

AN ORDINANCE approving the purchase of SAN storage at a total cost of \$2,227,918.28 from and through Elevate Technology Partners by the City of Fort Wayne, Indiana

Whereas, the storage of data is required for daily operations of the city and county;

Whereas, the existing SANs are 6 years old and due to be replaced;

Whereas, part of the appropriation request from the Controller's office in November 2025 will be \$1,280,364.52;

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. The equipment being purchased is replacing hardware purchased in 2019.

SECTION 2. The SAN equipment is shared between Allen County, City Utilities and Civil City. The amount each entity is paying is based on their current usage.

Product	Civil City	Allen County	City Utilities	Total
PowerScale	\$ 936,401.19	\$ 335,302.13	\$ 149,954.96	\$ 1,421,658.28
PowerStore	\$ 118,333.34	\$ 118,333.33	\$ 118,333.33	\$ 355,000.00
CyberVault Capacity Expansion	\$ 225,630.00		\$ 225,630.00	\$ 451,260.00
Total	\$ 1,280,364.52	\$ 453,635.46	\$ 493,918.30	\$ 2,227,918.28

The total costs for the city and county are:

City \$ 1,774,282.82
County \$ 453,635.46

SECTION 3. The City is authorized and directed to take all action necessary for the purchase and installation through Elevate Technology Partners.

SECTION 4. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Council Member

Approved as to form and legality

Malak Heiny, City Attorney

be excellent.



ORDER FORM - QUOTE # CQ00002617

Quote Details

Create Date: 07 / 15 / 2025 Prepared By: Mitch Yeager

Expire Date: 11 / 07 / 2025 Phone: 260.609.3586

Account Information

Account Name: City of Fort Wayne Contact Name: Bob Thiele

Shipping Address: 7601 S. Anthony Blvd Fort Wayne, IN 46816
Billing Address: 200 E. Berry St #130 Fort Wayne, IN 46802

Phone: 260.427.1234 Email: bob.thiele@cityoffortwayne.org

Product	QTY	Unit Price	Total Price
Data Domain			
Fort Wayne Production Data Domain 240TB Disk Add PROSUPPORT 4-HOUR 7X24 ONSITE SERVICE 3 YEARS ProDeploy Plus DSXX See Full Build in Addendum	1	\$225,630.00	\$225,630.00
Indianapolis Disaster Recovery Data Domain 240TB Disk Add PROSUPPORT 4-HOUR 7X24 ONSITE SERVICE 3 YEARS ProDeploy Plus DSXX See Full Build in Addendum	1	\$225,630.00	\$225,630.00
			\$451,260.00
PowerStore			

be excellent.



PowerStore 1200T Dell Customer Racked -384GB Appliance DIMM 192GB Per Node -Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years -P1 25X2.5 NVME SED SSD 7.68TB (18) -See Full build in Addendum	1	\$355,000.00	\$355,000.00
			\$355,000.00
PowerScale			
Fort Wayne Production - A3000 - SED FIPS 240TB (20x12TB)/2x3.2TB SSD -S5232F Dell Networking Switch (2) -3 YEARS PROSUPPORT PLUS MISSION CRITICAL ONEFS ENC-KEY MGT BASE 12TB PLUS SOFTWARE SUPPORT-MAINT -ProDeploy Plus Add-On for PowerScale Generation Update -See Full build in Addendum	6	\$114,302.00	\$685,812.00
Fort Wayne DR - A3000 - SED FIPS 240TB (20x12TB)/2x3.2TB SSD -S5232F Dell Networking Switch (2) -3 YEARS PROSUPPORT PLUS MISSION CRITICAL ONEFS ENC-KEY MGT BASE 12TB PLUS SOFTWARE SUPPORT-MAINT -ProDeploy Plus Add-On for PowerScale Generation Update -See Full build in Addendum	6	\$114,302.00	\$685,812.00
PowerScale Node Migration Services -Move current Powerscale nodes from FW and Indy Powerscale to Vault Powerscale	1	\$50,034.28	\$50,034.28
			\$1,421,658.28
Subtotal			\$2,227,918.28
Total			\$2,227,918.28

TERMS & CONDITIONS

be excellent.



This quote is subject to the Terms and Conditions found on our website (www.letselevate.tech/terms). These terms are considered to be the most recent and take precedent over any other previously written or implied terms and conditions.

Thank you for the opportunity to earn your business.

PAYMENT TERMS

Payment
Frequency

One Time

Payment Terms

Payment Due Net 30 from Receipt of Invoice

CUSTOMER APPROVAL

Signature

Date

Name

Title

PO#:

Quote Line#	Description	Qty	Duration	Product Type
1	DD DS60 SHELF UPG	1		Hardware
2	Informational Purposes Only	1		Hardware
3	Informational Purposes Only	1		Hardware
4	Informational Purposes Only	1		Hardware
5	Informational Purposes Only	1		Hardware
6	Informational Purposes Only	1		Hardware
7	Informational Purposes Only	1		Hardware
8	Informational Purposes Only	1		Hardware
9	DELL HARDWARE LIMITED WARRANTY	1		Services
10	PROSUPPORT 4-HOUR 7X24 ONSITE SERVICE 3 YEARS	1	3 Years	Services
11	PROSUPPORT 4-HOUR 7X24 TECHNICAL SUPPORT AND ASSISTANCE 3 YEARS	1	3 Years	Services
12	Thank you choosing Dell ProSupport. For tech support visit dell official sites or call 1-800- 945-3355	1		Services
13	Upgrade Order	1		Hardware
14	ISG Product (info)	1		Hardware
15	ProDeploy Plus DSXX	1		Services
16	Informational Purposes Only	240		Hardware
17	Informational Purposes Only	360		Hardware
18	HDD DISK PK 15X8TB SAS FL DS60 UPG	2		Hardware
19	PROSUPPORT 4-HOUR 7X24 ONSITE HDD 15X8TB CPTYPACKADD-ON 3 YEARS	2	3 Years	Services

DD SW UPG VIRTUAL BASE-1

Quote Line#	Description	Qty	Duration	Product Type
20	DD Software Base - Fixed	1		Software
21	Informational Purposes Only	1		Hardware
22	Informational Purposes Only	1		Hardware
23	Informational Purposes Only	1		Hardware
24	Informational Purposes Only	1		Hardware
25	Informational Purposes Only	1		Hardware
26	Informational Purposes Only	1		Hardware
27	Thank you for Your Order	1		Services
28	Thank you for Your Order	1		Services
29	Informational Purposes Only	1		Hardware
30	3 Years ProSupport DD Raw High Density Active 1TB Upgrade Sftwr Spt-Contract	1	3 Years	Services

31	3 YEARS PROSUPPORT MISSION CRITICAL DD B	1	3 Years	Services
32	3 YEARS PROSUPPORT MISSION CRITICAL DD R	1	3 Years	Services
33	Storage Software Info	1		Software
34	Informational Purposes Only	240		Hardware
35	High Density Active UPG 1TB RAW=CB	240		Software
36	3 Years ProSupport DD Raw High Density Active 1TB Upgrade Sftwr Spt-Maint	240	3 Years	Services
37	DD Boost UPG 1TB=CB	240		Software
38	ProSupport DD Boost 1TB Upgrade Software Support/Maintenance 3 Years	240	3 Years	Services
39	DD Replication UPG 1TB=CB	240		Software
40	ProSupport DD Replication 1TB Upgrade Software Support/Maintenance 3 Years	240	3 Years	Services

Description	Qty	Product Notes
PowerStore 1200T Dell Customer Racked	1	Estimated Delivery Date: 07/31/2025
384GB Appliance DIMM 192GB Per Node	1	
Thank you for choosing Dell	1	
Informational Purposes Only	1	
PowerStore NVRAM FIPS QTY 2	1	
PowerStore Base SW	1	
25GBE OPTICAL 4 PORT CARD PAIR	1	
1800 WATT POWER SUPPLY PAIR L9	1	
PowerStore Base Enclosure Install Kit	1	
ISG Product (info)	1	
Dell Hardware Limited Warranty	1	
Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	1	
PROSUPPORT PLUS MISSION CRITICAL 7X24 TE	1	
Thank you for choosing Dell ProSupport Plus. For tech support visit dell official sites.	1	
Informational Purposes Only	1	
ProDeploy Plus PowerStore 1XXX	1	
P1 25X2.5 NVME SED SSD 7.68TB	18	
32GB FC 4 PORT IO MODULE PAIR	1	
ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On 3 Years	18	

Sub Total:

Description	Qty	Product Notes
AppSync for PowerStore	1	Estimated Delivery Date: 07/31/2025
ProDeploy Dell EMC AppSync	1	
ProSupport for AppSync Starter Pack Software Support Contract 3 Years	1	
AppSync Str Pk for PowerStore=CB	1	
ProSupport for AppSync Starter Pack Software Support Maintenance 3 Years	1	

PowerScale	Qty
A3000 - SED FIPS 240TB (20x12TB)/2x3.2TB SSD	6
Informational Purposes Only	6
Informational Purposes Only	6
Informational Purposes Only	6
2x25GbE (SFP28) Back-end W/O OPTICS	6
2x25GbE (SFP28) W/O OPTICS	6
OneFS Encryption Key A3 12TB+ Tier 3=ID	6
OneFS Base License A3 12-20TB Tier 3=ID	6
Informational Purposes Only	6
Informational Purposes Only	6
ISG Product (info)	6
DELL HARDWARE LIMITED WARRANTY	6
PROSUPPORT PLUS MISSION CRITICAL 4-HOUR	6
PROSUPPORT PLUS MISSION CRITICAL 7X24 TE	6
Thank you for choosing Dell ProSupport Plus. For tech support visit dell official sites.	6
3 YEARS PROSUPPORT PLUS MISSION CRITICAL ONEFS ENC-KEY MGT BASE 12TB PLUS SOFTWARE SUPPORT-MAINT	6
ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Capacity Addon TB SSD HI Tier 3 Years	6
None	6
None	6
ProDeploy Plus PowerScale Node	6
Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	6
Transceiver/Optic/SFP28/SR/25Gbe/Qty 2	6
OneFS Capacity A3 Tier 3=CB	1440
3 YEARS PROSUPPORT PLUS MISSION CRITICAL ONEFS CAPACITY SOFTWARE SUPPORT-MAINT	1440
PROSUPPORT PLUS MISSION CRITICAL 4-HOUR	1440
None	6
None	6
ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	6
Description	Qty
Base Chassis - Deep A-Series	2
Informational Purposes Only	2

ISG Product (info)	2
DELL HARDWARE LIMITED WARRANTY	2
PROSUPPORT PLUS MISSION CRITICAL 4-HOUR	2
PROSUPPORT PLUS MISSION CRITICAL 7X24 TECHNICAL SUPPORT AND ASSISTANCE 3 YEARS	2
Thank you for choosing Dell ProSupport Plus. For tech support visit dell official sites.	2

Description	Qty
S5232F Dell Networking Switch	2
S5232 Series User Guide	2
Dell Switch Field Installation Kit for S5232	2
OS10 Enterprise Software S5232F	2
DELL HARDWARE LIMITED WARRANTY	2
PROSUPPORT PLUS MISSION CRITICAL 4-HOUR	2
PROSUPPORT PLUS MISSION CRITICAL 7X24 TECHNICAL SUPPORT AND ASSISTANCE 3 YEARS	2
Thank you for choosing Dell ProSupport Plus. For tech support visit dell official sites.	2

Description	Qty
RACK ASSY TITAN-HD 42U FULL HGT PDU SINGLE PHASE	1
Informational Purposes Only	1
PWCRD 6 SINGLE PHASE G2/3 15F L6-30P/NORTH AMER	1
BASIC HARDWARE SERVICES BUSINESS HOURS 5	1
DELL HARDWARE LIMITED WARRANTY	1
Informational Purposes Only	1
ISG Product (info)	1

Description	Qty
Accessories Label BASE	1
Informational Purposes Only	1
Informational Purposes Only	1
Informational Purposes Only	1
ISG Product (info)	1
Thank you for Your Order	1
Thank you for Your Order	1

PWCRD KIT for Deep Chassis	3
Node Filler with Deep Sleds	1
Node Filler with Deep Sleds	1
40G to 10G Breakout (4)SFP+ to (1)QSFP+ 5M	8
100G to 25G Breakout (4)SFP28 to (1)Q28 DAC 3M	8
Description	Qty
PowerScale Services	1
ProDeploy Plus Add-On for PowerScale Advanced Bundle	1
ProDeploy Additional Deployment Time: 8 Hours Onsite File and Object Storage Tech Resource	1

COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). The Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS

Bid/RFP #	
Awarded To	
Amount	N/A
Conflict of interest on file?	☐ Yes ☐ No
Number of Registrants	N/A
Number of Bidders	
Required Attachments	

EXTENSIONS

Date Last Bid Out	
# Extensions Granted To Date	None

SPECIAL PROCUREMENT

Contract #/ID (State, Federal, Piggyback-- Authority)	Indiana State Contract #
Sole Source/ Compatibility Justification	

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	☐ Yes ☐ No <i>If no, explain below</i>
If not lowest, explain	

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	This is part of our 5 year server refresh program.

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	N/A

FUNDING SOURCE

<i>Account Information.</i>	Fund Dept Org Object = 00022603-5373

Fort Wayne City Council
c/o City Clerk' Office
Fort Wayne, IN 46802

Subject: Appropriation for SAN storage

Members of City Council:

The SAN storage replacement was planned for next year. If we decommission the existing hardware prior to February 2026, we will save \$237,045.00 in maintenance fees. The Controller's office has agreed this is a good case for an appropriation. Part of the appropriation request from the Controller's office in November will be \$1,280,364.52 for this purchase.

We use two different types of SAN solutions PowerScale and PowerStore for performance reasons. PowerScale is designed for file storage such as documents and spreadsheets. PowerStore is designed for block storage used by our virtual servers and databases. We have SANs in different locations to minimize downtime and ensure data integrity.

We are replacing two PowerScale SAN servers that were purchased in 2019 as part of our server refresh. The capacity of the new SANs is 530TB greater than what is being replaced to account for projected growth over the next 5 years based on what we've seen for the past 3 years. There is room for expansion before the hardware will be refreshed if needed.

The PowerStore SAN is for our secondary data center to replicate one in our primary data center purchased earlier this year. With that addition both data centers will be fully mirrored. This provides a resilient platform for the city and county.

We are also expanding our backup storage to handle the additional SAN storage. The county already purchased an expansion bay this year so that expense is not listed in the breakdown.

If you have any questions, please contact me.

Bob Thiele
CIO
City of Fort Wayne
260-427-1400