AN ORDINANCE approving the awarding of PURCHASE OF BODY CAMERAS FOR FORT WAYNE POLICE OFFICERS by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and MOTOROLA SOLUTIONS / WATCHGUARD VIDEO for FORT WAYNE POLICE OFFICERS.

# NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA;

SECTION 1. That the PURCHASE OF BODY CAMERAS FOR FORT WAYNE POLICE OFFICERS between the City of Fort Wayne, by and through its Department of Purchasing and MOTOROLA SOLUTIONS / WATCHGUARD VIDEO for FORT WAYNE POLICE OFFICERS, respectfully for:

Purchase of body cameras for Fort Wayne Police Officers in accordance with Ordinance G-10-20. The Police Department would like to move forward with the purchase of 320 body cameras for uniformed officers;

involving a total cost of NINE HUNDRED NINETY-NINE THOUSAND SEVENTY-THREE AND 84/100 DOLLARS - (\$999,073.84) all as more particularly set forth in said PURCHASE OF BODY CAMERAS FOR FORT WAYNE POLICE OFFICERS which is on file in the Office of the Department of Purchasing, and is by reference incorporated herein, made a part hereof, and is hereby in all things ratified, confirmed and approved.



### **4RE/VISTA Price** Quote

CUSTOMER: Fort Wayne Police Department

ISSUED: 11/16/2020 10:26 AM

EXPIRATION: 12/23/2020 12:00 PM

Attn: Accounts Payable, 1103 E Coliseum Blvd,,

Fort Wayne, IN, United States,

46805

ATTENTION:

Chief Steve Reed

SALES CONTACT: Dan Freveletti

TOTAL PROJECT ESTIMATED AT:

\$999,073.84 Includes Q4 Incentive of \$183,594

PHONE: 260-427-1222

E-MAIL: steve.reed@cityoffortwayne.org

DIRECT:

E-MAIL:

daniel.freveletti@motorolasolutions.com

V300 Proposal

**VISTA HD Cameras and Options** 

| Part Number     | Detail  | Qty      | Direct     | Discount   | Total Price              |
|-----------------|---|----------|------------|------------|--------------------------|
| VIS-300-BWC-001 | V300, Body Worn Camera, 1080P,<br>WiFi/Bluetooth with Removable Battery           | 320.00   | \$995.00   | \$49.75    | \$302,480.00             |
| VIS-300-VTS-KIT | Transfer Station II Kit, Incl. Power & AC Cables, Label and Docs                  | 5.00     | \$1,495.00 | \$74.75    | \$7,101.25               |
| VIS-300-CHG-001 | V300, USB Dock, D300, Desktop Charge/Upload<br>Kit Incl. Power and USB Cables     | 320.00   | \$95.00    | \$4.75     | \$28,880.00              |
| VIS-300-VEH-002 | V300, WiFi Dock, D330, In-Vehicle<br>Charge/Upload Kit, Incl, Cables and Brackets | 320.00   | \$295,00   | \$14.75    | \$89,680.00              |
| WAR-300-CAM-NOF | Warranty, V300 3 Year, No-Fault   | 320.00   | \$450.00   | \$0.00     | \$144,000.00             |
| WAR-300-CAM-4TH | Warranty, V300, 4th Year, (requires No Fault<br>Warranty)                         | 320.00   | \$180.00   | \$0.00     | \$57,600.00              |
| WAR-300-CAM-5TH | Warranty, V300, 5th Year, (requires No Fault<br>Warranty)                         | 320.00   | \$235.00   | \$0.00     | \$75,200.00              |
| Evidence Libr   | ary 4 Web Software and Licensing  |          |            |            |                          |
| Part Number     | Detail  | Qty      | Direct     | Discount   | Total Price              |
| SFW-BWC-DEV-FEE | Evidence Library, VISTA/V300 Annual Device<br>License & Support Fee               | 1,600.00 | \$195.00   | \$0.00     | \$312,000.00             |
| Shipping and    | Handling  |          |            |            |                          |
| Part Number     | Detail  | Qty      | Direct     | Discount   | Total Price              |
| Freight         | Shipping/Handling and Processing Charges  | 1.00     | \$4,900.00 | \$4,900.00 | \$0.00<br>\$1,016,941.2! |

#### 4RE and VISTA Proposal

**VISTA HD Cameras and Options** 

| Part Number                  | Detail                          | Qty    | Direct   | Discount | Total Price |
|------------------------------|---------------------------------|--------|----------|----------|-------------|
| HDW-ETH-SWT-005              | VISTA HD, 4RE, Smart PoE Switch | 320.00 | \$250.00 | \$12.50  | \$76,000.00 |
| Server Hardware and Software |                                 |        |          |          |             |



### **4RE/VISTA Price** Quote

| Part Number  | Detail                                   | Qty  | Direct      | Discount | Total Price            |
|--------------|--|------|-------------|----------|------------------------|
| Server       | Custom Server Quote                      | 1.00 | \$74,776.59 | \$0.00   | \$74,776.59            |
| WatchGuard ' | Video Technical Services                 |      | 8 11        | •        | 1. 11.10102            |
| Part Number  | Detail                                   | Qty  | Direct      | Discount | Total Price            |
| Freight      | Shipping/Handling and Processing Charges | 1.00 | \$50.00     | \$50.00  | \$0.00<br>\$150.776.50 |

#### **Technical Services Calculator**

#### WatchGuard Video Technical Services

| Part Number     | Detail  | Qty  | Direct      | Discount | Total Price |
|-----------------|---|------|-------------|----------|-------------|
| SVC-4RE-ONS-400 | Tier 2 Full-Service Onsite Installation. Includes Project Coordination, Project Mangement, Three Pre-Deployment IT Calls, Network and Security Configuration, Provisioning of ELC and Azure AD, Install OS and SQL, Racking of Server Equipment, EL Client Installations, Cofiguring of 4RE Units, MDC App Installations, Interview Room Configuration, Configuration of Body Worn Cmaeras, Full Testing of WatchGaurd Systems, Installation of Evidence Library, Training of Officer and Admin Staff, Advanced troubleshooting | 1.00 | \$10,000.00 | \$0.00   | \$10,000.00 |
|                 |   |      |             |          | \$10,000.0  |

Total Estimated Tax, may vary from State to State \$0.00

**Configuration Discounts** 

\$26,533.75

Additional Q4 2020 Incentive Discount, must be signed by December 23rd 2020

\$183,594.00

Total Amount

\$999,073.84

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order:

Purchase order expected to be issued in first quarter of 2021 and contingent upon Fort Wayne City Council approval.

This contract exceeds \$100,000 and is non-binding until approved by City Council which we do anticipate receiving in the flist quarter of 2021

**Steve Gillette** 

**Director of Purchasing** 

260-427-1155

415 E. Exchange Parkway · Allen, TX · 75002 Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778

www.WatchGuardVideo.com



#### CITY OF FORT WAYNE, INDIANA

MOTORUM SOLUTIONS/ WATCH GUARD VIDE CO

#### **VENDOR DISCLOSURE STATEMENT RELATING TO:**

- FINANCIAL INTERESTS;
- 2. POTENTIAL CONFLICTS OF INTEREST;
- 3. CURRENT AND PENDING CONTRACTS OR

#### **PROCUREMENTS**

Vendors desiring to enter into certain contracts with the City of Fort Wayne, Indiana (the "City") shall disclose their financial interests, potential conflicts of interest and current and pending contract or procurement information as set forth below.

The following disclosures by Vendors are required for all contracts with annual payments by the City in the amount of \$50,000 or more. Vendors shall disclose their financial interests, potential conflicts of interest and other contract and procurement information identified in Sections 1, 2 and 3 below as a prerequisite for consideration for a contract awarded by the City. This Disclosure Statement must be completed and submitted together with the Vendor's contract, bid, proposal or offer.

A publicly traded entity may submit its current 10K disclosure filing in satisfaction of the disclosure requirements set forth in Sections 1 and 2 below.

#### Section 1: Disclosure of Financial Interest in Vendor

| a. | If any individuals have either of the following financial interests in Vendor (or its parent), please check that apply and provide their names and addresses (attach additional pages as necessary): |   |   |
|----|--|---|---|
|    | (i) Equity ownership exceeding 5%  |   |   |
|    | (ii) Distributable income share exceeding 5%   |   |   |
|    | (iii) Not Applicable (If N/A, go to Section 2)   | ()  |   |
|    | Name:  | Name:   | - |
|    | Address:   | Address:  |   |
| b. | For each individual listed in Section 1a. show his/her type of   | of equity ownership:                                |   |
|    | sole proprietorship () stock () partnership interest () units (LLC) () other (explain)   |   |   |
| C. | For each individual listed in Section 1a. show the percenta ownership interest:  | age of ownership interest in Vendor (or its parent) | : |
|    | Name:  | %   |   |
|    | Name:  | %   |   |



#### Section 2: Disclosure of Potential Conflicts of Interest (not applicable for vendors who file a 10K)

For each individual listed in Section 1a. check "Yes" or "No" to indicate which, if any, of the following potential conflict of interest relationships apply. If "Yes", please describe using space under applicable subsection (attach additional pages as necessary):

| -  | · · · · · · · · · · · · · · · · · · ·   |
|----|---|
|    | City employment of "Member of Immediate Family" (defined herein as: Spouse, Child, Step Child, Parent or Step Parent, Father-in-law or Mother-in-law, Brother or Sister, Step Brother or Step Sister, Half Brother or Half Sister, Brother-in-law or Sister-in-law, Son-in-law or Daughter-in-law, Grandparent or Step Grandparent, Grandparent or Step Grandparent of Spouse, Grandchild) including contractual employment for services in the previous 3 years:  Yes No |
|    | Relationship to Member of Immediate Family holding elective City office currently or in the previous 3 years: Yes No  |
| -  |   |
| •  | on 3: DISCLOSURE OF OTHER CONTRACT AND PROCUREMENT RELATED INFORMATION  |
|    | oes Vendor have <u>current</u> contracts (including leases) with the City? Yes No   |
| If | "Yes", identify each current contract with descriptive information including purchase order or contract ference number, contract date and City contact below (attach additional pages as necessary).  |
|    |   |
|    | bes Vendor have <u>pending</u> contracts (including leases), bids, proposals, or other pending procurement elationship with the City?  Yes No   |
|    | "Yes", identify each pending matter with descriptive information including bid or project number, ontract date and City contact using space below (attach additional pages as necessary).   |
| -  |   |

| C. | s vendor have any existing employees that are also employed by the City of Fort Wayne?  |  |  |  |  |
|----|---|--|--|--|--|
|    | Yes No  |  |  |  |  |
|    | If "Yes", provide the employee's name, current position held at vendor, and employment payment terms (hourly, salaried, commissioned, etc.).  |  |  |  |  |
|    | Name / Position / Payment Terms:  |  |  |  |  |
|    | Name / Position / Payment Terms:  |  |  |  |  |
|    | Name / Position / Payment Terms:  |  |  |  |  |
|    | Does vendor's representative, agent, broker, dealer or distributor (if applicable) have any existing employees that are also employed by the City of Fort Wayne? For each instance, please provide the name of the representative, agent, broker, dealer or distributor; the name of the City employee, and the payment terms (hourly, salaried, commissioned, etc.). |  |  |  |  |
|    | Company / Name / Payment Terms:   |  |  |  |  |
|    | Company / Name / Payment Terms:   |  |  |  |  |
|    |   |  |  |  |  |

#### Section 4: CERTIFICATION OF DISCLOSURES

In connection with the disclosures contained in Sections 1, 2 and 3 Vendor hereby certifies that, except as described in attached Schedule A:

- Vendor (or its parent) has not, within the five (5) year period preceding the date of this
  Disclosure Statement, been debarred, suspended, proposed for debarment declared
  ineligible or voluntarily excluded from any transactions by any federal, state or local unit of
  government;
- No officer or director of Vendor (or its parent) or individual listed in Section 1a. is presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state or local) with commission of any offense;
- Vendor (or its parent) has not, within the five (5) year period preceding the date of this Disclosure
   Statement, had one or more public transactions (federal, state or local) terminated for cause or default;
- d. No officer or director of Vendor (or its parent) or individual listed in Section 1a. has, within the five (5) year period preceding the date of this Disclosure Statement, been convicted, adjudged guilty, or found liable in any criminal or civil action instituted by the City, the federal or state government or any other unit of local government; and
- e. Neither Vendor, nor its parent, nor any affiliated entity of Vendor, or any of their respective officers, directors, or individuals listed in Section 1a. is barred from contracting with any unit of any federal, state or local government as a result of engaging in or being convicted of: (i) bidrigging; (ii) bid-rotating; or (iii) any similar federal or state offense that contains the same

elements as the offense of bid-rigging or bid-rotating

f. Pursuant to IC 5-22-16.5, Vendor hereby certifies they do NOT provide \$20 million dollars or more in goods or services to the energy sector of Iran. Vendor also certifies it is not a financial institution that extends \$20 million dollars or more in credit that will provide goods or services to the energy sector of Iran or extends \$20 million dollars or more in credit to a person identified on the list as a person engaging in investment activities in Iran.

The disclosures contained Sections 1, 2 and 3 and the foregoing Certifications are submitted by

| Moraras Sauriers | WATCHECIAND UIDEO | 500 W     | . MONROE CH | CA60, 14 60661 |
|------------------|-------------------|-----------|-------------|----------------|
| (Name of Vendor) |                   | Address   | /           |                |
|                  |                   | 1847 576  | 6000        |                |
|                  |                   | Telephone |             | _              |

E-Mail Address

The individual authorized to sign on behalf of Vendor represents that he/she: (a) is fully informed regarding the matters pertaining to Vendor and its business; (b) has adequate knowledge to make the above representations and disclosures concerning Vendor; and (c) certifies that the foregoing representations and disclosures are true and accurate to the best of his/her knowledge and belief.

Name (Printed) Davier J. FREVERETTE Title St. Account Executive

Signature N

Date 1.28.2021

NOTE: FAILURE TO COMPLETE AND RETURN THIS FORM WITH YOUR DOCUMENTATION MAY RESULT IN YOUR CONTRACT, OFFER, BID OR PROPOSAL BEING DISQUALIFIED FROM CONSIDERATION.

### **COUNCIL DIGEST SHEET**

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

| KFF's, DIDS, OTHER F                     | ROJECIS   |
|--|---|
| Bid/RFP#/Name of Project                 | Purchase of Body Cameras for Fort Wayne Police Officers   |
| Awarded To                               | WatchGuard  |
| Amount                                   | 999,073.84  |
| Conflict of interest on file?            | X□ Yes □ No   |
| Number of Registrants                    |   |
| Number of Bidders                        | NA  |
| Required Attachments                     |   |
| EXTENSIONS                               |   |
| Date Last Bid Out                        |   |
| # Extensions Granted                     |   |
| To Date                                  |   |
| SPECIAL PROCUREM                         | ENT   |
| Contract #/ID                            |   |
| (State, Federal,                         |   |
| PiggybackAuthority)                      |   |
| Sole Source/ Compatibility Justification | Unique opportunity for savings; compatibility with Watchguard in car cameras, and with the Motorola Spillman System |
| BID CRITERIA (Take Bi                    | ny Indiana requirements into consideration.)  |
| Most Responsible, Responsive Lowest      | ☐ Yes ☐ No If no, explain below   |

If not lowest, explain

## COUNCIL DIGEST SHEET

| COST COMPARISON  |  |
|--|--|
| Increase/decrease amount<br>from prior years<br>For annual purchase<br>(if available). |  |
| DESCRIPTION OF PRO   |  |
| Identify need for project & describe project; attach supporting documents as           | Purchase of body cameras in accordance with Ordinance G-10-20. The Police Department would like to move forward with the purchase of 320 body cameras for uniformed officers |
| necessary,   |  |
|  |  |
|  |  |
|  |  |
| REQUEST FOR PRIOF  Provide justification if  prior approval is being  requested.       | RAPPROVAL  |
| FUNDING SOURCE   |  |
| Account Information.   | Police general fund, additional appropriation, and grant funding   |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |