BILL NO. R-16-02-19

RESOLUTION NO.

A RESOLUTION APPROVING THE SALE OF CERTAIN TELECOMMUNICATION EASEMENTS AND ASSIGNMENT AGREEMENTS FOR THE CITY OF FORT WAYNE, INDIANA THROUGH ITS BOARD OF PUBLIC WORKS

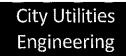
WHEREAS, the City of Fort Wayne, Indiana, by its Board of Public Works/Division of City Utilities desires to sell five (5) cell site easements and assignment agreements for wireless communication sites, specifically described in "Exhibit "A," attached hereto and made a part hereof, to Landmark Infrastructure Holding Company, LLC; and

WHEREAS, the sale price for the five (5) cell site easements and assignment agreements for wireless communications sites is TWO MILLION, THREE HUNDRED FIFTEEN THOUSAND AND 00/100 DOLLARS – (\$2,315,000.00); and

WHEREAS, the term of the sale of the telecommunication easements and assignment agreements is forty-seven (47) years (June 28, 2053); and

WHEREAS, the five (5) cell site easements and assignment agreements are located on three (3) City Utilities water towers; Aboite Water Tower, 9810 Bronco Drive, Fort Wayne, Indiana, 46804; Covington Water Tower, 14501 Covington Road, Fort Wayne, Indiana 46814; and Dupont Water

Memo



Date:

February 18, 2016

To:

Common Council Members

From:

Ben Groeneweg, City Utilities Engineering

Re:

Telecommunication Easement Purchase and Assignment Agreement

Resolution Number: 103-2-17-16-1

Council Districts #2 and #4

City Utilities is proposing to sell five cell site easements and assignments agreements for wireless communication sites for a 47-year period to an investor for a lump sum of \$2,315,000.

Implication of not being approved:

- There is a risk of losing rent revenue if current wireless tenants do not renew their leases. All five tenants are
 cellular phone service providers and there is a risk that they could be acquired by other companies and /or their
 technology may become obsolete.
- There is an immediate funding need for capital projects. One hundred percent of the money received will fund capital projects.

If Prior Approval is being Requested, Justify: Not required for this contract

The sale of assignment of rents was advertised on 10/06/2015 and 10/13/2015 in the Journal Gazette and News Sentinel.

City Utilities recommends, and the Board of Public Works has approved, the sale of the wireless communication site assignment of rents to Landmark Infrastructure Holding Company, LLC for \$2,315,000. The proposal from Landmark was the highest of four proposals and they agreed to the City's terms and conditions. The proposals ranged from \$2,102,500 to \$2,315,000. The term of the agreement is approximately 47 years (June 28, 2053).

All five cell sites are located on three of City Utilities water towers (all of which are former Aqua Indiana water towers).

The revenue of said sale will fund capital projects in the water utility.

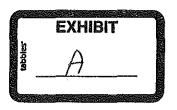
Council Introduction Date: February 23, 2016

CC:

BOW Matthew Wirtz

Diane Brown

File



A RESOLUTION OF THE BOARD OF PUBLIC WORKS OF THE CITY OF FORT WAYNE, INDIANA, AUTHORIZING TELECOMMUNICATION EASEMENT PURCHASE AND ASSIGNMENT AGREEMENT

RESOLUTION NUMBER 103-2-17-16-1

WHEREAS, the City of Fort Wayne, Indiana (hereinafter referred to as the "City"), owns certain real property and the water towers located thereon located at 9810 Bronco Drive, Fort Wayne, Indiana, 46804 (hereinafter referred to as the "Aboite Water Tower" location), 14501 Covington Road, Fort Wayne, Indiana, 46814 (hereinafter referred to as the "Covington Water Tower" location), and 1016 Dupont Road, Fort Wayne, Indiana, 46825 (hereinafter referred to as the "Dupont Water Tower" location), all three (3) locations being described more particularly in Exhibit "A", attached hereto and made a part of this Resolution by this reference; and

WHEREAS, the City as Lessor, currently leases space on the water towers at the above mentioned locations to certain wireless communication companies and carriers (hereinafter referred to as the "Existing Leases"); and

WHEREAS, Landmark Infrastructure Holding Company, LLC (hereinafter referred to as "Landmark") wishes to purchase the City's telecommunication easements; and

WHEREAS, the City wishes to sell and assign the City's rights to collect rents and/or lease payments from the Existing Leases to Landmark.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF PUBLIC WORKS OF THE CITY OF FORT WAYNE, INDIANA, AS FOLLOWS:

- 1. That the Board of Public Works of the City of Fort Wayne, Indiana (hereinafter referred to as the "Board") approves the sale of the Telecommunications Easements and Assignment Agreements between the City and Landmark.
- 2. That the Board approves the Telecommunication Easement Purchase And Assignment Agreement agreements between the City and Landmark.
- 3. That the Board hereby authorizes Benjamin Groeneweg, Engineer VI: Utility Asset Management and Engineering Services, to sign in the name of and on behalf of the Board, the three (3) Telecommunication Easement Purchase And Assignment Agreement agreements between the City and Landmark, and the three (3) Telecommunication Easement Agreement agreements between the City and Landmark and all ancillary closing documents.

This Resolution shall be in full force and effect from and after its adoption by the Board of Public Works of the City of Fort Wayne, Indiana.

APPROVED this 17th day of February, 2016.

BOARD OF PUBLIC WORKS

Robert Kennedy, Chair

Kumar Menon, Member

Mike Avila Member

Lyndsey L. Richards, Clerk