

A DECLARATORY RESOLUTION designating an "Economic Revitalization Area" under I.C. 6-1.1-12.1 for property commonly known as 5814 Reed Road, Fort Wayne, Indiana 46835 (The Medical Protective Company)

WHEREAS, Petitioner has duly filed its petition dated August 13, 2015 to have the following described property designated and declared an "Economic Revitalization Area" under Sections 153.13-153.24 of the Municipal Code of the City of Fort Wayne, Indiana, and I.C. 6-1.1-12.1, to wit:

Attached hereto as "Exhibit A" as if a part herein;
and

WHEREAS, said project will create 70 full-time, permanent jobs for a total new, annual payroll of \$4,035,000, with the average new annual job salary being \$57,643 and retain 346 full-time, permanent jobs for a total current annual payroll of \$24,941,689, with the average current, annual job salary being \$72,086; and

WHEREAS, the total estimated project cost is \$4,180,000; and

WHEREAS, it appears the said petition should be processed to final determination in accordance with the provisions of said Division 6.

NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. That, subject to the requirements of Section 6, below, the property hereinabove described is hereby designated and declared an "Economic Revitalization Area" under I.C. 6-1.1-12.1. Said designation shall begin upon the effective date of the Confirming Resolution referred to in Section 6 of this Resolution and shall terminate on December 31, 2016, unless otherwise automatically extended in five year increments per I.C. 6-1.1-12.1-9.

SECTION 2. That, upon adoption of the Resolution:

- (a) Said Resolution shall be filed with the Allen County Assessor;
- (b) Said Resolution shall be referred to the Committee on Finance requesting a recommendation from said committee concerning the advisability of designating the above area an "Economic Revitalization Area";
- (c) Common Council shall publish notice in accordance with I.C. 6-1.1-12.1-2.5 and I.C. 5-3-1 of the adoption and substance of this resolution and setting this designation as an "Economic Revitalization Area" for public hearing.

1 **SECTION 3.** That, said designation of the hereinabove described property as an
2 "Economic Revitalization Area" shall apply to both a deduction of the assessed value of real
3 estate and personal property for new information technology equipment.

4 **SECTION 4.** That, the estimate of the number of individuals that will be employed
5 or whose employment will be retained and the estimate of the annual salaries of those
6 individuals and the estimate of the value of redevelopment or rehabilitation and the estimate
7 of the value of new information technology equipment, all contained in Petitioner's Statement
8 of Benefits, are reasonable and are benefits that can be reasonably expected to result from
9 the proposed described redevelopment or rehabilitation and from the installation of new
10 information technology equipment.

11 **SECTION 5.** That, the current year approximate tax rates for taxing units within
12 the City would be:

- 13 (a) If the proposed development does not occur, the approximate current year tax
14 rates for this site would be \$3.4129/\$100.
15 (b) If the proposed development does occur and no deduction is granted, the
16 approximate current year tax rate for the site would be \$3.4129/\$100 (the
17 change would be negligible).
18 (c) If the proposed development occurs and a deduction percentage of fifty percent
19 (50%) is assumed, the approximate current year tax rate for the site would be
20 \$3.4129/\$100 (the change would be negligible).
21 (d) If the proposed new information technology equipment is not installed, the
22 approximate current year tax rates for this site would be \$3.4129/\$100.
23 (e) If the proposed new information technology equipment is installed and no
24 deduction is granted, the approximate current year tax rate for the site would be
25 \$3.4129/\$100 (the change would be negligible).
26 (f) If the proposed new information technology equipment is installed and a
27 deduction percentage of eighty percent (80%) is assumed, the approximate
28 current year tax rate for the site would be \$3.4129/\$100 (the change would be
29 negligible).

30 **SECTION 6.** That, this Resolution shall be subject to being confirmed, modified
and confirmed, or rescinded after public hearing and receipt by Common Council of the
above described recommendations and resolution, if applicable.

SECTION 7. That, pursuant to I.C. 6-1.1-12.1, it is hereby determined that the
deduction from the assessed value of the real property shall be for a period of ten years, and
the deduction from the assessed value of the new information technology equipment shall be
for a period of ten years.

SECTION 8. The deduction schedule from the assessed value of the real property pursuant to I.C. 6-1.1-12.1-17 shall look like this:

Year of Deduction	Percentage
1	100%
2	95%
3	80%
4	65%
5	50%
6	40%
7	30%
8	20%
9	10%
10	5%

SECTION 9. The deduction schedule from the assessed value of the new information technology equipment pursuant to I.C. 6-1.1-12.1-17 shall look like this:

Year of Deduction	Percentage
1	100%
2	90%
3	80%
4	70%
5	60%
6	50%
7	40%
8	30%
9	20%
10	10%

SECTION 10. That, the benefits described in the Petitioner's Statement of Benefits can be reasonably expected to result from the project and are sufficient to justify the applicable deductions.

SECTION 11. That, the taxpayer is non-delinquent on any and all property tax due to jurisdictions within Allen County, Indiana.

SECTION 12. That, pursuant to I.C. 6-1.1-12.1-12 et al, any property owner that has received a deduction under section 3 or 4.5 of this chapter may be required to repay the

1 deduction amount as determined by the county auditor in accordance with section 12 of said
2 chapter if the property owner ceases operations at the facility for which the deduction was
3 granted and if the Common Council finds that the property owner obtained the deduction by
4 intentionally providing false information concerning the property owner's plans to continue
operation at the facility.

5 **SECTION 13.** That, this Resolution shall be in full force and effect from and after
6 its passage and any and all necessary approval by the Mayor.

7
8 _____
Member of Council

9
10 APPROVED AS TO FORM AND LEGALITY

11
12 _____
13 Carol Helton, City Attorney
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30

AUG 13 2015 *cyndy*

ECONOMIC REVITALIZATION AREA APPLICATION CITY OF FORT WAYNE, INDIANA

APPLICATION IS FOR: (Check appropriate box(es))



Real Estate Improvements



Personal Property Improvements



Vacant Commercial or Industrial Building

Total cost of real estate improvements:

\$ 3,200,000

Total cost of manufacturing equipment improvements:

\$ 930,000

Total cost of research and development equipment improvements:

Total cost of logistical distribution equipment improvements:

Total cost of information technology equipment improvements:

\$ 980,000

TOTAL OF ABOVE IMPROVEMENTS:

\$ 5,110,000

GENERAL INFORMATION

Real property taxpayer's name: The Medical Protective CompanyPersonal property taxpayer's name: The Medical Protective CompanyTelephone number: 260-485-9622Address listed on tax bill: 5814 Reed Road, Fort Wayne, IN 46835

Name of company to be designated, if applicable: _____

Year company was established: 1899

Address of property to be designated: _____

Real estate property identification number: _____

Contact person name: Garrett DavenportContact person telephone number: (260) 486-0418Contact person Email: garrett.davenport@medpro.comContact person address: 5814 Reed Road, Fort Wayne, IN 46835

List company officer and/or principal operating personnel

NAME	TITLE	ADDRESS	PHONE NUMBER
Timonthy J. Kenesey	President	5814 Reed Road, Fort Wayne, IN 46835	(260) 485-9622
Daniel J. Landrigan	CFO	5814 Reed Road, Fort Wayne, IN 46835	(260) 485-9622
Trent C. Heinemeyer	Secretary	5814 Reed Road, Fort Wayne, IN 46835	(260) 485-9622
Garrett Davenport	Controller	5814 Reed Road, Fort Wayne, IN 46835	(260) 485-9622

List all persons or firms having ownership interest in the applicant business and the percentage each holds:

NAME	PERCENTAGE
Medical Protective Corporation	100%

- ☐ Yes ☒ No Are any elected officials shareholders or holders of any debt obligation of the applicant or operating business? If yes, who? (name/title) _____
- ☒ Yes ☐ No Is the property for which you are requesting ERA designation totally within the corporate limits of the City of Fort Wayne?
- ☐ Yes ☒ No Do you plan to request state or local assistance to finance public improvements?
- ☐ Yes ☒ No Is the property for which you are requesting ERA designation located in an Economic Development Target Area (EDTA)? (see attached map for current areas)
- ☐ Yes ☒ No Does the company's business include a retail component? If yes, answer the following questions:
- What percentage of floor space will be utilized for retail activities? _____
- What percentage of sales is made to the ultimate customer? _____
- What percentage of sales will be from service calls? _____

What is the percentage of clients/customers served that are located outside of Allen County? ~99% _____

What is the company's primary North American Industrial Classification Code (NAICs)? 524126 _____

Describe the nature of the company's business, product, and/or service:

Medical Protective is a national leader that provides healthcare liability insurance coverage and risk solutions for physicians, dentists, hospitals and health systems, as well as other healthcare facilities and healthcare providers. MedPro has provided insurance coverage to protect healthcare providers against losses since 1899.

Dollar amount of annual sales for the last three years:

Year	Annual Sales
2014	\$ 574,119,195.00
2013	\$ 579,537,956
2012	\$ 621,480,777

List the company's three largest customers, their locations and amount of annual gross sales:

Customer Name	City/State	Annual Gross Sales
40,000 Physician and Surgeons		
40,000 Dentist		
80,000 Other Healthcare Providers		

List the company's three largest material suppliers, their locations and amount of annual purchases:

Supplier Name	City/State	Annual Gross Purchases
N/A		

List the company's top three competitors:

Competitor Name	City/State
CNA	Chicago, IL
The Doctors Company	Napa, CA
ProAssurance	Birmingham, AL

Describe the product or service to be produced or offered at the project site:

Professional Liability insurance and risk solutions for physicians, dentists, hospitals and health systems, as well as other healthcare facilities and healthcare providers

In order to be considered an Economic Revitalization Area (ERA), the area must be within the corporate limits of the City of Fort Wayne and must have become undesirable for, or impossible of, normal development and occupancy because of a lack of development, cessation of growth, deterioration of improvements or character of occupancy, age, obsolescence, substandard buildings, or other factors which have impaired values or prevent a normal development of property or use of property. It also includes any area where a facility or group of facilities that are technologically, economically, or energy obsolete is located and where the obsolescence may lead to a decline in employment and tax revenues.

How does the property for which you are requesting designation meet the above definition of an ERA?

MedPro is planning to expand operations to meet the needs of its growing insurance business. Over the next four years, MedPro anticipates the addition of ~70 full-time positions with an average annual salary of \$58,000. Expansion options are being considered in Fort Wayne as well as outside Indiana. In Fort Wayne, there is an immediate need to accommodate ~50 employees that could be accomplished through reconfiguration and remodeling of existing workspace. However, a longer-term solution is necessary to accommodate projected employment growth. The Company is planning an 11,000 sq. ft. addition to the existing facility (~\$5.5M). Though MedPro has enjoyed its Fort Wayne home office location for nearly a century, the company's other office locations sometimes make it easier to attract talent. Nonetheless, MedPro hopes to remain in Fort Wayne for another century attracting as much talent as possible to the area, and deepening our partnership with local and state governmental entities.

REAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value for real property improvements.

Describe any structure(s) that is/are currently on the property:

The original structure was built in 1951 with several additions over the years accounting for 48,000 sq ft. In 1988 a detached maintenance garage was added to the site. In 1999 a two story structure with basement was attached to the existing structure adding an additional 72,000 sq ft. These structures sit on a campus of ~40 acres.

Describe the condition of the structure(s) listed above:

All structures listed above are in good condition.

Describe the improvements to be made to the property to be designated for tax phase-in purposes:

11,000 sq. ft. 1-story building addition to existing facility and expansion of the parking lot to accommodate 160 vehicles.

Projected construction start (month/year): 10/2015

Projected construction completion (month/year): 06/2016

☐ Yes ☒ No Will construction result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?

☐ Yes ☒ No Will construction use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

PERSONAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value of new manufacturing, research and development, logistical distribution or information technology equipment.

List below the equipment for which you are seeking an economic revitalization area designation.

Manufacturing equipment must be used in the direct production, manufacture, fabrication, assembly, extraction, mining, processing, refining, or finishing of other tangible personal property at the site to be designated. Research and development equipment consists of laboratory equipment, research and development equipment, computers and computer software, telecommunications equipment or testing equipment used in research and development activities devoted directly and exclusively to experimental or laboratory research and development for new products, new uses of existing products, or improving or testing existing products at the site to be designated. Logistical distribution equipment consists of racking equipment, scanning or coding equipment, separators, conveyors, fork lifts or lifting equipment, transitional moving equipment, packaging equipment, sorting and picking equipment, software for technology used in logistical distribution, is used for the storage or distribution of goods, services, or information. Information technology equipment consists of equipment, including software used in the fields of information processing, office automation, telecommunication facilities and networks, informatics, network administration, software development and fiber optics: (use additional sheets, if necessary)

Upgraded telephone system, additional data communications hardware, workstation computer equipment for new employees and software necessary for this hardware. Furniture - 90 workstations, furniture for 2 conference rooms.

☐ Yes ☒ No Has the above equipment for which you are seeking a designation, ever before been used for any purpose in Indiana? If yes, was the equipment acquired at an arms length transaction from an entity not affiliated with the applicant? ☐ Yes ☐ No

☐ Yes ☒ No Will the equipment be leased?

Date first piece of equipment will be purchased (month/year): 04/2016

Date last piece of equipment will be installed (month/year): 09/2016

Please provide the depreciation schedule term for equipment under consideration for personal property tax phase-in:

Furniture - workstations, conference room - 7 years

Data communication hardware and computer equipment - 3 years

Telecommunication equipment - 7 years

ELIGIBLE VACANT BUILDING INFORMATION

Complete this section of the application if you are requesting a deduction from the current assessed value of a vacant building

☐ Yes ☐ No Has the building for which you are seeking designation for tax phase-in been unoccupied for at least one year? Please provide evidence of occupation. (i.e. certificate of occupancy, paid utility receipts, executed lease agreements)

Describe any structure(s) that is/are currently on the property:

Describe the condition of the structure(s) listed above: _____

Projected occupancy date (month/year): _____

Describe the efforts of the owner or previous owner in regards to selling, leasing or renting the eligible vacant building during the period the eligible vacant building was unoccupied including how much the building was offered for sale, lease, or rent by the owner or a previous owner during the period the eligible vacant building was unoccupied.

PUBLIC BENEFIT INFORMATION

EMPLOYMENT INFORMATION FOR FACILITY TO BE DESIGNATED

ESTIMATE OF EMPLOYEES AND PAYROLL FOR FORT WAYNE FACILITY REQUESTING ECONOMIC REVITALIZATION AREA DESIGNATION

Please be specific on job descriptions. When listing the occupation codes, please avoid using the "Major Occupational Groupings" (i.e. 11-000, 13-000, 15-000, etc.) which are more general in nature. Instead, use specific occupation codes (i.e. 11-1021, 13-1081, 15-2041 etc) for each created and retained job. To fill out information on occupation and occupation code, use data available through Occupation Employment Statistics for Fort Wayne

http://www.bls.gov/oes/current/oes_23060.htm

Current Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
See attached			

Retained Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
See attached			

Additional Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
See attached			

PUBLIC BENEFIT INFORMATION

Current Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
See attached			

Retained Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
See attached			

Additional Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
See attached			

Check the boxes below if the existing jobs and the jobs to be created will provide the listed benefits:

- | | | |
|---|--|--|
| ☐ Pension Plan | ☒ Major Medical Plan | ☒ Disability Insurance |
| ☒ Tuition Reimbursement | ☒ Life Insurance | ☒ Dental Insurance |

List any benefits not mentioned above:

Defined Contribution Plan/401K

When will you reach the levels of employment shown above? (month/year): 12/2018

REQUIRED ATTACHMENTS

The following must be attached to the application.

1. **Statement of Benefits Form(s) (first page/front side completed)**
2. **Full legal description of property and a plat map identifying the property boundaries. (Property tax bill legal descriptions are not sufficient.) Should be marked as Exhibit A.**
3. **Check for non-refundable application fee made payable to the City of Fort Wayne.**

ERA filing fee (either real or personal property improvements)	.1% of total project cost not to exceed \$500
ERA filing fee (both real and personal property improvements)	.1% of total project cost not to exceed \$750
ERA filing fee (vacant commercial or industrial building)	\$500
ERA filing fee in an EDTA	\$100
Amendment to extend designation period	\$300
Waiver of non compliance with ERA filing	\$500 + ERA filing fee
4. **Owner's Certificate (if applicant is not the owner of property to be designated)
Should be marked as Exhibit B if applicable.**

CERTIFICATION

I, as the legal taxpayer and/or owner, hereby certify that all information and representations made on this application and its attached exhibits are true and complete and that neither an Improvement Location Permit nor a Structural Permit has been filed for construction of improvements, nor has any manufacturing, research and development, logistical distribution or information technology equipment which is a part of this application been purchased and installed as of the date of filing of this application. I also certify that the taxpayer is not delinquent on any and all property tax due to taxing jurisdictions within Allen County, Indiana. I understand that any incorrect information on this application may result in a rescission of any tax phase-ins which I may receive.

I understand that I must file a correctly completed Compliance with Statement of Benefits Form (CF-1/Real Property for real property improvements and CF-1/PP for personal property improvements) and the Public Benefit Annual Update with the City of Fort Wayne Community Development Division in each year in which I receive a deduction. Further the CF-1/PP form must be filed with the county assessor and the CF-1/Real Property must be filed with the county auditor. Failure to file the CF-1 form with these agencies may result in a rescission of any tax phase-in occurring as a result of this application.


Signature of Taxpayer/Owner

Garrett Davenport, Controller

Printed Name and Title of Applicant

08/07/2015

Date



STATEMENT OF BENEFITS REAL ESTATE IMPROVEMENTS

State Form 51767 (R6 / 10-14)

Prescribed by the Department of Local Government Finance

CITY OF FT WAYNE

AUG 13 2015 *Emm*

20__ PAY 20__

FORM SB-1 / Real Property

PRIVACY NOTICE

Any information concerning the cost of the property and specific salaries paid to individual employees by the property owner is confidential per IC 6-1.1-12.1-5.1.

This statement is being completed for real property that qualifies under the following Indiana Code (check one box):

- ☐ Redevelopment or rehabilitation of real estate improvements (IC 6-1.1-12.1-4)
☐ Residentially distressed area (IC 6-1.1-12.1-4.1)

INSTRUCTIONS:

1. This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise, this statement must be submitted to the designating body BEFORE the redevelopment or rehabilitation of real property for which the person wishes to claim a deduction.
2. The statement of benefits form must be submitted to the designating body and the area designated an economic revitalization area before the initiation of the redevelopment or rehabilitation for which the person desires to claim a deduction.
3. To obtain a deduction, a Form 322/RE must be filed with the County Auditor before May 10 in the year in which the addition to assessed valuation is made or not later than thirty (30) days after the assessment notice is mailed to the property owner if it was mailed after April 10. A property owner who failed to file a deduction application within the prescribed deadline may file an application between March 1 and May 10 of a subsequent year.
4. A property owner who files for the deduction must provide the County Auditor and designating body with a Form CF-1/Real Property. The Form CF-1/Real Property should be attached to the Form 322/RE when the deduction is first claimed and then updated annually for each year the deduction is applicable. IC 6-1.1-12.1-5.1(b)
5. For a Form SB-1/Real Property that is approved after June 30, 2013, the designating body is required to establish an abatement schedule for each deduction allowed. For a Form SB-1/Real Property that is approved prior to July 1, 2013, the abatement schedule approved by the designating body remains in effect. IC 6-1.1-12.1-17

COMMUNITY DEVL.

SECTION 1		TAXPAYER INFORMATION			
Name of taxpayer The Medical Protective Company					
Address of taxpayer (number and street, city, state, and ZIP code) 5814 Reed Road, Fort Wayne, IN 46835					
Name of contact person Garrett Davenport		Telephone number (260) 486-0418		E-mail address garrett.davenport@medpro.com	
SECTION 2		LOCATION AND DESCRIPTION OF PROPOSED PROJECT			
Name of designating body Fort Wayne Common Council		Resolution number			
Location of property 5814 Reed Road, Fort Wayne, IN 46835		County Allen		DLGF taxing district number 072	
Description of real property improvements, redevelopment, or rehabilitation (use additional sheets if necessary) 11,000 sq. ft. 1-story building addition to existing facility and expansion of the parking lot to accommodate 160 vehicles.		Estimated start date (month, day, year) 10/1/2015		Estimated completion date (month, day, year) 6/30/2016	
SECTION 3		ESTIMATE OF EMPLOYEES AND SALARIES AS RESULT OF PROPOSED PROJECT			
Current number 346.00	Salaries \$24,941,689.00	Number retained 346.00	Salaries \$24,941,689.00	Number additional 70.00	Salaries \$4,035,000.00
SECTION 4		ESTIMATED TOTAL COST AND VALUE OF PROPOSED PROJECT			
		REAL ESTATE IMPROVEMENTS			
		COST		ASSESSED VALUE	
Current values		9,200,000.00		6,400,000.00	
Plus estimated values of proposed project		3,200,000.00		3,200,000.00	
Less values of any property being replaced		0.00		0.00	
Net estimated values upon completion of project		12,400,000.00		9,600,000.00	
SECTION 5		WASTE CONVERTED AND OTHER BENEFITS PROMISED BY THE TAXPAYER			
Estimated solid waste converted (pounds) 0.00		Estimated hazardous waste converted (pounds) 0.00			
Other benefits					
SECTION 6		TAXPAYER CERTIFICATION			
I hereby certify that the representations in this statement are true.					
Signature of authorized representative <i>Garrett Davenport</i>				Date signed (month, day, year) 8/7/2015	
Printed name of authorized representative Garrett Davenport				Title Controller	

**STATEMENT OF BENEFITS
PERSONAL PROPERTY**

State Form 51764 (R3 / 12-13)

Prescribed by the Department of Local Government Finance

CITY OF FT WAYNE

FORM SB-1/PP

AUG 13 2015 *Emc***PRIVACY NOTICE**

Any information concerning the cost of the property and specific salaries paid to individual employees by the property owner is confidential per IC 6-1.1-12.1-5.1.

INSTRUCTIONS

1. This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise this statement must be submitted to the designating body **BEFORE** a person installs the new manufacturing equipment and/or research and development equipment, and/or logistical distribution equipment and/or information technology equipment for which the person wishes to claim a deduction.
2. The statement of benefits form must be submitted to the designating body and the area designated an economic revitalization area before the installation of qualifying abatable equipment for which the person desires to claim a deduction.
3. To obtain a deduction, a person must file a certified deduction schedule with the person's personal property return on a certified deduction schedule (Form 103-ERA) with the township assessor of the township where the property is situated or with the county assessor if there is no township assessor for the township. The 103-ERA must be filed between March 1 and May 15 of the assessment year in which new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment is installed and fully functional, unless a filing extension has been obtained. A person who obtains a filing extension must file the form between March 1 and the extended due date of that year.
4. Property owners whose Statement of Benefits was approved, must submit Form CF-1/PP annually to show compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
5. For a Form SB-1/PP that is approved after June 30, 2013, the designating body is required to establish an abatement schedule for each deduction allowed. For a Form SB-1/PP that is approved prior to July 1, 2013, the abatement schedule approved by the designating body remains in effect. (IC 6-1.1-12.1-17)

COMMUNITY DEVELOPMENT

SECTION 1 TAXPAYER INFORMATION								
Name of taxpayer The Medical Protective Company			Name of contact person Garrett Davenport					
Address of taxpayer (number and street, city, state, and ZIP code) 5814 Reed Road, Fort Wayne, IN 46835				Telephone number (260) 486-0418				
SECTION 2 LOCATION AND DESCRIPTION OF PROPOSED PROJECT								
Name of designating body Fort Wayne Common Council			Resolution number (s)					
Location of property 5814 Reed Road, Fort Wayne, IN 46835			County Allen		DLGF taxing district number 072			
Description of manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment. (Use additional sheets if necessary.) Upgraded telephone system, additional data communications hardware, workstation computer equipment for new employees and software necessary for this hardware.			ESTIMATED					
			START DATE		COMPLETION DATE			
			Manufacturing Equipment					
			R & D Equipment					
			Logist Dist Equipment					
IT Equipment			04/01/2016	09/01/2016				
SECTION 3 ESTIMATE OF EMPLOYEES AND SALARIES AS RESULT OF PROPOSED PROJECT								
Current number 346	Salaries 24,941,689	Number retained 346	Salaries 24,941,889	Number additional 70	Salaries 4,035,000			
SECTION 4 ESTIMATED TOTAL COST AND VALUE OF PROPOSED PROJECT								
NOTE: Pursuant to IC 6-1.1-12.1-5.1 (d) (2) the COST of the property is confidential.	MANUFACTURING EQUIPMENT		R & D EQUIPMENT		LOGIST DIST EQUIPMENT		IT EQUIPMENT	
	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE
Current values							5,600,000.00	1,680,000.00
Plus estimated values of proposed project							980,000.00	637,000.00
Less values of any property being replaced							0.00	
Net estimated values upon completion of project							6,580,000.00	2,317,000.00
SECTION 5 WASTE CONVERTED AND OTHER BENEFITS PROMISED BY THE TAXPAYER								
Estimated solid waste converted (pounds) 0			Estimated hazardous waste converted (pounds) 0					
Other benefits:								
SECTION 6 TAXPAYER CERTIFICATION								
I hereby certify that the representations in this statement are true.								
Signature of authorized representative <i>Garrett Davenport</i>				Date signed (month, day, year) 8/12/2015				
Printed name of authorized representative Garrett Davenport				Title Controller				

EXHIBIT A

LEGAL DESCRIPTION

PART OF THE NORTHWEST QUARTER OF SECTION 21, TOWNSHIP 31 NORTH, RANGE 13 EAST, IN ALLEN COUNTY, INDIANA MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE NORTHWEST CORNER OF THE NORTHWEST QUARTER OF SECTION 21, TOWNSHIP 31 NORTH, RANGE 13 EAST, SAID POINT BEING AT THE INTERSECTION OF REED ROAD AND SAINT JOE CENTER ROAD, THENCE ALONG THE CENTERLINE OF SAINT JOE CENTER ROAD NORTH 89 DEGREES 52 MINUTES 24 SECONDS EAST, A DISTANCE OF 50.23 FEET, THENCE LEAVING SAID CENTERLINE, SOUTH 00 DEGREES 07 MINUTES 37 SECONDS EAST, A DISTANCE OF 40.00 FEET TO THE POINT OF BEGINNING, THENCE NORTH 89 DEGREES 52 MINUTES 24 SECONDS EAST, A DISTANCE OF 699.75 FEET; THENCE NORTH 00 DEGREES 07 MINUTES 36 SECONDS WEST A DISTANCE OF 40.00 FEET TO THE CENTERLINE OF SAINT JOE CENTER ROAD; THENCE CONTINUING ALONG SAID CENTERLINE, NORTH 89 DEGREES 52 MINUTES 24 SECONDS EAST, A DISTANCE OF 615.61 FEET; THENCE LEAVING SAID CENTERLINE, SOUTH 00 DEGREES 12 MINUTES 17 SECONDS EAST A DISTANCE OF 1339.23 FEET; THENCE SOUTH 89 DEGREES 51 MINUTES 36 SECONDS WEST A DISTANCE OF 1359.62 FEET TO A POINT IN THE CENTERLINE OF REED ROAD; THENCE CONTINUING ALONG SAID CENTERLINE NORTH 00 DEGREES 27 MINUTES 38 SECONDS WEST A DISTANCE OF 939.56 FEET; THENCE LEAVING SAID CENTERLINE NORTH 89 DEGREES 32 MINUTES 22 SECONDS EAST A DISTANCE OF 40.00 FEET; THENCE NORTH 00 DEGREES 27 MINUTES 38 SECONDS WEST A DISTANCE OF 349.73 FEET; THENCE NORTH 44 DEGREES 42 MINUTES 52 SECONDS EAST A DISTANCE OF 14.16 FEET; TO THE POINT OF BEGINNING CONTAINING 40.88 ACRES, MORE OR LESS, AND BEING SUBJECT TO ALL EASEMENTS OF RECORD.

MANHOLE TABLE

MANHOLE	RIM	INVERTS
1	793.30	6" W-782.37, 15" S-780.55, 15" N-780.55
2	791.02	8" N-788.12
3	798.54	8" SW-790.93, 8" E-790.91, 8" W 791.01
4	798.29	6" S-793.14, 6" E-792.99
5	801.20	8" S-799.08, 8" NE-799.14
6	800.89	8" E-799.18
7	802.19	8" N-797.70, 8" E-797.61
8	802.31	8" E-796.96, 8" N-796.96
9	798.71	6" W-797.04
10	800.16	8" N-795.26, 10" E-795.18
11	798.11	4" N-794.76, 8" S-794.74, 6" W-795.80
12	800.38	GREASE TRAP WATER ELEV=796.68
13	797.56	8" N-795.94
14	796.74	8" SW-791.89, 8" NE-791.89
15	796.77	15" E-793.81, 8" NW-793.99, 10" W-793.87
16	797.98	8" SE-794.19, 8" W-794.19
17	798.76	6" S-794.49, 8" E-794.47, 8" N-794.51, 8" W-794.64
18	797.14	6" W-795.79, 15" E-795.99
19	798.01	8" W-795.81, 8" S-794.71
20	790.60	15" N-780.95, 15" S-780.95
21	790.10	15" N-781.7, 15" S-781.7
22	792.47	15" N-782.47, 15" S-782.47
23	794.31	8" E-789.09, 15" N-783.26, 12" W-782.8, 12" S-783.26
24	792.30	12" 12" E-790.25, 12" N-790.22
25	793.07	24" N-787.07, 24" S-787.07, 24" W-787.07
26	793.92	12" W-789.77, 12" N-789.91, 12" E-790.07
27	801.81	10" N-796.01, 12" S-796.06
28	802.65	10" E-799.25, 8" W-795.4, 8" SW-795.4
29	801.70	12" N-799.2, 10" S-796.45
30	800.97	24" N-797.97
31	801.28	24" E-797.78
32	800.60	24" N-796.50, 24" S-796.50
33	800.95	24" S-797.65, 24" W-797.75
34	801.92	24" E-798.05

Admn. Appr. _____

DIGEST SHEET

TITLE OF ORDINANCE: **Declaratory Resolution**

DEPARTMENT REQUESTING ORDINANCE: **Community Development Division**

SYNOPSIS OF ORDINANCE: **The Medical Protective Company is requesting the designation of an Economic Revitalization Area for both real and personal property improvements in the amount of \$4,180,000. In order to expand, The Medical Protective Company will construct an 11,000 square foot addition to its existing facility, renovate its existing facility, expand its parking lot, and install new information technology equipment.**

EFFECT OF PASSAGE: **In order to meet the growing demand for its products, The Medical Protective Company will make improvements to its existing facility. 70 full-time jobs will be created and 346 full-time jobs will be retained as a result of the project.**

EFFECT OF NON-PASSAGE: **Potential loss of development and 70 full-time jobs**

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS): **No expenditures of public funds required.**

ASSIGNED TO COMMITTEE (PRESIDENT): **Russ Jehl and Tom Didier**

MEMORANDUM



To: City Council
FROM: Elissa McGauley, Economic Development Specialist
DATE: August 18, 2015
RE: Request for designation by The Medical Protective Company as an ERA for real and personal property improvements

BACKGROUND

PROJECT ADDRESS:	5814 Reed Road	PROJECT LOCATED WITHIN:	Not Applicable
PROJECT COST:	\$ 4,180,000	COUNCILMANIC DISTRICT:	1

COMPANY PRODUCT OR SERVICE:	The Medical Protective Company is a professional liability insurance provider for physicians, dentists, hospitals and health systems, as well as other healthcare facilities and healthcare providers.
PROJECT DESCRIPTION:	The Medical Protective Company will construct an 11,000 square foot addition to its existing facility, renovate its existing facility, expand its parking lot and install new information technology equipment.

CREATED

RETAINED

JOBS CREATED (FULL-TIME):	70	JOBS RETAINED (FULL-TIME):	346
JOBS CREATED (PART-TIME):	0	JOBS RETAINED (PART-TIME):	0
TOTAL NEW PAYROLL:	\$ 4,035,000	TOTAL RETAINED PAYROLL:	\$ 24,941,689
AVERAGE SALARY (FULL-TIME NEW):	\$ 57,642	AVERAGE SALARY (FULL-TIME RETAINED):	\$ 72,086

COMMUNITY BENEFIT REVIEW

Yes ☐ No ☐ N/A ☒

Project will encourage vacant or under-utilized land appropriate for commercial or industrial use?

Yes ☒ No ☐ N/A ☐

Real estate to be designated is consistent with land use policies of the City of Fort Wayne?

Explain: Property to be designated is zoned C1 and C2, professional office and personal services and limited commercial zoning classifications. Use of property is consistent with the land use policies of the City of Fort Wayne.

Yes ☒ No ☐ N/A ☐

Project encourages the improvement or replacement of a deteriorated or obsolete structure?

Explain: An 11,000 square foot addition will be constructed.

Yes ☒ No ☐ N/A ☐

Project encourages the improvement or replacement of obsolete manufacturing and/or research and development and/or information technology and/or logistical distribution equipment?

Explain: New information technology equipment will be purchased and installed.

Yes ☐ No ☐ N/A ☒

Project will result in significant conversion of solid waste or hazardous waste into energy or other useful products?

Yes ☐ No ☐ N/A ☒

Project encourages preservation of an historically or architecturally significant structure?

Yes ☐ No ☒ N/A ☐

Construction will result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?

Yes ☐ No ☒ N/A ☐

Construction will use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

Yes ☒ No ☐ N/A ☐

ERA designation induces employment opportunities for Fort Wayne area residents?

Explain: 70 full-time jobs will be created.

Yes ☒ No ☐ N/A ☐

Taxpayer is NOT delinquent on any or all property tax due to any taxing jurisdiction within Allen County.

POLICY

Per the policy of the City of Fort Wayne, the following guidelines apply to this project:

1. The period of deduction for real property is ten years.
2. The period of deduction for personal property is ten years.

Under Fort Wayne Common Council's tax abatement policies and procedures, The Medical Protective Company is eligible for a ten year deduction on real and personal property improvements. Attached is a spreadsheet that shows how the application scored under the review system as well as a calculation of property taxes saved and paid over the length of the deduction.

COMMENTS

Approved: _____

Elessa McFarley

Economic Development Manager

Personal Property Abatements

Tax Abatement Review System

	Points Possible	Points Awarded
INVESTMENT (30 points possible)		
Total new Investment in equipment		
Over \$5,000,000	10	
\$1,000,000 to \$4,999,999	8	
\$500,000 to \$999,999	6	6
\$0 to \$499,999	4	
Investment per employee (both jobs created and retained)		
\$35,000 or more	10	
\$18,500 to \$34,999	8	
\$6,250 to \$18,499	6	
\$1,250 to \$6,249	4	4
less than \$1,250	2	
Estimated local income taxes generated from jobs retained		
\$80,000 or more	5	5
\$30,000 to \$79,999	4	
\$10,000 to \$29,999	3	
\$5,000 to \$9,999	2	
less than \$5,000	1	
Estimated local income taxes generated from jobs created (Double points for start-up)		
\$30,000 or more	5	5
\$10,000 to \$29,999	4	
\$5,000 to \$9,999	3	
\$3,000 to \$4,999	2	
less than \$3,000	1	
ECONOMIC BASE (20 points possible)		
Location Quotient in designated Occupation Code (use majority Occupation Code of all created and retained jobs)		
Greater than 1.0	5	
Estimated Percent of Business done outside Allen County		
Greater than 75%	15	15
50% to 74%	10	
25% to 49%	5	
JOBS (20 points possible)		
Total number of permanent jobs retained		
Over 250	10	10
100 to 249	8	
50 to 99	6	
25 to 49	4	
10 to 24	2	
1 to 9	1	
Total number of permanent jobs created (Double for start-up)		
Over 100	10	
50-99	8	8
25-49	6	
10-24	4	
1 to 9	2	
WAGES (20 points possible)		
Median salary of the jobs created and/or retained		
Over \$45,000	20	20
\$40,000 to \$44,999	16	
\$35,000 to \$39,999	12	
\$30,000 to \$34,999	8	
\$25,000 to \$29,999	4	
under \$25,000	0	

BENEFITS (10 points possible)

Major Medical Plan	7	7
Pension, Tuition Reimbursement, Life Insurance, Dental Insurance, Disability Insurance,	3	3

SUSTAINABILITY

Construction uses green building techniques (ie LEED Certification)	5
Construction uses techniques to minimize impact on Combined Sewer Overflows (CSOs)	5

Total	83
--------------	-----------

Length of Abatement

20 to 39 points - 3 year abatement
40 to 59 points - 5 year abatement
60 to 69 points - 7 year abatement
70 to 100 points - 10 year abatement

* If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is eligible for an alternate deduction schedule.

Personal Property Deduction Schedules	Alternative Deduction Personal Property Schedules
10 year	10 Year
Year 1: 100%	Year 1: 100%
Year 2: 90%	Year 2: 100%
Year 3: 80%	Year 3: 100%
Year 4: 70%	Year 4: 100%
Year 5: 60%	Year 5: 100%
Year 6: 50%	Year 6: 90%
Year 7: 40%	Year 7: 80%
Year 8: 30%	Year 8: 65%
Year 9: 20%	Year 9: 50%
Year 10: 10%	Year 10: 40%
Year 11: 0%	
7 year	7 Year
Year 1: 100%	Year 1: 100%
Year 2: 85%	Year 2: 100%
Year 3: 71%	Year 3: 100%
Year 4: 57%	Year 4: 100%
Year 5: 43%	Year 5: 100%
Year 6: 29%	Year 6: 71%
Year 7: 14%	Year 7: 43%
Year 8: 0%	
5 year	
Year 1: 100%	
Year 2: 80%	
Year 3: 60%	
Year 4: 40%	
Year 5: 20%	
Year 6: 0%	
3 year	
Year 1: 100%	
Year 2: 66%	
Year 3: 33%	
Year 4: 0%	

Real Property Abatements

Tax Abatement Review System

	Points Possible	Points Awarded
INVESTMENT (30 points possible)		
Total new investment in real property (new structures and/or rehabilitation)		
Over \$1,000,000	10	10
\$500,000 to \$999,999	8	
\$100,000 to \$499,999	6	
Under \$100,000	4	
Investment per employee (both jobs created and retained)		
\$35,000 or more	10	
\$18,500 to \$34,999	8	
\$6,250 to \$18,499	6	6
\$1,250 to \$6,249	4	
less than \$1,250	2	
Estimated local income taxes generated from jobs retained		
\$80,000 or more	5	5
\$30,000 to \$79,999	4	
\$10,000 to \$29,999	3	
\$5,000 to \$9,999	2	
less than \$5,000	1	
Estimated local income taxes generated from jobs created (Double points for start-up)		
\$30,000 or more	5	5
\$10,000 to \$29,999	4	
\$5,000 to \$9,999	3	
\$3,000 to \$4,999	2	
less than \$3,000	1	
ECONOMIC BASE (20 points possible)		
Location Quotient in designated Occupation Code (use majority Occupation Code of all created and retained jobs)		
Greater than 1.0	5	
Estimated Percent of Business done outside Allen County		
Greater than 75%	15	15
50% to 74%	10	
25% to 49%	5	
JOBS (20 points possible)		
Total number of permanent jobs retained		
Over 250	10	10
100 to 249	8	
50 to 99	6	
25 to 49	4	
10 to 24	2	
1 to 9	1	
Total number of permanent jobs created (Double for start-up)		
Over 100	10	
50-99	8	8
25-49	6	
10-24	4	
1 to 9	2	
WAGES (20 points possible)		
Median salary of the jobs created and/or retained		
Over \$45,000	20	20
\$40,000 to \$44,999	16	
\$35,000 to \$39,999	12	
\$30,000 to \$34,999	8	
\$25,000 to \$29,999	4	
under \$25,000	0	
BENEFITS (10 points possible)		
Major Medical Plan		
	7	7
Pension, Tuition Reimbursement, Life Insurance, Dental Insurance, Disability Insurance,		
	3	3

SUSTAINABILITY

Construction uses green building techniques (ie LEED Certification)

5

Construction uses techniques to minimize impact on Combined
Sewer Overflows (CSOs)

5

Total

89

Length of Abatement

20 to 39 points - 3 year abatement

40 to 59 points - 5 year abatement

60 to 69 points - 7 year abatement

70 to 100 points - 10 year abatement

* If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is eligible for an alternate deduction schedule.

Real Property Deduction Schedules	Alternative Deduction Real Property Schedules
10 year	10 Year
Year 1: 100%	Year 1: 100%
Year 2: 95%	Year 2: 100%
Year 3: 80%	Year 3: 100%
Year 4: 65%	Year 4: 100%
Year 5: 50%	Year 5: 100%
Year 6: 40%	Year 6: 90%
Year 7: 30%	Year 7: 80%
Year 8: 20%	Year 8: 65%
Year 9: 10%	Year 9: 50%
Year 10: 5%	Year 10: 40%
Year 11: 0%	
7 year	7 Year
Year 1: 100%	Year 1: 100%
Year 2: 85%	Year 2: 100%
Year 3: 71%	Year 3: 100%
Year 4: 57%	Year 4: 100%
Year 5: 43%	Year 5: 100%
Year 6: 29%	Year 6: 71%
Year 7: 14%	Year 7: 43%
Year 8: 0%	
5 year	
Year 1: 100%	
Year 2: 80%	
Year 3: 60%	
Year 4: 40%	
Year 5: 20%	
Year 6: 0%	
3 year	
Year 1: 100%	
Year 2: 66%	
Year 3: 33%	
Year 4: 0%	

FORT WAYNE COMMUNITY DEVELOPMENT DIVISION **TAX ABATEMENT - ESTIMATE OF SAVINGS**

PERSONAL PROPERTY TAX ABATEMENT - 10 yr Schedule

Year	True Cash Value	"Pool 2"	True Tax Value	Assessed Value	Tax Abatement %	Tax Paid %	Deduction	Taxable A V	Tax Rate	Tax Paid	Tax Saved
1	\$980,000	40%	\$392,000	\$392,000	100%	0%	\$392,000	\$0	0.034129	\$0	\$13,379
2	\$980,000	56%	\$548,800	\$548,800	90%	10%	\$493,920	\$54,880	0.034129	\$1,873	\$16,857
3	\$980,000	42%	\$411,600	\$411,600	80%	20%	\$329,280	\$82,320	0.034129	\$2,809	\$11,238
4	\$980,000	32%	\$313,600	\$313,600	70%	30%	\$219,520	\$94,080	0.034129	\$3,211	\$7,492
5	\$980,000	30%	\$294,000	\$294,000	60%	40%	\$176,400	\$117,600	0.034129	\$4,014	\$6,020
6	\$980,000	30%	\$294,000	\$294,000	50%	50%	\$147,000	\$147,000	0.034129	\$5,017	\$5,017
7	\$980,000	30%	\$294,000	\$294,000	40%	60%	\$117,600	\$176,400	0.034129	\$6,020	\$4,014
8	\$980,000	30%	\$294,000	\$294,000	30%	70%	\$88,200	\$205,800	0.034129	\$7,024	\$3,010
9	\$980,000	30%	\$294,000	\$294,000	20%	80%	\$58,800	\$235,200	0.034129	\$8,027	\$2,007
10	\$980,000	30%	\$294,000	\$294,000	10%	90%	\$29,400	\$264,600	0.034129	\$9,031	\$1,003
11	\$980,000	30%	\$294,000	\$294,000	0%	100%	\$0	\$294,000	0.034129	\$10,034	\$0
TOTAL TAX SAVED									(10 yrs on 10 yr deduction)		<u>\$70,037</u>
TOTAL TAX PAID									(10 yrs on 10 yr deduction)		<u>\$47,026</u>

NOTE: Above calculations assume a constant tax rate over the abatement period. Time value of money is not considered.

REAL PROPERTY TAX ABATEMENT - 10 yr Schedule

Year	Cash Value	True Tax Value	Assessed Value	Tax Abatement %	Tax Paid %	Deduction	Taxable AV	Tax Rate	Tax Paid	Tax Saved
1	\$3,200,000	\$3,200,000	\$3,200,000	100%	0%	\$3,200,000	\$0	0.034129	\$0	\$109,213
2	\$3,200,000	\$3,200,000	\$3,200,000	95%	5%	\$3,040,000	\$160,000	0.034129	\$5,461	\$103,752
3	\$3,200,000	\$3,200,000	\$3,200,000	80%	20%	\$2,560,000	\$640,000	0.034129	\$21,843	\$87,370
4	\$3,200,000	\$3,200,000	\$3,200,000	65%	35%	\$2,080,000	\$1,120,000	0.034129	\$38,224	\$70,988
5	\$3,200,000	\$3,200,000	\$3,200,000	50%	50%	\$1,600,000	\$1,600,000	0.034129	\$54,606	\$54,606
6	\$3,200,000	\$3,200,000	\$3,200,000	40%	60%	\$1,280,000	\$1,920,000	0.034129	\$65,528	\$43,685
7	\$3,200,000	\$3,200,000	\$3,200,000	30%	70%	\$960,000	\$2,240,000	0.034129	\$76,449	\$32,764
8	\$3,200,000	\$3,200,000	\$3,200,000	20%	80%	\$640,000	\$2,560,000	0.034129	\$87,370	\$21,843
9	\$3,200,000	\$3,200,000	\$3,200,000	10%	90%	\$320,000	\$2,880,000	0.034129	\$98,292	\$10,921
10	\$3,200,000	\$3,200,000	\$3,200,000	5%	95%	\$160,000	\$3,040,000	0.034129	\$103,752	\$5,461
11	\$3,200,000	\$3,200,000	\$3,200,000	0%	100%	\$0	\$3,200,000	0.034129	\$109,213	\$0
TOTAL TAX SAVED REAL PROPERTY									(10 yrs on 10 yr deduction)	\$540,603
TOTAL TAX PAID REAL PROPERTY (10 yrs)									(10 yrs on 10 yr deduction)	\$551,525
TOTAL TAX SAVED MACHINERY & BUILDING									(10 yrs on 10 yr deduction)	\$610,640
TOTAL TAX PAID MACHINERY & BUILDING									(10 yrs on 10 yr deduction)	\$598,550

NOTE: Above calculations assume a constant tax rate over the abatement period. Time value of money is not considered.