

BILL NO. S-14-06-09

SPECIAL ORDINANCE NO. S-_____

AN ORDINANCE approving the PURCHASE OF ONE (1) 100' PLATFORM, REAR MOUNTED LADDER TRUCK by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and PIERCE MANUFACTURING, INC. for the FORT WAYNE FIRE DEPARTMENT.

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA;

SECTION 1. That the PURCHASE OF ONE (1) 100' PLATFORM, REAR MOUNTED LADDER TRUCK between the City of Fort Wayne, by and through its Department of Purchasing and PIERCE MANUFACTURING, INC. for the Fort Wayne Fire Department respectfully for:

Purchase of one (1) 100' platform, rear mounted ladder truck; involving a total cost of NINE HUNDRED FOURTEEN THOUSAND, FIVE HUNDRED-SEVENTY-ONE AND 00/100 DOLLARS -(\$914,571.00) all as more particularly set forth in said PURCHASE OF A 100' PLATFORM, REAR MOUNTED LADDER TRUCK which is on file in the Office of the Department of Purchasing, and is by reference incorporated herein, made a part hereof, and is hereby in all things ratified, confirmed and approved.

SECTION 2. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Council Member

APPROVED AS TO FORM AND LEGALITY

Carol Helton, City Attorney



June 5, 2014

Steve Gillette, Director of Purchasing
City of Fort Wayne
200 East Berry Street, Suite 490
Fort Wayne, IN 46802

Subject: **Proposal for One (1) Pierce Arrow-XT 100' Platform
Stock #27000; VIN 4P1CA01D7EA014174**

Dear Mr. Gillette,

With regard to the above subject, please find attached our completed proposal.

Pricing Summary:

Sale Price* – **\$914,571.00**

*Includes Hands Free air pack brackets (3), Axe bracket, Pike pole bracket, Roof ladder bracket, EMS compartment 38"x48"x22" with roll up door and 2 LED strip lights, and one (1) EMS compartment shelf, all to be installed by customer.

Terms and Conditions:

Taxes – Not Applicable
Freight – F.O.B. – Whitestown, IN
Terms – Net due upon factory exit.
Delivery – 30 - 60 days from receipt and acceptance of contract

Stock Unit – Availability is subject to prior sale



Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid for 30 days. *Stock Unit, Availability is subject to prior sale.*

We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 940-231-8300 cell or email bwilliams@piercemfg.com.

We wish to thank the Fort Wayne Fire Department for the opportunity to submit our proposal.

Respectfully,

Bobby J. Williams
Pierce Manufacturing Inc
Vice President of Sales and Marketing



COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS

Bid/RFP #	N/A
Awarded To	Pierce Manufacturing, Inc
Amount	\$914,571.00
Conflict of interest on file?	☒ Yes ☐ No
Number of Registrants	
Number of Bidders	
Required Attachments	

EXTENSIONS

Date Last Bid Out	
# Extensions Granted To Date	

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback--Authority)	City of Lafayette, IN Apparatus Contract
Sole Source/ Compatibility Justification	Unique opportunity for savings

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	☐ Yes ☒ No <i>If no, explain below</i>
If not lowest, explain	Unique opportunity for savings.

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	N/A Purchase emergency apparatus to replace those with high mileage and repair costs. We will be purchasing one ladder truck for \$914,571.00.
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	Scheduled replacement of apparatus. The new ladder truck will be replacing a front line 19 year old apparatus bringing our reserve fleet up to two ladder trucks. If purchase is not approved we will have increased repair costs and additional down time for front line apparatus. We will have limited reserve apparatus and potentially could not have enough working apparatus to meet the needs of the City resulting in increased response times.
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REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	Prior approval was received at 2014 Budget Hearings.

FUNDING SOURCE

<i>Account Information.</i>	Master Lease



CITY OF FORT WAYNE

THOMAS C. HENRY, MAYOR

Fire Department • Eric Lahey, Fire Chief

June 5, 2014

Members of the Common Council;

The Fort Wayne Fire Department is requesting your approval for the purchase of a 100' platform, rear mounted ladder truck from Pierce Manufacturing. The cost of this new truck will be \$914,571.00. This new truck is a "demo" model that can be delivered within 3-4 months, after some minor re-configuration, instead of the 12 months it would take to build a custom truck. Additionally, the cost of a custom truck that would meet our needs is estimated to cost \$1.2 million. With the purchase of the "demo" truck, the reduced cost of the truck saves the city approximately \$285,000.

Within the Fort Wayne Fire Department, we have 4 ladder trucks (Truck 1, Truck 12, Truck 15 and Truck 19) as well as the Quint, which operates as a truck and an engine. This new ladder truck will replace the truck that is currently assigned to Station 15, which is located at 1415 Northland Blvd. Truck 15 is a 1995 E-One rear mounted 100' platform truck. It was originally scheduled for replacement in 2009.

Once the new truck is placed into service, the E-One ladder truck will be utilized as a reserve piece of equipment, which will be used to fill in while one of our front line trucks is out of service for repairs or scheduled maintenance. Currently, we do not have any reserve trucks in the fleet.

A traditional bid process was not used for this purchase, because this truck is demo it is being purchased directly from Pierce Manufacturing. The funding source for this purchase will be the master lease. I thank you in advance for your consideration regarding this purchase.

If you have any questions about any of the above information, please feel free to contact me at any time at ext. 5489.

Sincerely,

A handwritten signature in black ink, reading "Eric Lahey", is written over the typed name and title.

Eric T. Lahey
Fire Chief

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1 E. Main St., Suite 901 • Fort Wayne, Indiana • 46802 • www.cityoffortwayne.org
phone: 260-427-1478 • fax: 260-427-1277

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