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2 **BILL NO. S-17-06-42**

SPECIAL ORDINANCE NO. S-_____

3 **AN ORDINANCE** approving the awarding of
4 **EXTENSION OF ITB #3910** by the City of Fort
5 Wayne, Indiana, by and through its Department of
6 Purchasing and **THE DETROIT SALT COMPANY**
- (\$798,700.00) for the **CITY OF FORT WAYNE**
STREET DEPARTMENT.

7 **NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL**
8 **OF THE CITY OF FORT WAYNE, INDIANA;**

9 **SECTION 1.** That **EXTENSION OF ITB #3910** between the City of
10 Fort Wayne, by and through its Department of Purchasing and **THE DETROIT**
11 **SALT COMPANY** for the **CITY OF FORT WAYNE STREET DEPARTMENT,**
12
13 respectfully for:

14 purchase of Bulk Road Salt for the 2017-2018 season
15 involving a total cost of **SEVEN HUNDRED NINETY-EIGHT THOUSAND**
16 **SEVEN HUNDRED AND 00/100 DOLLARS - (\$798,700.00)** all as more
17 particularly set forth in said **EXTENSION OF ITB #3910** which is on file in the
18 Office of the Department of Purchasing, and is by reference incorporated
19 herein, made a part hereof, and is hereby in all things ratified, confirmed and
20 approved.
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SECTION 2. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Council Member

APPROVED AS TO FORM AND LEGALITY

Carol Helton, City Attorney



CITY OF FORT WAYNE

OFFICE OF THE CITY CLERK

June 14, 2017

Ms. Martha Geyer
The Detroit Salt Company
12841 Sanders Street
Detroit, MI 48217

Dear Ms. Geyer:

Subject: ITB# 3910 – Northeast Indiana Public Purchasing Consortium Annual Requirements for the purchase of Road Salt

The City of Fort Wayne's Purchasing Department would like to extend the above subject contract from June 14, 2017 to June 14, 2018 at \$57.05/ton for guaranteed tonnage (80%-120%) and \$59.21/ton for non-guaranteed and the same terms and conditions.

This extension also amends last year's pricing from \$68.57/ton to \$57.05/ton for any remaining required amounts not already purchased by the Agencies. Please see attached quantities per Agency for the upcoming extension.

Please indicate your concurrence by signing below and emailing back to me @ gayle.cooper@cityoffortwayne.org.

If this extension is accepted a purchase order will be issued to you from each respective Agency.

Should you have any questions, please do not hesitate to contact our office at 260-427-1376.

Sincerely,

Steve Gillette
Director of Purchasing

The Detroit Salt Company

Signature of Authorized Representative

6/16/2017

Date

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COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs, BIDS, OTHER PROJECTS

Bid/RFP#/Name of Project	ITB# 3910 - Bulk Road Salt for the 2017-2018 season
Awarded To	The Detroit Salt Company
Amount	\$798,700
Amount Spent Last Year	
Conflict of interest on file?	☒ Yes ☐ No
Number of Registrants	
Number of Bidders	
Required Attachments	Bid amended extension letter

EXTENSIONS

Date Last Bid Out	5/14/15
# Extensions Granted To Date	1

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback--Authority)	
Sole Source/ Compatibility Justification	Unique opportunity for savings IC 5-22-10-5

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	☒ Yes ☐ No <i>If no, explain below</i>
If not lowest, explain	

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	Last year's cost was \$68.57 per ton; this year's price is \$57.05 per ton.
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	The Street Department requests to award 2017-2018 salt budget to Detroit Salt Co. with the contracted period expiring June 28, 2018. Detroit Salt is an establish vendor with a local railroad depot that has provided us very good service to date. This amount will be used to treat the City streets throughout this upcoming snow/ice season.

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	

FUNDING SOURCE

<i>Account Information.</i>	Street Department's budget line 5274