

1 **BILL NO. S-24-11-44**

2 **ORDINANCE NO. S-_____**

3 **AN ORDINANCE** approving the purchase of Varonis
4 data security services at a total cost of \$170,134 from
5 and through Trace3, LLC. by the City of Fort Wayne,
6 Indiana,

7 **WHEREAS**, the threat of cyber-attacks on government increase each year,

8 **WHEREAS**, the City of Fort Wayne, City Utilities, and Allen County have partnered
9 for a multi-year purchase of data security services,

10 **WHEREAS**, as the said data security services help build a data management
11 program and proactive incident response,

12 **NOW, THEREFORE, BE IT ORDAINED BY THE COMMON**
13 **COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:**

14 **SECTION 1.** That the purchase of Varonis data security services at
15 a total cost to the city of \$170,134 is hereby approved in all respects.

16 **SECTION 2.** That the City is authorized and directed to take all
17 action necessary for the purchase of this system by and through Trace3, LLC.

18 **SECTION 3.** That this Ordinance shall be in full force and effect from
19 and after its passage and any and all necessary approval by the Mayor.

20 _____
21 Council Member

22 APPROVED AS TO FORM AND LEGALITY

23 _____
24 Malak Heiny, City Attorney
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COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS

Bid/RFP #	N/A
Awarded To	Trace3
Amount	\$170,134
Conflict of interest on file?	X Yes ☐ No
Number of Registrants	N/A
Number of Bidders	N/A
Required Attachments	

EXTENSIONS

Date Last Bid Out	N/A
# Extensions Granted To Date	N/A

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback--Authority)	N/A
Sole Source/ Compatibility Justification	

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	Yes ☐ No <i>If no, explain below</i>
If not lowest, explain	Single source

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	N/A
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	Data security software to audit data stored on premise and detect cyber incidents.

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	N/A

FUNDING SOURCE

<i>Account Information.</i>	00022603-5369

Fort Wayne City Council
c/o City Clerk' Office
200 East Berry Street
Fort Wayne, IN 46802

Subject: Varonis data security software

Members of City Council:

This ordinance is to authorize the purchase of software services needed for proactive data management at a cost of \$170,134 from Trace3, LLC.

This service was purchased in partnership with Allen County, Fort Wayne Civil City, and City Utilities. The total price is \$283,556 and will be shared between all three organizations. This is the third year of a three-year agreement, and the cost remained the same in each year.

This software helps meet the security needs of the City, County and the Utility in the following ways:

- Provides a foundation for a data management program. It will make us aware of sensitive data in Windows, Microsoft 365, and Active Directory that may be shared in inappropriate ways.
- The software alerts us to geo-hopping, identifying suspicious logins from foreign countries.
- When security incidents happen, the software assists in building a timeline of the incident and activity of the threat actor.
- It expands our current capabilities by providing access to a proactive incident response team. The Varonis team will alert us to threats in real time.

If you have any questions, please call me at 427-1461.

James Haley
CIO
City of Fort Wayne

Joseph Welch
Deputy Director, CIO
City Utilities