BILL NO. R-21-02-04

DECLARATORY RESOLUTION NO. R-_______

A DECLARATORY RESOLUTION designating an "Economic Revitalization Area" under I.C. 6-1.1-12.1 for property commonly known as 3522 West Ferguson Road, Fort Wayne, Indiana 46809 (Craftline Graphics, Inc.)

WHEREAS, Petitioner has duly filed its petition dated January 29, 2021 to have the following described property designated and declared an "Economic Revitalization Area" under Sections 153.13-153.24 of the Municipal Code of the City of Fort Wayne, Indiana, and I.C. 6-1.1-12.1, to wit:

Attached hereto as "Exhibit A" as if a part herein;

and

WHEREAS, said project will create 38 full-time, permanent jobs for a total created, annual payroll of $1,300,000, with the average created annual job salary being $34,210 and retain 199 full-time, permanent jobs for a total retained annual payroll of $7,284,701, with the average retained, annual job salary being $36,606; and

WHEREAS, the total estimated project cost is $1,200,000; and

WHEREAS, it appears the said petition should be processed to final determination in accordance with the provisions of said Division 6.

NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. That, subject to the requirements of Section 6, below, the property hereinabove described is hereby designated and declared an "Economic Revitalization Area" under I.C. 6-1.1-12.1. Said designation shall begin upon the effective date of the Confirming Resolution referred to in Section 6 of this Resolution and shall terminate on December 31, 2021, unless otherwise automatically extended in five year increments per I.C. 6-1.1-12.1-9.

SECTION 2. That, upon adoption of the Resolution:

(a) Said Resolution shall be filed with the Allen County Assessor;

(b) Said Resolution shall be referred to the Committee on Finance requesting a recommendation from said committee concerning the advisability of designating the above area an "Economic Revitalization Area";

(c) Common Council shall publish notice in accordance with I.C. 6-1.1-12.1-2.5 and I.C. 5-3-1 of the adoption and substance of this resolution and setting this designation as an "Economic Revitalization Area" for public hearing.

SECTION 3. That, said designation of the hereinabove described property as an "Economic Revitalization Area" shall apply to a deduction of the assessed value of personal property for new manufacturing equipment improvements to be made between February 1, 2021 and December 31, 2021.

SECTION 4. That, the estimate of the number of individuals that will be employed or whose employment will be retained and the estimate of the annual salaries of those individuals and the estimate of the value of new manufacturing equipment, all contained in Petitioner's Statement of Benefits, are reasonable and are benefits that can be reasonably expected to result from the proposed described installation of new manufacturing equipment.

SECTION 5. That, the current year approximate tax rates for taxing units within the City would be:

(a) If the proposed new manufacturing equipment is not installed, the approximate current year tax rates for this site would be $3.9190/$100.

(b) If the proposed new manufacturing equipment is installed and no deduction is granted, the approximate current year tax rate for the site would be $3.9190/$100 (the change would be negligible).

(c) If the proposed new manufacturing equipment is installed and a deduction percentage of eighty percent (80%) is assumed, the approximate current year tax rate for the site would be $3.9190$100 (the change would be negligible).

SECTION 6. That, this Resolution shall be subject to being confirmed, modified and confirmed, or rescinded after public hearing and receipt by Common Council of the above described recommendations and resolution, if applicable.

SECTION 7. That, pursuant to I.C. 6-1.1-12.1, it is hereby determined that the deduction from the assessed value of the new manufacturing equipment shall be for a period of seven years.

SECTION 8. The deduction schedule from the assessed value of new manufacturing equipment pursuant to I.C. 6-1.1-12.1-17 shall look like this:

Year of Deduction	Percentage
1	100%
2	85%
3	71%
4	57%
5	43%
6	29%
7	14%
8	0%

SECTION 9. That, the benefits described in the Petitioner's Statement of Benefits can be reasonably expected to result from the project and are sufficient to justify the applicable deductions.

SECTION 10. That, the taxpayer is non-delinquent on any and all property tax due to jurisdictions within Allen County, Indiana.

SECTION 11. That, pursuant to I.C. 6-1.1-12.1-12 et al, any property owner that has received a deduction under section 3 or 4.5 of said chapter may be required to repay the deduction amount as determined by the county auditor in accordance with section 12 of said chapter if the property owner ceases operations at the facility for which the deduction was granted and if the Common Council finds that the property owner obtained the deduction by intentionally providing false information concerning the property owner's plans to continue operation at the facility.

SECTION 12. That, this Resolution shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

____

Member of Council

APPROVED AS TO FORM AND LEGALITY

____

Carol Helton, City Attorney

Admn. Appr.______________

DIGEST SHEET

TITLE OF ORDINANCE: **Declaratory Resolution**

DEPARTMENT REQUESTING ORDINANCE: **Community Development Division**

SYNOPSIS OF ORDINANCE: **Craftline Graphics, Inc. is requesting the designation of an Economic Revitalization Area for eligible personal property improvements. Craftline Graphics, Inc. will purchase and install $1,200,000 in new manufacturing equipment.**

EFFECT OF PASSAGE: **Investment of $1,200,000, the retention of 199 full-time permanent jobs with an annual payroll of $7,284,701 and the creation of 38 new full-time permanent jobs with an annual payroll of $1,300,000.**

EFFECT OF NON-PASSAGE: **Potential loss of investment, the retention of 199 full-time permanent jobs with an annual payroll of $7,284,701 and the creation of 38 new full-time permanent jobs with an annual payroll of $1,300,000.**

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS): **No expenditures of public funds required.**

ASSIGNED TO COMMITTEE (CO-CHAIRS): **Jason Arp and Glynn Hines**

MEMORANDUM

TO: City Council

FROM: Carman Young, Economic Development Specialist

DATE: February 4, 2021

RE: Request for designation by Craftline Graphics, Inc. as an ERA for personal property improvements.

BACKGROUND

PROJECT ADDRESS:	**3522 Merchant Road**	PROJECT LOCATED WITHIN:	**N/A**
PROJECT COST:	**$1,200,000**	COUNCILMANIC DISTRICT:	**6**

COMPANY PRODUCT OR SERVICE:	**Craftline Graphics, Inc. manufactures and distributes coloring and activity books.**
PROJECT DESCRIPTION:	**Craftline Graphics, Inc. will purchase and install new personal property manufacturing equipment.**

CREATED		RETAINED	
JOBS CREATED (FULL-TIME):	**38**	JOBS RETAINED (FULL-TIME):	**199**
JOBS CREATED (PART-TIME):	**0**	JOBS RETAINED (PART-TIME):	**0**
TOTAL NEW PAYROLL:	**$1,300,000**	TOTAL RETAINED PAYROLL:	**$7,284,701**
AVERAGE SALARY (FULL-TIME NEW):	**$34,210**	AVERAGE SALARY (FULL-TIME RETAINED):	**$36,606**

COMMUNITY BENEFIT REVIEW

Yes ☐ **No** ☐ **N/A** ☒ — Project will encourage vacant or under-utilized land appropriate for commercial or industrial use?

Yes ☒ **No** ☐ **N/A** ☐ — Real estate to be designated is consistent with land use policies of the City of Fort Wayne?
Explain: Property to be designated is zoned I2, General Industrial. Use of this property is consistent with the land use policies of the City of Fort Wayne.

Yes ☐ **No** ☐ **N/A** ☒ — Project encourages the improvement or replacement of a deteriorated or obsolete structure?

Yes ☒ **No** ☐ **N/A** ☐ — Project encourages the improvement or replacement of obsolete manufacturing and/or research and development and/or information technology and/or logistical distribution equipment?
Explain: New personal property manufacturing equipment will be purchased and installed.

Yes ☐ No ☐ N/A ☒ Project will result in significant conversion of solid waste or hazardous waste into energy or other useful products?

Yes ☐ No ☐ N/A ☒ Project encourages preservation of a historically or architecturally significant structure?

Yes ☐ No ☐ N/A ☒ Construction will result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?

Yes ☐ No ☐ N/A ☒ Construction will use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

Yes ☒ No ☐ N/A ☐ ERA designation induces employment opportunities for Fort Wayne area residents? **Explain: 38 new full-time positions will be created with an annual payroll of $1,300,00 and 199 full-time positions will be retained with an annual payroll of $7,284,701.**

Yes ☒ No ☐ N/A ☐ Taxpayer is NOT delinquent on any or all property tax due to any taxing jurisdiction within Allen County.

POLICY

Per the policy of the City of Fort Wayne, the following guidelines apply to this project:

1. The period of deduction for personal property improvements is seven years.

Under Fort Wayne Common Council's tax abatement policies and procedures, Craftline Graphics, Inc. is eligible for a recommended seven year deduction on personal property improvements. Attached is a calculation of property taxes saved/paid with the deduction.

PREVIOUSLY APPROVED PHASE-INS

Craftline Graphics, Inc. has previously been approved for two tax phase-ins.

In 2005, R-33-05 was approved for a $2,150,000 project for personal property improvements receiving a ten year phase-in schedule. This phase-in is complete.

In 2010, R-4-11 was approved for a $2,375,000 project for real and personal property improvements each receiving a ten year phase-in schedule. This phase-in has been determined to be non-compliant for reasons beyond the control of the company for most of the duration of the phase-in. Council has allowed the phase-in to continue each year. There are two years remaining on the personal property schedule of this phase-in. The real property schedule is complete.

Signed: ______________________
Economic Development Specialist

Reviewed: ______________________
Economic Development Administration

COMMUNITY DEVELOPMENT DIVISION

POOL #2 FORT WAYNE COMMUNITY DEVELOPMENT DIVISION

TAX ABATEMENT - ESTIMATE OF SAVINGS

*New tax abatement percentages have been changed to reflect change in state law

Crafline Graphics, Inc.

PERSONAL PROPERTY TAX ABATEMENT - 7 yr Schedule

Year	True Cash Value	"Pool 2"	True Tax Value	Assessed Value	Tax Abatement %	Tax Paid %	Deduction	Taxable A V	Tax Rate	Tax Paid	Tax Saved
1	$1,925,000	40%	$770,000	$770,000	100%	0%	$770,000	$0	0.039190	$0	$30,176
2	$1,925,000	56%	$1,078,000	$1,078,000	85%	15%	$916,300	$161,700	0.039190	$6,337	$35,910
3	$1,925,000	42%	$808,500	$808,500	71%	29%	$574,035	$234,465	0.039190	$9,189	$22,496
4	$1,925,000	32%	$616,000	$616,000	57%	43%	$351,120	$264,880	0.039190	$10,381	$13,760
5	$1,925,000	30%	$577,500	$577,500	43%	57%	$248,325	$329,175	0.039190	$12,900	$9,732
6	$1,925,000	30%	$577,500	$577,500	29%	31%	$167,475	$179,025	0.039190	$7,016	$6,563
7	$1,925,000	30%	$577,500	$577,500	14%	86%	$80,850	$496,650	0.039190	$19,464	$3,169
8	$1,925,000	30%	$577,500	$577,500	0%	100%	$0	$577,500	0.039190	$22,632	$0
							TOTAL TAX SAVED		(7 yr deduction)		**$121,807**
							TOTAL TAX PAID		(7 yr deduction)		**$87,919**

NOTE: Above calculations assume a constant tax rate over the abatement period. Time value of money is not considered.

Personal Property Abatements

Tax Abatement Review System

Craftline Graphics, Inc.

	Points Possible	Points Awarded
INVESTMENT (30 points possible)		
Total new investment in equipment		
Over $5,000,000	10	
$1,000,000 to $4,999,999	8	8
$500,000 to $999,999	6	
$0 to $499,999	4	
Investment per employee (both jobs created and retained)		
$35,000 or more	10	
$18,500 to $34,999	8	
$6,250 to $18,499	6	6
$1,250 to $6,249	4	
less than $1,249	2	
Estimated local income taxes generated from jobs retained		
$80,000 or more	5	5
$30,000 to $79,999	4	
$10,000 to $29,999	3	
$5,000 to $9,999	2	
less than $5,000	1	
Estimated local income taxes generated from jobs created (Double points for start-up)		
$30,000 or more	5	
$10,000 to $29,999	4	4
$5,000 to $9,999	3	
$3,000 to $4,999	2	
less than $3,000	1	
ECONOMIC BASE (20 points possible)		
Location Quotient in designated Occupation Code (use majority Occupation Code of all created and retained jobs)		
Greater than 1.0	5	
Estimated Percent of Business done outside Allen County		
Greater than 75%	15	15
50% to 74%	10	
25% to 49%	5	
JOBS (20 points possible)		
Total number of permanent jobs retained		
Over 250	10	
100 to 249	8	8
50 to 99	6	
25 to 49	4	
10 to 24	2	
1 to 9	1	
Total number of permanent jobs created (Double for start-up)		
Over 100	10	
50-99	8	
25-49	6	6
10-24	4	
1 to 9	2	
WAGES (20 points possible)		
Median salary of the jobs created and/or retained		
Over $47,999	20	
$43,000 to $47,999	16	
$38,000 to $42,999	12	
$33,000 to 37,999	8	
$28,000 to $32,999	4	4
under $28,000	0	

BENEFITS (10 points possible)

Major Medical Plan	7	7
Pension, Tuition Reimbursement, Life Insurance, Dental Insurance, Disability Insurance,	3	3

SUSTAINABILITY

Construction uses green building techniques (ie LEED Certification)	5	
Construction uses techniques to minimize impact on Combined Sewer Overflows (CSOs)	5	

Total 66

Length of Abatement
20 to 39 points - 3 year abatement
40 to 59 points - 5 year abatement
60 to 69 points - 7 year abatement
70 to 100 points - 10 year abatement

*** If average annual salary of the full-time jobs created by listed occupation is 10% or greater than the current average salary for Allen County and is eligible for a 7 or 10 year abatement, then the applicant is eligible for an alternate deduction schedule.**

Personal Property Deduction Schedules	Alternative Deduction Personal Property Schedules
10 year	**10 Year**
Year 1: 100%	Year 1: 100%
Year 2: 90%	Year 2: 100%
Year 3: 80%	Year 3: 100%
Year 4: 70%	Year 4: 100%
Year 5: 60%	Year 5: 100%
Year 6: 50%	Year 6: 90%
Year 7: 40%	Year 7: 80%
Year 8: 30%	Year 8: 65%
Year 9: 20%	Year 9: 50%
Year 10: 10%	Year 10: 40%
Year 11: 0%	
7 year	**7 Year**
Year 1: 100%	Year 1: 100%
Year 2: 85%	Year 2: 100%
Year 3: 71%	Year 3: 100%
Year 4: 57%	Year 4: 100%
Year 5: 43%	Year 5: 100%
Year 6: 29%	Year 6: 71%
Year 7: 14%	Year 7: 43%
Year 8: 0%	
5 year	
Year 1: 100%	
Year 2: 80%	
Year 3: 60%	
Year 4: 40%	
Year 5: 20%	
Year 6; 0%	
3 year	
Year 1: 100%	
Year 2: 66%	
Year 3: 33%	
Year 4: 0%	

CITY OF FT. WAYNE

12/2019

JAN 29 2021

COMMUNITY DEVELOPMENT

ECONOMIC REVITALIZATION AREA APPLICATION
CITY OF FORT WAYNE, INDIANA

APPLICATION IS FOR: (Check appropriate box(es))

☐ **Real Estate Improvements**

☒ **Personal Property Improvements**

☐ **Vacant Commercial or Industrial Building**

Total cost of real estate improvements: ______
Total cost of manufacturing equipment improvements: 1,200,000
Total cost of research and development equipment improvements: ______
Total cost of logistical distribution equipment improvements: ______
Total cost of information technology equipment improvements: ______

TOTAL OF ABOVE IMPROVEMENTS: 1,200,000

GENERAL INFORMATION

Real property taxpayer's name: Fort Wayne Industrial Plaza, LLC

Personal property taxpayer's name: Craftline Graphics, Inc

Telephone number: 260-484-3186

Address listed on tax bill: 3522 West Ferguson Road, Fort Wayne, IN 46809

Name of company to be designated, if applicable: ______

Year company was established: 2009

Address of property to be designated: 3522 WEst Ferguson Road, Fort Wayne, IN 46809

Real estate property identification number: 02-080-7112003

Contact person name: David Bosko

Contact person telephone number: 260-484-3186x1456 Contact email: dbosko@craftlineprinting.com

Contact person address: 3522 West Ferguson Road, Fort Wayne, IN 46809

List company officer and/or principal operating personnel

NAME	TITLE	ADDRESS	PHONE NUMBER
Henry D. Freistroffer	CEO	3522 W. Ferguson Road, Fort Wayne, IN 46809	260-484-3186X1454
David Bosko	VP-Finance	3522 W. Ferguson Road, Fort Wayne, IN 46809	260-484-3186X1456
Darwin Bethke	VP-Manufacturing	3522 W. Ferguson Road, Fort Wayne, IN 46809	260-484-3186X1462

List all persons or firms having ownership interest in the applicant business and the percentage each holds:

NAME	PERCENTAGE
Kappa Printing Group	52.11%
Henry D. Freistroffer	25.48%
John Freistroffer	22.41%

☐Yes ■No Are any elected officials shareholders or holders of any debt obligation of the applicant or operating business? If yes, who? (name/title) ____________

■Yes ☐No Is the property for which you are requesting ERA designation totally within the corporate limits of the City of Fort Wayne?

☐Yes ■No Do you plan to request state or local assistance to finance public improvements?

☐Yes ■No Is the property for which you are requesting ERA designation located in an Economic Development Target Area (EDTA)? (see attached map for current areas)

☐Yes ■No Does the company's business include a retail component? If yes, answer the following questions:
What percentage of floor space will be utilized for retail activities? ____________
What percentage of sales is made to the ultimate customer? ____________
What percentage of sales will be from service calls? ____________

What is the percentage of clients/customers served that are located outside of Allen County? 100%

What is the company's primary North American Industrial Classification Code (NAICs)? 323117

Describe the nature of the company's business, product, and/or service: Manufacture and distribute coloring and activity books

Dollar amount of annual sales for the last three years:

Year	Annual Sales
2017	28,964,535
2018	28,768,919
2019	29,566,581

List the company's three largest customers, their locations and amount of annual gross sales:

Customer Name	City/State	Annual Gross Sales
Bendon Publishing, Inc	Ashland, OH	23,029,000
Ketchman Wolf	Shaumburg, IL	1,504,000
Retail Centric Marketing	Franklin, TN	1,247,000

List the company's three largest material suppliers, their locations and amount of annual purchases:

Supplier Name	City/State	Annual Gross Purchases
Rayonier A.M. Canada	Chicago, IL	7,572,000
Horizon Paper	Stampford, CT	978,000
Team Impressions	Elk Grove Village, IL	785,000

List the company's top three competitors:

Competitor Name	City/State
Truax Printing	Loudonville, OH
Common Printing	Seacaucus, NJ
National Graphics	North Branford, CT

Describe the product or service to be produced or offered at the project site: Children and adult coloring and activity books

In order to be considered an Economic Revitalization Area (ERA), the area must be within the corporate limits of the City of Fort Wayne and must have become undesirable for, or impossible of, normal development and occupancy because of a lack of development, cessation of growth, deterioration of improvements or character of occupancy, age, obsolescence, substandard buildings, or other factors which have impaired values or prevent a normal development of property or use of property. It also includes any area where a facility or group of facilities that are technologically, economically, or energy obsolete is located and where the obsolescence may lead to a decline in employment and tax revenues.

How does the property for which you are requesting designation meet the above definition of an ERA?
The addition of this M-130 press will allow Craftline to further increase its printing capabilities to existing and potentially new customers, thus further guaranteeing the employment of our staff. Over time, this project will increase our permanent staffing and increase salaries paid by an additional $1.3 million.

REAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value for real property improvements.

Describe any structure(s) that is/are currently on the property: ______________________

____

____

Describe the condition of the structure(s) listed above: ______________________

____

____

Describe the improvements to be made to the property to be designated for tax phase-in purposes: ______________________

____

____

____

____

Projected construction start (month/year): ______________________

Projected construction completion (month/year): ______________________

☐ Yes ■ No Will construction result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?

■ Yes ☐ No Will construction use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

This project will adhere to all applicable federal, state, and municipal statutes, regulations, ordinances and codes, including but not limited to all Indiana and Allen County Building Codes and the Allen County Zoning Ordinance. Adherence to all applicable federal, state, and municipal statutes, regulations, ordinances and codes will be maintained throughout all design, permitting, contractor licensure, and construction phases of the Property owner's project. Said adherence shall be attested to on the initial tax phase-in application and each annual Compliance with Statement of Benefits Form.

PERSONAL PROPERTY INFORMATION

<u>Complete this section of the application if you are requesting a deduction from assessed value of new manufacturing, research and development, logistical distribution or information technology equipment.</u>

List below the equipment for which you are seeking an economic revitalization area designation.

Manufacturing equipment must be used in the direct production, manufacture, fabrication, assembly, extraction, mining, processing, refining, or finishing of other tangible personal property at the site to be designated. Research and development equipment consists of laboratory equipment, research and development equipment, computers and computer software, telecommunications equipment or testing equipment used in research and development activities devoted directly and exclusively to experimental or laboratory research and development for new products, new uses of existing products, or improving or testing existing products at the site to be designated. Logistical distribution equipment consists of racking equipment, scanning or coding equipment, separators, conveyors, fork lifts or lifting equipment, transitional moving equipment, packaging equipment, sorting and picking equipment, software for technology used in logistical distribution, is used for the storage or distribution of goods, services, or information. Information technology equipment consists of equipment, including software used in the fields of information processing, office automation, telecommunication facilities and networks, informatics, network administration, software development and fiber optics: (use additional sheets, if necessary)

M-130 Heat Set Press and peripheral equipment

☐ Yes ■ No Has the above equipment for which you are seeking a designation, ever before been used for any purpose in Indiana? If yes, was the equipment acquired at an arms length transaction from an entity not affiliated with the applicant? ☐ Yes ☐ No

☐ Yes ■ No Will the equipment be leased?

Date first piece of equipment will be purchased (month/year): 02/2021

Date last piece of equipment will be installed (month/year): ~~02/2021~~ 12/2021

Please provide the depreciation schedule term for equipment under consideration for personal property tax phase-in:

This press will be depreciated over seven years on a straight-line basis

ELIGIBLE VACANT BUILDING INFORMATION

Complete this section of the application if you are requesting a deduction from the current assessed value of a vacant building

☐Yes ■No Has the building for which you are seeking designation for tax phase-in been unoccupied for at least one year? Please provide evidence of occupation. (i.e. certificate of occupancy, paid utility receipts, executed lease agreements)

What year was the structure built? ____________________

Describe any structure(s) that is/are currently on the property: ______________________________

____

Describe the condition of the structure(s) listed above: ______________________________

Projected occupancy date (month/year): ______________________________

Describe the efforts of the owner or previous owner in regards to selling, leasing or renting the eligible vacant building during the period the eligible vacant building was unoccupied including how much the building was offered for sale, lease, or rent by the owner or a previous owner during the period the eligible vacant building was unoccupied.

____

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____

This project will adhere to all applicable federal, state, and municipal statutes, regulations, ordinances and codes, including but not limited to all Indiana and Allen County Building Codes and the Allen County Zoning Ordinance. Adherence to all applicable federal, state, and municipal statutes, regulations, ordinances and codes will be maintained throughout all design, permitting, contractor licensure, and construction phases of the Property owner's project. Said adherence shall be attested to on the initial tax phase-in application and each annual Compliance with Statement of Benefits Form.

PUBLIC BENEFIT INFORMATION

EMPLOYMENT INFORMATION FOR FACILITY TO BE DESIGNATED

ESTIMATE OF EMPLOYEES AND PAYROLL FOR FORT WAYNE
FACILITY REQUESTING ECONOMIC REVITALIZATION AREA DESIGNATION

Please be specific on job descriptions. When listing the occupation codes, please avoid using the "Major Occupational Groupings" (i.e. 11-000, 13-000, 15-000, etc.) which are more general in nature. Instead, use specific occupation codes (i.e. 11-1021, 13-1081, 15-2041 etc) for each created and retained job. To fill out information on occupation and occupation code, use data available through Occupation Employment Statistics for Fort Wayne **http:www.bls.gov/oes/current/oes_23060.htm**

Any information concerning the cost of the property and specific salaries paid to individual employees is confidential per Indiana Code (I.C. 6-1.1-12.1-5.1)

Current Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
SEE ATTACHED			

Retained Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
SEE ATTACHED			

Additional Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
SEE ATTACHED			

Current Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
CEO	11-1011	1	300,000
VP-Operations	11-1021	1	130,000
IT-Manager	11-3021	1	58,000
Purchasing Manager	11-3061	1	55,000
HR Manager	11-3121	1	54,600
Accounting	13-2011	7	323,000
Production Planning	43-5061	5	156,900
Shipping & Receiving	43-5071	8	234,900
Inventory Control	43-5111	9	300,100
Maintenance Supervisor	49-1011	1	81,600
Maintenance Workers	49-9043	6	247,000
Production Supervisors	51-1011	5	304,900
Print Binding & Finishing	51-5113	135	4,377,301
Material Handler Supervisor	53-1047	1	69,000
Truck Driver	53-3032	1	44,300
Material Handlers	53-3099	16	548,100
TOTAL		199	7,284,701

Retained Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
CEO	11-1011	1	300,000
VP-Operations	11-1021	1	130,000
IT-Manager	11-3021	1	58,000
Purchasing Manager	11-3061	1	55,000
HR Manager	11-3121	1	54,600
Accounting	13-2011	7	323,000
Production Planning	43-5061	5	156,900
Shipping & Receiving	43-5071	8	234,900
Inventory Control	43-5111	9	300,100
Maintenance Supervisor	49-1011	1	81,600
Maintenance Workers	49-9043	6	247,000
Production Supervisors	51-1011	5	304,900
Print Binding & Finishing	51-5113	135	4,377,301
Material Handler Supervisor	53-1047	1	69,000
Truck Driver	53-3032	1	44,300
Material Handlers	53-3099	16	548,100
TOTAL		199	7,284,701

Additional Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
Print Binding & Finishing	51-5113	38	1,300,000

PUBLIC BENEFIT INFORMATION

Current Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
N/A			0

Retained Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
N/A			0

Additional Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
N/A			0

Check the boxes below if the existing jobs and the jobs to be created will provide the listed benefits:

- ☐ Pension Plan
- ■ Major Medical Plan
- ■ Disability Insurance
- ☐ Tuition Reimbursement
- ■ Life Insurance
- ■ Dental Insurance

List any benefits not mentioned above: 401k corporate matching

When will you reach the levels of employment shown above? (month/year): 12/2023

REQUIRED ATTACHMENTS

The following must be attached to the application.

1. **Statement of Benefits Form(s) (first page/front side completed)**

2. **Full legal description of property and a plat map identifying the property boundaries. (Property tax bill legal descriptions are not sufficient.) Should be marked as Exhibit A.**

3. **Check for non-refundable application fee made payable to the City of Fort Wayne.**

ERA filing fee (either real or personal property improvements)	.1% of total project cost not to exceed $1,000
ERA filing fee (both real and personal property improvements)	.1% of total project cost not to exceed $1,500
ERA filing fee (vacant commercial or industrial building)	$500
ERA filing fee in an EDTA	$200
Amendment to extend designation period	$300
Waiver of non-compliance with ERA filing	$1,000 + ERA filing fee

4. **Owner's Certificate (if applicant is not the owner of property to be designated) Should be marked as Exhibit B if applicable.**

CERTIFICATION

I, as the legal taxpayer and/or owner, hereby certify that all information and representations made on this application and its attached exhibits are true and complete and that no Improvement Location Permit or Structural Permit have been filed for construction of improvements, the occupation of the vacant building has not taken place and no manufacturing, research and development, logistical distribution or information technology equipment which is a part of this application been purchased and installed as of the date of filing of this application. I also certify that the taxpayer is not delinquent on any and all property tax due to taxing jurisdictions within Allen County, Indiana. I understand that any incorrect information on this application may result in a rescission of any tax phase-ins which I may receive.

I understand that I must file a correctly completed Compliance with Statement of Benefits Form (CF-1/Real Property for real property improvements, CF-1/PP for personal property improvements, and CF-1/VBD for vacant building deduction) and the Public Benefit Annual Update with the City of Fort Wayne Community Development Division in each year in which I receive a deduction. Further the CF-1/PP form must be filed with the county assessor and the CF-1/Real Property and CF-1/VBD must be filed with the county auditor. Failure to file the CF-1 form with these agencies may result in a rescission of any tax phase-in occurring as a result of this application.

Henry D. Freistroffer

Signature of Taxpayer/Owner

Henry D. Freistroffer

Printed Name and Title of Applicant

1-21-2020

Date

Return completed application to Community Development staff at 200 E. Berry Street Suite 320 Fort Wayne, IN 46802

SCHEDULE A
DESCRIPTION OF REAL ESTATE

Parcel I

A part of the Southeast Quarter of the Southwest Quarter and a part of the Northeast Quarter of the Southwest Quarter of Section 4, Township 29 North, Range 12 East of the 2nd Principal Meridian, Pleasant Township, Allen County, Indiana, and more particularly bounded and described as follows:

Commencing at the Southwest corner of the East half of the Southwest Quarter of said Section 4, which point is marked by an iron foot bolt situated 1.35 feet north of the center line of the Ferguson Road pavement; thence North along the West line of the East half of the Southwest Quarter of said Section 4, one thousand fifty eight and sixty five one hundredths (1,058.65) feet to the principal point of beginning;

Thence continuing North along the West line of the East half of the Southwest Quarter of said Section 4, four hundred twelve and forty four onehundredths (412.44) feet;

Thence Easterly along a line bearing North eighty nine degrees thirty eight minutes East, one thousand fifty six and thirty nine onehundredths (1,056.39) feet to a point in the westerly line of a parcel of land conveyed by The Nickel Plate Improvement Company, Inc. to The New York, Chicago and St. Louis Railroad Company by deed dated January 25, 1950, recorded in Volume 423, page 591, Allen County Deed Records;

Thence South along the Westerly line of the parcel of land conveyed to The New York, Chicago and St. Louis Railroad Company, as aforesaid, four hundred twelve and forty four onehundredths (412.44) feet to the northeast corner of a parcel of land conveyed by The Nickel Plate Improvement Company, Inc. to S. S. Kresge Company by deed dated October 5, 1949, recorded in Volume 419, page 544, Allen County Deed Records;

Thence Westerly along the Northerly line of the parcel of land conveyed to S. S. Kresge Company, as aforesaid, one thousand fifty five and ninety five onehundredths (1,055.95) to the principal point of beginning.

Parcel II

A part of the East half of the Southwest quarter of Section 4, Township 29 North, Range 12 East of the 2nd Principal Meridian, Allen County, Indiana, described as follows, to-wit:

Beginning at the Southwest corner of the East half of the Southwest quarter of Section 4, Township 29 North, Range 12 East of the 2nd Principal Meridiar

EXHIBIT
A

Allen County, Indiana, which point is marked by an iron foot bolt situated 1.35 feet North of the centre line of the Ferguson Road pavement; thence North along the West line of the East half of the Southwest quarter of Section 4, Township 29 North, Range 12 East, a distance of 1053.65 feet to an iron pin and stake; thence North 89 degrees 38 minutes East a distance of 1055.95 feet to an iron pin and stake situated 47.0 feet West of the Westerly right-of-way line of The New York, Chicago and St. Louis Railroad Company as the same was conveyed to Fort Wayne, Muncie and Cincinnati Railway Company (predecessor corporation of The New York, Chicago and St. Louis Railroad Company) by Thomas Bradbury by Deed dated February 16, 1869, recorded on February 5, 1926, in Deed Record 300, page 599, Allen County Deed Records; thence South 7 minutes West a distance of 414.95 feet on a line 47.0 feet West of and parallel to the aforesaid Westerly rightofway line of The New York, Chicago and St. Louis Railroad Company as the same was conveyed to Fort Wayne, Muncie and Cincinnati Railway Company (predecessor corporation of The New York, Chicago and St. Louis Railroad Company) by Thomas Bradbury by Deed dated February 16, 1869, recorded on February 5, 1926, in Deed Record 300, page 599, Allen County Deed Records, to an iron pin and stake situated in the Southeasterl line of the parcel of land conveyed by Clyde O. Newhard and Tessie C. Newh to The Nickel Plate Improvement Company, Inc., by Deed dated August 1, 1949, recorded August 2, 1949, in Deed Record 417, page 357, Allen County Deed Records; thence South 44 degrees, 42 minutes West along the aforesaid Southeasterly line of the parcel of land conveyed by Clyde O. Newhard and Tessie C. Newhard, to The Nickel Plate Improvement Company, Inc., a distance of 912.97 feet to the South line of the East half of the Southwest quarter of Section 4, Township 29 North, Range 12 East, which point is marked by a cross cut in the pavement, said mark being situated 1.52 feet North of the aforementioned centre line of the Ferguson Road; thence South 89 degrees 45 minutes West along the said South line of the East half of the Southwest quarter of Section 4, Township 29 North, Range 12 East, a distance of 411.2 feet to the place of beginning.

Said parcels I and II are subject to the following:

(1) Taxes for the year 1973, due and payable in 1974;

(2) Rights of the public, the State of Indiana and the municipality in and to that part of the premises taken or used for road purposes;

(3) Rights of way for drainage tiles, ditches, feeders and laterals, if any;

(4) An easement dated July 9, 1971, and recorded August 24, 1971, as Instrument #71-15685, Allen County Records, granted to Indiana and Michigan Electric Company over the North 14 feet of Parcel I; and

(5) The state of facts shown on a survey of said real estate by Z. K. Tazian Associates, Inc., Fort Wayne, Indiana (drawing No. BF-132) dated October 31, 1973.

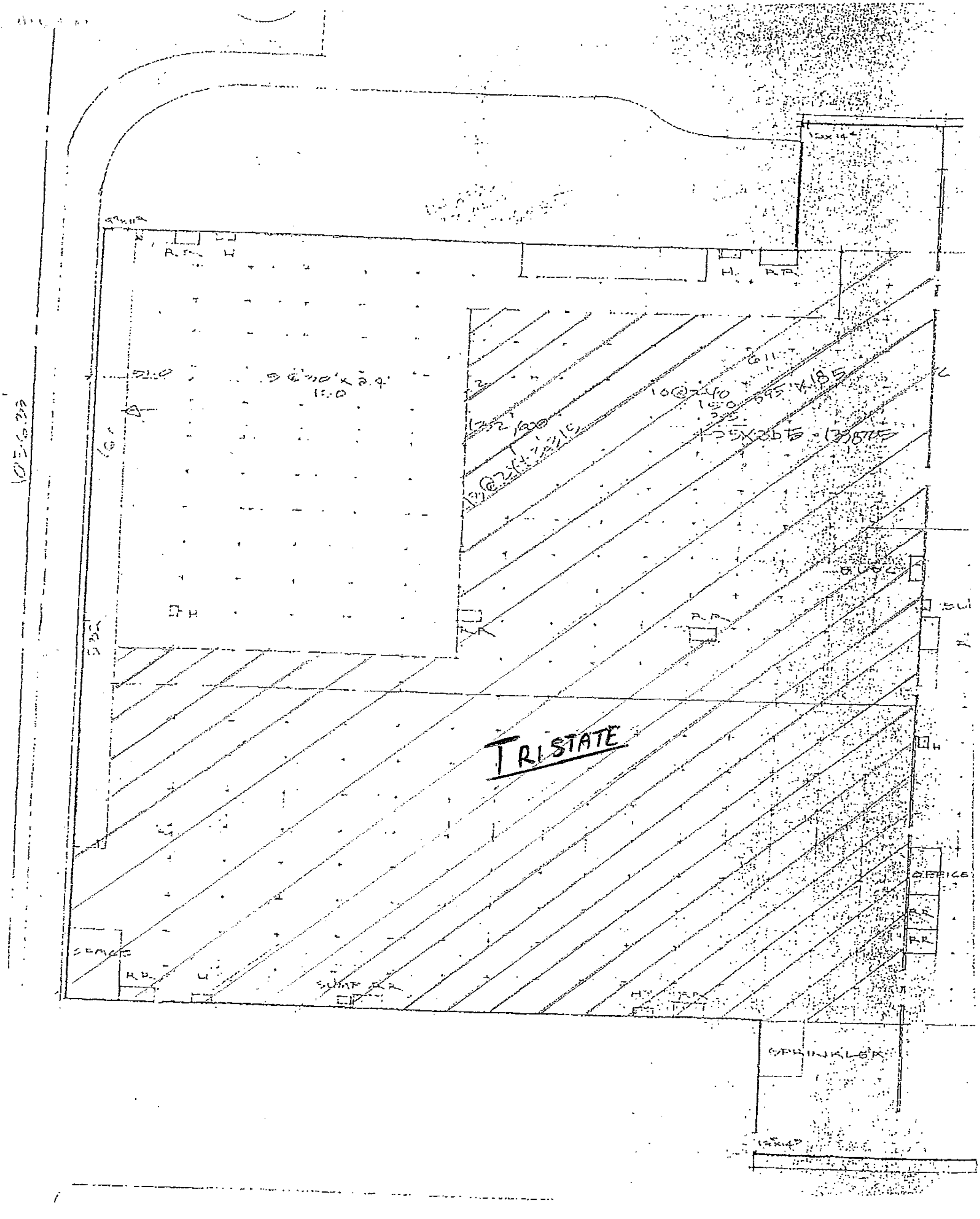
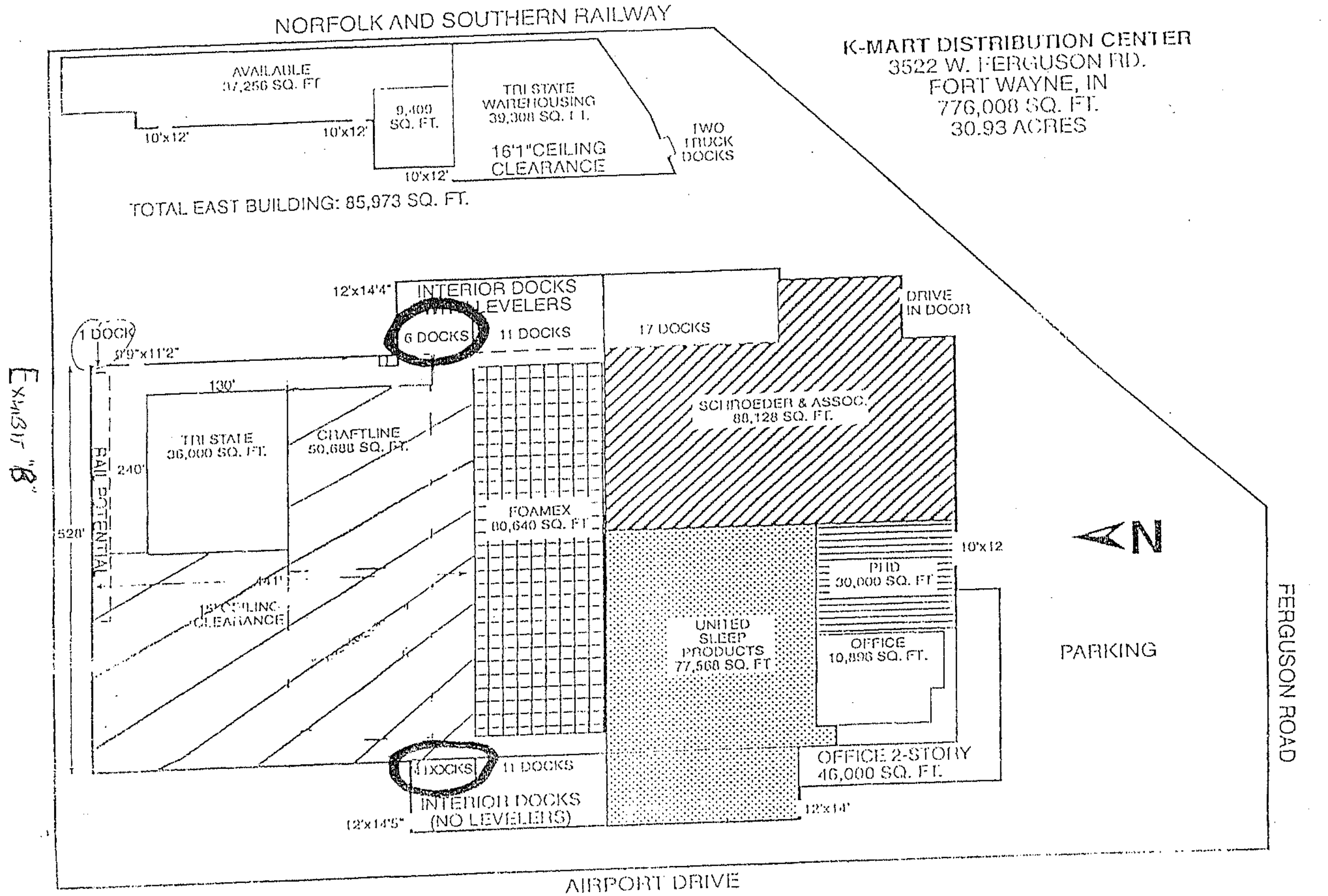


Exhibit "B"

Exhibit "B"



THE ZACHER CO. and F. C. TUCKER CO.

STATEMENT OF BENEFITS
PERSONAL PROPERTY
State Form 51764 (R4 / 11-15)
Prescribed by the Department of Local Government Finance

CITY OF FT. WAYNE
JAN 29 2021 CR
COMMUNITY DEVELOPMENT

FORM SB-1 / PP

PRIVACY NOTICE
Any information concerning the cost of the property and specific salaries paid to individual employees by the property owner is confidential per IC 6-1.1-12.1-5.1.

INSTRUCTIONS

1. *This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise this statement must be submitted to the designating body **BEFORE** a person installs the new manufacturing equipment and/or research and development equipment, and/or logistical distribution equipment and/or information technology equipment for which the person wishes to claim a deduction.*
2. *The statement of benefits form must be submitted to the designating body and the area designated an economic revitalization area before the installation of qualifying abatable equipment for which the person desires to claim a deduction.*
3. *To obtain a deduction, a person must file a certified deduction schedule with the person's personal property return on a certified deduction schedule (Form 103-ERA) with the township assessor of the township where the property is situated or with the county assessor if there is no township assessor for the township. The 103-ERA must be filed between January 1 and May 15 of the assessment year in which new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment is installed and fully functional, unless a filing extension has been obtained. A person who obtains a filing extension must file the form between January 1 and the extended due date of that year.*
4. *Property owners whose Statement of Benefits was approved, must submit Form CF-1/PP annually to show compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)*
5. *For a Form SB-1/PP that is approved after June 30, 2013, the designating body is required to establish an abatement schedule for each deduction allowed. For a Form SB-1/PP that is approved prior to July 1, 2013, the abatement schedule approved by the designating body remains in effect. (IC 6-1.1-12.1-17)*

SECTION 1 — TAXPAYER INFORMATION

Name of taxpayer: Craftline Graphics, Inc.	Name of contact person: David Bosko
Address of taxpayer *(number and street, city, state, and ZIP code)*: 3522 W. Ferguson Road, Fort Wayne, IN 46809	Telephone number: (260) 484-3186

SECTION 2 — LOCATION AND DESCRIPTION OF PROPOSED PROJECT

Name of designating body: Allen County Common COuncil		Resolution number (s):
Location of property: 3522 W. Ferguson Road, Fort Wayne, IN 46809	County: Allen	DLGF taxing district number: Ft. Wayne-Pleasant

Description of manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment. *(Use additional sheets if necessary.)*
M-130 Heat-set press and related equipment

	ESTIMATED START DATE	ESTIMATED COMPLETION DATE
Manufacturing Equipment	02/01/2021	~~02/15/2021~~ 12/2021 (HDF)
R & D Equipment		
Logist Dist Equipment		
IT Equipment		

SECTION 3 — ESTIMATE OF EMPLOYEES AND SALARIES AS RESULT OF PROPOSED PROJECT

Current number	Salaries	Number retained	Salaries	Number additional	Salaries
199	7,284,701	199	7,284,701	38	1,300,000

SECTION 4 — ESTIMATED TOTAL COST AND VALUE OF PROPOSED PROJECT

NOTE: Pursuant to IC 6-1.1-12.1-5.1 (d) (2) the **COST** of the property is confidential.	MANUFACTURING EQUIPMENT		R & D EQUIPMENT		LOGIST DIST EQUIPMENT		IT EQUIPMENT	
	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE
Current values	10,440,770	2,088,627					424,877	95,915
Plus estimated values of proposed project	1,200,000							
Less values of any property being replaced								
Net estimated values upon completion of project	11,640,770						424,877	95,915

SECTION 5 — WASTE CONVERTED AND OTHER BENEFITS PROMISED BY THE TAXPAYER

Estimated solid waste converted (*pounds*) 0 — Estimated hazardous waste converted (*pounds*) 0

Other benefits:

SECTION 6 — TAXPAYER CERTIFICATION

I hereby certify that the representations in this statement are true.

Signature of authorized representative: Henry D. Freistroffer	Date signed *(month, day, year)*: 1/21/2021
Printed name of authorized representative: Henry D. Freistroffer	Title: CEO

FOR USE OF THE DESIGNATING BODY

We have reviewed our prior actions relating to the designation of this economic revitalization area and find that the applicant meets the general standards adopted in the resolution previously approved by this body. Said resolution, passed under IC 6-1.1-12.1-2.5, provides for the following limitations as authorized under IC 6-1.1-12.1-2.

A. The designated area has been limited to a period of time not to exceed ______ calendar years * *(see below)*. The date this designation expires is December 31, 2021. *NOTE: This question addresses whether the resolution contains an expiration date for the designated area.*

B. The type of deduction that is allowed in the designated area is limited to:

1. Installation of new manufacturing equipment; ☒ Yes ☐ No
2. Installation of new research and development equipment; ☐ Yes ☒ No
3. Installation of new logistical distribution equipment. ☐ Yes ☒ No
4. Installation of new information technology equipment; ☐ Yes ☒ No

☐ Enhanced Abatement per IC 6-1.1-12.1-18 *Check box if an enhanced abatement was approved for one or more of these types.*

C. The amount of deduction applicable to new manufacturing equipment is limited to $ unlimited cost with an assessed value of $ unlimited. *(One or both lines may be filled out to establish a limit, if desired.)*

D. The amount of deduction applicable to new research and development equipment is limited to $ N/A cost with an assessed value of $ N/A. *(One or both lines may be filled out to establish a limit, if desired.)*

E. The amount of deduction applicable to new logistical distribution equipment is limited to $ N/A cost with an assessed value of $ N/A. *(One or both lines may be filled out to establish a limit, if desired.)*

F. The amount of deduction applicable to new information technology equipment is limited to $ N/A cost with an assessed value of $ N/A. *(One or both lines may be filled out to establish a limit, if desired.)*

G. Other limitations or conditions *(specify)* N/A

H. The deduction for new manufacturing equipment and/or new research and development equipment and/or new logistical distribution equipment and/or new information technology equipment installed and first claimed eligible for deduction is allowed for:

☐ Year 1 ☐ Year 2 ☐ Year 3 ☐ Year 4 ☐ Year 5
☐ Year 6 ☒ Year 7 ☐ Year 8 ☐ Year 9 ☐ Year 10

☐ Enhanced Abatement per IC 6-1.1-12.1-18
Number of years approved: ______
(Enter one to twenty (1-20) years; may not exceed twenty (20) years.)

I. For a Statement of Benefits approved after June 30, 2013, did this designating body adopt an abatement schedule per IC 6-1.1-12.1-17? ☒ Yes ☐ No
If yes, attach a copy of the abatement schedule to this form.
If no, the designating body is required to establish an abatement schedule before the deduction can be determined.

Also we have reviewed the information contained in the statement of benefits and find that the estimates and expectations are reasonable and have determined that the totality of benefits is sufficient to justify the deduction described above.

Approved by: *(signature and title of authorized member of designating body)*	Telephone number ( )	Date signed *(month, day, year)*
Printed name of authorized member of designating body	Name of designating body	
Attested by: *(signature and title of attester)*	Printed name of attester	

* If the designating body limits the time period during which an area is an economic revitalization area, that limitation does not limit the length of time a taxpayer is entitled to receive a deduction to a number of years that is less than the number of years designated under IC 6-1.1-12.1-17.

IC 6-1.1-12.1-17
Abatement schedules

Sec. 17. (a) A designating body may provide to a business that is established in or relocated to a revitalization area and that receives a deduction under section 4 or 4.5 of this chapter an abatement schedule based on the following factors:
(1) The total amount of the taxpayer's investment in real and personal property.
(2) The number of new full-time equivalent jobs created.
(3) The average wage of the new employees compared to the state minimum wage.
(4) The infrastructure requirements for the taxpayer's investment.
(b) This subsection applies to a statement of benefits approved after June 30, 2013. A designating body shall establish an abatement schedule for each deduction allowed under this chapter. An abatement schedule must specify the percentage amount of the deduction for each year of the deduction. An abatement schedule may not exceed ten (10) years.
(c) An abatement schedule approved for a particular taxpayer before July 1, 2013, remains in effect until the abatement schedule expires under the terms of the resolution approving the taxpayer's statement of benefits.

BILL NO. R-21- -

CONFIRMING RESOLUTION NO. R-________

A CONFIRMING RESOLUTION designating an "Economic Revitalization Area" under I.C. 6-1.1-12.1 for property commonly known as 3522 West Ferguson Road, Fort Wayne, Indiana 46809 (Craftline Graphics, Inc.)

WHEREAS, Common Council has previously designated and declared by Declaratory Resolution the following described property as an "Economic Revitalization Area" under Sections 153.13-153.24 of the Municipal Code of the City of Fort Wayne, Indiana, and I.C. 6-1.1-12.1, to wit:

Attached hereto as "Exhibit A" as if a part herein; and

WHEREAS, said project will create 38 full-time, permanent jobs for a total created, annual payroll of $1,300,000, with the average created annual job salary being $34,210 and retain 199 full-time, permanent jobs for a total retained annual payroll of $7,284,701, with the average retained, annual job salary being $36,606; and

WHEREAS, the total estimated project cost is $1,200,000; and

WHEREAS, a recommendation has been received from the Committee on Finance on said Resolution; and

WHEREAS, notice of the adoption and substance of said Resolution has been published in accordance with I.C. 6-1.1-12.1-2.5 and I.C. 5-3-1 and a public hearing has been conducted on said Resolution; and

WHEREAS, if said Resolution involves an area that has already been designated an allocation area under I.C. 36-7-14-39, The Fort Wayne Redevelopment Commission has adopted a Resolution approving the designation.

NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. That, the Resolution previously designating the above described property as an "Economic Revitalization Area" is confirmed in all respects.

SECTION 2. That, the hereinabove described property is hereby declared an "Economic Revitalization Area" pursuant to I.C. 6-1.1-12.1, said designation to begin on the effective date of this Resolution and shall terminate on December 31, 2021, unless otherwise automatically extended in five year increments per I.C. 6-1.1-12.1-9.

SECTION 3. That, said designation of the hereinabove described property as an "Economic Revitalization Area" shall apply to a deduction of the assessed value of personal property for new manufacturing equipment improvements to be made between February 1, 2021 and December 31, 2024.

SECTION 4. That, the estimate of the number of individuals that will be employed or whose employment will be retained and the estimate of the annual salaries of those individuals and the estimate of the value of the new manufacturing equipment, all contained in Petitioner's Statement of Benefits are reasonable and are benefits that can be reasonably expected to result from the proposed described installation of the new manufacturing equipment.

SECTION 5. The current year approximate tax rates for taxing units within the City would be:

(a) If the proposed new manufacturing equipment is not installed, the approximate current year tax rates for this site would be $3.9190/$100.

(b) If the proposed new manufacturing equipment is installed and no deduction is granted, the approximate current year tax rate for the site would be $3.9190/$100 (the change would be negligible).

(c) If the proposed new manufacturing equipment is installed, and a deduction percentage of eighty percent (80%) is assumed, the approximate current year tax rate for the site would be $3.9190/$100 (the change would be negligible).

SECTION 6. Pursuant to I.C. 6-1.1-12.1, it is hereby determined that the deduction from the assessed value of the new manufacturing equipment shall be for a period of seven years.

SECTION 7. The deduction schedule from the assessed value of new manufacturing equipment pursuant to I.C. 6-1.1-12.1-17 shall look like this:

Year of Deduction	Percentage
1	100%
2	85%
3	71%
4	57%
5	43%
6	29%
7	14%
8	0%

SECTION 8. The benefits described in the Petitioner's Statement of Benefits can be reasonably expected to result from the project and are sufficient to justify the applicable deductions.

SECTION 9. For new manufacturing equipment, a deduction application must contain a performance report showing the extent to which there has been compliance with the Statement of Benefits form approved by the Fort Wayne Common Council at the time of filing. This report must be submitted to the Allen County Auditor's Office, and the City of Fort Wayne's Community Development Division and must be included with the deduction application. For subsequent years, the performance report must be updated and submitted along with the deduction application at the time of filing.

SECTION 10. The performance report must contain the following information

(a) The cost and description of real property improvements and/or new manufacturing equipment acquired.

(b) The number of employees hired through the end of the preceding calendar year as a result of the deduction.

(c) The total salaries of the employees hired through the end of the preceding calendar year as a result of the deduction.

(d) The total number of employees employed at the facility receiving the deduction.

(e) The total assessed value of the real and/or personal property deductions.

(f) The tax savings resulting from the real and/or personal property being abated.

SECTION 11. That, the taxpayer is non-delinquent on any and all property tax due to jurisdictions within Allen County, Indiana.

SECTION 12. That, pursuant to I.C. 6-1.1-12.1-12 et al, any property owner that has received a deduction under section 3 or 4.5 of said chapter may be required to repay the deduction amount as determined by the county auditor in accordance with section 12 of said chapter if the property owner ceases operations at the facility for which the deduction was granted and if the Common Council finds that the property owner obtained the deduction by intentionally providing false information concerning the property owner's plans to continue operation at the facility.

SECTION 13. That, this Resolution shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

____
Member of Council

APPROVED AS TO FORM AND LEGALITY

____
Carol Helton, City Attorney