BILL NO. R-15-11-12

DECLARATORY RESOLUTION NO. R-_______

A DECLARATORY RESOLUTION designating an "Economic Revitalization Area" under I.C. 6-1.1-12.1 for property commonly known as 1105 Sherman Boulevard, Fort Wayne, Indiana 46808 (Excellon Technologies, Inc.)

WHEREAS, Petitioner has duly filed its petition dated October 27, 2015 to have the following described property designated and declared an "Economic Revitalization Area" under Sections 153.13-153.24 of the Municipal Code of the City of Fort Wayne, Indiana, and I.C. 6-1.1-12.1, to wit:

Attached hereto as "Exhibit A" as if a part herein;

and

WHEREAS, said project will create 415 full-time, permanent jobs for a total new, annual payroll of $10,840,057, with the average new annual job salary being $26,121 and retain 54 full-time, permanent jobs for a total current annual payroll of $1,868,860, with the average current, annual job salary being $34,608; and

WHEREAS, the total estimated project cost is $2,135,000; and

WHEREAS, it appears the said petition should be processed to final determination in accordance with the provisions of said Division 6.

NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. That, subject to the requirements of Section 6, below, the property hereinabove described is hereby designated and declared an "Economic Revitalization Area" under I.C. 6-1.1-12.1. Said designation shall begin upon the effective date of the Confirming Resolution referred to in Section 6 of this Resolution and shall terminate on December 31, 2016, unless otherwise automatically extended in five year increments per I.C. 6-1.1-12.1-9.

SECTION 2. That, upon adoption of the Resolution:

(a) Said Resolution shall be filed with the Allen County Assessor;

(b) Said Resolution shall be referred to the Committee on Finance requesting a recommendation from said committee concerning the advisability of designating the above area an "Economic Revitalization Area";

(c) Common Council shall publish notice in accordance with I.C. 6-1.1-12.1-2.5 and I.C. 5-3-1 of the adoption and substance of this resolution and setting this designation as an "Economic Revitalization Area" for public hearing.

SECTION 3. That, said designation of the hereinabove described property as an "Economic Revitalization Area" shall apply to a deduction of the assessed value of personal property for new manufacturing and information technology equipment.

SECTION 4. That, the estimate of the number of individuals that will be employed or whose employment will be retained and the estimate of the annual salaries of those individuals and the estimate of the value of new manufacturing and information technology equipment, all contained in Petitioner's Statement of Benefits, are reasonable and are benefits that can be reasonably expected to result from the proposed described installation of new manufacturing and information technology equipment.

SECTION 5. That, the current year approximate tax rates for taxing units within the City would be:

(a) If the proposed new manufacturing and information technology equipment is not installed, the approximate current year tax rates for this site would be $3.5329/$100.

(b) If the proposed new manufacturing and information technology equipment is installed and no deduction is granted, the approximate current year tax rate for the site would be $3.5329/$100 (the change would be negligible).

(c) If the proposed new manufacturing and information technology equipment is installed and a deduction percentage of eighty percent (80%) is assumed, the approximate current year tax rate for the site would be $3.5329/$100 (the change would be negligible).

SECTION 6. That, this Resolution shall be subject to being confirmed, modified and confirmed, or rescinded after public hearing and receipt by Common Council of the above described recommendations and resolution, if applicable.

SECTION 7. That, pursuant to I.C. 6-1.1-12.1, it is hereby determined that the deduction from the assessed value of the new manufacturing and information technology equipment shall be for a period of seven years.

SECTION 8. The deduction schedule from the assessed value of new manufacturing equipment pursuant to I.C. 6-1.1-12.1-17 shall look like this:

Year of Deduction	Percentage
1	100%
2	85%

3	71%
4	57%
5	43%
6	29%
7	14%

SECTION 9. That, the benefits described in the Petitioner's Statement of Benefits can be reasonably expected to result from the project and are sufficient to justify the applicable deductions.

SECTION 10. That, the taxpayer is non-delinquent on any and all property tax due to jurisdictions within Allen County, Indiana.

SECTION 11. That, pursuant to I.C. 6-1.1-12.1-12 et al, any property owner that has received a deduction under section 3 or 4.5 of said chapter may be required to repay the deduction amount as determined by the county auditor in accordance with section 12 of said chapter if the property owner ceases operations at the facility for which the deduction was granted and if the Common Council finds that the property owner obtained the deduction by intentionally providing false information concerning the property owner's plans to continue operation at the facility.

SECTION 12. That, this Resolution shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

____
Member of Council

APPROVED AS TO FORM AND LEGALITY

____
Carol Helton, City Attorney

Admn. Appr.______________

DIGEST SHEET

TITLE OF ORDINANCE: **Declaratory Resolution**

DEPARTMENT REQUESTING ORDINANCE: **Community Development Division**

SYNOPSIS OF ORDINANCE: **Excellon Technologies, Inc. is requesting the designation of an Economic Revitalization Area for personal property improvements in the amount of $2,135,000. In order to expand, Excellon Technologies, Inc. will purchase and install new manufacturing and information technology equipment.**

EFFECT OF PASSAGE: **Excellon Technologies, Inc. is diversifying its manufacturing operation with the introduction of a new line of theraputic products. 415 jobs will be created as a result of the project.**

EFFECT OF NON-PASSAGE: **Potential loss of development and 415 jobs**

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS): **No expenditures of public funds required.**

ASSIGNED TO COMMITTEE (PRESIDENT): **Russell Jehl and John Crawford**

CITY OF FT WAYNE

03/2013

OCT 27 2015 [illegible]

ECONOMIC REVITALIZATION AREA APPLICATION
CITY OF FORT WAYNE, INDIANA

APPLICATION IS FOR: (Check appropriate box(es))

- [x] **Real Estate Improvements**
- [x] **Personal Property Improvements**
- [ ] **Vacant Commercial or Industrial Building**

Total cost of real estate improvements:	
Total cost of manufacturing equipment improvements:	$ 1,750,000
Total cost of research and development equipment improvements:	
Total cost of logistical distribution equipment improvements:	
Total cost of information technology equipment improvements:	$ 385,000
TOTAL OF ABOVE IMPROVEMENTS:	$ 2,135,000

GENERAL INFORMATION

Real property taxpayer's name: eXcellon Technologies

Personal property taxpayer's name: eXcellon Technologies

Telephone number: (260) 422-1212

Address listed on tax bill: 1105 Sherman Blvd.

Name of company to be designated, if applicable: eXcellon Technologies

Year company was established: 2001

Address of property to be designated: 1105 Sherman Blvd.

Real estate property identification number:

Contact person name: Jim Hawthorne

Contact person telephone number: (260) 422-1212 Contact person Email: jim.hawthorne@excellontech.c

Contact person address: 1105 Sherman Blvd. Fort Wayne, IN 46808

List company officer and/or principal operating personnel

NAME	TITLE	ADDRESS	PHONE NUMBER
Jill Sparks	CEO	1105 Sherman Blvd. Fort Wayne, IN 46808	(260) 422-1212
Kelly Bryant	President	1105 Sherman Blvd. Fort Wayne, IN 46808	(260) 422-1212

List all persons or firms having ownership interest in the applicant business and the percentage each holds:

NAME	PERCENTAGE
Jill Sparks	100%

☑ Yes ☐ No Are any elected officials shareholders or holders of any debt obligation of the applicant or operating business? If yes, who? (name/title) Jill Sparks

☑ Yes ☐ No Is the property for which you are requesting ERA designation totally within the corporate limits of the City of Fort Wayne?

☐ Yes ☑ No Do you plan to request state or local assistance to finance public improvements?

☑ Yes ☐ No Is the property for which you are requesting ERA designation located in an Economic Development Target Area (EDTA)? (see attached map for current areas)

☑ Yes ☐ No Does the company's business include a retail component? If yes, answer the following questions:

What percentage of floor space will be utilized for retail activities? 5%

What percentage of sales is made to the ultimate customer? 100%

What percentage of sales will be from service calls? ____________

What is the percentage of clients/customers served that are located outside of Allen County? 50%

What is the company's primary North American Industrial Classification Code (NAICs)? 315280

Describe the nature of the company's business, product, and/or service:

Sewn Sensory Products

Dollar amount of annual sales for the last three years:

Year	Annual Sales
2012	$ 2,834,720.00
2013	$ 4,660,463
2014	$ 5,234,515

List the company's three largest customers, their locations and amount of annual gross sales:

Customer Name	City/State	Annual Gross Sales
Harris	Fort Wayn, IN	$ 2,873,000
Under Sea Sensor Systems	Columbia City, IN	$ 694,000
BAE Systems	Fort Wayne, IN	$ 286,000

List the company's three largest material suppliers, their locations and amount of annual purchases:

Supplier Name	City/State	Annual Gross Purchases
CDM Electronics	Turnersvill, NJ	$ 348,332
Wire Masters	Columbia, IN	$ 195,619
Interstate Wire	Dallas, TX	$ 176,368

List the company's top three competitors:

Competitor Name	City/State
Stuart Mfg. (DCX)	Fort Wayne, IN
Kinney Ind.	Huntsville, AL
American Devices	Feasterville, PA

Describe the product or service to be produced or offered at the project site:

Sewn Sensory Products

In order to be considered an Economic Revitalization Area (ERA), the area must be within the corporate limits of the City of Fort Wayne and must have become undesirable for, or impossible of, normal development and occupancy because of a lack of development, cessation of growth, deterioration of improvements or character of occupancy, age, obsolescence, substandard buildings, or other factors which have impaired values or prevent a normal development of property or use of property. It also includes any area where a facility or group of facilities that are technologically, economically, or energy obsolete is located and where the obsolescence may lead to a decline in employment and tax revenues.

How does the property for which you are requesting designation meet the above definition of an ERA?

eXcellon is involved in product diversification to prevent stagnation of opportunity in a vital part of Fort Wayne.

REAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value for real property improvements.

Describe any structure(s) that is/are currently on the property:

Describe the condition of the structure(s) listed above:

Describe the improvements to be made to the property to be designated for tax phase-in purposes:

Projected construction start (month/year): ____________________

Projected construction completion (month/year): ______________________

☐ Yes ☐ No Will construction result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?

☐ Yes ☐ No Will construction use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

PERSONAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value of new manufacturing, research and development, logistical distribution or information technology equipment.

List below the equipment for which you are seeking an economic revitalization area designation.

Manufacturing equipment must be used in the direct production, manufacture, fabrication, assembly, extraction, mining, processing, refining, or finishing of other tangible personal property at the site to be designated. Research and development equipment consists of laboratory equipment, research and development equipment, computers and computer software, telecommunications equipment or testing equipment used in research and development activities devoted directly and exclusively to experimental or laboratory research and development for new products, new uses of existing products, or improving or testing existing products at the site to be designated. Logistical distribution equipment consists of racking equipment, scanning or coding equipment, separators, conveyors, fork lifts or lifting equipment, transitional moving equipment, packaging equipment, sorting and picking equipment, software for technology used in logistical distribution, is used for the storage or distribution of goods, services, or information. Information technology equipment consists of equipment, including software used in the fields of information processing, office automation, telecommunication facilities and networks, informatics, network administration, software development and fiber optics: (use additional sheets, if necessary)

Request is for assistance in acquiring required manufacturing space, equipment and technologies to advance our diversification into a B to C facility as will as maintaining and advancing our B to B status.

☐ Yes ☑ No Has the above equipment for which you are seeking a designation, ever before been used for any purpose in Indiana? If yes, was the equipment acquired at an arms length transaction from an entity not affiliated with the applicant? ☐ Yes ☐ No

☐ Yes ☑ No Will the equipment be leased?

Date first piece of equipment will be purchased (month/year): 06/2015

Date last piece of equipment will be installed (month/year): 12/2019

Please provide the depreciation schedule term for equipment under consideration for personal property tax phase-in:

Real Estate Improvements-15 Years
Manufacturing Improvements - 5 Years
Information Technology Improvements - 5 Years

ELIGIBLE VACANT BUILDING INFORMATION

Complete this section of the application if you are requesting a deduction from the current assessed value of a vacant building

☐ Yes ☐ No Has the building for which you are seeking designation for tax phase-in been unoccupied for at least one year? Please provide evidence of occupation. (i.e. certificate of occupancy, paid utility receipts, executed lease agreements)

Describe any structure(s) that is/are currently on the property:

Describe the condition of the structure(s) listed above: ______________________________

Projected occupancy date (month/year): ______________________________

Describe the efforts of the owner or previous owner in regards to selling, leasing or renting the eligible vacant building during the period the eligible vacant building was unoccupied including how much the building was offered for sale, lease, or rent by the owner or a previous owner during the period the eligible vacant building was unoccupied.

PUBLIC BENEFIT INFORMATION

EMPLOYMENT INFORMATION FOR FACILITY TO BE DESIGNATED

ESTIMATE OF EMPLOYEES AND PAYROLL FOR FORT WAYNE
FACILITY REQUESTING ECONOMIC REVITALIZATION AREA DESIGNATION

Please be specific on job descriptions. When listing the occupation codes, please avoid using the "Major Occupational Groupings" (i.e. 11-000, 13-000, 15-000, etc.) which are more general in nature. Instead, use specific occupation codes (i.e. 11-1021, 13-1081, 15-2041 etc) for each created and retained job. To fill out information on occupation and occupation code, use data available through Occupation Employment Statistics for Fort Wayne
http:www.bls.gov/oes/current/oes_23060.htm

Current Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
See Attached...............			

Retained Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
See Attached................			

Additional Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
See Attached..............			

PUBLIC BENEFIT INFORMATION

Current Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll

Retained Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll

Additional Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll

Check the boxes below if the existing jobs and the jobs to be created will provide the listed benefits:

- ☐ Pension Plan
- ☑ Major Medical Plan
- ☑ Disability Insurance
- ☐ Tuition Reimbursement
- ☑ Life Insurance
- ☐ Dental Insurance

List any benefits not mentioned above:

Success Sharing for all full time employees with over one year seniority

When will you reach the levels of employment shown above? (month/year): 12/2019

eXcellon Technologies Employee and Payroll Estimate for 2015 - 2019

Report Dated 07/01/2015

Base Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
Production Electronics	51-2022	26	$605,150
Production Sewing	51-6031	2	$20,800
Production Supervision	51-1011	4	$155,000
Production Molding	51-4072	[redacted]	[redacted]
Material Handler	53-7062	[redacted]	[redacted]
Production Inspection	51-9061	3	$102,128
Shipping and Receiving	11-0371	[redacted]	[redacted]
Marketing Manager	11-2022	[redacted]	[redacted]
Sales Managers	11-2022	2	$131,160
Production Managers	11-3051	3	$212,100
Purchasing	11-3061	[redacted]	[redacted]
Engineering	11-9041	3	$148,240
Dir./Mgr. Manufacturing	11-9199	[redacted]	[redacted]
Sales Agents	41-3011	[redacted]	[redacted]
Maintenance	49-9071	2	$69,680
Accounting	43-3031	[redacted]	[redacted]
HR Administration	43-4161	[redacted]	[redacted]
Administrative	43-9199	3	$138,640
Total		54	$1,868,850

Current Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
Production Electronics	51-2022	26	$605,150
Production Sewing	51-6031	25	$260,000
Production Supervision	51-1011	4	$155,000
Production Molding	51-4072	[redacted]	[redacted]
Material Handler	53-7062	[redacted]	[redacted]
Production Inspection	51-9061	3	$102,128
Shipping and Receiving	11-0371	[redacted]	[redacted]
Marketing Manager	11-2022	[redacted]	[redacted]
Sales Managers	11-2022	2	$131,160
Production Managers	11-3051	3	$212,100
Purchasing	11-3061	[redacted]	[redacted]
Engineering	11-9041	3	$148,240
Dir./Mgr. Manufacturing	11-9199	[redacted]	[redacted]
Sales Agents	41-3011	[redacted]	[redacted]
Maintenance	49-9071	2	$69,680
Accounting	43-3031	[redacted]	[redacted]
HR Administration	43-4161	[redacted]	[redacted]
Administrative	43-9199	3	$138,640
Total		77	$2,108,050

eXcellon Technologies Employee and Payroll Estimate for 2015 - 2019

Report Dated 07/01/2015

2019 Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
Production Electronics	51-2022	26	$689,554
Production Sewing	51-6031	380	$9,484,800
Production Supervision	51-1011	13	$474,960
Production Molding	51-4072	[redacted]	[redacted]
Material Handler	53-7062	3	$84,278
Production Inspection	51-9061	8	$281,624
Shipping and Receiving	11-0371	[redacted]	[redacted]
Marketing Manager	11-2022	[redacted]	[redacted]
Sales Managers	11-2022	2	$159,426
Production Managers	11-3051	7	$383,177
Purchasing	11-3061	[redacted]	[redacted]
Engineering	11-9041	4	$190,825
Dir./Mgr. Manufacturing	11-9199	2	$103,547
Sales Agents	41-3011	5	$140,689
Maintenance	49-9071	7	$245,260
Accounting	43-3031	[redacted]	[redacted]
HR Administration	43-4161	[redacted]	[redacted]
Administrative	43-9199	6	$249,555
Total		469	$12,870,528

Additional Full-Time Employment (Change from Base)

Occupation	Occupation Code	Number of Jobs	Total Payroll
Production Electronics	51-2022	[redacted]	[redacted]
Production Sewing	51-6031	378	$9,464,000
Production Supervision	51-1011	9	$319,960
Production Molding	51-4072	[redacted]	[redacted]
Material Handler	53-7062	3	$84,278
Production Inspection	51-9061	5	$179,496
Shipping and Receiving	11-0371	[redacted]	[redacted]
Marketing Manager	11-2022	[redacted]	[redacted]
Sales Managers	11-2022	[redacted]	[redacted]
Production Managers	11-3051	4	$171,077
Purchasing	11-3061	[redacted]	[redacted]
Engineering	11-9041	[redacted]	[redacted]
Dir./Mgr. Manufacturing	11-9199	2	$103,547
Sales Agents	41-3011	4	$115,689
Maintenance	49-9071	5	$175,580
Accounting	43-3031	[redacted]	[redacted]
HR Administration	43-4161	[redacted]	[redacted]
Administrative	43-9199	3	$110,915
Total		415	$11,001,678

REQUIRED ATTACHMENTS

The following must be attached to the application.

1. **Statement of Benefits Form(s) (first page/front side completed)**

2. **Full legal description of property and a plat map identifying the property boundaries. <u>(Property tax bill legal descriptions are not sufficient.)</u> Should be marked as Exhibit A.**

3. **Check for non-refundable application fee made payable to the <u>City of Fort Wayne</u>.**

ERA filing fee (either real or personal property improvements)	.1% of total project cost not to exceed $500
ERA filing fee (both real and personal property improvements)	.1% of total project cost not to exceed $750
ERA filing fee (vacant commercial or industrial building)	$500
ERA filing fee in an EDTA	$100
Amendment to extend designation period	$300
Waiver of non compliance with ERA filing	$500 + ERA filing fee

4. **Owner's Certificate (if applicant is not the owner of property to be designated) Should be marked as Exhibit B if applicable.**

CERTIFICATION

I, as the legal taxpayer and/or owner, hereby certify that all information and representations made on this application and its attached exhibits are true and complete and that neither an Improvement Location Permit nor a Structural Permit has been filed for construction of improvements, nor has any manufacturing, research and development, logistical distribution or information technology equipment which is a part of this application been purchased and installed as of the date of filing of this application. I also certify that the taxpayer is not delinquent on any and all property tax due to taxing jurisdictions within Allen County, Indiana. I understand that any incorrect information on this application may result in a rescission of any tax phase-ins which I may receive.

I understand that I must file a correctly completed Compliance with Statement of Benefits Form (CF-1/Real Property for real property improvements and CF-1/PP for personal property improvements) and the Public Benefit Annual Update with the City of Fort Wayne Community Development Division in each year in which I receive a deduction. Further the CF-1/PP form must be filed with the county assessor and the CF-1/Real Property must be filed with the county auditor. Failure to file the CF-1 form with these agencies may result in a rescission of any tax phase-in occurring as a result of this application.

Jill Sparks
Signature of Taxpayer/Owner

Jill Sparks, C.E.O.
Printed Name and Title of Applicant

10/27/15
Date

STATEMENT OF BENEFITS
PERSONAL PROPERTY
State Form 51764 (R3 / 12-13)
Prescribed by the Department of Local Government Finance

CITY OF FT WAYNE

OCT 27 2015 EM

COMMUNITY DEVL.

FORM SB-1 / PP

PRIVACY NOTICE
Any information concerning the cost of the property and specific salaries paid to individual employees by the property owner is confidential per IC 6-1.1-12.1-5.1.

INSTRUCTIONS

1. *This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise this statement must be submitted to the designating body* ***BEFORE*** *a person installs the new manufacturing equipment and/or research and development equipment, and/or logistical distribution equipment and/or information technology equipment for which the person wishes to claim a deduction.*
2. *The statement of benefits form must be submitted to the designating body and the area designated an economic revitalization area before the installation of qualifying abatable equipment for which the person desires to claim a deduction.*
3. *To obtain a deduction, a person must file a certified deduction schedule with the person's personal property return on a certified deduction schedule (Form 103-ERA) with the township assessor of the township where the property is situated or with the county assessor if there is no township assessor for the township. The 103-ERA must be filed between March 1 and May 15 of the assessment year in which new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment is installed and fully functional, unless a filing extension has been obtained. A person who obtains a filing extension must file the form between March 1 and the extended due date of that year.*
4. *Property owners whose Statement of Benefits was approved, must submit Form CF-1/PP annually to show compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)*
5. *For a Form SB-1/PP that is approved after June 30, 2013, the designating body is required to establish an abatement schedule for each deduction allowed. For a Form SB-1/PP that is approved prior to July 1, 2013, the abatement schedule approved by the designating body remains in effect. (IC 6-1.1-12.1-17)*

SECTION 1 — TAXPAYER INFORMATION

Name of taxpayer: Jill Sparks	Name of contact person: Jim Hawthorne
Address of taxpayer *(number and street, city, state, and ZIP code)*: 1105 Sherman Blvd., Fort Wayne, IN 46845	Telephone number: (260) 422-1212

SECTION 2 — LOCATION AND DESCRIPTION OF PROPOSED PROJECT

Name of designating body: Fort Wayne Common Council		Resolution number (s):
Location of property:	County: Allen	DLGF taxing district number:

Description of manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment. *(Use additional sheets if necessary.)*

Fabric sewing and related equipment, additional manufacturing space and technologies improvement for sales, distribution and logistics.

	ESTIMATED START DATE	ESTIMATED COMPLETION DATE
Manufacturing Equipment	07/01/2015	12/31/2019
R & D Equipment		
Logist Dist Equipment		
IT Equipment	07/01/2015	12/31/2019

SECTION 3 — ESTIMATE OF EMPLOYEES AND SALARIES AS RESULT OF PROPOSED PROJECT

Current number	Salaries	Number retained	Salaries	Number additional	Salaries
54	16.05	54	16.05	415	12.49

SECTION 4 — ESTIMATED TOTAL COST AND VALUE OF PROPOSED PROJECT

NOTE: Pursuant to IC 6-1.1-12.1-5.1 (d) (2) the **COST** of the property is confidential.

	MANUFACTURING EQUIPMENT		R & D EQUIPMENT		LOGIST DIST EQUIPMENT		IT EQUIPMENT	
	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE
Current values								
Plus estimated values of proposed project	1,750,000.0(						385,000.00	
Less values of any property being replaced								
Net estimated values upon completion of project								

SECTION 5 — WASTE CONVERTED AND OTHER BENEFITS PROMISED BY THE TAXPAYER

Estimated solid waste converted *(pounds)* ______________ Estimated hazardous waste converted *(pounds)* ______________

Other benefits:

SECTION 6 — TAXPAYER CERTIFICATION

I hereby certify that the representations in this statement are true.

Signature of authorized representative: Jill Sparks	Date signed *(month, day, year)*: 10/27/15
Printed name of authorized representative: Jill Sparks	Title: C.E.O.

[redacted]

EXHIBIT A

LEGAL DESCRIPTION

LOT 6 SCHROEDERS ADDN EX PT E OF SHERMAN BLVD & E 600 OF S 71.5 FT LOT 13 GW EWINGS SUB OF EWINGS OL 16 W OF SHERMAN BLVD

MEMORANDUM

TO: City Council

FROM: Elissa McGauley, Economic Development Manager

DATE: November 4, 2015

RE: Request for designation by Excellon Technologies, Inc. as an ERA for personal property improvements

BACKGROUND

PROJECT ADDRESS:	**1105 Sherman Boulevard**	PROJECT LOCATED WITHIN:	**Not Applicable**
PROJECT COST:	**$ 2,135,000**	COUNCILMANIC DISTRICT:	**5**

COMPANY PRODUCT OR SERVICE:	**Excellon Technolgies, Inc. is a producer of products for the defence and aerospace industries. The company is diversifying its manufacturing base with the introduction of theraputic products.**
PROJECT DESCRIPTION:	**Excellon Technologies, Inc. will purchase and install new manufacturing and information technology equipment.**

CREATED		RETAINED	
JOBS CREATED (FULL-TIME):	**415**	JOBS RETAINED (FULL-TIME):	**54**
JOBS CREATED (PART-TIME):	**0**	JOBS RETAINED (PART-TIME):	**0**
TOTAL NEW PAYROLL:	**$ 10,840,057**	TOTAL RETAINED PAYROLL:	**$ 1,868,850**
AVERAGE SALARY (FULL-TIME NEW):	**$ 26,121**	AVERAGE SALARY (FULL-TIME RETAINED):	**$ 34,608**

COMMUNITY BENEFIT REVIEW

Yes ☐ **No** ☐ **N/A** ☒ — Project will encourage vacant or under-utilized land appropriate for commercial or industrial use?

Yes ☒ **No** ☐ **N/A** ☐ — Real estate to be designated is consistent with land use policies of the City of Fort Wayne?
Explain: Property to be designated is zoned I2, an general industrial zoning classification. Use of property is consistent with the land use policies of the City of Fort Wayne.

Yes ☐ **No** ☐ **N/A** ☒ — Project encourages the improvement or replacement of a deteriorated or obsolete structure?

Yes ☒ **No** ☐ **N/A** ☐ — Project encourages the improvement or replacement of obsolete manufacturing and/or research and development and/or information technology and/or logistical distribution equipment?
Explain: New manufacturing and information technology equipment will be installed.

Yes ☐ No☐ N/A ☒ Project will result in significant conversion of solid waste or hazardous waste into energy or other useful products?

Yes ☐ No ☐ N/A☒ Project encourages preservation of an historically or architecturally significant

Yes ☐ No ☒ N/A☐ Construction will result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?

Yes ☐ No ☒ N/A☐ Construction will use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

Yes ☒ No ☐ N/A ☐ ERA designation induces employment opportunities for Fort Wayne area residents?
Explain: 415 full-time jobs will be created as a result of the project.

Yes ☒ No ☐ N/A ☐ Taxpayer is NOT delinquent on any or all property tax due to any taxing jurisdiction within Allen County.

POLICY

Per the policy of the City of Fort Wayne, the following guidelines apply to this project:

1. The period of deduction for personal property is seven years.

Under Fort Wayne Common Council's tax abatement policies and procedures, Excellon Technologies, Inc. is eligible for a seven year deduction on personal property improvements. Attached is a spreadsheet that shows how the application scored under the review system as well as a calculation of estimated property tax savings.

COMMENTS

In working with Excellon Technologies, Inc. to fill out their designation application, the company informed division staff that equipment had been purchased and installed for which they wanted to have designated for property tax phase-in. Fort Wayne common Council's property tax phase-in policies and procedures requires an economic revitalization are designation application be filed with the division and approved by council PRIOR to the installation of equipment. To allow an economic revitalization area designation application to be processed after installation of equipment, a waiver of non-compliance needs to be requested. Indiana Code 6-1.1-12.1-11.3 permits adoption of a resolution to waive non-compliance due to failure to file the Statement of Benefits (SB-1) in the appropriate timeframe. The confirming resolution for this project contains language to waive non-compliance that will allow for the final approval of an economic revitalization area designation on this property for tax phase-in.

Signed and Reviewed: Elissa McGauley
Economic Development Manager

Personal Property Abatements

Tax Abatement Review System

	Points Possible	Points Awarded
INVESTMENT (30 points possible)		
Total new investment in equipment		
Over $5,000,000	10	
$1,000,000 to $4,999,999	8	8
$500,000 to $999,999	6	
$0 to $499,999	4	
Investment per employee (both jobs created and retained)		
$35,000 or more	10	
$18,500 to $34,999	8	
$6,250 to $18,499	6	
$1,250 to $6,249	4	4
less than $1,250	2	
Estimated local income taxes generated from jobs retained		
$80,000 or more	5	
$30,000 to $79,999	4	
$10,000 to $29,999	3	3
$5,000 to $9,999	2	
less than $5,000	1	
Estimated local income taxes generated from jobs created (Double points for start-up)		
$30,000 or more	5	5
$10,000 to $29,999	4	
$5,000 to $9,999	3	
$3,000 to $4,999	2	
less than $3,000	1	
ECONOMIC BASE (20 points possible)		
Location Quotient in designated Occupation Code (use majority Occupation Code of all created and retained jobs)		
Greater than 1.0	5	5
Estimated Percent of Business done outside Allen County		
Greater than 75%	15	
50% to 74%	10	10
25% to 49%	5	
JOBS (20 points possible)		
Total number of permanent jobs retained		
Over 250	10	
100 to 249	8	
50 to 99	6	6
25 to 49	4	
10 to 24	2	
1 to 9	1	
Total number of permanent jobs created (Double for start-up)		
Over 100	10	10
50-99	8	
25-49	6	
10-24	4	
1 to 9	2	
WAGES (20 points possible)		
Median salary of the jobs created and/or retained		
Over $45,000	20	
$40,000 to $44,999	16	
$35,000 to $39,999	12	
$30,000 to 34,999	8	
$25,000 to $29,999	4	4
under $25,000	0	
BENEFITS (10 points possible)		
Major Medical Plan	7	7
Pension, Tuition Reimbursement, Life Insurance, Dental Insurance, Disability Insurance,	3	3

SUSTAINABILITY

Construction uses green building techniques (ie LEED Certification)	5
Construction uses techniques to minimize impact on Combined Sewer Overflows (CSOs)	5

Total	65

Length of Abatement
20 to 39 points - 3 year abatement
40 to 59 points - 5 year abatement
60 to 69 points - 7 year abatement
70 to 100 points - 10 year abatement

* If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is eligible for an alternate deduction schedule.

Personal Property Deduction Schedules	Alternative Deduction Personal Property Schedules
10 year	10 Year
Year 1: 100%	Year 1: 100%
Year 2: 90%	Year 2: 100%
Year 3: 80%	Year 3: 100%
Year 4: 70%	Year 4: 100%
Year 5: 60%	Year 5: 100%
Year 6: 50%	Year 6: 90%
Year 7: 40%	Year 7: 80%
Year 8: 30%	Year 8: 65%
Year 9: 20%	Year 9: 50%
Year 10: 10%	Year 10: 40%
Year 11: 0%	
7 year	7 Year
Year 1: 100%	Year 1: 100%
Year 2: 85%	Year 2: 100%
Year 3: 71%	Year 3: 100%
Year 4: 57%	Year 4: 100%
Year 5: 43%	Year 5: 100%
Year 6: 29%	Year 6: 71%
Year 7: 14%	Year 7: 43%
Year 8: 0%	
5 year	
Year 1: 100%	
Year 2: 80%	
Year 3: 60%	
Year 4: 40%	
Year 5: 20%	
Year 6; 0%	
3 year	
Year 1: 100%	
Year 2: 66%	
Year 3: 33%	
Year 4: 0%	

FORT WAYNE COMMUNITY DEVELOPMENT DIVISION

TAX ABATEMENT - ESTIMATE OF SAVINGS

PERSONAL PROPERTY TAX ABATEMENT - 7 yr Schedule

Year	True Cash Value	"Pool 2"	True Tax Value	Assessed Value	Tax Abatement %	Tax Paid %	Deduction	Taxable A V	Tax Rate	Tax Paid	Tax Saved
1	$2,135,000	40%	$854,000	$854,000	100%	0%	$854,000	$0	0.035329	$0	$30,171
2	$2,135,000	56%	$1,195,600	$1,195,600	85%	15%	$1,016,260	$179,340	0.035329	$6,336	$35,903
3	$2,135,000	42%	$896,700	$896,700	71%	29%	$636,657	$260,043	0.035329	$9,187	$22,492
4	$2,135,000	32%	$683,200	$683,200	57%	43%	$389,424	$293,776	0.035329	$10,379	$13,758
5	$2,135,000	30%	$640,500	$640,500	43%	57%	$275,415	$365,085	0.035329	$12,898	$9,730
6	$2,135,000	30%	$640,500	$640,500	29%	71%	$185,745	$454,755	0.035329	$16,066	$6,562
7	$2,135,000	30%	$640,500	$640,500	14%	86%	$89,670	$550,830	0.035329	$19,460	$3,168
8	$2,135,000	30%	$640,500	$640,500	0%	100%	$0	$640,500	0.035329	$22,628	$0

TOTAL TAX SAVED	(7 yrs on 7 yr deduction)	**$121,785**
TOTAL TAX PAID	(7yrs on 7 yr deduction)	**$96,954**

NOTE: Above calculations assume a constant tax rate over the abatement period. Time value of money is not considered.