargo Van Compact (Transit Connect Electric)	n/b	n/b	n/b	n/b	n/b	n/b	n/b
Item 31X AWD Cargo Van Full size (G1300) 6,001 GVW	n/b	n/b	NON compliant	n/b	n/b	\$ 25,650.00	Non Compliance
Item 32 4x2 Cargo Van Full Size (CG2300, E150) 8,000 GVW	\$ 21,166.00	\$ 22,812.00	n/b	n/b	n/b	\$ 20,630.00	Non Compliance
Item 32 4x2 Cargo Van Full Size (CG2300, E150) 8,000 GVW Extended	\$ 22,103.00	\$ 23,885.00	\$ 22,627.01	n/b	n/b	\$ 22,300.00	Non Compliance
Item 34 4x2 Cargo Van Full Size Extended (CG3300, E350, Sprinter)	\$ 24,796.00	n/b	\$ 25,083.25	n/b	n/b	\$ 23,920.00	Non Compliance
Item 34P 4x2 Cargo Van Full Size Extended (CG3300, E350, Propane)	\$ 25,048.00	n/b	\$ 35,793.25	n/b	n/b	n/b	n/b

ITB #3313	Advantage Ford Lincoln Inc.	Summit City Chevrolet	Arnell Chevrolet	Dimension Ford Lincoln Mercury	Kelley Chevrolet	Ben Davis
4x2 PICKUPS						
Item 41 4x2 6,050 GVW Regular Cab(F150/1500 8'long bed V6) Options: PWL, CR,TS,RH4, E85, D3 OR ATC, RKE, CTBP OR CTB, T6A	Non Responsive bid	No Bid	No Bid	\$ 16,468.00	\$ 16,559.45	\$ 18,374.45
Item 41 4x2 6,050 GVW Regular Cab (F150/1500 8'long Bidg bed V8) Options: PWL, CR, E3, TS, RH4, E85, D3 OR ATC, RKE, CTBP OR CTB, T6A	Non Responsive bid	No Bid	\$ 17,706.00	\$ 17,269.00	\$ 17,910.95	\$ 18,370.45
Item 41C 4x2 6,700 GVW Extended Cab (F150/1500 6.5'bed) Options: PWL, CR, TS, RH4, E85, D3, RKE, CTBP OR CTB, T6A	Non Responsive bid	No Bid	\$ 20,687.00	\$ 18,913.00	\$ 19,399.50	\$ 21,078.56
Item 44 4x2 8,000 GVW Regular Cab (F250/2500 HD 8' long bed) Options: D3 OR ATC, PWL, CR, TS, RH4, CTB OR CTBP, RKE, T6A	Non Responsive bid	No Bid	Non Responsive bid	\$ 19,630.00	\$ 19,659.66	\$ 19,804.66
Item 44P 4x2 8,000 GVW Extended Cab (F250/2500 HD 8' long bed propane) Options: D3 OR ATC, PWL, CR, TS, RH4, CTB OR CTBP, RKE, T6A	No Bid	No Bid	No Bid	No Bid	No Bid	Non Responsive bid
Item 44C 4x2 8,000 GVW Extended Cab (F250/2500 HD 8' bed Options: D3 or ATC, PWL, CR, TS, RH4, CTB OR CTBP, RKE T6A	Non Responsive bid	No Bid	Non Responsive bid	\$ 21,648.00	\$ 21,751.55	\$ 22,033.05
Item 44C 4x2 8,000 GVW Extended Cab (F250/2500 HD 6' bed Options: D3 OR ATC, PWL, CR, TS, RH4, CTB, RKE, L6, T6A	Non Responsive bid	No Bid	Non Responsive bid	\$ 21,478.00	\$ 21,574.11	\$ 21,855.61
Item 50 4x2 6,000 GVW Crew Cab (F150/1500 5.5'bed V-6) Options: RH4, E95, D3 OR ATC, RKE, CTBP OR CTB, T6A	\$ 21,809.00	No Bid	\$ 22,182.00	\$ 21,871.00	\$ 21,378.25	Non Responsive bid
Item 60 4x2 4,200 GVW Standard Cab (Colorado, Ranger 6' bed) Options: E85, D3 OR ATC, RKE, E2, CRTS, PWL	Non Responsive bid	No Bid	\$ 15,470.00	No Bid	\$ 15,436.61	\$ 16,022.36
Item 61C 4x2 4,200 GVW Extended Cab (Colorado, Ranger 6' bed) Options: E85, D3 OR ATC, RKE, CRTS, PWL	\$ 15,988.00	No Bid	\$ 16,272.00	\$ 15,897.00	\$ 16,124.45	\$ 16,424.95
4x4 PICKUPS						
Item 46 4x4 6,000 GVW Standard Cab (F150/1500 8'long bed) Options: PWL, CR, TS, RH4, E3, E85, D3 OR ATC RKE, CTBP OR CTB	\$ 20,410.00	No Bid	Non Responsive bid	\$ 20,292.00	\$ 20,167.95	\$ 20,703.95
Item 46C 4x4 6,250 GVW Extended Cab (F150/1500 8'long bed) Options: PWL, CR, TS, RH4, E85, D3 OR ATC, RKE, CTBP OR CTB	\$ 23,993.00	No Bid	\$ 23,878.00	\$ 23,687.00	\$ 23,934.11	\$ 24,270.11
Item 46C 4x4 6,250 GVW Extended Cab (F150/1500 6'long bed) Options: PWL, CR, TS, RH4, E85, D3 OR ATC, RKE, CTBP OR CTB, L6, T6A	\$ 21,783.00	No Bid	\$ 23,537.00	\$ 22,465.00	\$ 21,662.00	\$ 24,132.91
Item 49 4x4 8,000 GVW Regular Cab (F250/2500HD 8' bed) Options: D3 OR ATC, RM, PW, CR, TS, RH4, CTB OR CTBP, RKE, SU4, T6A	Non Responsive bid	No Bid	\$ 22,891.00	\$ 22,318.00	\$ 22,582.75	\$ 22,600.00

	Advantage Ford Lincoln Inc.	Summit City Chevrolet	Arnell Chevrolet	Dimension Ford Lincoln Mercury	Kelley Chevrolet	Ben Davis
ITB #3313						
Item 7E (Electric sedan subcompact) Options: PWD, RKE, CR, TS	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Item 8H 4x2 Hybrid electric sedan No Bid sub compact (Civic, Prius)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Item 9D (Volt, Fusion No Bid, electric sedan compact) Options: ATC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Item 9H 4x2 Hybrid electric sedan sub compact 4 passenger 4 door (Malibu HYB, Fusionhev)	\$ 25,950.00	No Bid	No Bid	\$ 25,772.00	No Bid	No Bid
Item 55H 4x4 6,700 GVW Crew Cab (K1500HEV 6' bed) Options: D3, RH4	No Bid	No Bid	\$ 35,446.00	No Bid	\$ 35,274.10	\$ 36,158.35
Item 98H 4x2 Hybrid electric 4,800 GVW SUV (Escape Hybridvue)	\$ 27,752.00	No Bid	No Bid	\$ 27,575.00	No Bid	No Bid
Item 99H 4x4 Hybrid electric 4,500 GVW SUV (Escape Hybridvue)	\$ 29,294.00	No Bid	No Bid	\$ 29,115.00	No Bid	No Bid
Item 100H 4x2 Hybrid electric 7,300 GVW SUV (Tahoe) Options: E85, D3 OR ATC	No Bid	No Bid	\$ 45,945.00	No Bid	\$ 45,773.53	\$ 46,572.53
Item 105H 4x4 Hybrid electric 7,300 GVW SUV (Tahoe) Options: E85, D3 OR ATC	No Bid	No Bid	\$ 48,512.00	No Bid	\$ 48,340.10	\$ 49,139.10
Sedans						
Item 8C (Caliber, Cruze, Focus) Options: E85, PWD, RKE, CR, ATC, T6A	Non Responsive bid	No Bid	\$ 17,034.00	\$ 16,178.00	\$ 17,029.26	\$ 19,137.51
Item 9C (Fusion, Malibu, Avenger 4cyl) Options: E85, PWD, ATC, T6A	\$ 16,535.00	No Bid	\$ 16,932.00	\$ 16,362.00	\$ 16,703.36	\$ 19,936.21
Item 9D (Malibu, Fusion, Avenger V-6) Options: E85, ATC, T6A	\$ 17,966.00	No Bid	\$ 20,414.00	\$ 17,793.00	\$ 20,341.96	\$ 20,661.96
Item 10B (Impala, Taurus, Charger V-6) Options: E85, ATC, T6A	\$ 19,765.00	No Bid	\$ 17,923.00	\$ 19,586.00	\$ 17,919.66	\$ 18,356.66
Special police SUV						
Item 17F 9C1 Police Vehicle Front wheel drive (Impala, Taurus) Options: E85, SL, PEPP (includes GM codes 6J3, 6J4, 6J7) CM, KA B34	No Bid	\$ 20,672.00	\$ 20,383.00	No Bid	\$ 19,763.06	\$ 20,568.87
Item 17F 9C3 Police Vehicle Front wheel drive (Impala, Taurus) Options: E85, PEPP (includes GM codes 6J3, 6J4, 6J7) CM, SF, KA, B34	No Bid	\$ 20,429.00	\$ 20,141.00	No Bid	\$ 19,520.81	\$ 20,344.56
Item 17R Police Vehicle (Crown Vic, Charger, Caprice 9C1) Options: E85, D3 OR ATC, RKE, SL, PWD, CR, PEPP, PWL, CM, KA B34, K4S	\$ 21,762.00	\$ 26,371.00	\$ 25,698.00	\$ 21,593.00	\$ 25,397.30	\$ 26,119.55
Item 17R Police Vehicle (Crown Vic, Charger, Caprice 9C3) Options: E85, D3 OR ATC, RKE, PWD, CR, PEPP, PWL, SF, CM, KA, B34, K4S	\$ 21,577.00	\$ 25,980.00	\$ 25,307.00	\$ 21,433.00	\$ 25,006.30	\$ 26,119.55
Item 100L 4x2 Police use SUV pursuit 4 doors (Tahoe) Options: E85, D3 OR ATC, RKE, SL, PEPP, KA	No Bid	\$ 26,404.00	Non Responsive bid	No Bid	\$ 25,223.80	\$ 26,709.55
Item 105C 4x4 Special Service 4 Door 5 Passenger Special SVC PKG Options: E85, D3 OR ATC, RH4, CTB, OR CTBP (Expedition, Tahoe)	\$ 27,905.00	\$ 28,400.00	\$ 27,862.00	\$ 27,368.00	\$ 27,727.75	\$ 32,732.50
SUV 4x4 and 4x2						

	Advantage Ford Lincoln Inc.	Summit City Chevrolet	Arnell Chevrolet	Dimension Ford Lincoln Mercury	Kelley Chevrolet	Ben Davis
ITB #3313						
Item 91 FWD Crossover 5000 GVW Size 4 Door 6 Passenger Options: E85, D3 OR ATC, RH4, T6A (Edge, Journey, Terrain)	\$ 22,738.00	No Bid	No Bid	\$ 22,559.00	No Bid	\$ 25,622.40
Item 96 AWD Crossover 5000 GVW Size 4 Door 6 Passenger Options: E85, D3, OR ATC, RH4, T6S (Edge Terrain)	\$ 24,384.00	No Bid	No Bid	\$ 24,205.00	No Bid	\$ 27,232.40
Item 98 4x2 Compact 4,500 GVW Size 4 Door 5 Passenger Options: E85, D3 OR ATC, RH2, T6A (Equinox, Escape)	\$ 19,612.00	No Bid	\$ 23,408.00	\$ 16,790.00	\$ 23,087.45	\$ 25,622.40
Item 99 4x4 Compact 4,500 GVW Size 4 Door 5 Passenger Options: E85, D3 OR ATC, RH2, T6S (Equinox, Escape)	\$ 21,152.00	No Bid	\$ 25,018.00	\$ 18,348.00	\$ 24,697.45	\$ 27,232.40
Item 100A 4x2 Intermediate 5750 GVW Size 4 Door 5 Passenger Options: E85, D3 OR ATC, RH4, T6S (Explorer, Traverse)	\$ 22,698.00	No Bid	No Bid	\$ 22,519.00	\$ 24,170.08	\$ 27,535.00
Item 105A 4x4 Intermediate 5750 GVW Size 4 Door 5 Passenger Options: E85, D3 OR ATC, RH4 (Explorer, Traverse)	\$ 24,478.00	No Bid	No Bid	\$ 24,299.00	\$ 26,010.08	\$ 28,773.56
Van Specifications						
Item 21 (8) Passenger Van Full size (CG1300, E150) Options: E85, RH4, D3 OR ATC, CRTS, PWL, WD, RD, RKE, T6A	\$ 21,372.00	No Bid	\$ 21,186.00	\$ 21,452.00	\$ 21,230.00	\$ 22,079.75
Item 21X AWD (8) Passenger Van Full size (CG1300, E150) Options: E85, RH4, D3 OR ATC, CRTS, PWL, WD, RD, RKE, T6A	No Bid	No Bid	\$ 26,186.00	No Bid	\$ 26,615.51	Non Responsive bid
Item 22 4x2 (12) Passenger Van Full size (CG2300, E250) Options: E85, RH4, D3 OR ATC, CRTS, PWL, WD, RD, RKE, T6A	\$ 23,386.00	No Bid	\$ 22,181.00	\$ 23,445.00	\$ 21,740.50	\$ 22,790.00
Item 24 4x2 15 Passenger Van Full size extended (CG3300, E350) Options: E85, RH4, D3 OR ATC, CRTS, PWL, WD, RD, RKE, RM6, T6A	Non Responsive bid	No Bid	\$ 25,605.00	\$ 24,990.00	\$ 26,501.50	\$ 26,570.75
Item 30 4x2 Cargo Van (Transit Connect) 5,000 GVW Options: AC2, AH, E85, RH4, D3 OR ATC, TS, CR, PWL, WD, DTG	\$ 20,283.00	No Bid	No Bid	\$ 20,137.00	No Bid	No Bid
Item 30E 4x2 Cargo Van Compact (Transit Connect Electric) Options: AC2, AH, RH4, D3 OR ATC, TS, CR, PWL, WD DTG, 5,000 GVW	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Item 31 4x2 Cargo Van Full size (G1300, E150) 6,001 GVW V-6 Options: AC2, AH, E85, RH4, D3 OR ATC, TS, CR, PWL, WD, DTG, T6A	Non Responsive bid	No Bid	Non Responsive bid	No Bid	\$ 18,967.50	\$ 20,183.50
Item 31X AWD Cargo Van Full size (G1300) 6,001 GVW Options: AC2, AH, E85, RH4, D3 OR ATC, TS, CR, PWL, WD, DTG, RKE, T6A	No Bid	No Bid	\$ 24,627.00	No Bid	\$ 25,057.00	Non Responsive bid
Item 32 4x2 Cargo Van Full size (CG2300, E150) 8,000 GVW Options: AC2, AH, E85, RH4, D3 OR ATC, TS, CR, PWL, WD, DTG, RKE, T6A	Non Responsive bid	No Bid	\$ 19,690.00	\$ 18,799.00	\$ 20,120.00	\$ 20,133.25
Item 32 4x2 Cargo Van Full size (CG2300, E150) 8,000 GVW Extended Options: AC2, AH, E85, RH4, D3 OR ATC, TS, CR, PWL, WD, DTG, RKE, XL, T6A	\$ 20,064.00	No Bid	\$ 21,364.00	\$ 19,252.00	\$ 21,797.00	\$ 21,807.25
Item 34 4x2 Cargo Van Full size extended (CG3300, E350 Sprinter) Options: AC2, AH, E85, RH4, D3 OR ATC, TS, CR, PWL, WD, DTG, RKE T6A	\$ 22,365.00	No Bid	\$ 23,475.00	\$ 22,713.00	\$ 23,904.51	\$ 23,998.13

ITB #3313	Advantage Ford Lincoln Inc.	Summit City Chevrolet	Arnell Chevrolet	Dimension Ford Lincoln Mercury	Kelley Chevrolet	Ben Davis
Item 34P 4x2 Cargo Van No Bid Full size extended (CG3300, E350, Propane) Options: AC2, AH, E85, RH4, D3 OR ATC, TS, CR, PWL, WD, DTG, RKE, T6A	No Bid	No Bid	No Bid	\$ 32,865.00	\$ 36,189.50	Non Responsive bid

**COUNCIL
DIGEST SHEET**

ENCLOSED WITH THIS INTRODUCTION FORM IS A TAB SHEET AND RELATED MATERIAL FROM THE VENDOR (S) WHO SUBMITTED BID (S). PLEASE FILL OUT THE FOLLOWING INFORMATION AND RETURN TO PURCHASING:

BID #:ITB 3313, ITB 3590 and ITB # 3711AWARDED TO: Kelly Chevrolet, Bob Thomas Ford, O'Daniel Ford, AMOUNT: IN EXCESS OF \$100,000.00 from Departments CIP

WAS X WAS NOT THE LOWEST, MOST RESPONSIVE AND MOST RESPONSIBLE OF BIDDERS. IF NOT LOWEST, GIVE EXPLANATION FOR NOT OBTAINING LOW BID:

DESCRIPTION OF PROJECT (BE SPECIFIC AND QUANTIFY):

Purchase of replacement vehicles for different city departments for out of life cycle vehicles. If the purchases are approved the money is in the individual departments CIP that were approved in there 2014 budgets. Re-bid of pickups sedans, hybrids, vans, and chassis that equipment will be mounted on. Other cities, towns and municipalities will be purchasing off of the City bid because some of the pricing is lower than the state QPA.

IF REPLACEMENT, WHAT NECESSITATES:

Out-of-life cycle vehicles, pickups, vans, and small dump trucks. High mileage, high maintenance cost and high points using the point system

WHAT ARE THE IMPLICATIONS IF PURCHASE IS NOT APPROVED?

Higher maintenance cost.

IF PRIOR APPROVAL IS BEING REQUESTED, JUSTIFY:

PREPARED BY: Larry Campbell

DATE: February 19, 2014