

BILL NO. S-23-11-20

ORDINANCE NO. R-_____

AN ORDINANCE approving the purchase of Varonis data security services at a total cost of \$170,134 from and through Trace3, LLC. by the City of Fort Wayne, Indiana,

WHEREAS, the number of cyber-attacks on government increased by 95% from 2021 to 2022,

WHEREAS, the City of Fort Wayne, City Utilities, and Allen County have partnered for a multi-year purchase of data security services,

WHEREAS, as the said data security services help build a data management program and proactive incident response,

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. That the purchase of Varonis data security services at a total cost to the city of \$170,134 is hereby approved in all respects.

SECTION 2. That the City is authorized and directed to take all action necessary for the purchase of this system by and through Trace3, LLC.

SECTION 3. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Council Member

APPROVED as to form and legality

Malak Heiny, City Attorney

Fort Wayne City Council
c/o City Clerk' Office
200 East Berry Street
Fort Wayne, IN 46802

Subject: Varonis data security software

Members of City Council:

This ordinance is to authorize the purchase of software services needed for proactive data management at a cost of \$170,134 from Trace3, LLC. The total price is \$283,556 and will be shared with Allen County.

This service was purchased in partnership with Allen County, Fort Wayne Civil City, and City Utilities. This is the second year of a three-year agreement, and the cost remains the same each year.

This software helps meet the security needs of the City, County and the Utility in the following ways:

- Provides a foundation for a data management program. It will make us aware of sensitive data in Windows, Microsoft 365, and Active Directory that may be shared in inappropriate ways.
- The software alerts us to geo-hopping, identifying suspicious logins from foreign countries.
- When security incidents happen, the software assists in building a timeline of the incident and activity of the threat actor.
- It expands our current capabilities by providing access to a proactive incident response team. The Varonis team will alert us to threats in real time.

If you have any questions, please call me at 427-1461.

James Haley
CIO
City of Fort Wayne

Joseph Welch
Deputy Director, CIO
City Utilities

COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS

Bid/RFP #	N/A
Awarded To	Trace3
Amount	\$170,134
Conflict of interest on file?	☒ Yes ☐ No
Number of Registrants	N/A
Number of Bidders	N/A
Required Attachments	

EXTENSIONS

Date Last Bid Out	N/A
# Extensions Granted To Date	N/A

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback--Authority)	N/A
Sole Source/ Compatibility Justification	

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	Yes ☐ No <i>If no, explain below</i>
If not lowest, explain	Single source

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	N/A
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	Data security software to audit data stored on premise and detect cyber incidents.

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	N/A

FUNDING SOURCE

<i>Account Information.</i>	00022603-5369