1	BILL NO. S-25-08-36
2	SPECIAL ORDINANCE NO. S-
3	
4	AN ORDINANCE approving the purchase of data security
5	software through Trace3, LLC. at a total cost of \$995,943.00 over a three-year period by the City of Fort Wayne, Indiana,
6	
7	Whereas, the defense from cyber-attacks is critical for all government
8	agencies;
9	Whereas, the purchase will be split equally between Civil City, City
	Utilities and Allen County who have partnered for the purchase;
10	Whereas, Allen County will reimburse the City of Fort Wayne
11	\$331,981.00 with a net cost to the city of \$663,962.00 split between Civil City
12	\$331,981.00 and City Utilities \$331,981.00;
13	NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF
14	
15	THE CITY OF FORT WAYNE, INDIANA:
16	SECTION 1. That the purchase of data security software from
17	Trace3, LLC for a total cost not to exceed \$995,943.00 is hereby approved in al
18	respects.
	SECTION 2. That the City is authorized and directed to take al
19	action necessary for the purchase through Trace3, LLC.
20	SECTION 3. That this Ordinance shall be in full force and effect from
21	and after its passage and any and all necessary approval by the Mayor.
22	
23	
24	Council Member
25	APPROVED AS TO FORM AND LEGALITY
26	APPROVED AS TO FORM AND LEGALITY
27	
28	Malak Heiny, City Attorney
29	
30	



City of Fort Wayne Renewal 9/28/2025

Quote # Trace3.156752.v1

Prepared for:

City of Fort Wayne

Janine Brown Usanine.Brown@cityoffortwayne.org

Renewal / 3 Year (Annual Payments) / Year 1 - 6/28/2025 - 6/27/2026

Line #	Qty	Part Number	Product Details	Start Date	End Date	Unit Price	Extended Price
1	2700			9/28/2025	9/27/2026	\$121.697	\$328,581.90
2	2		Duration: Year 1 Duration: Year 1	9/28/2025	9/27/2026	\$1,699.55	\$3,399.10

Subtotal: \$331,981.00

Renewal / 3 Year (Annual Payments) / Year 2 - 6/28/2026 - 6/27/2027

Line #	Qty	Part Number	Product Details	Start Date	End Date	Unit Price	Extended Price
1	2700			9/28/2026	9/27/2027	\$121.697	\$328,581.90
2	2		Duration: Year 2 Duration: Year 2	9/28/2026	9/27/2027	\$1,699.55	\$3,399.10

Subtotal: \$331,981.00

Renewal / 3 Year (Annual Payments) / Year 3 - 6/28/2027 - 6/27/2028

Line #	Qty	Part Number	Product Details	Start Date	End Date	Unit Price	Extended Price
1	2700			9/28/2027	9/27/2028	\$121.697	\$328,581.90
2	2		Duration: Year 3 Duration: Year 3	9/28/2027	9/27/2028	\$1,699.55	\$3,399.10

Subtotal: \$331,981.00

Trace3.156752.v1 Page: 2 of 4



Pricing Disclaimer

Additional Information

Trace3 will use commercially reasonable efforts to maintain the prices quoted herein through the quote expiration date. Notwithstanding any other term or condition in this quote or any existing agreement applicable to this quote, Trace3 reserves the right to rescind this quote prior to the quote expiration date in the event of OEM (including distributors) price increases due to tariffs, in which case Trace3 will issue a new quote with revised pricing. Trace3 will use commercially reasonable efforts, but will not be obligated to, provide advance notice of such rescission.

Quote Notes

Additional Information

Please Note

Your PO will need to be for the full amount of \$ 995,943.00 in order to be invoiced annually.

3 Year Annual Payment Schedule:

Year 1 - Start Date: 9/28/2025 - 9/27/2026 - \$ 331,981.00 - Due when renewal order has been booked

Year 2 - Start Date: 9/28/2026 - 9/27/2027 - \$ 331,981.00 - Due on the 1st Anniversary: 7/27/2026

Year 3 - Start Date: 9/28/2027 - 9/27/2028 - \$ 331,981.00 - Due on the 2st Anniversary: 7/27/2027

Trace3.156752.v1 Page: 3 of 4



City of Fort Wayne

Renewal 9/28/2025

Prepared by:

Trace3 - Milpitas

John Plunkett
john.plunkett@trace3.com

Prepared for:

City of Fort Wayne

Attn Accounts Payable 200 E Berry St Ste 470 Fort Wayne, IN 46802 Janine Brown (260) 427-2928 Janine.Brown@cityoffortwayne.org

Quote Information:

Trace3.156752.v1

Quote Date: 06/24/2025 Expiration Date: 07/11/2025

Quote Summary

Description	Amount
/ 3 Year (Annual Payments) / Year 1 - 6/28/2025 - 6/27/2026	\$331,981.00
/ 3 Year (Annual Payments) / Year 2 - 6/28/2026 - 6/27/2027	\$331,981.00
/ 3 Year (Annual Payments) / Year 3 - 6/28/2027 - 6/27/2028	\$331,981.00

Total: \$995,943.00

Upon client signatory's execution of this Quote, he/she affirms that:

- 1. Client will purchase and pay Trace3 for the equipment and/or services referenced above;
- 2. Without a separate written agreement signed by Trace3 and client, equipment and/or services referenced above are provided solely subject to the terms of this Quote and the applicable terms and conditions located at http://www.trace3.com/legal
- 3. He/she is authorized to accept this Quote on behalf of client and has complied with all of client's business practices in making this purchase;
- 4. Unless specifically itemized, quoted amounts exclude shipping and sales taxes, which will be charged on all U.S. shipments; and
- 5. Client is responsible for submitting exemption certificates for sales tax-exempt purchases.
- 6. Use of the equipment and/or services referenced above is subject to the applicable end-user license agreement of the manufacturer.

City of Fort Wayne

Signature:		
Name:		
Title:		
Date:		

Trace3.156752.v1 Page: 4 of 4

COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). The Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS	
Bid/RFP #	
Awarded To	
Amount	N/A
Conflict of interest on file?	☐ Yes ☐ No
Number of Registrants	N/A
Number of Bidders	
Required Attachments	
EXTENSIONS	
Date Last Bid Out	
# Extensions	None
Granted	
To Date	
SPECIAL PROCUREMEN	
Contract #/ID	Indiana State Contract #
(State, Federal,	
Piggyback	
Authority)	
Sole Source/	
Compatibility	
Justification	
BID CRITERIA (Take	Buy Indiana requirements into consideration.)
Most Responsible, Responsive Lowest	\square Yes \square No If no, explain below
If not lowest, explain	

COUNCIL DIGEST SHEET

COST COMPARISON

Increase/decrease	
amount from prior	
years	
For annual	
purchase	
(if available).	

DESCRIPTION OF PROJECT / NEED

Identify need for	This	is	for	renewing	licenses	for	existing	software.
project & describe								
project; attach								
supporting								
documents as								
necessary.								

REQUEST FOR PRIOR APPROVAL

Provide	
justification if	
prior approval is being requested.	
being requested.	

FUNDING SOURCE

Account	
Information.	Fund Dept Org Object = 00022603-5369

Fort Wayne City Council c/o City Clerk' Office Fort Wayne, IN 46802

Subject: Data Security Software

Members of City Council:

This ordinance authorizes a three-year renewal of data security software. The city will pay for the software and be reimbursed by Allen County. The cost is split into thirds between Civil City, City Utilities and Allen County. The costs are:

Year	Civil City	City Utlities	Allen County	Annual Total
2025	\$ 110,660.34	\$ 110,660.33	\$ 110,660.33	\$ 331,981.00
2026	\$ 110,660.33	\$ 110,660.34	\$ 110,660.33	\$ 331,981.00
2027	\$ 110,660.33	\$ 110,660.33	\$ 110,660.34	\$ 331,981.00
otal	\$ 331,981.00	\$ 331,981.00	\$ 331,981.00	\$ 995,943.00

Civil City will create a purchase order each year for \$331,981 and will be reimbursed by City Utilities and Allen County for their respective portions. The total cost to the City of Fort Wayne is \$663,962 and Allen County \$331,981.

If you have any questions, please contact me.

Bob Thiele CIO City of Fort Wayne 260-427-1400